### **Orange Countywide Oversight Board**

Agenda Item No. 5a

Date: 1/21/2025

From: Successor Agency to the former Redevelopment Agency of the City of Santa Ana

Subject: Resolution Approving Transfer of Real Property to the City of Santa Ana

#### Recommended Action:

Adopt a resolution directing the Santa Ana Successor Agency to transfer Real Property located at Third Street and Main Street (APN 398-601-02) to the City of Santa Ana and taking related actions.

The Successor Agency to the former Redevelopment Agency of the City of Santa Ana ("Santa Ana Successor Agency") requests that the Oversight Board adopt a Resolution (Attachment 1) to approve the sale and transfer of the property located at Third Street and Main Street, as depicted in Attachment 2 - Location Map, which is also identified as APN 398-601-02, (the "Property") to the City of Santa Ana ("City"). The sale and transfer will further the wind-down of the affairs of the former Redevelopment Agency of the City of Santa Ana, pursuant to HSC section 34181(a).

The Property is identified in the Santa Ana Successor Agency Long Range Management Plan (LRPMP) for disposition via sale to benefit the taxing agencies; and is the last remaining property held by the Santa Ana Successor Agency. In July 1981, the City acquired the Property as a parking lot and provided 60 parking spaces via a Parking Space Agreement with the adjacent property owner. Furthermore, the adjacent property owner maintains the Property through a Property Maintenance License and Revocable Access easement with the City.

The fair market value and purchase price for the City was established as \$190,000 by an appraisal conducted on October 3, 2023 (Attachment 3). Following the appraisal, the City undertook multiple steps at the City's Planning Commission (General Plan Consistency Finding), Successor Agency (Summary Report and Reuse Analysis and Approval of Sale) and City Council (Exemption finding for the Surplus Land Act and Approval of Sale) to effectuate the sale and acquisition of the Property. The most important of these actions was the approval of the sale conducted by the City Council and the Successor Agency.

On September 23, 2024, the governing board of the Santa Ana Successor Agency and the City Council held a joint public hearing and approved the acquisition of the Property via a Santa Ana Successor Agency Resolution (Attachment 4), a City Council Resolution (Attachment 5), and a Purchase and Sale Agreement (Attachment 6). The Santa Ana Successor Agency seeks approval of the Oversight Board to 1) adopt a Resolution (Attachment 1) to approve the transfer of certain Real Property to the City of Santa Ana pursuant to LRPMP, 2) authorize the Santa Ana Successor Agency Executive Director to execute all pertinent documents, and 3) authorize staff to transmit the approved Resolution and documents to the State Department of Finance.

#### Impact on Taxing Entities

There is no fiscal impact for this action. The proceeds of the sale will be remitted to the County Auditor-Controller for disbursement to the local taxing entities that will receive a distribution of \$190,000 generated by the sale of the Property, which will be a financial benefit to the local taxing entities.

## Staff Contact(s)

Waldo Barela Jr., Administrative Services Manager, 714-647-5376, wbarela@santa-ana.org

Michael L. Garcia, Executive Director, Community Development Agency, 714-647-5336, mgarcia15@santa-ana.org

#### **Attachments**

- 1. Oversight Board Resolution
- 2. Location Map
- 3. Appraisal Report
- Successor Agency Resolution
   City of Santa Ana Resolution
   Purchase and Sale Agreement

#### RESOLUTION NO. 25-005

A RESOLUTION OF THE ORANGE COUNTYWIDE OVERSIGHT BOARD WITH OVERSIGHT OF THE SUCCESSOR AGENCY TO THE FORMER COMMUNITY REDEVELOPMENT AGENCY OF THE CITY OF SANTA ANA DIRECTING THE DISPOSITION AND TRANSFER OF PROPERTY LOCATED AT THIRD STREET AND MAIN STREET (APN 398-601-02) TO THE CITY OF SANTA ANA AND TAKING RELATED ACTIONS

WHEREAS, pursuant to AB X1 26 (enacted in June 2011 and amended from time to time, the "Dissolution Act") and the California Supreme Court's decision in California Redevelopment Association, et al. v. Ana Matosantos, et al., 53 Cal. 4th 231 (2011), all redevelopment agencies within the State of California, including the Community Redevelopment Agency of the City of Santa Ana ("Former Agency"), were dissolved; and

WHEREAS, on January 9, 2012, pursuant to section 34173 of the California Health and Safety Code ("HSC"), the City of Santa Ana ("City") elected to serve as the Successor Agency to the dissolved Former Agency ("Successor Agency"); and

WHEREAS, the Successor Agency is tasked with winding down the Former Agency's affairs; and pursuant to HSC section 34175(b), all assets, including real properties, of the Former Agency transferred to the control of the Successor Agency by operation of law; and

WHEREAS, the Former Agency acquired certain sites, delineated as follows: Third Street and Main Street, APN 398-601-02; and

WHEREAS, the Properties are included in the Long Range Property Management Plan identified for disposition via sale for the benefit of taxing agencies, and the City believes that the Properties will be useful in pursuing the public purpose activities of the City; and

WHEREAS, accordingly, in furtherance of its wind-down of the Former Agency's affairs, the Successor Agency desires to transfer the Properties to the City pursuant to HSC section 34181(a); and

WHEREAS, the fair market value and purchase price was established as \$190,000 by an appraisal conducted on October 3, 2023, and the City and the Successor Agency have reviewed the fair market value of the Properties, as aggregated, and have concluded that the value of such Properties are consistent with the purchase price as set forth in a "Purchase and Sale Agreement" (the "Agreement"); and

WHEREAS, on September 23, 2024, the governing board of the Successor Agency and the City Council held a joint public hearing on the proposed Agreement, at which time the City Council and the Successor Agency reviewed and evaluated all of the information, testimony, and evidence presented during the joint public hearing; and

WHEREAS, the Successor Agency has considered all of the terms and conditions of the proposed Agreement and believes that the sale of the Properties pursuant to the Agreement complies with the Oversight Board's direction to dispose of all assets and properties of the Former

Agency pursuant to HSC section 34181(a), and in accord with the public purposes and provisions of applicable State and local laws and requirements; and

WHEREAS, the Successor Agency approved the Agreement via Resolution No. 2024-003 and the City approved the Agreement via Resolution No. 2024-052; and

WHEREAS, pursuant to HSC Section 34179(j), commencing on and after July 1, 2018, the Orange Countywide Oversight Board (the "Oversight Board") has jurisdiction over the Successor Agency; and

NOW, THEREFORE, BE IT RESOLVED BY THE ORANGE COUNTYWIDE OVERSIGHT BOARD;

- Section 1. The above recitals are true and correct and are a substantive part of this Resolution.
- Section 2. The Oversight Board hereby authorizes and directs the Successor Agency to transfer of the Property to the City and authorizes the Successor Agency to execute and deliver a deed (the "Deed"), substantially in the form attached as <u>Exhibit A</u>, for such transfer.
- Section 3. The members of this Oversight Board and the staff of the Successor Agency are hereby authorized, jointly and severally, to do all things which they may deem necessary or proper to effectuate the purposes of this Resolution.

The Clerk of the Oversight Board shall certify to the adoption of this Resolution.

## **EXHIBIT A**

## **LEGAL DESCRIPTION**

The land referred to herein is situated in the State of California, County of Orange, described as follows:

Lot 4 of Tract Map 16217, in the City of Santa Ana, County of Orange, State of California, filed in Book 833, Pages 48 through 50, inclusive of Maps, in the Office of the County Recorder of Orange County, California.

APN: 398-601-02

## **EXHIBIT A**

| DEED |
|------|
|------|

| RECORDING REQUESTED BY AND WHEN RECORDED MAIL TO: City of Santa Ana 20 Civic Center Plaza Santa Ana, CA 92701 Attn:  |   |
|--|---|
| APN: 398-601-02  | [Space above for recorder.]   |
|  | EXEMPT FROM PAYMENT OF DOCUMENTARY TRANSFER TAX (TRANSFER BETWEEN PUBLIC AGENCIES)  |
| G  | RANT DEED   |
| Agency to the Former Community Redeve<br>hereby grants to the City of Santa Ana, a c<br>the Constitution and laws of the State of C<br>County of Orange, State of California, mo | eceipt of which is hereby acknowledged, the Successor elopment Agency of the City of Santa Ana ("Grantor"), harter city and municipal corporation organized under alifornia, that certain real property located in the re particularly described on <u>Attachment No. 1</u> this reference (the "Property"), subject to existing ecord. |
| IN WITNESS WHEREOF, Grantor has ex   | secuted this Grant Deed as of, 2025.  |
|  | SUCCESSOR AGENCY TO THE FORMER<br>COMMUNITY REDEVELOPMENT AGENCY<br>OF THE CITY OF SANTA ANA  |
|  | By: Name: Its: Executive Director   |

#### ATTACHMENT NO. 1 TO GRANT DEED

## **LEGAL DESCRIPTION**

The land referred to herein is situated in the State of California, County of Orange, described as follows:

Lot 4 of Tract Map 16217, in the City of Santa Ana, County of Orange, State of California, filed in Book 833, Pages 48 through 50, inclusive of Maps, in the Office of the County Recorder of Orange County, California.

APN: 398-601-02

#### CERTIFICATE OF ACCEPTANCE

This is to certify that the interest in real property conveyed under the foregoing Grant Deed by the Successor Agency to the Former Community Redevelopment Agency of the City of Santa Ana to the City of Santa Ana, a charter city and municipal corporation organized under the Constitution and laws of the State of California ("City") as to the following property:

Real property in the City of Santa Ana, County of Orange, State of California, described as follows:

Lot 4 of Tract Map 16217, in the City of Santa Ana, County of Orange, State of California, filed in Book 833, Pages 48 through 50, inclusive of Maps, in the Office of the County Recorder of Orange County, California.

| APN: 398-601-02  |   |
|--|---|
| conferred by action of the City Counci                     | er of the City on behalf of the City pursuant to authority all of the City by Resolution No of the consents to recordation thereof by its duly authorized |
|  | CITY OF SANTA ANA   |
|  | Alvaro Nuñez<br>City Manager  |
| ATTEST:  |   |
| City Clerk   |   |
| APPROVED AS TO FORM:<br>Sonia R. Carvalho<br>City Attorney |   |
| By:Andrea Garcia-Miller                                    |   |

**Assistant City Attorney** 

**Property Location:** APN 398-601-02; Third and Main Street

**Property Use:** Parking Lot Agreement for 60 Spaces

**Square Footage: 27,830** 



## **Property Description:**

Property is located on the Southwest Corner of Third Street and Main Street. The property has a property maintenance license and revocable access easement agreement which includes "exclusive access to sixty (60) parking spaces".

# APPRAISAL REPORT

PARKING LOT / APN 398-601-02 3RD ST AND MAIN ST SANTA ANA, CALIFORNIA 92701 CBRE FILE NO. CB23US065441-1

CLIENT: CITY OF SANTA ANA, COMMUNITY DEVELOPMENT AGENCY CLIENT REFERENCE NO.: A-2021-221-02

**CBRE** 



T (949) 725-8500 F (949) 725-8545

www.cbre.com

Date of Report: October 3, 2023

Mr. Waldo Barela Administrative Services CITY OF SANTA ANA, COMMUNITY DEVELOPMENT AGENCY 20 Civic Center Plaza, M-25 Santa Ana, California 92702

RE: Appraisal of: Parking Lot / APN 398-601-02

SW corner of 3rd St and Main St Santa Ana, Orange County, California CBRE, Inc. File No. CB23US065441-1 Client Reference No.: A-2021-221-02

#### Dear Mr. Barela:

At your request and authorization, CBRE, Inc. has prepared an appraisal of the market value of the referenced property. Our analysis is presented in the following Appraisal Report.

The purpose of this appraisal is to estimate the market value of the property for transfer of the property from the Successor Agency to the City of Santa Ana.

The property which is the subject of this appraisal is comprised of a single parcel totaling  $0.639 \pm$  acres and is currently improved as a parking lot. It is located on the southwest corner of 3rd and Main Streets within the City of Santa Ana. This is a property owned by the Successor Agency of the Former Redevelopment Agency (Successor Agency) of the City.

We understand that the property is subject to a Parking Space Agreement dated May 18, 1993, and the agreement assures the Builders Exchange Associates (BEA) at 200 North Main Street, with future availability of 60 parking spaces exclusively for the use of BEA and successive owners of the property. This agreement will be considered in our valuation of the property.

We further understand that Swinerton purchased 200 North Main Street and currently holds a Property Maintenance License and Revocable Access easement that was entered into on October 11, 2019; the term was for 3 years and automatically renews in 1-year periods. However, the City has the right to cancel this agreement at the end of each term. At the request of our client, we will not consider this agreement in our appraisal.

Based on the analysis contained in the following report, the market value of the subject property is concluded as follows:

| MARKET VALUE CONCLUSION |                    |                    |                  |  |
|-------------------------|--------------------|--------------------|------------------|--|
| Appraisal Premise       | Interest Appraised | Date of Value      | Value Conclusion |  |
| As Is - Land            | Fee Simple Estate  | September 11, 2023 | \$190,000        |  |
| Compiled by CBRE        |                    |                    |                  |  |

The report, in its entirety, including all assumptions and limiting conditions, is an integral part of, and inseparable from, this letter.

The following appraisal sets forth the most pertinent data gathered, the techniques employed, and the reasoning leading to the opinion of value. The analyses, opinions and conclusions were developed based on, and this report has been prepared in conformance with, the guidelines and recommendations set forth in the Uniform Standards of Professional Appraisal Practice (USPAP), and the requirements of the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute.

The intended use and user of our report are specifically identified in our report as agreed upon in our contract for services and/or reliance language found in the report. As a condition to being granted the status of an intended user, any intended user who has not entered into a written agreement with CBRE in connection with its use of our report agrees to be bound by the terms and conditions of the agreement between CBRE and the client who ordered the report. No other use or user of the report is permitted by any other party for any other purpose. Dissemination of this report by any party to any non-intended users does not extend reliance to any such party, and CBRE will not be responsible for any unauthorized use of or reliance upon the report, its conclusions or contents (or any portion thereof).

It has been a pleasure to assist you in this assignment. If you have any questions concerning the analysis, or if CBRE can be of further service, please contact us.

Respectfully submitted,

**CBRE - VALUATION & ADVISORY SERVICES** 

Stephanie Kavanaugh AG030565

Phone: 949-591-8149

Email: stephanie.kavanaugh@cbre.com

J. Richard Donahue, MAI

4. Juliar of Jona hus

AG008427

Phone: 949-591-8147

Email: rick.donahue@cbre.com



## Certification

We certify to the best of our knowledge and belief:

- 1. The statements of fact contained in this report are true and correct.
- 2. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are our personal, impartial and unbiased professional analyses, opinions, and conclusions.
- 3. We have no present or prospective interest in or bias with respect to the property that is the subject of this report and have no personal interest in or bias with respect to the parties involved with this assignment.
- 4. Our engagement in this assignment was not contingent upon developing or reporting predetermined results.
- 5. Our compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- 6. Our analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice, as well as the requirements of the State of California.
- 7. The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the requirements of the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute.
- 8. The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- 9. As of the date of this report, J. Richard Donahue, MAI has completed the continuing education program for Designated Members of the Appraisal Institute.
- 10. No Candidates/Practicing Affiliates of the Appraisal Institute have signed this report.
- 11. Stephanie Kavanaugh conducted an on-site inspection of the subject property. J. Richard Donahue, MAI did not personally conduct an on-site inspection.
- 12. No one provided significant real property appraisal assistance to the persons signing this report.
- 13. Valuation & Advisory Services operates as an independent economic entity within CBRE, Inc. Although employees of other CBRE, Inc. divisions may be contacted as a part of our routine market research investigations, absolute client confidentiality and privacy were maintained at all times with regard to this assignment without conflict of interest.



14. Stephanie Kavanaugh and J. Richard Donahue, MAI have not provided any services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding agreement to perform this assignment.

Stephanie Kavanaugh AG030565 J. Richard Donahue, MAI AG008427

# Subject Photographs



**Aerial View** 



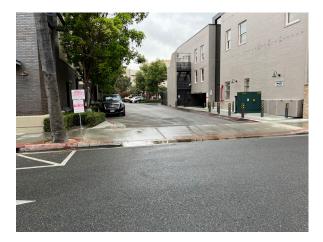




Photo 1 – Access from 2<sup>nd</sup> Street

Photo 2 – Subject parking lot





Photo 3 – Subject parking lot

Photo 4 – Subject parking lot





Photo 5 – Subject parking lot

Photo 6 – 200 N. Main St (NAP)







Photo 7 – East on 2<sup>nd</sup> Street

Photo 8 – West on 2<sup>nd</sup> Street





Photo 9 – South on Main Street

Photo 10 – North on Main Street





Photo 11 – East on 3<sup>rd</sup> Street

Photo 12 – West on 3<sup>rd</sup> Street



## **Executive Summary**

#### **EXECUTIVE SUMMARY**

Property Name Parking Lot / APN 398-601-02

**Location** 3rd St and Main St

Santa Ana, Orange County, CA 92701

**Parcel Number(s)** 398-601-02

Client City of Santa Ana, Community Development Agency

**Highest and Best Use** 

As If Vacant Future commercial development with 60 additional parking

spaces

As Improved Parking Lot

Property Rights Appraised Fee Simple Estate

Date of Inspection September 11, 2023

Estimated Exposure Time 6 - 12 Months
Estimated Marketing Time 6 - 12 Months

Primary Land Area 0.64 AC 27,835 SF

Zoning SD-84 - Specific Development

Buyer Profile Public Agency or Developer

| CONCLUDED MARKET VA | LUE                |                    |           |
|---------------------|--------------------|--------------------|-----------|
| Appraisal Premise   | Interest Appraised | Date of Value      | Value     |
| As Is               | Fee Simple Estate  | September 11, 2023 | \$190,000 |
| Compiled by CBRE    |                    |                    |           |

#### STRENGTHS, WEAKNESSES, OPPORTUNITIES AND THREATS (SWOT)

#### Strengths/ Opportunities

- The subject property is located in Downtown Santa Ana.
- The current SD-84 zoning allows for numerous uses.

#### Weaknesses/ Threats

- The subject property is subject to a Parking Space agreement which limits its current use to parking for the adjacent office building.
- Commercial real estate market conditions have deteriorated at the macro level. The
  significant recent increase in the cost of capital and reduced volume of transaction activity is
  impacting price discovery and creating an increase in uncertainty. Increasing interest rates
  and subdued economic growth will continue to weigh on commercial real estate
  fundamentals and investment transaction volumes. This creates a higher degree of
  uncertainty in general, though the impacts may vary by market and asset class/type.

#### **MARKET VOLATILITY**

We draw your attention to a combination of inflationary pressures (leading to higher interest rates) and recent failures/stress in banking systems which have significantly increased the



potential for constrained credit markets, negative capital value movements and enhanced volatility in property markets over the short-to-medium term.

Experience has shown that consumer and investor behavior can quickly change during periods of such heightened volatility. Lending or investment decisions should reflect this heightened level of volatility and the potential for deteriorating market conditions.

It is important to note that the conclusions set out in this report are valid as at the valuation date only. Where appropriate, we recommend that the valuation is closely monitored, as we continue to track how markets respond to evolving events.

#### **CURRENT ECONOMIC CONDITIONS**

At its July 2023 meeting, the Federal Reserve raised the federal funds rate by 25 basis points to a 22-year-high range of 5.25% to 5.50% and indicated that future changes in monetary policy will depend on incoming data, taking into consideration the lagged impact of tightening monetary policy on the economy. The Fed also noted that it will continue to reduce the size of its balance sheet by \$95 billion per month.

Inflation is slowing as the pandemic's impact wears off. The economy has been remarkably resilient in the face of rapid rate hikes and inflation is unlikely to fall to 2.0% with a continued tight labor market and an unemployment rate of only 3.6%. For this reason, another rate hike cannot be ruled out, but we believe that the current rate of 5.25% to 5.50% will be enough to sufficiently weaken the labor market.

While opinions vary on future economic issues, the general market consensus at the time of this appraisal is the anticipation of moderating inflation as higher interest rates cool demand. Tighter lending conditions and a weakening economy will keep capital markets activity subdued and reduce leasing demand in the short to medium term. Amid this uncertain and dynamic environment, investment market performance will be uneven across property types.

#### **EXTRAORDINARY ASSUMPTIONS**

An extraordinary assumption is defined as "an assignment-specific assumption as of the effective date regarding uncertain information used in an analysis which, if found to be false, could alter the appraiser's opinions or conclusions."

None noted

<sup>&</sup>lt;sup>1</sup> The Appraisal Foundation, USPAP, 2020-2021 (Effective January 1, 2020 through December 31, 2023)





#### HYPOTHETICAL CONDITIONS

A hypothetical condition is defined as "a condition, directly related to a specific assignment, which is contrary to what is known by the appraiser to exist on the effective date of the assignment results but is used for the purposes of analysis."

None noted

#### **OWNERSHIP AND PROPERTY HISTORY**

| OWNERSHIP SUMMARY      |                       |  |  |
|------------------------|-----------------------|--|--|
| Item Current           |                       |  |  |
| Current Ownership      |                       |  |  |
| Owner:                 | The City of Santa Ana |  |  |
| Sale in Last 3 Years?: | No                    |  |  |
| County/Locality Name:  | Orange                |  |  |
| Compiled by CBRE       |                       |  |  |

CBRE is unaware of any arm's length ownership transfers of the property within three years of the date of appraisal. Further, the property is not reportedly being offered for sale as of the current date.

#### **EXPOSURE/MARKETING TIME**

Current appraisal guidelines require an estimate of a reasonable time period in which the subject could be brought to market and sold. This reasonable time frame can either be examined historically or prospectively. In a historical analysis, this is referred to as exposure time. Exposure time always precedes the date of value, with the underlying premise being the time a property would have been on the market prior to the date of value, such that it would sell at its appraised value as of the date of value. On a prospective basis, the term marketing time is most often used. The exposure/marketing time is a function of price, time, and use. It is not an isolated estimate of time alone. In consideration of these factors, we have analyzed the following:

- Exposure periods for comparable sales used in this appraisal;
- Exposure/marketing time information from the CBRE, Inc. National Investor Survey and the PwC Real Estate Investor Survey; and
- The opinions of market participants.

| EXPOSURE/MARKETING TIME DATA     |               |                         |  |
|----------------------------------|---------------|-------------------------|--|
|                                  | Exposure/Ml   | Exposure/Mktg. (Months) |  |
| Investment Type                  | Range         | Average                 |  |
| CBRE Exposure Time Estimate      | 6 - 12 /      | 6 - 12 Months           |  |
| CBRE Marketing Period Estimate   | 6 - 12 Months |                         |  |
| Various Sources Compiled by CBRE |               |                         |  |

<sup>&</sup>lt;sup>2</sup> The Appraisal Foundation, USPAP, 2020-2021 (Effective January 1, 2020 through December 31, 2023)





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## ADDENDA

- A Land Sale Data Sheets
- **B** Subject Information
- C Qualifications



## **Scope of Work**

This Appraisal Report is intended to comply with the real property appraisal development and reporting requirements set forth under Standards Rule 1 and 2 of USPAP. The scope of the assignment relates to the extent and manner in which research is conducted, data is gathered, and analysis is applied.

#### INTENDED USE OF REPORT

This appraisal is to be used for internal use and no other use is permitted.

#### **CLIENT**

The client is City of Santa Ana, Community Development Agency.

#### INTENDED USER OF REPORT

This appraisal is to be used by City of Santa Ana, Community Development Agency. No other user(s) may rely on our report unless as specifically indicated in this report.

Intended users are those who an appraiser intends will use the appraisal or review report. In other words, appraisers acknowledge at the outset of the assignment that they are developing their expert opinions for the use of the intended users they identify. Although the client provides information about the parties who may be intended users, ultimately it is the appraiser who decides who they are. This is an important point to be clear about: The client does not tell the appraiser who the intended users will be. Rather, the client tells the appraiser who the client needs the report to be speaking to, and given that information, the appraiser identifies the intended user or users. It is important to identify intended users because an appraiser's primary responsibility regarding the use of the report's opinions and conclusions is to those users. Intended users are those parties to whom an appraiser is responsible for communicating the findings in a clear and understandable manner. They are the audience. <sup>3</sup>

#### **RELIANCE LANGUAGE**

Reliance on any reports produced by CBRE under this Agreement is extended solely to parties and entities expressly acknowledged in a signed writing by CBRE as Intended Users of the respective reports, provided that any conditions to such acknowledgement required by CBRE or hereunder have been satisfied. Parties or entities other than Intended Users who obtain a copy of the report or any portion thereof (including Client if it is not named as an Intended User), whether as a result of its direct dissemination or by any other means, may not rely upon any opinions or conclusions contained in the report or such portions thereof, and CBRE will not be responsible for



<sup>&</sup>lt;sup>3</sup> Appraisal Institute, The Appraisal of Real Estate, 15th ed. (Chicago: Appraisal Institute, 2020), 40.

any unpermitted use of the report, its conclusions or contents or have any liability in connection therewith.

#### **PURPOSE OF THE APPRAISAL**

The purpose of this appraisal is to estimate the market value of the property for transfer of the property from the Successor Agency to the City of Santa Ana.

We understand that the property is subject to a parking Space Agreement dated May 18, 1993, and the agreement assures the Builders Exchange Associates (BEA) at 200 North Main Street, with future availability of 60 parking spaces exclusively for the use of BEA and successive owners of the property. This agreement will be considered in our valuation of the property.

We further understand that Swinerton purchased 200 North Main Street and currently holds a Property Maintenance License and Revocable Access easement that was entered into on October 11, 2019; the term was for 3 years and automatically renews in 1-year periods. However, the City has the right to cancel this agreement at the end of each term. At the request of our client, we will not consider this agreement in our appraisal.

#### **DEFINITION OF VALUE**

The current economic definition of market value agreed upon by agencies that regulate federal financial institutions in the U.S. (and used herein) is as follows:

The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- 1. buyer and seller are typically motivated;
- 2. both parties are well informed or well advised, and acting in what they consider their own best interests;
- 3. a reasonable time is allowed for exposure in the open market;
- 4. payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- 5. the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale. <sup>4</sup>

#### **INTEREST APPRAISED**

The value estimated represents Fee Simple Estate as defined below:

<sup>&</sup>lt;sup>4</sup> Interagency Appraisal and Evaluation Guidelines; December 10, 2010, Federal Register, Volume 75 Number 237, Page 77472.



2

Fee Simple Estate - Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power and escheat.<sup>5</sup>

#### Extent to Which the Property is Identified

The property is identified through the following sources:

Postal address Assessor's records Legal description

#### Extent to Which the Property is Inspected

Stephanie Kavanaugh inspected the subject property, as well as its surrounding environs on the effective date of appraisal. This inspection was considered adequate and is the basis for our findings. J. Richard Donahue, MAI did not inspect the subject property.

#### Type and Extent of the Data Researched

CBRE reviewed the following:

Applicable tax data
Zoning requirements
Flood zone status
Demographics
Comparable data

#### Type and Extent of Analysis Applied

CBRE, Inc. analyzed the data gathered through the use of appropriate and accepted appraisal methodology to arrive at a probable value indication via each applicable approach to value. For vacant land, the sales comparison approach has been employed for this assignment.

#### STATEMENT OF COMPETENCY

Stephanie Kavanaugh and J. Richard Donahue, MAI have the appropriate knowledge, education and experience to complete this assignment competently.

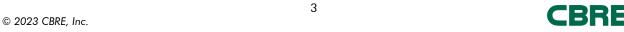
#### APPRAISAL METHODOLOGY

In appraisal practice, an approach to value is included or omitted based on its applicability to the property type being valued and the quality and quantity of information available.

#### **Cost Approach**

The cost approach is based on the proposition that the informed purchaser would pay no more for the subject than the cost to produce a substitute property with equivalent utility. This approach is particularly applicable when the property being appraised involves relatively new improvements

<sup>&</sup>lt;sup>5</sup> Appraisal Institute, The Dictionary of Real Estate Appraisal, 7<sup>th</sup> ed. (Chicago: Appraisal Institute, 2022), 73.



that represent the highest and best use of the land, or when it is improved with relatively unique or specialized improvements for which there exist few sales or leases of comparable properties.

#### Sales Comparison Approach

The sales comparison approach utilizes sales of comparable properties, adjusted for differences, to indicate a value for the subject. Valuation is typically accomplished using physical units of comparison such as price per square foot, price per unit, price per floor, etc., or economic units of comparison such as gross rent multiplier. Adjustments are applied to the physical units of comparison derived from the comparable sale. The unit of comparison chosen for the subject is then used to yield a total value. Economic units of comparison are not adjusted, but rather analyzed as to relevant differences, with the final estimate derived based on the general comparisons.

#### **Income Capitalization Approach**

The income capitalization approach reflects the subject's income-producing capabilities. This approach is based on the assumption that value is created by the expectation of benefits to be derived in the future. Specifically estimated is the amount an investor would be willing to pay to receive an income stream plus reversion value from a property over a period of time. The two common valuation techniques associated with the income capitalization approach are direct capitalization and the discounted cash flow (DCF) analysis.

#### Methodology Applicable to the Subject

The subject is valued as vacant land, and there is a relatively active land market. As a result, the sales comparison approach applies to the subject and is applied in our analysis.

The cost approach is most reliable for newer properties that have no significant amount of accrued depreciation. The subject is valued as vacant land and this approach is not applicable.

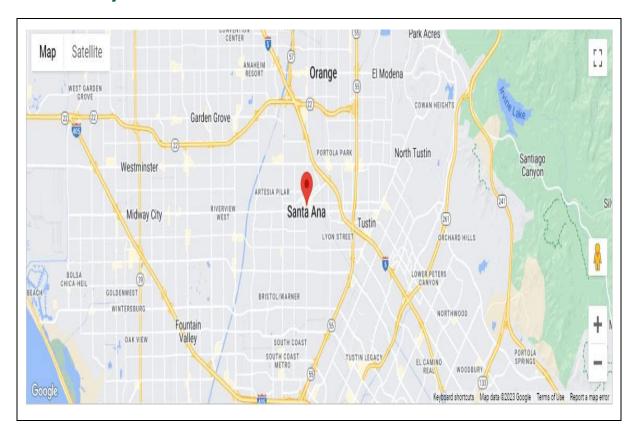
The sales comparison approach is most reliable in an active market when an adequate quantity and quality of comparable sales data are available. In addition, it is typically the most relevant method for owner-user properties, because it directly considers the prices of alternative properties with similar utility for which potential buyers would be competing.

The income capitalization approach is usually given the greatest weight when evaluating investment properties. The subject property in its current condition does not generate any income. The income capitalization approach does not apply to this property type. Accordingly, this approach is not applicable.

The exclusion of said approach(s) is not considered to compromise the credibility of the results rendered herein.



## **Area Analysis**



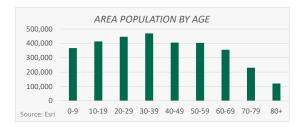
The subject is located in Orange County. Key information about the area is provided in the following tables.

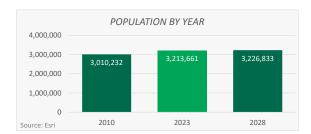
#### **POPULATION**

The area has a population of 3,213,661 and a median age of 38, with the largest population group in the 30-39 age range and the smallest population in 80+ age range.

Population has increased by 203,429 since 2010, reflecting an annual increase of 0.5%. Population is projected to increase by 13,172 between 2023 and 2028, reflecting a 0.1% annual population growth.



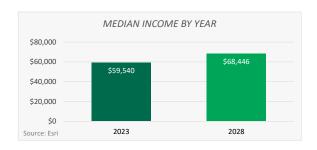






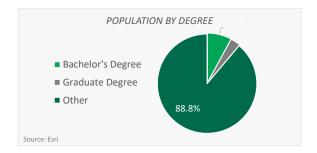
#### **INCOME**

The area features an average household income of \$82,442 and a median household income of \$59,540. Over the next five years, median household income is expected to increase by 15.0%, or \$1,781 per annum.

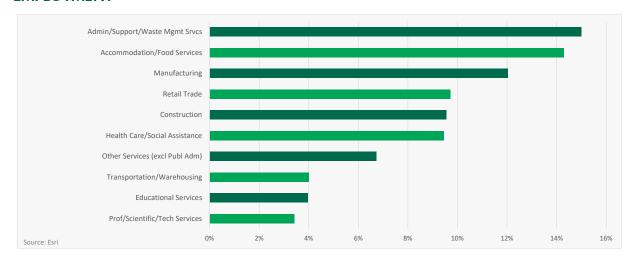


#### **EDUCATION**

A total of 11.2% of individuals over the age of 24 have a college degree, with 7.9% holding a bachelor's degree and 3.3% holding a graduate degree.



#### **EMPLOYMENT**



The area includes a total of 26,153 employees. The top three industries within the area are Admin/Support/Waste Mgmt Srvcs, Accommodation/Food Services and Manufacturing, which represent a combined total of 41% of the workforce.

Source: ESRI, downloaded on Aug 30, 2023; BLS.gov dated Jan 0, 1900

In summary, the area is forecasted to experience an increase in population and an increase in household income.



## **Neighborhood Analysis**



#### **LOCATION**

The subject is located on the southwest corner of 3<sup>rd</sup> Street and Main Street in the heart of Downtown Santa Ana. Surrounding improvements include offices, mixed-use, retail, commercial and public parking structures.

#### **BOUNDARIES**

The neighborhood boundaries are detailed as follows:

North: Civic Center Drive

South: 1st Street
East: I-5 Freeway
West: Bristol Street

#### **ACCESS**

Primary highway access to the area is via the I-5 Freeway. Public transportation is provided by OCTA and provides access throughout Orange County. Overall, the primary mode of transportation in the area is the automobile.

#### **LAND USE**

The area is suburban and approximately 95% developed. Predominant land uses are residential, civic and office uses. During the last five years, development has been predominantly of multifamily residential uses. The pace of development has generally been intermittent over this time.



#### **DEMAND GENERATORS**

Major employers include city government offices, sheriff's station, and City Hall. Also, there are numerous restaurants and commercial uses nearby.

#### **DEMOGRAPHICS**

Selected neighborhood demographics in 1-, 3- and 5-mile radius from the subject are shown in the following table:

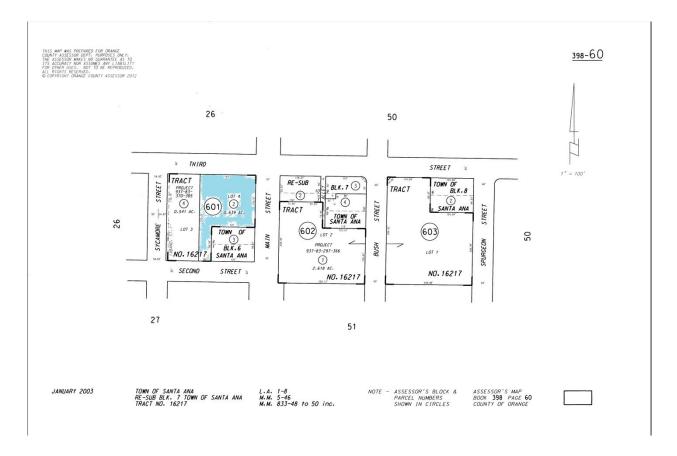
| SELECTE                                   | D NEIGHBORH   | IOOD DEMOG    | RAPHICS       |            |              |
|---|---------------|---------------|---------------|------------|--------------|
| 3rd St and Main St<br>Santa Ana, CA 92701 | 1 Mile Radius | 3 Mile Radius | 5 Mile Radius | California | Orange Count |
| Population                                |               |               |               |            |              |
| 2028 Total Population                     | 62,516        | 322,692       | 679,540       | 40,140,276 | 3,226,833    |
| 2023 Total Population                     | 61,043        | 318,318       | 671,022       | 39,877,642 | 3,213,661    |
| 2010 Total Population                     | 65,252        | 331,821       | 656,899       | 37,253,956 | 3,010,232    |
| 2000 Total Population                     | 71,609        | 346,157       | 649,087       | 33,871,648 | 2,846,230    |
| Annual Growth 2023 - 2028                 | 0.48%         | 0.27%         | 0.25%         | 0.13%      | 0.08%        |
| Annual Growth 2010 - 2023                 | -0.51%        | -0.32%        | 0.16%         | 0.52%      | 0.50%        |
| Annual Growth 2000 - 2010                 | -0.93%        | -0.42%        | 0.12%         | 0.96%      | 0.56%        |
| Households                                |               |               |               |            |              |
| 2028 Total Households                     | 15,009        | 83,845        | 200,802       | 13,819,199 | 1,102,984    |
| 2023 Total Households                     | 14,532        | 81,607        | 195,586       | 13,648,502 | 1,089,171    |
| 2010 Total Households                     | 13,735        | 76,875        | 175,869       | 12,577,498 | 992,781      |
| 2000 Total Households                     | 13,904        | 77,391        | 169,066       | 11,502,870 | 935,244      |
| Annual Growth 2023 - 2028                 | 0.65%         | 0.54%         | 0.53%         | 0.25%      | 0.25%        |
| Annual Growth 2010 - 2023                 | 0.43%         | 0.46%         | 0.82%         | 0.63%      | 0.72%        |
| Annual Growth 2000 - 2010                 | -0.12%        | -0.07%        | 0.40%         | 0.90%      | 0.60%        |
| Income                                    |               |               |               |            |              |
| 2023 Median Household Income              | \$59,540      | \$80,372      | \$88,325      | \$89,455   | \$105,332    |
| 2023 Average Household Income             | \$82,442      | \$107,522     | \$119,648     | \$131,660  | \$148,983    |
| 2023 Per Capita Income                    | \$19,705      | \$27,684      | \$34,944      | \$45,201   | \$50,563     |
| 2023 Pop 25+ College Graduates            | 3,805         | 38,724        | 132,823       | 10,252,701 | 1,002,338    |
| Age 25+ Percent College Graduates - 2023  | 11.2%         | 19.9%         | 30.5%         | 37.8%      | 45.2%        |

#### **CONCLUSION**

The area is in the revitalization stage of its life cycle. We anticipate that property values will continue to increase in the near future.



#### **PLAT MAP**





#### **FLOOD PLAIN MAP**

## National Flood Hazard Layer FIRMette \* FEMA Legend Wideous Base Floor Elevation (BFE) James V. 483 Wide BF Ear Depth James AG 44, VE. 46 0.2% Annual Charter Flood Howerd, Areas of 1% entruel charter flood with everage depth less than and foot or with drainings ereas of less than and source this flood. Four Conditions 1th Annual Charles Flord Heused Jamil Area with Reduced Flord Risk due to Level, See Nates, Jamil I Area with Flood Rish due to terestame OSCREEN Area of Minimal Rood Hazard Larest Directive LOMAs OF HER AREAS Area of Undecembered Road Hazard Laws ---- Chernel, Culvar, ar Stanin Sewar | | | | Leves, Dike, ar Raadwell Coss Sections with 1th Annual Charte 112 Waver Surface Benader 1 — Cosses Transact 1 — East Transact 100 Environment Environment 100 Environment 100 Environment 100 Environment 100 Environment — Caessel Trensco, Besidine — Profile Besidine — Hydrogrephic Feeture Na Digiral Dara Araileble Unmeppio The pin displayed on the map is an approximate paint a display the user and does not represent an authorizative property lacetion. This propromption with FEMA's sentions for the use of original free properties in it is the value as described below. The bearings shown confidence if EMA's bearings accuracy sentions. The flag to be an information in central directly reproduce accuracy sention of information in central directly reproduce accuracy sention of the sention sention of the EMA. This produces accurately the sentions demand to the EMA. This produce sention of the sention sention sention senting the sention senting This mapping as valor? The rate or more or disciplinating map clarification to a few appears becoming image, in flow out to late, and larger, sould be map creation to accommodate, cannow why instructions, FIFM panel another, and FIFM effective down the primages for unmapped and unmitted and out to describe the under a configuration of the conf 1:6,000 1,000 1,500 2,000 Basemap Imagery Source: USGS National Map 2023



## **Site Analysis**

The following chart summarizes the salient characteristics of the subject site.

|                                 | SITE SUMMARY AND ANALY                   | <b>/SIS</b>          |                |
|---------------------------------|--|----------------------|----------------|
| Physical Description            |  |                      |                |
| Gross Site Area                 |  | 0.64 Acres           | 27,835 Sq. Ft. |
| Net Site Area                   |  | 0.64 Acres           | 27,835 Sq. Ft. |
| Primary Road Frontage           |  | 3rd St               | 160 Feet       |
| Secondary Road Frontage         |  | Main St              | 150 Feet       |
| Shape                           |  | Irregular            |                |
| Topography                      |  | Level, At Street Gro | ade            |
| Parcel Number(s)                |  | 398-601-02           |                |
| Zoning District                 |  | SD - 4 - Specific Do | evelopment     |
| Flood Map Panel No. & Date      |  | 06059C0276J          | 3-Dec-09       |
| Flood Zone                      |  | Zone X (Unshaded)    | )              |
| Adjacent Land Uses              |  | Office and Mixed-u   | Jse            |
| Comparative Analysis Visibility |  | <u>Rat</u><br>Aver   |                |
| Functional Utility              |  | Aver                 | •              |
| Traffic Volume                  |  | Aver                 | •              |
| Adequacy of Utilities           |  | Aver                 | age            |
| Landscaping                     |  | Aver                 | age            |
| Drainage                        |  | Aver                 | rage           |
| Utilities<br>Water              | <u>Availability</u><br>City of Santa Ana |                      |                |
| Sewer                           | City of Santa Ana                        |                      |                |
| Natural Gas                     | Southern California Gas Co.              |                      |                |
| Electricity                     | Southern California Edison               |                      |                |
| Telephone                       | Various                                  |                      |                |
| Mass Transit                    | OCTA                                     |                      |                |
| Other                           | Yes                                      | <u>No</u>            | Unknown        |
| Detrimental Easements           | <del></del>                              | X                    |                |
| Encroachments                   |  | X                    |                |
| Deed Restrictions               | X  |                      |                |
| Reciprocal Parking Rights       | X  |                      |                |



Various sources compiled by CBRE

#### **LAND AREA**

The land area size was obtained via the Assessor's Parcel Map. The site is considered adequate in terms of size and utility. There is no unusable, excess or surplus land area.

#### SHAPE AND FRONTAGE

The site is irregular and has adequate frontage along two primary thoroughfares within the neighborhood.

#### **INGRESS/EGRESS**

A reciprocal ingress/egress easement provides access to the site via 2<sup>nd</sup> Street.

#### **TOPOGRAPHY AND DRAINAGE**

The site is generally level and at street grade. The topography of the site is not seen as an impediment to the development of the property. During our inspection of the site, we observed no drainage problems and assume that none exist.

#### **SOILS**

A soils analysis for the site has not been provided for the preparation of this appraisal. In the absence of a soils report, it is a specific assumption that the site has adequate soils to support the highest and best use.

#### **EASEMENTS AND ENCROACHMENTS**

There are no known easements or encroachments impacting the site that are considered to affect the marketability or highest and best use. It is recommended that the client/reader obtain a current title policy outlining all easements and encroachments on the property, if any, prior to making a business decision.

#### **COVENANTS, CONDITIONS AND RESTRICTIONS**

We understand that the property is subject to a parking Space Agreement dated May 18, 1993, and the agreement assures the Builders Exchange Associates (BEA) at 200 North Main Street, with future availability of 60 parking spaces exclusively for the use of BEA and successive owners of the property.

The Successor Agency Long Range Property Management Plan for the City of Santa Ana identifies this property for transfer/sale to the City of Santa Ana.

LRPMP PG 12 - The Successor Agency is bound by the original agreement to provide the 60 parking spaces indefinitely for use by the BEA property owner. This obligation is binding on all successive owners of the property per the agreement. The Successor Agency proposes to transfer this property to the City for future development. Per the dissolution laws, compensation



agreements with the affected taxing entities will be required as a condition of the transfer of the property to the City.

#### **UTILITIES AND SERVICES**

The site includes access to all municipal services, including police, fire and refuse garbage collection. All utilities are available proximate to the site in adequate quality and quantity to service the highest and best use.

#### **ENVIRONMENTAL ISSUES**

Although CBRE was not provided an Environmental Site Assessment (ESA), a tour of the site did not reveal any obvious issues regarding environmental contamination or adverse conditions.

The appraiser is not qualified to detect the existence of potentially hazardous material or underground storage tanks which may be present on or near the site. The existence of hazardous materials or underground storage tanks may affect the value of the property. For this appraisal, CBRE, Inc. has specifically assumed that the property is not affected by any hazardous materials that may be present on or near the property.

#### **ADJACENT PROPERTIES**

The adjacent land uses are summarized as follows:

North: Public parking structure

South: Office buildings and commercial uses

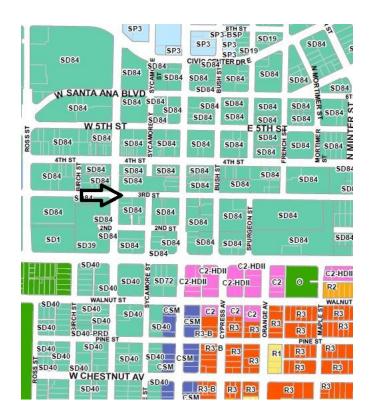
East: City Hall
West: Live/Work Lofts

#### CONCLUSION

The site is physically suitable for numerous commercial and office uses. However, based on the parking space agreement it is restricted to use as a parking lot.



#### **ZONING MAP**





## **Zoning**

The following chart summarizes the subject's zoning requirements.

| ZONING SUMMARY                  |   |  |
|---------------------------------|---|--|
| Current Zoning                  | SD-84 - Specific Development                  |  |
| Legally Conforming              | Yes   |  |
| Uses Permitted                  | Numerous office, retail, and residential uses |  |
| Zoning Change                   | Not likely                                    |  |
| Category                        | Zoning Requirement                            |  |
| Minimum Lot Size                | N/A   |  |
| Maximum Bldg. Coverage          | N/A   |  |
| Maximum FAR/Density             | N/A   |  |
| Source: Planning & Zoning Dept. |   |  |

The Specific Development District and suffix is authorized and established for the purpose of protecting and promoting the public health, safety and general welfare of the city and its residents by:

- (1)Protecting and enhancing the value of properties by encouraging the use of good design principles and concepts, as related to the division of property, site planning and individual improvements with full recognition of the significance and effect they have on the proper planning and development of adjacent and nearby properties.
- (2) Encouraging, securing and maintaining the orderly and harmonious appearance, attractiveness and aesthetic development of structures and grounds in order that the most appropriate use and value thereof be determined and protected.
- (3)Providing a method whereby specific development plans are to be based on the general plan as well as other regulations, programs, and legislation as may in the judgment of the city be required for the systematic execution of the general plan.
- (4)Recognizing the interdependence of land values and aesthetics and providing a method to implement this interdependence in order to maintain the values of surrounding properties and improvements and encouraging excellence of property development, compatible with the general plan for, and character of, the city, with due regard for the public and private interests involved.
- (5)Ensuring that the public benefits derived from expenditures of public funds for improvements and beautification of streets and public facilities shall be protected by exercise of reasonable controls over the character and design of private buildings, structures and open space.

According to the parking agreement, the Agency may, at some time in the future, enter into an agreement with a developer for the develop-ment of all or part of the Agency Property.

The BEA Property is developed with a building, known as the "Builders Exchange Building," which is a building of historical significance to the city of Santa Ana and which has been rehabilitated



for use as an office building, but which lacks sufficient off-street parking facilities to allow for its effective economic operation as such. The parties hereto desire to enter into this Agreement to assure the future availability of 60 parking spaces on the Agency Property servicing the Builders Exchange Building, while at the same time allowing for the development of all or part of the Agency Property by a developer pursuant to agreement with the Agency. It shall be the responsibility of the Agency, and the Agency agrees, to assure that any agreement entered into by the Agency with a developer for the development of all or part of the Agency Property accommodates the rights of BEA under the Agreement. No such agreement shall be approved by the Agency unless, following the completion of development pursuant to such agreement, the Agency Property shall contain parking facilities having at least 60 parking spaces which may be used in accordance with this Agreement.

#### **ANALYSIS AND CONCLUSION**

The site is suitable for numerous uses as long as 60 parking spaces are provided for the adjacent office building. Additional information may be obtained from the appropriate governmental authority. For purposes of this appraisal, CBRE has assumed the information obtained is correct.



## Tax and Assessment Data

In California, privately held real property is typically assessed at 100% of full cash value (which is interpreted to mean market value of the fee simple estate) as determined by the County Assessor. Generally, a reassessment occurs only when a property is sold (or transferred) or when new construction occurs (as differentiated from replacing existing construction). In the case of long-term ground leases, the general rule is that a reassessment is made at the time of assigning or terminating a lease where the remaining term is more than 35 years. For reassessment purposes, the lease term includes all options to extend. Assessments for properties that were acquired before the tax year 1975-1976 were stabilized as of the tax year 1975-1976. Property taxes are limited by state law to 1% of the assessed value plus voter-approved obligations and special assessments. If no sale (or transfer) occurs or no new building takes place, assessments may not increase by more than 2% annually.

The subject property is owned by the City of Santa Ana and is exempt from taxes.

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## **Market Analysis**

The subject property is zoned for Specific Development which allows for numerous commercial and office uses. Based on its location, surrounding improvements and current use a review of the Orange County Office and Orange County Retail markets are made. The market analysis forms a basis for assessing market area boundaries, supply and demand factors, and indications of financial feasibility.



#### METROPOLITAN ORANGE COUNTY OFFICE MARKET OVERVIEW

#### **Recent Performance**

The following table summarizes historical and projected performance for the overall metropolitan Orange County office market, as reported by CoStar.

| Year Ending | Inventory<br>(SF) | Completions (SF) | Occupied Stock<br>(SF) | Occupancy | Asking Rent<br>(\$/SF Gross) | Asking Rent<br>Change | Net Absorption<br>(SF) | Transaction Price Per Area (SF) |
|-------------|-------------------|------------------|------------------------|-----------|------------------------------|-----------------------|------------------------|---------------------------------|
| 2013        | 153,690,771       | -521,020         | 136,348,544            | 88.7%     | \$23.89                      | 5.73%                 | 1,214,088              | \$226.65                        |
| 2014        | 154,754,783       | 1,064,012        | 139,381,872            | 90.1%     | \$25.60                      | 7.15%                 | 3,033,326              | \$207.65                        |
| 2015        | 154,555,487       | -199,296         | 140,839,456            | 91.1%     | \$28.06                      | 9.63%                 | 1,457,587              | \$268.82                        |
| 2016        | 155,052,971       | 497,484          | 142,473,440            | 91.9%     | \$29.69                      | 5.81%                 | 1,633,986              | \$275.38                        |
| 2017        | 157,187,354       | 2,134,383        | 142,829,488            | 90.9%     | \$31.11                      | 4.78%                 | 355,246                | \$295.04                        |
| 2018        | 157,986,648       | 799,294          | 143,410,528            | 90.8%     | \$32.27                      | 3.73%                 | 548,930                | \$259.78                        |
| 2019        | 158,892,530       | 905,882          | 143,587,920            | 90.4%     | \$33.19                      | 2.84%                 | 172,875                | \$293.60                        |
| 2020        | 158,686,232       | -206,298         | 141,815,968            | 89.4%     | \$32.04                      | -3.46%                | -1,771,960             | \$332.30                        |
| 2021        | 158,188,838       | -497,394         | 140,163,456            | 88.6%     | \$31.16                      | -2.74%                | -1,652,519             | \$336.59                        |
| Q1 2022     | 157,979,527       | -209,311         | 139,601,744            | 88.4%     | \$31.00                      | -0.51%                | -561,710               | \$293.90                        |
| Q2 2022     | 157,775,226       | -204,301         | 139,830,880            | 88.6%     | \$30.98                      | -0.06%                | 229,142                | \$358.25                        |
| Q3 2022     | 158,468,266       | 693,040          | 139,193,120            | 87.8%     | \$30.85                      | -0.42%                | -637,762               | \$379.78                        |
| Q4 2022     | 158,375,380       | -92,886          | 139,266,704            | 87.9%     | \$30.94                      | 0.27%                 | 73,586                 | \$287.58                        |
| 2022        | 158,375,380       | 186,542          | 139,266,704            | 87.9%     | \$30.94                      | -0.72%                | -896,744               | \$287.58                        |
| Q1 2023     | 158,625,370       | 249,990          | 137,849,824            | 86.9%     | \$31.06                      | 0.39%                 | -1,416,876             | \$249.18                        |
| Q2 2023     | 158,645,370       | 20,000           | 137,672,832            | 86.8%     | \$31.02                      | -0.11%                | -177,003               | \$204.97                        |
| Q3 2023*    | 158,734,260       | 88,890           | 136,888,656            | 86.2%     | \$30.97                      | -0.18%                | -784,046               | \$272.53                        |
| Q4 2023*    | 158,857,241       | 122,981          | 135,826,720            | 85.5%     | \$30.86                      | -0.35%                | -1,060,792             | -                               |
| 2023*       | 158,857,241       | 481,861          | 135,826,720            | 85.5%     | \$30.86                      | -0.25%                | -3,438,717             | -                               |
| 2024*       | 158,626,280       | -230,961         | 134,434,032            | 84.7%     | \$29.97                      | -2.88%                | -1,384,846             | -                               |
| 2025*       | 158,393,446       | -232,834         | 133,992,648            | 84.6%     | \$30.15                      | 0.62%                 | -434,262               | -                               |
| 2026*       | 158,213,128       | -180,318         | 133,531,416            | 84.4%     | \$30.48                      | 1.07%                 | -454,641               | -                               |
| 2027*       | 158,116,004       | -97,124          | 133,564,272            | 84.5%     | \$30.91                      | 1.42%                 | 39,432                 | -                               |
| 2028*       | 158,087,499       | -28,505          | 133,815,696            | 84.6%     | \$31.36                      | 1.46%                 | 258,349                | -                               |

The Orange County office market consists of approximately 158,645,370 square feet of office space. The following observations are noted from the table above:

- As of 2nd Quarter 2023, there was approximately 137,672,832 square feet of occupied office space (including sublet space), resulting in an occupancy rate of 86.8% for the metro area. This reflects a small decrease from the previous quarter's occupancy of 86.9%, and a decrease from an occupancy rate of 87.9% from last year.
- The area experienced negative 177,003 square feet of net absorption for the current quarter. This indicates an improvement from the previous quarter's negative 1,416,876 square feet of net absorption, and an improvement from the negative 896,744 square feet of net absorption from last year.
- The area had completions of positive 20,000 square feet for the current quarter, which
  indicates a decrease from the previous quarter's completions of positive 249,990 square
  feet, and indicates a decline from completions of positive 186,542 square feet from last
  year.



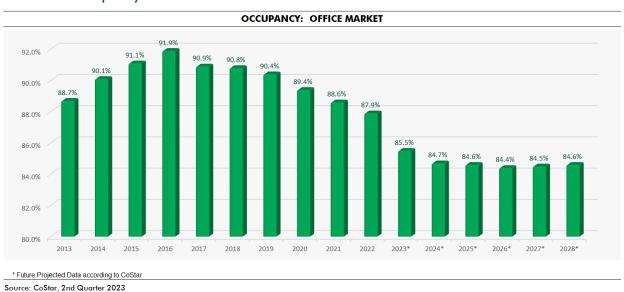
• The area achieved average asking rent of \$31.02 per square foot, which indicates a small decrease from the previous quarter's asking rent of \$31.06 per square foot, and an increase from the asking rent of \$30.94 per square foot from last year.

## Historical Inventory – Market



Inventory is projected to be 158,857,241 square feet at the end of the current year, which represents an increase from the previous year's inventory of 158,375,380 square feet. Inventory for next year is projected to be 158,626,280 square feet, reflecting a decrease from the current year.

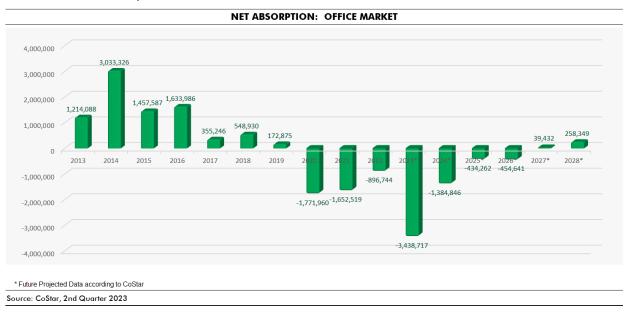
### **Historical Occupancy - Market**





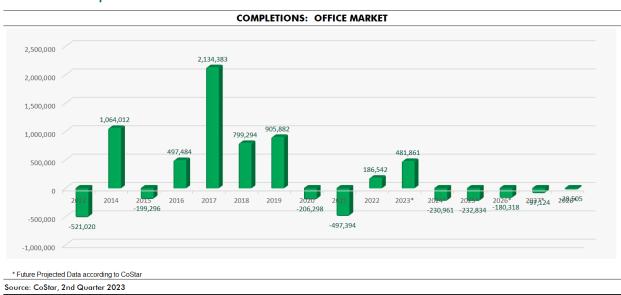
At the end of the current year, the occupancy rate is projected to be 85.5%, which reflects a decrease from the 87.9% occupancy rate at the end of last year. Occupancy for next year is projected to be 84.7%, reflecting a decrease from the current year.

## **Historical Net Absorption - Market**



At the end of the current year, the area is projected to experience negative 3,438,717 square feet of net absorption, which indicates a decline from the negative 896,744 square feet of net absorption for the previous year. The area is projected to experience negative 1,384,846 square feet of net absorption as of the end of next year, which indicates an improvement from the current year.

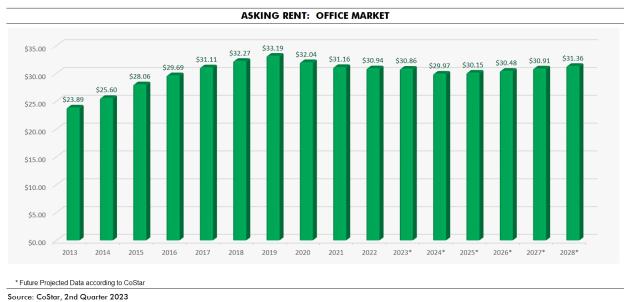
#### **Historical Completions - Market**





The area is projected to achieve completions of positive 481,861 square feet for the current year, which indicates an improvement from the previous year's completions of positive 186,542 square feet. The area is projected to experience completions of negative 230,961 square feet as of the end of next year, which indicates a decline from the current year.

## Historical Asking Rent - Market



The area is projected to achieve average asking rent of \$30.86 per square foot at the end of the current year, which indicates a decrease from the previous year's asking rent of \$30.94 per square foot. The area is projected to achieve asking rent of \$29.97 per square foot by the end of next year, indicating a decrease from the current year.



## **SUBMARKET SNAPSHOT**

The following table summarizes the supply of office square footage for each submarket within the Orange County market as of 2nd Quarter 2023.

|                               | SUBM           | ARKET SNAPSHO     | T                         |           |
|-------------------------------|----------------|-------------------|---------------------------|-----------|
| Submarket                     | Inventory (SF) | Completions* (SF) | Asking Rent (\$/SF Gross) | Occupancy |
| Anaheim Hills                 | 1,419,093      | 0                 | \$27.08                   | 93.7%     |
| Brea/La Habra                 | 5,038,663      | -9,576            | \$26.87                   | 86.8%     |
| Buena Park/La Palma           | 2,415,421      | 5,940             | \$27.58                   | 94.2%     |
| Civic Center Area             | 6,106,563      | -1,199            | \$26.36                   | 91.7%     |
| Costa Mesa                    | 9,726,601      | 449,206           | \$32.55                   | 83.1%     |
| Cypress                       | 2,062,470      | 0                 | \$27.53                   | 91.0%     |
| East Orange                   | 2,909,175      | -4,988            | \$29.41                   | 94.6%     |
| Fountain Valley               | 2,407,139      | 0                 | \$28.81                   | 95.4%     |
| Fullerton                     | 3,820,094      | -49,478           | \$29.65                   | 95.4%     |
| Garden Grove                  | 2,813,983      | 0                 | \$25.41                   | 96.5%     |
| Huntington Beach              | 3,391,972      | 2,463             | \$29.09                   | 85.8%     |
| Irvine Spectrum               | 16,919,260     | 503,835           | \$34.75                   | 87.6%     |
| Irvine/Tustin Legacy          | 28,200,025     | 0                 | \$31.70                   | 82.5%     |
| Laguna Hills/Aliso Viejo      | 6,325,241      | 0                 | \$31.95                   | 79.1%     |
| Laguna Niguel/Laguna Beach    | 2,475,698      | 0                 | \$36.80                   | 94.8%     |
| ake Forest/Foothill Ranch/RSM | 4,309,078      | 0                 | \$30.06                   | 80.9%     |
| Los Alamitos/Stanton          | 1,594,474      | 0                 | \$29.35                   | 94.4%     |
| Main Place Area               | 3,221,526      | 0                 | \$28.28                   | 85.0%     |
| Mission Viejo                 | 2,655,755      | 0                 | \$31.58                   | 84.2%     |
| Newport Beach                 | 14,003,363     | 0                 | \$38.51                   | 89.1%     |
| North/East Anaheim            | 7,258,632      | -23,408           | \$26.48                   | 93.6%     |
| Outlying Orange County        | 60,909         | 0                 | \$31.20                   | 100.0%    |
| Parkcenter Area               | 5,881,903      | -2,651            | \$26.98                   | 86.2%     |
| Placentia/Yorba Linda         | 1,060,989      | 0                 | \$27.49                   | 94.2%     |
| San Juan Cap/S Clemente/Dana  |                |                   |                           |           |
| Pt/Cap Bch                    | 4,040,663      | 0                 | \$32.72                   | 95.3%     |
| Santa Ana                     | 5,698,941      | 0                 | \$28.24                   | 82.2%     |
| Seal Beach                    | 644,972        | 0                 | \$36.39                   | 88.6%     |
| South Santa Ana               | 2,469,234      | 0                 | \$27.36                   | 70.0%     |
| Stadium Area                  | 3,764,023      | 0                 | \$28.26                   | 81.0%     |
| The City Area                 | 2,665,293      | 0                 | \$28.30                   | 74.6%     |
| Tustin (South of I-5)         | 2,107,838      | 0                 | \$29.21                   | 97.4%     |
| Westminster                   | 1,176,379      | 0                 | \$28.46                   | 92.9%     |

Source: CoStar, 2nd Quarter 2023



Santa Ana Submarket

Important characteristics of the Santa Ana office market are summarized below:

| Year Ending | Inventory<br>(SF) | Completions (SF) | Occupied Stock<br>(SF) | Occupancy | Asking Rent (\$/SF Gross) | Asking Rent<br>Change | Net Absorption<br>(SF) |
|-------------|-------------------|------------------|------------------------|-----------|---------------------------|-----------------------|------------------------|
| 2013        | 5,730,831         | -80,593          | 4,839,510              | 84.4%     | \$19.35                   | 2.97%                 | -417,310               |
| 2014        | 5,706,941         | -23,890          | 4,891,202              | 85.7%     | \$20.81                   | 7.51%                 | 51,692                 |
| 2015        | 5,706,941         | 0                | 4,764,932              | 83.5%     | \$22.60                   | 8.63%                 | -126,270               |
| 2016        | 5,706,941         | 0                | 4,950,941              | 86.8%     | \$23.77                   | 5.17%                 | 186,009                |
| 2017        | 5,706,941         | 0                | 5,211,982              | 91.3%     | \$25.19                   | 5.98%                 | 261,041                |
| 2018        | 5,698,941         | -8,000           | 5,115,282              | 89.8%     | \$26.75                   | 6.21%                 | -96,700                |
| 2019        | 5,698,941         | 0                | 4,942,102              | 86.7%     | \$27.84                   | 4.05%                 | -173,180               |
| 2020        | 5,698,941         | 0                | 4,880,428              | 85.6%     | \$27.95                   | 0.40%                 | -61,674                |
| 2021        | 5,698,941         | 0                | 5,015,805              | 88.0%     | \$28.44                   | 1.75%                 | 135,377                |
| Q1 2022     | 5,698,941         | 0                | 4,760,226              | 83.5%     | \$28.51                   | 0.26%                 | -255,579               |
| Q2 2022     | 5,698,941         | 0                | 4,735,308              | 83.1%     | \$28.32                   | -0.67%                | -24,918                |
| Q3 2022     | 5,698,941         | 0                | 4,607,524              | 80.8%     | \$28.09                   | -0.80%                | -127,784               |
| Q4 2022     | 5,698,941         | 0                | 4,651,416              | 81.6%     | \$28.19                   | 0.34%                 | 43,892                 |
| 2022        | 5,698,941         | 0                | 4,651,416              | 81.6%     | \$28.19                   | -0.87%                | -364,389               |
| Q1 2023     | 5,698,941         | 0                | 4,653,514              | 81.7%     | \$28.27                   | 0.30%                 | 2,098                  |
| Q2 2023     | 5,698,941         | 0                | 4,684,406              | 82.2%     | \$28.24                   | -0.12%                | 30,892                 |
| Q3 2023*    | 5,698,941         | 0                | 4,666,707              | 81.9%     | \$28.14                   | -0.36%                | -17,696                |
| Q4 2023*    | 5,696,971         | -1,970           | 4,610,144              | 80.9%     | \$28.04                   | -0.36%                | -56,504                |
| 2023*       | 5,696,971         | -1,970           | 4,610,144              | 80.9%     | \$28.04                   | -0.54%                | -41,210                |
| 2024*       | 5,688,808         | -8,163           | 4,573,273              | 80.4%     | \$27.23                   | -2.88%                | -36,567                |
| 2025*       | 5,680,658         | -8,150           | 4,556,870              | 80.2%     | \$27.41                   | 0.66%                 | -16,119                |
| 2026*       | 5,672,523         | -8,135           | 4,540,667              | 80.0%     | \$27.73                   | 1.15%                 | -15,928                |
| 2027*       | 5,664,404         | -8,119           | 4,539,007              | 80.1%     | \$28.15                   | 1.53%                 | -1,369                 |
| 2028*       | 5,656,321         | -8,083           | 4,545,147              | 80.4%     | \$28.60                   | 1.60%                 | 6,402                  |

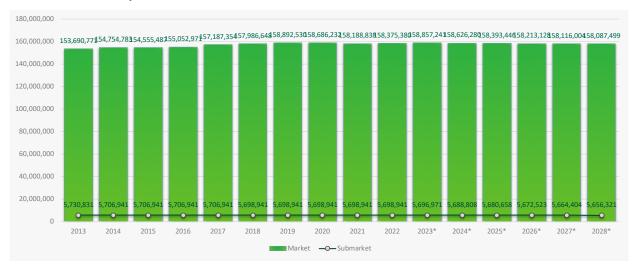
The Santa Ana office submarket consists of approximately 5,698,941 square feet of office space. The current submarket inventory represents approximately 3.6% of the overall market inventory. The following observations were noted from the table above:

- As of 2nd Quarter 2023, there was approximately 4,684,406 square feet of occupied office space (including sublet space), resulting in an occupancy rate of 82.2% for the submarket. This reflects an increase from the previous quarter's occupancy of 81.7%, and an increase from an occupancy rate of 81.6% from last year. The submarket occupancy is below the 86.8% market occupancy.
- The submarket experienced positive 30,892 square feet of net absorption for the current quarter. This indicates an improvement from the previous quarter's positive 2,098 square feet of net absorption, and an improvement from the negative 364,389 square feet of net absorption from a year ago. Overall, the submarket has experienced positive 32,990 square feet of net absorption for the current year-to-date period. The submarket's current net absorption of positive 30,892 square feet compares favorably with the overall market net absorption of negative 177,003 square feet.



- The submarket had zero completions for the current quarter, which indicates no change from the previous quarter's zero completions, and no change from the zero completions from last year.
- The submarket achieved average asking rent of \$28.24 per square foot, which indicates a small decrease from the previous quarter's asking rent of \$28.27 per square foot, and a small increase from the asking rent of \$28.19 per square foot from last year. The submarket's current asking rent of \$28.24 per square foot is below the overall market asking rent of \$31.02 per square foot.

## Historical Inventory - Submarket



Submarket Inventory is projected to be 5,696,971 square feet at the end of the current year, which represents a small decrease from the previous year's submarket inventory of 5,698,941 square feet. Inventory for next year is projected to be 5,688,808 square feet, reflecting a small decrease from the current year.



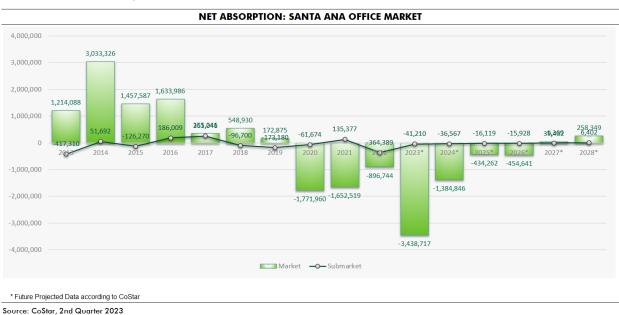
## **Historical Occupancy - Submarket**



Submarket occupancy is projected to be 80.9% at the end of the current year, which represents a decrease from the previous year's submarket occupancy of 81.6%. Submarket occupancy for next year is projected to be 80.4%, reflecting a decrease from the current year.

## Historical Net Absorption - Submarket

\* Future Projected Data according to CoStar Source: CoStar, 2nd Quarter 2023



Net absorption in the submarket is projected to be negative 41,210 square feet at the end of the current year, reflecting an improvement from the previous year's net absorption of negative 364,389 square feet. Net absorption for next year is projected to be negative 36,567 square feet, indicating an improvement from the current year.



## **Historical Completions - Submarket**



The submarket is projected to achieve completions of negative 1,970 square feet at the end of the current year, which indicates a decline from the previous year's zero completions. The submarket is projecting completions of negative 8,163 square feet for next year, which indicates a decline from the current year.

## Historical Asking Rent - Submarket



The submarket is projected to achieve average asking of \$28.04 per square foot at the end of the current year, which represents a decrease from the previous year's asking rent of \$28.19 per



square foot. The submarket is projected to achieve average asking rent of \$27.23 per square foot, reflecting a decrease from the current year.

#### METROPOLITAN ORANGE COUNTY RETAIL MARKET OVERVIEW

#### **Recent Performance**

The following table summarizes historical and projected performance for the overall metropolitan Orange County retail market, as reported by CoStar.

| Year Ending | Inventory<br>(SF) | Completions (SF) | Occupied Stock<br>(SF) | Occupancy | Asking Rent<br>(\$/SF NNN) | Asking Rent<br>Change | Net Absorption<br>(SF) | Transaction Price Per Area (SF) |
|-------------|-------------------|------------------|------------------------|-----------|----------------------------|-----------------------|------------------------|---------------------------------|
| 2013        | 141,280,982       | -20,705          | 134,087,864            | 94.9%     | \$27.27                    | 3.13%                 | 1,026,624              | \$302.67                        |
| 2014        | 141,613,569       | 332,587          | 135,326,048            | 95.6%     | \$28.39                    | 4.12%                 | 1,238,179              | \$328.99                        |
| 2015        | 142,736,205       | 1,122,636        | 137,232,928            | 96.1%     | \$29.62                    | 4.32%                 | 1,906,533              | \$291.52                        |
| 2016        | 142,880,151       | 143,946          | 137,498,912            | 96.2%     | \$30.54                    | 3.12%                 | 265,987                | \$270.21                        |
| 2017        | 143,898,030       | 1,017,879        | 138,133,808            | 96.0%     | \$31.07                    | 1.72%                 | 634,898                | \$362.77                        |
| 2018        | 143,947,209       | 34,314           | 138,618,208            | 96.3%     | \$31.82                    | 2.40%                 | 474,716                | \$253.14                        |
| 2019        | 144,040,267       | 93,058           | 138,186,368            | 95.9%     | \$32.60                    | 2.47%                 | -420,664               | \$486.05                        |
| 2020        | 143,894,471       | -145,796         | 137,068,256            | 95.3%     | \$33.16                    | 1.71%                 | -1,118,110             | \$451.52                        |
| 2021        | 143,702,373       | -192,098         | 137,232,368            | 95.5%     | \$34.46                    | 3.91%                 | 164,124                | \$388.02                        |
| Q1 2022     | 143,790,270       | 87,897           | 137,045,056            | 95.3%     | \$34.82                    | 1.06%                 | -187,320               | \$477.27                        |
| Q2 2022     | 143,658,287       | -131,983         | 137,254,800            | 95.5%     | \$35.13                    | 0.89%                 | 209,743                | \$482.88                        |
| Q3 2022     | 143,655,145       | -3,142           | 137,668,400            | 95.8%     | \$35.67                    | 1.53%                 | 413,609                | \$659.25                        |
| Q4 2022     | 143,739,037       | 83,892           | 137,728,672            | 95.8%     | \$36.02                    | 0.97%                 | 60,257                 | \$324.30                        |
| 2022        | 143,739,037       | 36,664           | 137,728,672            | 95.8%     | \$36.02                    | 4.53%                 | 496,289                | \$324.30                        |
| Q1 2023     | 143,736,039       | -2,998           | 137,593,504            | 95.7%     | \$36.28                    | 0.72%                 | -135,162               | \$283.08                        |
| Q2 2023     | 143,751,255       | 15,216           | 137,571,872            | 95.7%     | \$36.68                    | 1.11%                 | -21,624                | \$381.26                        |
| Q3 2023*    | 143,796,858       | 45,603           | 137,496,032            | 95.6%     | \$37.13                    | 1.24%                 | -71,842                | \$274.31                        |
| Q4 2023*    | 143,787,705       | -9,153           | 137,404,032            | 95.6%     | \$37.44                    | 0.81%                 | -90,938                | -                               |
| 2023*       | 143,787,705       | 48,668           | 137,404,032            | 95.6%     | \$37.44                    | 3.94%                 | -319,566               | -                               |
| 2024*       | 143,839,089       | 51,384           | 137,637,776            | 95.7%     | \$38.29                    | 2.28%                 | 242,357                | -                               |
| 2025*       | 143,995,283       | 156,194          | 137,870,464            | 95.7%     | \$39.25                    | 2.52%                 | 215,076                | -                               |
| 2026*       | 144,207,540       | 212,257          | 138,051,088            | 95.7%     | \$40.12                    | 2.20%                 | 160,079                | -                               |
| 2027*       | 144,479,862       | 272,322          | 138,272,000            | 95.7%     | \$40.88                    | 1.89%                 | 199,620                | -                               |
| 2028*       | 144,792,886       | 313,024          | 138,551,072            | 95.7%     | \$41.56                    | 1.67%                 | 257,582                | -                               |

The Orange County retail market consists of approximately 143,751,255 square feet of retail space. The following observations are noted from the table above:

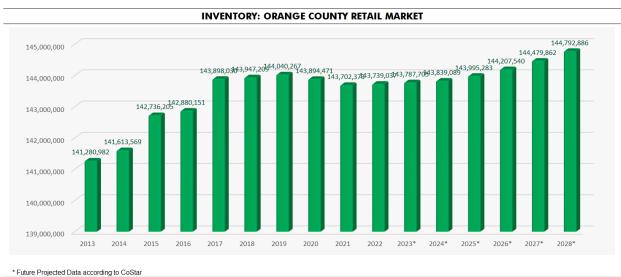
- As of 2nd Quarter 2023, there was approximately 137,571,872 square feet of occupied retail space (including sublet space), resulting in an occupancy rate of 95.7% for the metro area. This reflects no change from the previous quarter's occupancy of 95.7%, and a small decrease from an occupancy rate of 95.8% from last year.
- The area experienced negative 21,624 square feet of net absorption for the current quarter.
  This indicates an improvement from the previous quarter's negative 135,162 square feet of
  net absorption, and a decline from the positive 496,289 square feet of net absorption from
  last year.



- The area had completions of positive 15,216 square feet for the current quarter, which indicates an increase from the previous quarter's completions of negative 2,998 square feet, and indicates a decline from completions of positive 36,664 square feet from last year.
- The area achieved average asking rent of \$36.68 per square foot, which indicates an increase from the previous quarter's asking rent of \$36.28 per square foot, and an increase from the asking rent of \$36.02 per square foot from last year.

## Historical Inventory – Market

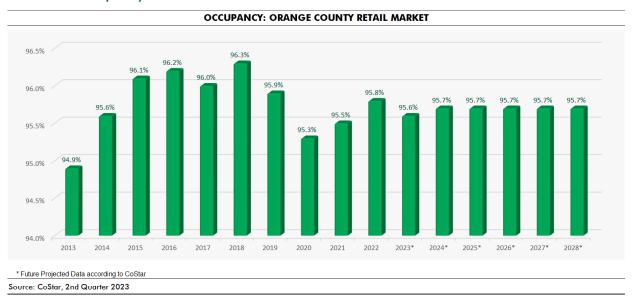
Source: CoStar, 2nd Quarter 2023



Inventory is projected to be 143,787,705 square feet at the end of the current year, which represents an increase from the previous year's inventory of 143,739,037 square feet. Inventory for next year is projected to be 143,839,089 square feet, reflecting an increase from the current year.

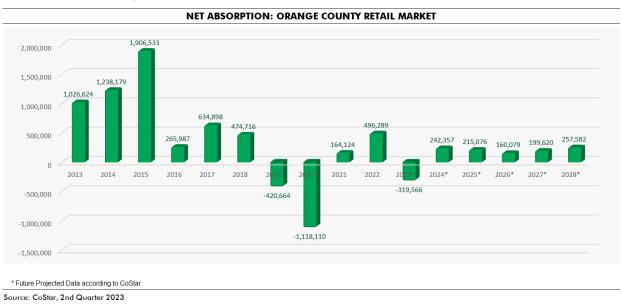


### Historical Occupancy - Market



At the end of the current year, the occupancy rate is projected to be 95.6%, which reflects a small decrease from the 95.8% occupancy rate at the end of last year. Occupancy for next year is projected to be 95.7%, reflecting a small increase from the current year.

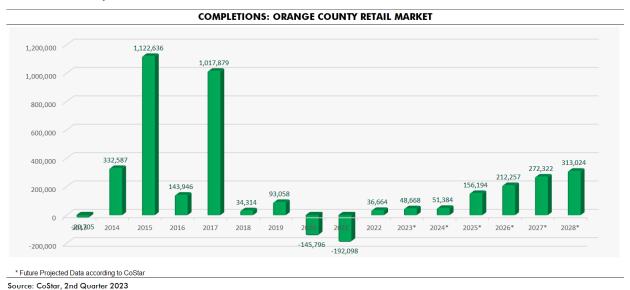
## Historical Net Absorption - Market



At the end of the current year, the area is projected to experience negative 319,566 square feet of net absorption, which indicates a decline from the positive 496,289 square feet of net absorption for the previous year. The area is projected to experience positive 242,357 square feet of net absorption as of the end of next year, which indicates an improvement from the current year.

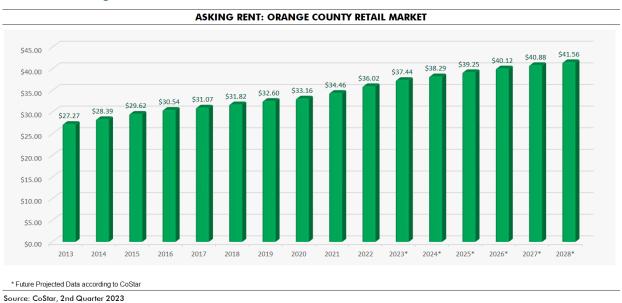


## **Historical Completions - Market**



The area is projected to achieve completions of positive 48,668 square feet for the current year, which indicates an improvement from the previous year's completions of positive 36,664 square feet. The area is projected to experience completions of positive 51,384 square feet as of the end of next year, which indicates an improvement from the current year.

## Historical Asking Rent - Market



The area is projected to achieve average asking rent of \$37.44 per square foot at the end of the current year, which indicates an increase from the previous year's asking rent of \$36.02 per square foot. The area is projected to achieve asking rent of \$38.29 per square foot by the end of next year, indicating an increase from the current year.



### **SUBMARKET SNAPSHOT**

The following table summarizes the supply of retail square footage for each submarket within the Orange County market as of 2nd Quarter 2023.

|  | SUBMA          | RKET SNAPSHO      | ľ                       |           |
|--|----------------|-------------------|-------------------------|-----------|
| Submarket                                | Inventory (SF) | Completions* (SF) | Asking Rent (\$/SF NNN) | Occupancy |
| Anaheim Hills                            | 2,243,693      | 0                 | \$35.77                 | 92.8%     |
| Brea/La Habra                            | 9,269,685      | 0                 | \$33.88                 | 95.2%     |
| Buena Park/La Palma                      | 5,378,740      | 81,949            | \$35.25                 | 93.8%     |
| Civic Center Area                        | 1,777,423      | 0                 | \$29.28                 | 95.8%     |
| Costa Mesa                               | 8,196,909      | 0                 | \$42.05                 | 98.0%     |
| Cypress                                  | 1,953,382      | 30,565            | \$32.37                 | 96.0%     |
| East Orange                              | 6,131,690      | -8,366            | \$33.33                 | 94.2%     |
| Fountain Valley                          | 3,511,022      | 0                 | \$29.10                 | 96.7%     |
| Fullerton                                | 6,655,490      | 0                 | \$32.10                 | 96.2%     |
| Garden Grove                             | 7,694,464      | 7,553             | \$29.23                 | 96.2%     |
| Huntington Beach                         | 9,357,860      | -6,800            | \$36.33                 | 96.7%     |
| Irvine Spectrum                          | 3,706,397      | 0                 | \$37.32                 | 92.2%     |
| Irvine/Tustin Legacy                     | 6,276,841      | 0                 | \$50.14                 | 95.7%     |
| Laguna Hills/Aliso Viejo                 | 4,171,123      | -2,700            | \$38.81                 | 91.0%     |
| Laguna Niguel/Laguna Beach               | 4,553,826      | 0                 | \$48.64                 | 97.0%     |
| Lake Forest/Foothill Ranch/RSM           | 5,997,978      | 0                 | \$40.48                 | 95.7%     |
| Los Alamitos/Stanton                     | 2,204,451      | 0                 | \$30.37                 | 94.9%     |
| Main Place Area                          | 2,450,006      | -7,000            | \$37.89                 | 89.4%     |
| Mission Viejo                            | 5,063,922      | -2,024            | \$41.76                 | 93.7%     |
| Newport Beach                            | 5,560,694      | -5,500            | \$49.15                 | 97.1%     |
| North/East Anaheim                       | 8,826,460      | -5,838            | \$28.24                 | 97.2%     |
| Outlying Orange County                   | 121,370        | 0                 | \$37.09                 | 100.0%    |
| Parkcenter Area                          | 4,245,256      | 3,012             | \$33.91                 | 98.4%     |
| Placentia/Yorba Linda                    | 3,676,645      | 0                 | \$30.94                 | 97.3%     |
| San Juan Cap/S Clemente/Dana             |                |                   |                         |           |
| Pt/Cap Bch                               | 6,474,206      | 2,632             | \$44.11                 | 95.8%     |
| Santa Ana                                | 7,167,588      | 0                 | \$31.66                 | 97.1%     |
| Seal Beach                               | 1,507,709      | 0                 | \$44.05                 | 95.1%     |
| South Santa Ana                          | 45,446         | 0                 | \$43.72                 | 97.9%     |
| Stadium Area                             | 998,720        | 0                 | \$32.22                 | 98.6%     |
| The City Area                            | 1,096,553      | 0                 | \$31.56                 | 98.6%     |
| Tustin (South of I-5)                    | 601,844        | 0                 | \$33.89                 | 97.7%     |
| Westminster                              | 6,833,862      | 5,485             | \$35.14                 | 94.1%     |
| *Completions include trailing 4 quarters |                |                   |                         |           |

Source: CoStar, 2nd Quarter 2023



#### Santa Ana Submarket

Important characteristics of the Santa Ana retail market are summarized below:

| Year Ending | Inventory<br>(SF) | Completions (SF) | Occupied Stock<br>(SF) | Occupancy | Asking Rent<br>(\$/SF NNN) | Asking Rent<br>Change | Net Absorption<br>(SF) |
|-------------|-------------------|------------------|------------------------|-----------|----------------------------|-----------------------|------------------------|
| 2013        | 7,152,449         | 0                | 6,797,050              | 95.0%     | \$22.95                    | 2.88%                 | 15,905                 |
| 2014        | 7,150,097         | -2,352           | 6,878,091              | 96.2%     | \$23.90                    | 4.14%                 | 81,041                 |
| 2015        | 7,150,162         | 65               | 6,957,335              | 97.3%     | \$24.88                    | 4.09%                 | 79,244                 |
| 2016        | 7,150,162         | 0                | 6,889,434              | 96.4%     | \$25.70                    | 3.29%                 | -67,901                |
| 2017        | 7,150,162         | 0                | 6,846,484              | 95.8%     | \$26.33                    | 2.46%                 | -42,950                |
| 2018        | 7,167,569         | 17,407           | 6,971,931              | 97.3%     | \$27.05                    | 2.75%                 | 125,447                |
| 2019        | 7,174,539         | 6,970            | 6,948,079              | 96.8%     | \$27.95                    | 3.31%                 | -23,852                |
| 2020        | 7,174,539         | 0                | 6,916,478              | 96.4%     | \$28.48                    | 1.89%                 | -31,601                |
| 2021        | 7,174,539         | 0                | 7,017,272              | 97.8%     | \$29.64                    | 4.08%                 | 100,794                |
| Q1 2022     | 7,172,519         | -2,020           | 6,985,388              | 97.4%     | \$30.02                    | 1.28%                 | -31,884                |
| Q2 2022     | 7,167,588         | -4,931           | 6,975,171              | 97.3%     | \$30.35                    | 1.11%                 | -10,217                |
| Q3 2022     | 7,167,588         | 0                | 6,955,301              | 97.0%     | \$30.84                    | 1.60%                 | -19,870                |
| Q4 2022     | 7,167,588         | 0                | 6,988,455              | 97.5%     | \$31.17                    | 1.06%                 | 33,154                 |
| 2022        | 7,167,588         | -6,951           | 6,988,455              | 97.5%     | \$31.17                    | 5.16%                 | -28,817                |
| Q1 2023     | 7,167,588         | 0                | 6,977,169              | 97.3%     | \$31.31                    | 0.45%                 | -11,286                |
| Q2 2023     | 7,167,588         | 0                | 6,958,416              | 97.1%     | \$31.66                    | 1.14%                 | -18,753                |
| Q3 2023*    | 7,167,588         | 0                | 6,952,829              | 97.0%     | \$32.05                    | 1.21%                 | -5,587                 |
| Q4 2023*    | 7,169,039         | 1,451            | 6,943,001              | 96.8%     | \$32.32                    | 0.84%                 | -9,774                 |
| 2023*       | 7,169,039         | 1,451            | 6,943,001              | 96.8%     | \$32.32                    | 3.69%                 | -45,400                |
| 2024*       | 7,170,933         | 1,894            | 6,947,911              | 96.9%     | \$33.08                    | 2.36%                 | 5,534                  |
| 2025*       | 7,181,560         | 10,627           | 6,958,910              | 96.9%     | \$33.94                    | 2.60%                 | 9,504                  |
| 2026*       | 7,195,446         | 13,886           | 6,969,964              | 96.9%     | \$34.71                    | 2.27%                 | 9,383                  |
| 2027*       | 7,212,894         | 17,448           | 6,983,999              | 96.8%     | \$35.39                    | 1.96%                 | 12,354                 |
| 2028*       | 7,232,728         | 19,834           | 7,001,020              | 96.8%     | \$36.01                    | 1.74%                 | 15,317                 |

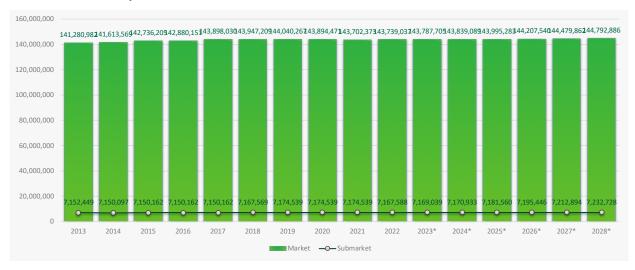
The Santa Ana retail submarket consists of approximately 7,167,588 square feet of retail space. The current submarket inventory represents approximately 5.0% of the overall market inventory. The following observations were noted from the table above:

- As of 2nd Quarter 2023, there was approximately 6,958,416 square feet of occupied retail space (including sublet space), resulting in an occupancy rate of 97.1% for the submarket. This reflects a small decrease from the previous quarter's occupancy of 97.3%, and a small decrease from an occupancy rate of 97.5% from last year. The submarket occupancy is above the 95.7% market occupancy.
- The submarket experienced negative 18,753 square feet of net absorption for the current quarter. This indicates a decline from the previous quarter's negative 11,286 square feet of net absorption, and an improvement from the negative 28,817 square feet of net absorption from a year ago. Overall, the submarket has experienced negative 30,039 square feet of net absorption for the current year-to-date period. The submarket's current net absorption of negative 18,753 square feet compares favorably with the overall market net absorption of negative 21,624 square feet.



- The submarket had zero completions for the current quarter, which indicates no change from the previous quarter's zero completions, and an increase from the completions of negative 4,931 square feet from last year.
- The submarket achieved average asking rent of \$31.66 per square foot, which indicates an increase from the previous quarter's asking rent of \$31.31 per square foot, and an increase from the asking rent of \$31.17 per square foot from last year. The submarket's current asking rent of \$31.66 per square foot is below the overall market asking rent of \$36.68 per square foot.

## Historical Inventory - Submarket



Submarket Inventory is projected to be 7,169,039 square feet at the end of the current year, which represents a small increase from the previous year's submarket inventory of 7,167,588 square feet. Inventory for next year is projected to be 7,170,933 square feet, reflecting a small increase from the current year.



## **Historical Occupancy - Submarket**



Submarket occupancy is projected to be 96.8% at the end of the current year, which represents a decrease from the previous year's submarket occupancy of 97.5%. Submarket occupancy for next year is projected to be 96.9%, reflecting a small increase from the current year.

## Historical Net Absorption - Submarket

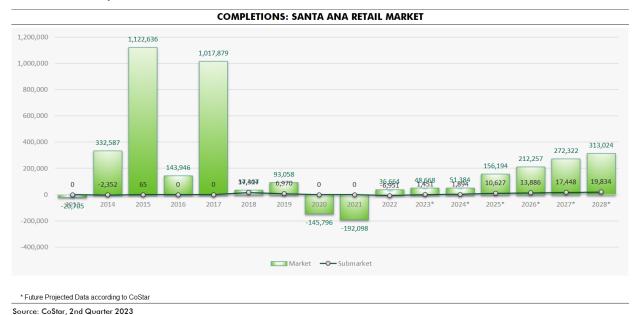
Source: CoStar, 2nd Quarter 2023



Net absorption in the submarket is projected to be negative 45,400 square feet at the end of the current year, reflecting a decline from the previous year's net absorption of negative 28,817 square feet. Net absorption for next year is projected to be positive 5,534 square feet, indicating an improvement from the current year.



## **Historical Completions - Submarket**



The submarket is projected to achieve completions of positive 1,451 square feet at the end of the current year, which indicates an improvement from the previous year's completions of negative 6,951 square feet. The submarket is projecting completions of positive 1,894 square feet for next year, which indicates an improvement from the current year.

## Historical Asking Rent - Submarket



The submarket is projected to achieve average asking of \$32.32 per square foot at the end of the current year, which represents an increase from the previous year's asking rent of \$31.17 per



square foot. The submarket is projected to achieve average asking rent of \$33.08 per square foot, reflecting an increase from the current year.



## **Highest and Best Use**

In appraisal practice, the concept of highest and best use represents the premise upon which value is based. The four criteria the highest and best use must meet are:

legally permissible; physically possible; financially feasible; and maximally productive.

The highest and best use analysis of the subject is discussed below.

#### **AS VACANT**

## **Legal Permissibility**

The site is zoned Specific Development – (SD-84). Permitted uses numerous commercial, office and retail uses. The subject property is subject to a Parking Space Agreement dated May 18, 1993. The agreement assures the Builders Exchange Associates (BEA) at 200 North Main Street, has future availability of 60 parking spaces exclusively for the use of BEA and successive owners of the property.

### **Physical Possibility**

The physical characteristics of the site do not appear to impose any unusual restrictions on development. Overall, the physical characteristics of the site and the availability of utilities result in functional utility suitable for allowed uses.

#### **Financial Feasibility**

Consideration to existing land use trends has been given in determining feasible uses. Only those uses that are physically possible and legally permissible are given further consideration. Based on the current market conditions and the subject's parking agreement, holding for future development would be financially feasible.

### Maximum Productivity - Conclusion

Based on the information presented above and upon information contained in the market and neighborhood analysis, we conclude that the highest and best use of the subject as if vacant would be for future redevelopment including 60 additional parking spaces.

#### As Improved

The subject property is utilized as a parking lot for the adjacent office building.

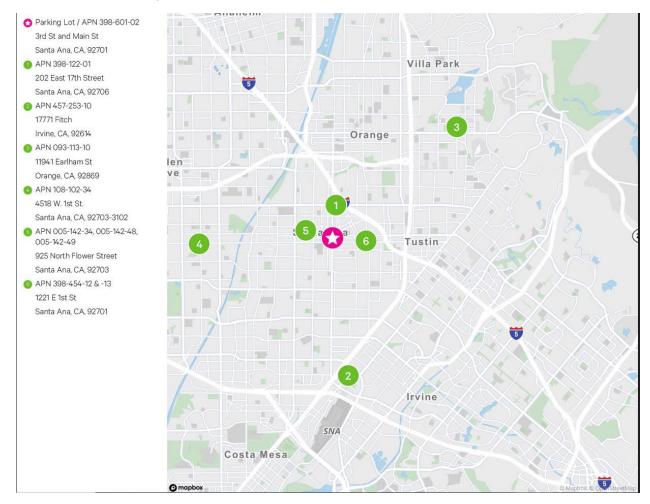
#### Most Probable Buyer

The most likely buyer would be a government agency or local developer that could develop the site under a joint development scenario.



## **Land Value**

The following map and table summarize the comparable data used in the valuation of the subject site. A detailed description of each transaction is included in the addenda.





|        | SUMMARY OF COMPARABLE LAND SALES  |               |                 |                         |              |                      |                 |              |                 |  |  |
|--------|---|---------------|-----------------|-------------------------|--------------|----------------------|-----------------|--------------|-----------------|--|--|
| No.    | Property Location   | Tran:<br>Type | saction<br>Date | Interest<br>Transferred | Proposed Use | Actual Sale<br>Price | Size<br>(Acres) | Size<br>(SF) | Price<br>Per SF |  |  |
| 1      | APN 398-122-01<br>202 East 17th Street<br>Santa Ana, CA 92706                       | Sale          | Jul-22          | Fee<br>Simple/Freehold  | Parking lot  | \$900,000            | 0.40            | 17,350       | \$51.87         |  |  |
| 2      | APN 457-253-10<br>17771 Fitch<br>Irvine, CA 92614                                   | Sale          | Mar-22          | Fee<br>Simple/Freehold  | Parking lot  | \$1,700,000          | 0.70            | 30,579       | \$55.59         |  |  |
| 3      | APN 093-113-10<br>11941 Earlham St<br>Orange, CA 92869                              | Sale          | Feb-22          | Leased Fee              | Parking Lot  | \$475,000            | 0.17            | 7,507        | \$63.27         |  |  |
| 4      | APN 108-102-34<br>4518 W. 1st St.<br>Santa Ana, CA 92703-3102                       | Sale          | Dec-21          | Fee<br>Simple/Freehold  | Commercial   | \$1,175,000          | 0.40            | 17,550       | \$66.95         |  |  |
| 5      | APN 005-142-34, 005-142-48, 005-142-49<br>925 North Flower Street                   | Sale          | Jan-21          | Fee<br>Simple/Freehold  | Office       | \$685,000            | 0.39            | 16,776       | \$40.83         |  |  |
| 6      | Santa Ana, CA 92703<br>APN 398-454-12 & -13<br>1221 E 1st St<br>Santa Ana, CA 92701 | Sale          | Oct-20          | Fee<br>Simple/Freehold  | Fast Food    | \$2,800,000          | 0.75            | 32,500       | \$86.15         |  |  |
| ubject | 3rd St and Main St<br>Santa Ana, CA 92701   |               |                 |                         | Parking lot  |                      | 0.64            | 27,835       |                 |  |  |

Adjusted sale price for cash equivalency and/or development costs (where applicable) Compiled by CBRE

The sales utilized represent the best data available for comparison with the subject and were selected from the greater Santa Ana area and neighboring cities.

#### **DISCUSSION/ANALYSIS OF LAND SALES**

### Land Sale One

This is the purchase of a 46 space parking lot located at the corner of 17th Street and Bush Street. The buyer has the property available for lease or build to suit, but no prospects have been found. Surrounding improvements include multi-family residential and commercial uses.

#### Land Sale Two

This is a 0.70-acre parking lot that is located along Fitch in the city of Irvine. The property sold for \$1.7 million. It was purchased by the owner of 17752 Fitch, the building owner adjacent to the parking lot on the east side. The new owner will be holding this property as parking for his business, Wamco. Surrounding uses are primarily office uses.

#### Land Sale Three

This is the sale of a 7,507 square foot parking lot that sold for \$475,000. The parking lot is leased to the adjacent El Pollo Loco. The buyer plans to hold the property for investment, with no specific plans reported. The broker reports that the leased fee and fee simple values were generally equal. Surrounding uses are primarily single-family residential and commercial improvements.



#### Land Sale Four

This is the sale an improved mid-block site that sold for land value. The seller's broker confirmed that the transaction was arm's length and that no conditions affected the price. The buyer plans to redevelop the lot with a commercial use, but entitlements were not in place at the time of sale. Surrounding improvements include commercial uses along 1st Street and residential uses on the interior streets.

#### Land Sale Five

This is the January 2021 sale of a 16,117-square-foot commercial lot located at 925 North Flower Street in the city Santa Ana. The property was zoned as P, Professional, which allows for office, day care center, drug store, health care, medical, parking lot, and restaurant uses. The site has is a flag (L-Shape) lot. The current owner, Charles Manh, reported that the recent transfer on January 19, 2021, was an off-market transaction between friends, and the purchase price was not reflective of the current market. Mr. Manh reported that the property had approved plans for medical office development, but those plans were abandoned. He reported that he wanted to develop a multi-family project, instead, but City Council denied that request. Since that time, the City advised Mr. Manh that they were seeking to purchase his property for use as a public park. Surrounding uses are office and multi-family residential improvements.

#### **Land Sale Six**

This is the October 2020 sale of a 0.75-acre (32,500 SF) commercial land site located at the corner of 1st Street and Grand Avenue. The site is irregularly shaped and consists of two parcels that are zoned as SD-84, CDR (Specific Development-Transit Zone, Corridor), which allows for various commercial uses, including retail, service, and office uses. The proposed use is fast food/retail. Surrounding uses include commercial uses along the arterials and single-family residential on the interior streets.

#### CONDITIONS OF SALE/FINANCING

All sales were indicated to be cash-to-seller transactions or financed by a third party at market terms, and none appeared to occur under duress. As such, no adjustments for cash equivalency were necessary. In addition, the sales reflected arm's length transactions; therefore, no adjustments for conditions of sale were warranted. No other transactional adjustments were required.

#### MARKET CONDITIONS

When considering market conditions, we note that the sales took place from October 2020 to July 2022. Market conditions for commercial land have remained stable over this period through the date of value. Therefore, no annual adjustments are made.



#### **SIZE**

The subject property's site area is 27,835 square feet. The comparables range from 7,507 to 32,500 square feet. The majority of comparables are similar in terms of size. Comparable 3 is smaller and considered superior as smaller parcels tend to sell on a higher price per square foot basis due to size regression.

#### **CORNER**

The subject property and Sales 1, 3, 5 and 6 are similar corner locations. Sales 2 and 4 have inferior mid-block locations.

#### LOCATION

The subject property has a good location in Downtown Santa Ana. The majority of the comparables are considered similar locations. Sale 2 is located in Irvine which is considered a superior location with higher overall values.

#### ZONING

Each site, except Sale 5, is under sufficiently similar land use regulations which command generally similar unit prices. Sale 5 is limited to office development which is considered inferior.

#### **HIGHEST & BEST USE**

The subject property is subject to a parking space agreement, allowing for 60 spaces for the adjacent office building. The highest and best use of the subject as if vacant would be for future redevelopment or joint development including 60 additional parking spaces. Sales 1 and 2 are also utilized for parking purposes for the adjacent buildings. Sales 3, 4 and 6 are considered superior as they do not have any restrictions on development. Sale 5 is restricted to professional office use which is considered inferior.



## **SUMMARY OF ADJUSTMENTS**

Based on our comparative analysis, the following chart summarizes the adjustments warranted to each comparable.

| LAND SALES ADJUSTMENT GRID   |             |             |             |             |           |             |             |  |  |
|------------------------------|-------------|-------------|-------------|-------------|-----------|-------------|-------------|--|--|
| Comparable Number            | 1           | 2           | 3           | 4           | 5         | 6           | Subject     |  |  |
| Transaction Type             | Sale        | Sale        | Sale        | Sale        | Sale      | Sale        |             |  |  |
| Transaction Date             | Jul-22      | Mar-22      | Feb-22      | Dec-21      | Jan-21    | Oct-20      |             |  |  |
| Interest Transferred         | Fee         | Fee         | Leased Fee  | Fee         | Fee       | Fee         |             |  |  |
| Proposed Use                 | Parking lot | Parking lot | Parking lot | Commercial  | Office    | Fast Food   | Parking lot |  |  |
| Adjusted Sale Price 1        | \$900,000   | \$1,700,000 | \$475,000   | \$1,175,000 | \$685,000 | \$2,800,000 |             |  |  |
| Size (Acres)                 | 0.40        | 0.70        | 0.17        | 0.40        | 0.39      | 0.75        | 0.64        |  |  |
| Size (SF)                    | 17,350      | 30,579      | 7,507       | 17,550      | 16,776    | 32,500      | 27,835      |  |  |
| Price Per SF                 | \$51.87     | \$55.59     | \$63.27     | \$66.95     | \$40.83   | \$86.15     |             |  |  |
| Price (\$ PSF)               | \$51.87     | \$55.59     | \$63.27     | \$66.95     | \$40.83   | \$86.15     |             |  |  |
| Property Rights Conveyed     | 0%          | 0%          | 0%          | 0%          | 0%        | 0%          |             |  |  |
| Financing Terms <sup>1</sup> | 0%          | 0%          | 0%          | 0%          | 0%        | 0%          |             |  |  |
| Conditions of Sale           | 0%          | 0%          | 0%          | 0%          | 0%        | 0%          |             |  |  |
| Market Conditions (Time)     | 0%          | 0%          | 0%          | 0%          | 0%        | 0%          |             |  |  |
| Subtotal                     | \$51.87     | \$55.59     | \$63.27     | \$66.95     | \$40.83   | \$86.15     |             |  |  |
| Size                         |             |             | Superior    |             |           |             |             |  |  |
| Corner                       |             | Inferior    |             | Inferior    |           |             |             |  |  |
| Location                     |             | Superior    |             |             |           |             |             |  |  |
| Zoning                       |             |             |             |             | Inferior  |             |             |  |  |
| Highest & Best Use           |             |             | Superior    | Superior    | Inferio   | Superior    |             |  |  |
| Overall Comparability        | Similar     | Superior    | Superior    | Superior    | Inferior  | Superior    |             |  |  |
| Value Indication for Subject | \$51.87     | \$55.59     | \$63.27     | \$66.95     | \$40.83   | \$86.15     |             |  |  |

<sup>&</sup>lt;sup>1</sup> Adjusted sale price for cash equivalency and/or development costs (where applicable)
Compiled by CBRE



## **Conclusion of Land Value**

The comparables reflect a range in values from \$40.83 to \$86.15, with an average of Due to the presence of the parking agreement, a value below the mid-point of the range would be expected.

Sales 1 and 2, with values of \$51.87 and \$55.59 per square foot, are most similar to the subject property in terms of current parking use. Sale 3 is ground leased to El Pollo Loco for parking purposes. The \$63.27 per square foot reflects a capitalized income from a ground lease. Sales 4 and 6 are developable sites and reflect the high end of the values at \$66.95 and \$86.15 per square foot. Sale 5 reflects the low end of the range in values and is given least weight in the analysis. Sale 1 (\$51.87/SF) is most similar to the subject property in most respects. For these reasons, we feel this is the most comparable sale in our analysis:

| CONCLUDED LAND VALUE    |   |                  |   |             |  |  |  |  |
|-------------------------|---|------------------|---|-------------|--|--|--|--|
| \$ PSF Subject SF Total |   |                  |   |             |  |  |  |  |
| \$50.00                 | х | 27,835           | = | \$1,391,742 |  |  |  |  |
| Indicated Value:        |   |                  |   | \$1,390,000 |  |  |  |  |
|                         |   | (Rounded \$ PSF) |   | \$49.94     |  |  |  |  |
| Compiled by CBRE        |   |                  |   |             |  |  |  |  |



## **Conclusion of Value**

The subject property is subject to a Parking Space Agreement dated May 18, 1993, and the agreement assures the Builders Exchange Associates (BEA) at 200 North Main Street, with future availability of 60 parking spaces exclusively for the use of BEA and successive owners of the property.

The cost to construct or replace these 60 spaces is made to determine the as is value. A review of Marshall & Swift Valuation Services reflects a cost of \$20,000 per space for an average parking garage. The as is value is calculated as follows.

| AS IS VALUE |                |   |           |              |  |  |  |  |
|-------------|----------------|---|-----------|--------------|--|--|--|--|
|             |                |   |           | Total        |  |  |  |  |
| Conclud     | ed Land Value  |   |           | \$1,390,000  |  |  |  |  |
| Less:       | \$20,000/space | x | 60 spaces | -\$1,200,000 |  |  |  |  |
| Total As    | s Is Value     |   | _         | \$190,000    |  |  |  |  |
| Compiled    | by CBRE        |   |           |              |  |  |  |  |



## **Assumptions and Limiting Conditions**

- CBRE, Inc. through its appraiser (collectively, "CBRE") has inspected through reasonable observation the subject property. However, it is not possible or reasonably practicable to personally inspect conditions beneath the soil and the entire interior and exterior of the improvements on the subject property. Therefore, no representation is made as to such matters.
- 2. The report, including its conclusions and any portion of such report (the "Report"), is as of the date set forth in the letter of transmittal and based upon the information, market, economic, and property conditions and projected levels of operation existing as of such date. The dollar amount of any conclusion as to value in the Report is based upon the purchasing power of the U.S. Dollar on such date. The Report is subject to change as a result of fluctuations in any of the foregoing. CBRE has no obligation to revise the Report to reflect any such fluctuations or other events or conditions which occur subsequent to such date.
- 3. Unless otherwise expressly noted in the Report, CBRE has assumed that:
- (i) Title to the subject property is clear and marketable and that there are no recorded or unrecorded matters or exceptions to title that would adversely affect marketability or value. CBRE has not examined title records (including without limitation liens, encumbrances, easements, deed restrictions, and other conditions that may affect the title or use of the subject property) and makes no representations regarding title or its limitations on the use of the subject property. Insurance against financial loss that may arise out of defects in title should be sought from a qualified title insurance company.
- (ii) Existing improvements on the subject property conform to applicable local, state, and federal building codes and ordinances, are structurally sound and seismically safe, and have been built and repaired in a workmanlike manner according to standard practices; all building systems (mechanical/electrical, HVAC, elevator, plumbing, etc.) are in good working order with no major deferred maintenance or repair required; and the roof and exterior are in good condition and free from intrusion by the elements. CBRE has not retained independent structural, mechanical, electrical, or civil engineers in connection with this appraisal and, therefore, makes no representations relative to the condition of improvements. CBRE appraisers are not engineers and are not qualified to judge matters of an engineering nature, and furthermore structural problems or building system problems may not be visible. It is expressly assumed that any purchaser would, as a precondition to closing a sale, obtain a satisfactory engineering report relative to the structural integrity of the property and the integrity of building systems.
- (iii) Any proposed improvements, on or off-site, as well as any alterations or repairs considered will be completed in a workmanlike manner according to standard practices.
- (iv) Hazardous materials are not present on the subject property. CBRE is not qualified to detect such substances. The presence of substances such as asbestos, urea formaldehyde foam insulation, contaminated groundwater, mold, or other potentially hazardous materials may affect the value of the property.
- (v) No mineral deposit or subsurface rights of value exist with respect to the subject property, whether gas, liquid, or solid, and no air or development rights of value may be transferred. CBRE has not considered any rights associated with extraction or exploration of any resources, unless otherwise expressly noted in the Report.
- (vi) There are no contemplated public initiatives, governmental development controls, rent controls, or changes in the present zoning ordinances or regulations governing use, density, or shape that would significantly affect the value of the subject property.
- (vii) All required licenses, certificates of occupancy, consents, or other legislative or administrative authority from any local, state, or national government or private entity or organization have been or can be readily obtained or renewed for any use on which the Report is based.
- (viii) The subject property is managed and operated in a prudent and competent manner, neither inefficiently, nor super-efficiently.
- (ix) The subject property and its use, management, and operation are in full compliance with all applicable federal, state, and local regulations, laws, and restrictions, including without limitation environmental laws, seismic hazards, flight patterns, decibel levels/noise envelopes, fire hazards, hillside ordinances, density, allowable uses, building codes, permits, and licenses.
- (x) The subject property is in full compliance with the Americans with Disabilities Act (ADA). CBRE is not qualified to assess the subject property's compliance with the ADA, notwithstanding any discussion of possible readily achievable barrier removal construction items in the Report.



(xi) All information regarding the areas and dimensions of the subject property furnished to CBRE are correct, and no encroachments exist. CBRE has neither undertaken any survey of the boundaries of the subject property, nor reviewed or confirmed the accuracy of any legal description of the subject property.

Unless otherwise expressly noted in the Report, no issues regarding the foregoing were brought to CBRE's attention, and CBRE has no knowledge of any such facts affecting the subject property. If any information inconsistent with any of the foregoing assumptions is discovered, such information could have a substantial negative impact on the Report and any conclusions stated therein. Accordingly, if any such information is subsequently made known to CBRE, CBRE reserves the right to amend the Report, which may include the conclusions of the Report. CBRE assumes no responsibility for any conditions regarding the foregoing, or for any expertise or knowledge required to discover them. Any user of the Report is urged to retain an expert in the applicable field(s) for information regarding such conditions.

- 4. CBRE has assumed that all documents, data and information furnished by or on behalf of the client, property owner or owner's representative are accurate and correct, unless otherwise expressly noted in the Report. Such data and information include, without limitation, numerical street addresses, lot and block numbers, Assessor's Parcel Numbers, land dimensions, square footage area of the land, dimensions of the improvements, gross building areas, net rentable areas, usable areas, unit count, room count, rent schedules, income data, historical operating expenses, budgets, and related data. Any error in any of the above could have a substantial impact on the Report and any conclusions stated therein. Accordingly, if any such errors are subsequently made known to CBRE, CBRE reserves the right to amend the Report, which may include the conclusions of the Report. The client and intended user should carefully review all assumptions, data, relevant calculations, and conclusions of the Report and should immediately notify CBRE of any questions or errors within 30 days after the date of delivery of the Report.
- CBRE assumes no responsibility (including any obligation to procure the same) for any documents, data or information not provided to CBRE, including, without limitation, any termite inspection, survey or occupancy permit.
- 6. All furnishings, equipment and business operations have been disregarded with only real property being considered in the Report, except as otherwise expressly stated and typically considered part of real property.
- 7. Any cash flows included in the analysis are forecasts of estimated future operating characteristics based upon the information and assumptions contained within the Report. Any projections of income, expenses and economic conditions utilized in the Report, including such cash flows, should be considered as only estimates of the expectations of future income and expenses as of the date of the Report and not predictions of the future. This Report has been prepared in good faith, based on CBRE's current anecdotal and evidence-based views of the commercial real estate market. Although CBRE believes its views reflect market conditions on the date of this Report, they are subject to significant uncertainties and contingencies, many of which are beyond CBRE's control. In addition, many of CBRE's views are opinion and/or projections based on CBRE's subjective analyses of current market circumstances. Actual results are affected by a number of factors outside the control of CBRE, including without limitation fluctuating economic, market, and property conditions. Actual results may ultimately differ from these projections, and CBRE does not warrant any such projections. Further, other firms may have different opinions, projections and analyses, and actual market conditions in the future may cause CBRE's current views to later change or be incorrect. CBRE has no obligation to update its views herein if its opinions, projections, analyses or market circumstances later change.
- 8. The Report contains professional opinions and is expressly not intended to serve as any warranty, assurance or guarantee of any particular value of the subject property. Other appraisers may reach different conclusions as to the value of the subject property. Furthermore, market value is highly related to exposure time, promotion effort, terms, motivation, and conclusions surrounding the offering of the subject property. The Report is for the sole purpose of providing the intended user with CBRE's independent professional opinion of the value of the subject property as of the date of the Report. Accordingly, CBRE shall not be liable for any losses that arise from any investment or lending decisions based upon the Report that the client, intended user, or any buyer, seller, investor, or lending institution may undertake related to the subject property, and CBRE has not been compensated to assume any of these risks. Nothing contained in the Report shall be construed as any direct or indirect recommendation of CBRE to buy, sell, hold, or finance the subject property.
- 9. No opinion is expressed on matters which may require legal expertise or specialized investigation or knowledge including, but not limited to, environmental, social, and governance principles ("ESG"), beyond that customarily employed by real estate appraisers. Any user of the Report is advised to retain experts in areas that fall outside the scope of the real estate appraisal profession for such matters.



- 10. CBRE assumes no responsibility for any costs or consequences arising due to the need, or the lack of need, for flood hazard insurance. An agent for the Federal Flood Insurance Program should be contacted to determine the actual need for Flood Hazard Insurance.
- 11. Acceptance or use of the Report constitutes full acceptance of these Assumptions and Limiting Conditions and any special assumptions set forth in the Report. It is the responsibility of the user of the Report to read in full, comprehend and thus become aware of all such assumptions and limiting conditions. CBRE assumes no responsibility for any situation arising out of the user's failure to become familiar with and understand the same
- 12. The Report applies to the property as a whole only, and any pro ration or division of the title into fractional interests will invalidate such conclusions, unless the Report expressly assumes such pro ration or division of interests.
- 13. The allocations of the total value estimate in the Report between land and improvements apply only to the existing use of the subject property. The allocations of values for each of the land and improvements are not intended to be used with any other property or appraisal and are not valid for any such use.
- 14. The maps, plats, sketches, graphs, photographs, and exhibits included in this Report are for illustration purposes only and shall be utilized only to assist in visualizing matters discussed in the Report. No such items shall be removed, reproduced, or used apart from the Report.
- 15. The Report shall not be duplicated or provided to any unintended users in whole or in part without the written consent of CBRE, which consent CBRE may withhold in its sole discretion. Exempt from this restriction is duplication for the internal use of the intended user and its attorneys, accountants, or advisors for the sole benefit of the intended user. Also exempt from this restriction is transmission of the Report pursuant to any requirement of any court, governmental authority, or regulatory agency having jurisdiction over the intended user, provided that the Report and its contents shall not be published, in whole or in part, in any public document without the written consent of CBRE, which consent CBRE may withhold in its sole discretion. Finally, the Report shall not be made available to the public or otherwise used in any offering of the property or any security, as defined by applicable law. Any unintended user who may possess the Report is advised that it shall not rely upon the Report or its conclusions and that it should rely on its own appraisers, advisors and other consultants for any decision in connection with the subject property. CBRE shall have no liability or responsibility to any such unintended user.



**ADDENDA** 

Addendum A

# **LAND SALE DATA SHEETS**

Sale

Address

APN 398-122-01 **Property Name** 202 East 17th Street

Santa Ana, CA 92706

**United States** 

**Government Tax Agency** Orange Govt./Tax ID 398-122-01

#### **Site/Government Regulations**

Acres Square feet Land Area Net 0.398 17,350 17,350 Land Area Gross 0.398

Site Development Status **Finished** Rectangular Shape Generally Level **Topography** Utilities All to Site

Maximum FAR N/A Min Land to Bldg Ratio N/A Maximum Density N/A

Frontage Distance/Street 130 ft East 17th 120 ft Bush Frontage Distance/Street

General Plan N/A Specific Plan N/A

Zoning SP3, Midtown Specific Plan

**Entitlement Status** N/A



No. 1

#### **Sale Summary**

SAHIHI Inc **Marketing Time** Recorded Buyer 36 Month(s) Farid Bazarchi **End User** True Buyer **Buyer Type Recorded Seller** 1666 Main Street, LLC Seller Type **End User** True Seller Robert & Lila Hanasab **Primary Verification** Sellers broker

Interest Transferred Fee Simple/Freehold **Current Use Parking Lot** 

**Proposed Use** N/A

F. Crisantos - SVN **Listing Broker** 

Selling Broker N/A 240618 Doc #

Sale Type Date 7/8/2022 Sale Price \$900,000 **Financing** Cash to Seller Cash Equivalent \$900,000 Capital Adjustment \$0

**Adjusted Price** \$900,000

| Transaction Summary plus Five-Year CBRE View History |                         |              |                       |              |                       |  |  |  |
|--|-------------------------|--------------|-----------------------|--------------|-----------------------|--|--|--|
| <b>Transaction Date</b>                              | <b>Transaction Type</b> | <u>Buyer</u> | <u>Seller</u>         | <u>Price</u> | Price/ac and /sf      |  |  |  |
| 07/2022  | Sale                    | SAHIHI Inc   | 1666 Main Street, LLC | \$900,000    | \$2,259,603 / \$51.87 |  |  |  |
| 02/2022  | Available/Listing       | TBD          | 1666 Main Street LLC  | \$949,900    | \$2,374,750 / \$54.52 |  |  |  |



# **Units of Comparison**

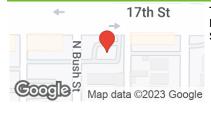
\$51.87 / sf N/A / Unit

\$2,259,603.31 / ac N/A / Allowable Bldg. Units N/A / Building Area

## **Financial**

# No information recorded

## **Map & Comments**



This is the purchase of a 46 space parking lot located at the corner of 17th Street and Bush Street. The buyer has the property available for lease or build to suit, but no prospects have been found. Surrounding improvements include multi-family residential and commercial uses.



Property Name APN 457-253-10

Address 17771 Fitch

Irvine, CA 92614

Irvine, CA 92614 United States

Government Tax Agency Orange
Govt./Tax ID 427-253-10

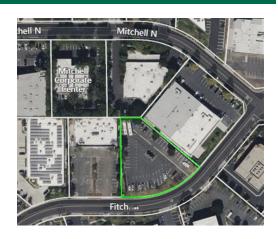
# **Site/Government Regulations**

Acres Square feet
Land Area Net 0.702 30,579
Land Area Gross 0.702 30,579

Site Development Status Finished
Shape Other(See Comments)
Topography Level, At Street Grade
Utilities To the site

Maximum FAR0.50Min Land to Bldg Ratio2.00:1Maximum DensityN/A

General Plan N/A
Specific Plan N/A
Zoning 5.1 IBC
Entitlement Status None



#### **Sale Summary**

Recorded Buyer Rhmatthews Llc Marketing Time N/A
True Buyer Christopher Matthews Buyer Type End User
Recorded Seller Lissoy Family Trust Seller Type End User

True Seller Scott A. Lissoy Primary Verification Public Record, CoStar, Seller

Interest Transferred Fee Simple/Freehold Type Sale 3/2/2022 **Current Use** N/A Date **Proposed Use** Parking lot Sale Price \$1,700,000 Listing Broker **Financing** Market Rate Financing N/A Selling Broker N/A Cash Equivalent \$1,700,000 0083816 Doc # Capital Adjustment \$0

Adjusted Price \$1,700,000

# Transaction Summary plus Five-Year CBRE View History Transaction Date Transaction Type Buyer Seller Price Price/ac and /sf 03/2022 Sale Rhmatthews Llc Lissoy Family Trust \$1,700,000 \$2,421,652 / \$55.59



# **Units of Comparison**

\$55.59 / sf \$2,421,652.42 / ac N/A / Unit

N/A / Allowable Bldg. Units

\$111.18 / Building Area

# **Map & Comments**



This is a 0.70-acre parking lot that is located along Fitch in the city of Irvine. The property sold for \$1.7 million. It was purchased by the owner of 17752 Fitch, the building owner adjacent to the parking lot on the east side. The new owner will be holding this property as parking for his business Wamco. Surrounding uses are primarily office uses.



Property Name APN 093-113-10 Address 11941 Earlham St Orange, CA 92869

United States

Government Tax Agency Orange
Govt./Tax ID 093-113-10

## **Site/Government Regulations**

 Acres
 Square feet

 Land Area Net
 0.172
 7,507

 Land Area Gross
 0.172
 7,507

Site Development Status Finished

Shape Rectangular

Topography Level, At Street Grade
Utilities All available to site

Maximum FAR N/A
Min Land to Bldg Ratio N/A
Maximum Density N/A

 General Plan
 N/A

 Specific Plan
 N/A

 Zoning
 C2

 Entitlement Status
 N/A



## **Sale Summary**

Recorded Buyer Amhaz Real Estate Llc **Marketing Time** 3 Month(s) Amhaz Real Estate Llc **Private Investor** True Buyer **Buyer Type Recorded Seller** Lozano Family Trust Seller Type **End User** True Seller Lozano Family Trust **Primary Verification** Sellers broker

Interest Transferred Leased Fee
Current Use Parking Lot
Proposed Use N/A

Listing Broker G. Martinez - Ashwill Assoc.

Selling Broker N/A
Doc # 75035

Type Sale
Date 2/24/2022
Sale Price \$475,000
Financing Cash to Seller
Cash Equivalent \$475,000
Capital Adjustment \$0

\$475,000

 Transaction Summary plus Five-Year CBRE View History

 Transaction Date
 Transaction Type
 Buyer
 Seller
 Price
 Price/ac and /sf

 02/2022
 Sale
 Amhaz Real Estate Llc
 Lozano Family Trust
 \$475,000
 \$2,756,820 / \$63.27

**Adjusted Price** 



# **Units of Comparison**

\$63.27 / sf \$2,756,819.50 / ac

N/A / Allowable Bldg. Units

N/A / Building Area

N/A / Unit

# Financial

|                             | Vacant    |
|-----------------------------|-----------|
| Revenue Type                | at Market |
| Period Ending               | N/A       |
| Source                      | N/A       |
| Price                       | \$475,000 |
| Potential Gross Income      | \$19,500  |
| Economic Occupancy          | N/A       |
| Economic Loss               | N/A       |
| Effective Gross Income      | \$19,500  |
| Expenses                    | N/A       |
| Net Operating Income        | \$19,500  |
| NOI / sf                    | N/A       |
| NOI / Unit                  | N/A       |
| EGIM                        | 24.36     |
| OER                         | N/A       |
| Net Initial Yield/Cap. Rate | 4.11%     |

# **Map & Comments**



This is the sale of a 7,507 SF parking lot that sold for \$475,000. The parking lot is leased to the adjacent El Pollo Loco. The buyer plans to hold the property for investment, with no specific plans reported. The broker reports that the leased fee and fee simple vales were generally equal. Surrounding uses are primarily single-family residential and commercial improvements.

APN 108-102-34 **Property Name** 4518 W. 1st St. Address

Santa Ana, CA 92703-3102

**United States** 

**Government Tax Agency** N/A

Govt./Tax ID 108-102-34

# **Site/Government Regulations**

Acres Square feet Land Area Net 0.403 17,550 17,550 Land Area Gross 0.403

Site Development Status N/A Shape Rectangular Level, At Street Grade **Topography** Utilities All to site

Maximum FAR N/A Min Land to Bldg Ratio 0.20:1 Maximum Density N/A

Frontage Distance/Street 90 ft 1st St.

General Plan N/A Specific Plan N/A

Zoning C5, Commercial

None **Entitlement Status** 

#### **Sale Summary**

Recorded Buyer Jason Ly **Marketing Time** 1 Month(s) True Buyer Jason Ly **End User Buyer Type Recorded Seller** HIME, LLC **End User** Seller Type True Seller Jacquelyn E Alexander **Primary Verification** 

Interest Transferred Fee Simple/Freehold

**Current Use** Restaurant **Proposed Use** N/A

Listing Broker Mark Ehlers - Corcoran Global Living (310)

667-1469 N/A

Selling Broker 21-0747918 Doc #

**Listing Broker** 

Type Sale Date 12/14/2021 Sale Price \$1,175,000 **Financing** Cash to Seller

Cash Equivalent \$1,175,000 Capital Adjustment

**Adjusted Price** \$1,175,000

# **Transaction Summary plus Five-Year CBRE View History**

| <u>Transaction Date</u> | <u>Transaction Type</u> | <u>Buyer</u> | <u>Seller</u> | <u>Price</u> | Price/ac and /sf      |
|-------------------------|-------------------------|--------------|---------------|--------------|-----------------------|
| 12/2021                 | Sale                    | Jason Ly     | HIME, LLC     | \$1,175,000  | \$2,916,356 / \$66.95 |





# **Units of Comparison**

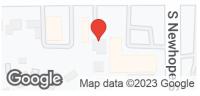
\$66.95 / sf

\$2,916,356.42 / ac N/A / Allowable Bldg. Units N/A / Building Area

**Financial** 

#### No information recorded

## **Map & Comments**



This is the sale an improved mid-block site that sold for land value. The seller's broker confirmed that the transaction was arm's length and that no conditions affected the price. The buyer plans to redevelop the lot with a commercial use, but entitlements were not in place at the time of sale. Surrounding improvements include commercial uses along 1st Street and residential uses on the interior streets.

N/A / Unit



Property Name APN 005-142-34, 005-142-48, 005-142-49

Address 925 North Flower Street

Santa Ana, CA 92703

**United States** 

Government Tax Agency Orange

Govt./Tax ID 005-142-34, 005-142-48, 005-142-49

## **Site/Government Regulations**

 Acres
 Square feet

 Land Area Net
 0.385
 16,776

 Land Area Gross
 0.385
 16,776

Site Development Status Raw
Shape Irregular
Topography Generally Level
Utilities Available to Site

Maximum FARN/AMin Land to Bldg RatioN/AMaximum DensityN/A

Frontage Distance/Street 70 ft North Flower Street
Frontage Distance/Street 108 ft Garnsey Street

 General Plan
 N/A

 Specific Plan
 N/A

Zoning P, Santa Ana

Entitlement Status None

#### **Sale Summary**

Recorded Buyer Charles and Anh Mahn Marketing Time 5 Month(s) **End User** True Buyer Charles and Anh Mahn **Buyer Type** Baltech LLC **Recorded Seller** Seller Type **End User** True Seller **Baltech LLC Primary Verification** Buyer

Interest Transferred Fee Simple/Freehold
Current Use N/A

Proposed Use Commercial/Retail

Listing Broker Steve Jones (714) 813-0752

Selling Broker None Doc # 349567 Primary Verification

Buyer

Type
Sale
Date
1/19/2021
Sale Price
\$685,000
Financing
Market Rate Financing
Cash Equivalent
\$685,000
Capital Adjustment
\$0
Adjusted Price
\$685,000

| Transaction Summary plus Five-Year CBRE View History |                         |                      |               |              |                       |
|--|-------------------------|----------------------|---------------|--------------|-----------------------|
| <b>Transaction Date</b>                              | <b>Transaction Type</b> | <u>Buyer</u>         | <u>Seller</u> | <u>Price</u> | Price/ac and /sf      |
| 01/2021  | Sale                    | Charles and Anh Mahn | Baltech LLC   | \$685,000    | \$1,778,759 / \$40.83 |





# **Units of Comparison**

\$40.83 / sf

\$1,778,758.76 / ac

N/A / Unit

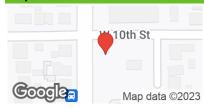
N/A / Allowable Bldg. Units

N/A / Building Area

#### **Financial**

#### No information recorded

#### **Map & Comments**



This represents the January 2021 sale of a 16,117-square-foot of commercial land located at 925 North Flower Street in the city Santa Ana. The property was zoned as P, Professional, which allows for office, day care center, drug store, health care, medical, parking lot, and restaurant uses. The site has is a flag (L-Shape) lot. The current owner, Charles Manh, reported that the recent transfer on January 19, 2021, was an off-market transaction between friends, and the purchase price was not reflective of the current market. Mr. Manh reported that the property had approved plans for medical office development, but those plans were abandoned. He reported that he wanted to develop a multi-family project, instead, but City Council denied that request. Since that time, the City advised Mr. Manh that they were seeking to purchase his property for use as a public park. Surrounding uses are office and multi-family residential improvements.



APN 398-454-12 & -13 **Property Name** 

1221 E 1st St Address

Santa Ana, CA 92701

**United States** 

**Government Tax Agency** Orange

Govt./Tax ID 398-454-12 & -13

## **Site/Government Regulations**

Acres Square feet Land Area Net 0.746 32,500 N/A Land Area Gross N/A

Site Development Status **Finished** Shape Irregular

**Topography** Level, At Street Grade

Utilities All to site

Maximum FAR N/A Min Land to Bldg Ratio N/A Maximum Density N/A

Frontage Distance/Street 300 ft 1st St Frontage Distance/Street 100 ft Grand

General Plan N/A Specific Plan N/A

Zoning SD-84, Specific Development

**Entitlement Status** N/A



10/2020

First & Grand Partners LLC Recorded Buyer Marketing Time 55 Month(s) First & Grand Partners LLC True Buyer **Buyer Type** Developer **Recorded Seller** Gallegos Brothers Llc Seller Type **Private Investor** True Seller Marcia Ann Gallegos **Primary Verification** Public Records, Broker

<u>Seller</u>

Type Date

Sale Price

**Financing** 

Cash Equivalent

Capital Adjustment

Interest Transferred Fee Simple/Freehold **Current Use** N/A

**Proposed Use** N/A

Arthur Flores, CBRE **Listing Broker** 

**Transaction Summary plus Five-Year CBRE View History** 

**Buyer** 

LLC

First & Grand Partners

Selling Broker N/A

2020000564283 Doc #

<u>Transaction Date</u> <u>Transaction Type</u>

Sale

**Adjusted Price** \$2,800,000 **Price** Price/ac and /sf Gallegos Brothers Llc \$2,800,000 \$3,752,848 / \$86.15

Sale

\$0

10/9/2020

\$2,800,000

\$2,800,000

Cash to Seller





# **Units of Comparison**

\$86.15 / sf N/A / Unit

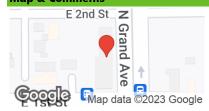
\$3,752,848.14 / ac N/A / Allowable Bldg. Units

N/A / Building Area

## **Financial**

#### No information recorded

# **Map & Comments**



This is the October 2020 sale of a 0.75-acre (32,500 SF) commercial land site located at the corner of 1st Street and Grand Avenue. The site is irregularly shaped and consists of two parcels that are zoned as SD-84, CDR (Specific Development-Transit Zone, Corridor), which allows for various commercial uses, including retail, service, and office uses. The proposed use is fast food/retail. Surrounding uses include commercial uses along the arterials and single-family residential on the interior streets.



Addendum B

# **SUBJECT INFORMATION**

# RECORDED AT THE REQUEST OF CHICAGO TITLE COMPANY

RECORDING REQUESTED BY AND WHEN RECORDED MAIL TO:

Community Redevelopment Agency of the City of Santa Ana 20 Civic Center Plaza M-25 Santa Ana, CA 92701

# DOC # 93-0618149 14-SEP-1993 03:59 PM

Recorded in Official Records
of Oranse County, California
Lee A. Branch, County Recorder
Pase 1 of 5 Fees: \$ 17.00
Tax: \$ 0.00

# PARKING SPACE AGREEMENT

THIS AGREEMENT, made this <u>18th</u> day of <u>May</u>, 1993, by and between the COMMUNITY REDEVELOPMENT AGENCY OF THE CITY OF SANTA ANA, a public body, corporate and politic (the "Agency") and BUILDERS EXCHANGE ASSOCIATES, a California limited partnership ("BEA")

## WITNESSETH

A. The Agency is the owner of the real property, hereinafter referred to as the "Agency Property," which is located in the City of Santa Ana, County of Orange, California, and is more particularly described as follows:

Lots 2, 3, 5, 6, 7, 8, 9 and 10, together with the North 0.50 feet of Lot 4, all in Block 6 of the Town of Santa Ana, as shown on that certain map recorded in Book 2, Page 51 of Miscellaneous Records of Los Angeles County, California.

B. BEA is the owner of the real property, hereafter called the "BEA Property," which is located in the City of Santa Ana, County of Orange, California, and is more particularly described as follows:

Lots 1 and 4 in Block 6 of the "Town of Santa Ana," as shown on a map recorded in Book 2, page 51 of Miscellaneous Records of Los Angeles County, California. Excepting therefrom the North 6 inches of said Lot 4.

- C. The Agency Property and the BEA Property are located the Central City Redevelopment Project Area of the City of Santa Ana. The Agency has, as one of its purposes, the redevelopment of the said redevelopment project area in accordance with the Community Redevelopment Law (California Health and Safety Code sections 33000 et seq.) and with the redevelopment plan adopted by the City of Santa Ana for that project area.
- D. The Agency Property is adjacent to the BEA Property and is presently undeveloped. The Agency may, at some time in the

This document filed for record as an accommodation only. It has not been examined as to its execution or as to its effect upon the title.

future, enter into an agreement with a developer for the development of all or part of the Agency Property.

- E. The BEA Property is developed with a building, known as the "Builders Exchange Building," which is a building of historical significance to the City of Santa Ana and which has been rehabilitated for use as an office building, but which lacks sufficient off-street parking facilities to allow for its effective economic operation as such.
- F. The Agency has determined that the preservation of the Builders Exchange Building as an economically viable office building serves the purpose of redeveloping the Central City Redevelopment Project Area and that the provision on the Agency Property of 60 parking spaces servicing the Builders Exchange Building is an appropriate way to achieve that objective.
- G. The parties hereto desire to enter into this Agreement to assure the future availability of 60 parking spaces on the Agency Property servicing the Builders Exchange Building, while at the same time allowing for the development of all or part of the Agency Property by a developer pursuant to agreement with the Agency.

NOW, THEREFORE, in consideration of the foregoing, and subject to the terms and conditions hereinafter set forth, and expressly for the benefit of, and to bind, their successors in interest (except as otherwise provided hereinbelow), the parties hereto do hereby agree as follows:

- 1. The Agency hereby grants to BEA the right to utilize sixty (60) parking spaces on the Agency Property for the parking of motor vehicles by the tenants of the Builders Exchange Building and their agents, employees and invitees, including all related rights of access and ingress and egress to such parking spaces. The exercise of such right shall be without cost to BEA or to the tenants of the Builders Exchange Building and their agents, employees and invitees. BEA shall have the right to determine how the 60 spaces are to be allocated among the tenants of the Builders Exchange Building and their agents, employees and invitees.
- 2. It shall be the responsibility of the Agency, and the Agency agrees, to assure that any agreement entered into by the Agency with a developer for the development of all or part of the Agency Property accommodates the rights of BEA under this Agreement. No such agreement shall be approved by the Agency unless, following the completion of development pursuant to such agreement, the Agency Property shall contain parking facilities having at least 60 parking spaces which may be used in accordance with this Agreement.
- 3. BEA's rights under section 1 of this Agreement shall be suspended during any period of time in which construction activi-

ties on the Agency Property prevent the use of any of the Agency Property as parking spaces pursuant to this Agreement.

- 4. The successive owners of the Agency Property shall be bound by this Agreement for the benefit of the BEA Property and the successive owners thereof in accordance with section 1468 of the Civil Code of the State of California and the covenants set forth herein are covenants running with the BEA Property; except that in the event that the Agency conveys only part of the Agency Property and the part retained by the Agency includes parking facilities having at least 60 parking spaces and is adjacent to the BEA Property, the successive owners of the part conveyed by the Agency in such circumstances shall not be bound by this Agreement.
- The Agency hereby grants to BEA a non-exclusive easement (this "Grant of Easement") appurtenant to BEA's property, for vehicular and pedestrian ingress and egress, over, upon, along and across the eastern-most 20 feet of Lots 2 and 3 of the Agency Property (the "Easement Area") for the benefit of BEA's Property. BEA may use the Easement Area for any reasonable purpose consistent with this Grant of Easement including, but not limited to, ingress and egress by both personal and commercial vehicles. expressly agrees not to do or permit any act which shall prevent, impede or interfere with use of the Easement Area As a driveway including, but not limited to, the placement, erection, construction of any buildings, walls, fences or other structures on the Easement Area. This Grant of Easement is a covenant running with and apprutenant to the land, burdening and benefitting each of the respective parties in accordance with the provisions of the California Civil Code and is binding upon and inures to the heirs, assigns and successors of the parties.
- 6. The Agency shall record this Agreement in the Official Records of Orange County, California, in the chain of title of the Agency Property, and shall provide BEA with a certified true copy of this Agreement as thus recorded.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement the date and year first above written.

ATTEST:

Cynthia J. Nelson Executive Director

APPROVED AS TO FORM:

Edward J! Cooper

Agency Legal Council

COMMUNITY REDEVELOPMENT AGENCY OF THE CITY OF SANTA ANA

by Office A

Chairman

BUILDERS EXCHANGE ASSOCIATES A California limited partnership

by

Jay Horton

General Farther

by

Frank Barbaro General Partner

hv

Ned Reilly

General Partner

This is to certify that this ument is presented for free recording by the City of Santa Ana under Government Code Section 6103.

RECORDING REQUESTED BY AND WHEN RECORDED MAIL TO:

CITY OF SANTA ANA COMMUNITY DEVELOPMENT AGENCY 20 CIVIC CENTER PLAZA -M25 PO BOX 1988 SANTA ANA. CA 92702 Recorded in Official Records, County of Orange Gary Granville, Clerk-Recorder

20010290580 12:35pm 05/08/01

0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00

# AMENDMENT TO PARKING SPACE AGREEMENT

THIS AMENDMENT is made and entered into this // day of // day of // 2001, by and between the COMMUNITY REDEVELOPMENT AGENCY OF THE CITY OF SANTA ANA, a public body, corporate and politic, (the "Agency) and BUILDERS' EXCHANGE ASSOCIATES, a California limited partnership ("BEA"), in reference to that certain PARKING SPACE AGREEMENT between the parties hereto dated May 18, 1993 (the "Agreement") recorded as Document Number 93-0618149 in the Official Records of Orange County, California.

# RECITALS

- A. The Agency and BEA entered into the Agreement for the purposes of providing parking on the Agency Property (as that term is defined in the Agreement) and vehicular and pedestrian access over a portion of the Agency Property to serve BEA's building.
- B. The Agency and BEA seek to amend the Agreement by this Amendment to redefine the Agency Property because the Agency intends to redevelop a portion of the Agency Property as contemplated by the Agreement and therefore seeks to release the burden of the Agreement from part of the Agency Property while still fulfilling the intent of the Agreement to provide the parking and access.

NOW THEREFORE, the Parties agree as follows:

- 1. Recital A of the Agreement is hereby amended to read as follows:
  - "A. The Agency is the owner of the real property, hereinafter referred to as the "Agency Property" which is located in the City of Santa Ana, County of Orange, California, and is more particularly described as follows:

Lots 5, 8 & 9, together with the Easterly 36 feet of Lots 2, 3, 6,7 & 10, and the North 0.50 feet of Lot 4, all of Block 6 of the Town of Santa Ana, as shown on that certain map recorded in Book 2, Page 51 of Miscellaneous Records of Los Angeles



# County, California."

- 2. BEA hereby relinquishes any claim to any portions of the Agency Property as originally described in the Agreement. Upon request by the Agency, BEA shall execute and deliver to the Agency a quit claim to any such property.
- 3. Except as necessary to implement the intent of this Amendment, the Agreement shall remain in full force and effect.

IN WITNESS WHEREOF, Agency and BEA have executed this Amendment the day and year first above written.

ATTEST:

John Reekstin
Executive Director

COMMUNITY REDEVELOPMENT AGENCY OF THE CITY OF SANTA ANA

Pat McGuigan Vice-Chair

APPROVED AS TO FORM:

Joseph W. Fletcher Agency Legal Counsel

BUILDERS' EXCHANGE ASSOCIATES

Frank P. Barbar General Partner

# **CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT**

| State of California  |   |  |  |
|--|---|--|--|
| County of ORANG L  | <b>}</b> ss.  |  |  |
| On <u>3-20 -2001</u> , before me, <u>&amp;</u>   | LIZABETH A. DANG, NOTARY PUBLIC   |  |  |
| personally appeared <u>PATRICIA</u> A.   | Name and Title of Officer (e.g., "Jane Doe, Notary Public")  M.C. Gu. G.A.M.  Name(s) of Signer(s)  |  |  |
|  |   |  |  |
|  |   |  |  |
| ELIZABETH A. DANG Commission # 1273053 Notary Public - Colifornia Orange County My Comm. Expires Aug 6, 2004 | to be the person(s) whose name(s) is/an subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), of the entity upon behalf of which the person(s) acted, executed the instrument. |  |  |
|  | WITNESS my hand and official seal.  |  |  |
|  |   |  |  |
| Place Notary Seal Above  | Clay abeth 1. Jan Signature of Notary Public  |  |  |
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|  | w, it may prove valuable to persons relying on the document<br>nd reattachment of this form to another document.  |  |  |
| Description of Attached Document   |   |  |  |
| Title or Type of Document: MENDMENT  | 6 ALMI.   |  |  |
| Document Date: 3/5/61  | Number of Pages:  |  |  |
| Signer(s) Other Than Named Above:  |   |  |  |
| Capacity(ies) Claimed by Signer  |   |  |  |
| Signer's Name:   | RIGHT THUMBPR<br>OF SIGNER  |  |  |
| □ Individual<br>□ Corporate Officer — Title(s):  | Top of thumb he   |  |  |
| ☐ Corporate Officer — Intre(s)<br>☐ Partner — ☐ Limited ☐ General  |   |  |  |
| ☐ Attorney in Fact   |   |  |  |
| ☐ Trustee  |   |  |  |
| ☐ Guardian or Conservator  |   |  |  |
| Other:   |   |  |  |
| Signer Is Representing:  |   |  |  |
|  |   |  |  |

# RECORDING REQUESTED BY AND WHEN RECORDED MAIL TO:

# AMENDMENT TO PARKING SPACE AGREEMENT

THIS AMENDMENT is made and entered into this //d day of // 2001, by and between the COMMUNITY REDEVELOPMENT AGENCY OF THE CITY OF SANTA ANA, a public body, corporate and politic, (the "Agency) and BUILDERS' EXCHANGE ASSOCIATES, a California limited partnership ("BEA"), in reference to that certain PARKING SPACE AGREEMENT between the parties hereto dated May 18, 1993 (the "Agreement") recorded as Document Number 93-0618149 in the Official Records of Orange County, California.

# RECITALS

- A. The Agency and BEA entered into the Agreement for the purposes of providing parking on the Agency Property (as that term is defined in the Agreement) and vehicular and pedestrian access over a portion of the Agency Property to serve BEA's building.
- B. The Agency and BEA seek to amend the Agreement by this Amendment to redefine the Agency Property because the Agency intends to redevelop a portion of the Agency Property as contemplated by the Agreement and therefore seeks to release the burden of the Agreement from part of the Agency Property while still fulfilling the intent of the Agreement to provide the parking and access.

NOW THEREFORE, the Parties agree as follows:

- 1. Recital A of the Agreement is hereby amended to read as follows:
  - "A. The Agency is the owner of the real property, hereinafter referred to as the "Agency Property" which is located in the City of Santa Ana, County of Orange, California, and is more particularly described as follows:

Lots 5, 8 & 9, together with the Easterly 36 feet of Lots 2, 3, 6,7 & 10, and the North 0.50 feet of Lot 4, all of Block 6 of the Town of Santa Ana, as shown on that certain map recorded in Book 2, Page 51 of Miscellaneous Records of Los Angeles

# County, California."

- 2. BEA hereby relinquishes any claim to any portions of the Agency Property as originally described in the Agreement. Upon request by the Agency, BEA shall execute and deliver to the Agency a quit claim to any such property.
- 3. Except as necessary to implement the intent of this Amendment, the Agreement shall remain in full force and effect.

IN WITNESS WHEREOF, Agency and BEA have executed this Amendment the day and year first above written.

ATTEST:

John Reekstin

**Executive Director** 

COMMUNITY REDEVELOPMENT AGENCY OF THE CITY OF SANTA ANA

Pat McGuigan

Vice\_Chair

APPROVED AS TO FORM:

Joseph W. Fletcher Agency Legal Counsel

BUILDERS' EXCHANGE ASSOCIATES

hv

Frank P. Barbaro

General Partner

# **CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT**

| State of California  | )  |   |
|--|--|---|
| County of 6KW6-S   | <b>}</b> ss.   |   |
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| personally appeared PATRICIA A.  | McGuisn  | •   |
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| ELIZABETH A. DANG Commission # 1273053 Notary Public - California Orange County My Comm. Expires Aug 6, 2004 | to be the person(e) whose subscribed to the within is acknowledged to me that he/sh the same in his/her/the capacity(ies), and that be signature(s) on the instrument the entity upon behalf of which acted, executed the instrument | nstrument an<br>nethey executed<br>air authorized<br>y his her) the<br>the person(e), on<br>the person(e) |
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| Description of Attached Document   |  |   |
| Title or Type of Document: AMEND MENT  | TO AGMT.   |   |
| Document Date: 3/15/01   | Number of Pages:   | 2   |
| Signer(s) Other Than Named Above:  |  |   |
| Capacity(ies) Claimed by Signer  |  |   |
| Signer's Name:   |  | RIGHT THUMBPRIN<br>OF SIGNER  |
| ☐ Individual   |  | Top of thumb here   |
| <ul><li>□ Corporate Officer — Title(s):</li><li>□ Partner — □ Limited □ General</li></ul>                    |  |   |
| ☐ Attorney in Fact   |  |   |
| ☐ Trustee  |  |   |
| ☐ Guardian or Conservator  |  |   |
| □ Other:   |  | -   |
| Signer Is Representing:  |  |   |
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# RECORDING REQUESTED BY AND WHEN RECORDED MAIL TO:

Successor Agency to the former Community Development Agency of the City of Santa Ana 20 Civic Center Plaza Santa Ana, CA 92702 Attention: City Clerk SPACE ABOVE THIS LINE FOR RECORDER'S USE EXEMPT FROM RECORDING FEES PURSUANT TO GOV. CODE § 6<del>103</del>-

# PROPERTY MAINTENANCE LICENSE AND REVOCABLE ACCESS EASEMENT AGREEMENT

This Property Maintenance License and Revocable Access Easement Agreement ("Agreement") is made and entered into as of this lith day of October, 2019, by and between the SUCCESSOR AGENCY TO THE FORMER COMMUNITY REDEVELOPMENT AGENCY OF THE CITY OF SANTA ANA ("Successor Agency"), and SWINERTON ("Licensee").

## RECITALS

- A. The Successor Agency currently provides exclusive access to sixty (60) parking spaces on Successor Agency property located at the southwest corner of Third Street and Main Street, Santa Ana ("Property"), for use by the Builder's Exchange Building located directly south of the Property at 202 North Main Street, Santa Ana, based upon a Parking Space Agreement dated May 18, 1993, entered into between the former Community Redevelopment Agency of the City of Santa Ana ("CRA") and the Builders Exchange Associates ("BEA"), a former owner of the Builder's Exchange Building, and recorded as Document Number 93-0618149 in the Official Records of Orange County, California. A true and correct copy of the Parking Space Agreement is attached herewith as **Exhibit 1**.
- B. The CRA and BEA entered into an Amendment to Parking Space Agreement dated March 16, 2001, and recorded as Document Number 20010290580 in the Official Records, County of Orange, to move and specify the exact location of the parking spaces on the Property, which remains the current location of the subject parking spaces, in order to accommodate the development of the adjacent live/work lofts. A true and correct copy of the Amendment to Parking Space Agreement is attached herewith as **Exhibit 2**.
- C. Upon dissolution of the CRA, the Property, along with the Parking Space Agreement obligations, were transferred to the Successor Agency.
- D. Licensee recently purchased the Builder's Exchange Building, the underlying real property and all rights and privileges attendant thereto ("Building").

- E. Licensee approached the Successor Agency regarding proposed improvements to the Property ("Project"). A summary of the Project is attached hereto as **Exhibit 3**. As part of the Project, Licensee agrees to maintain the Property. Accordingly, the Successor Agency wishes to grant Licensee a Property Maintenance License to maintain the Property on a non-exclusive basis upon certain terms and conditions.
- F. Licensee will also be making certain improvements to the Builder's Exchange Building that will require access over the Successor Agency Property. Accordingly, the Successor Agency wishes to grant Licensee a Revocable Access Easement upon certain terms and conditions.

NOW, THEREFORE, for good and valuable consideration, Successor Agency and Licensee do hereby agree as follows:

# 1. Consent, License and Access Easement.

- 1.1 <u>Consent to Project and Access Easement</u>. Subject to the terms and conditions set forth herein, and in consideration of Licensee agreeing to maintain the Property in accordance with Section 9, Successor Agency consents to the improvements included in the Project and to the construction of a new access point to the Builder's Exchange Building adjacent to the Property, subject to City's approval of any and all required permits, as depicted in the Access Easement Legal Description and Plat attached hereto as **Exhibit 4**.
- 1.2 <u>Property Maintenance License.</u> Provided that all of the terms and conditions of this Agreement are fully satisfied, the Successor Agency hereby grants to Licensee and its employees, agents and contractors the nonexclusive, nonassignable, personal right and license to enter upon the Property to maintain the Property and for no other purposes without the prior written approval of the Successor Agency ("License").
- 1.3 <u>Revocable Access Easement</u>. Provided that all of the terms and conditions of this Agreement are fully satisfied, the Successor Agency hereby grants to Licensee a Revocable Access Easement, for use by Licensee and Licensee's employees and invitees, for ingress and egress to and from the Building to the Property ("Access Easement").
- 2. Limitations on License and Access Easement. The License and the Access Easement are personal to Licensee and Licensee may not transfer or assign either the License or the Access Easement without the prior written consent of Successor Agency.

# Term.

- 3.1 <u>Initial Term.</u> This Agreement shall commence on the Effective Date and continue for three (3) years (the "Initial Term"), unless terminated earlier in accordance with Section 12 herein.
- 3.2 <u>Renewal Term.</u> This Agreement will automatically renew for additional successive one (1) year periods (each a "Renewal Term"), unless earlier terminated as provided in Section 12 and specifically Paragraph 12.3. The Initial Term and the Renewal Terms, if any, shall each be referred to as a "Term."

- 4. Compensation. In consideration of Licensee's agreement to maintain the Property at Licensee's sole cost and expense, Licensee shall be authorized to use the Property for the purposes set forth herein at no cost and Successor Agency shall not be obligated to pay Licensee any amount for Licensee's maintenance services.
- 5. Special Covenants. By execution of this Agreement, Licensee and Successor Agency agree as follows:
- 5.1 Licensee, together with its employees, agents, representatives, and all persons entering the Property, by, through, or at the direction or invitation of Licensee, are collectively referred to herein as the "Licensee Parties." Licensee shall be responsible for causing the Licensee Parties to comply with the terms of this Agreement.
- 5.2 All acts and things done by Licensee on the Property will be done in a careful and reasonable manner, in accordance with all federal, state and local laws, ordinances, and regulations, and permits. Licensee shall obtain any and all governmental permits, approvals, licenses or other authorizations that may be required in connection with the use of the Property as set forth in this Agreement. No approval or consent given under this Agreement by Successor Agency shall affect or limit Licensee's obligations hereunder, nor shall any approvals or consents given by Successor Agency, in its capacity as a party to this Agreement, be deemed to be approval as to compliance or conformance with any applicable governmental codes, laws, orders, rules or regulations.
- 5.3 Licensee agrees and acknowledges that nothing herein is intended, nor shall it be interpreted, as to bind the City of Santa Ana to issue or grant any permits or entitlements needed to perform the work specified in this Agreement.
- 5.4 Licensee will not maintain, commit or permit the maintenance or commission of any dangerous condition or waste or any nuisance (as defined in California Civil Code § 3479) to be created on the Property, and Licensee shall not use or permit the use of the Property for any unlawful purpose.
- Successor Agency makes no representation or warranty of any kind as to the condition of the Property or any other matter relating to Licensee's use of the Property. Licensee hereby disclaims and waives any and all objections to the physical and other characteristics and conditions of the Property. Licensee acknowledges and agrees that the use of the Property will be on the basis of Licensee's own investigation of the condition of the Property. The license to use the Property shall be granted on an "AS-IS," "WITH ALL FAULTS" basis, without representation or warranty expressed or implied by Successor Agency, or by operation of law. Successor Agency expressly disclaims, which Licensee hereby acknowledges and accepts, any implied warranty of condition or fitness for a particular purpose or use. Licensee's use of the Property shall be subject to the Property being in a usable and safe condition at the time of Licensee's use, and Licensee shall be responsible for determining whether the Property is in such condition. In connection therewith, in the event that the Property or access thereto is damaged or obstructed or the use by Licensee is otherwise impaired, prevented or limited, through no fault of the Successor Agency, then

Successor Agency shall have no obligation or duty to repair the damage or rectify the condition to make the Property usable or safe.

- 5.6 Licensee shall not permit any mechanics', materialmen's or other liens of any kind or nature ("Liens") to be filed or enforced against the Property in connection with this Agreement. Licensee shall indemnify, defend and hold harmless Successor Agency from all liability for any and all liens, claims and demands, together with costs of defense and reasonable attorneys' fees, arising from any Liens. Successor Agency reserves the right, at its sole cost and expense, at any time and from time to time, to post and maintain on the Property, or any portion thereof, or on the improvements on the Property, any notices of non-responsibility or other notice as may be desirable to protect Successor Agency against liability. In addition to, and not as a limitation of Successor Agency's other rights and remedies under this Agreement, should Licensee fail, within ten (10) days of written request from Successor Agency, either to discharge any Lien or to bond for any Lien, or to defend, indemnify, and hold harmless Successor Agency from and against any loss, damage, injury, liability or claim arising out of a Lien, then Successor Agency, at its option, may elect to pay such Lien, or settle or discharge such Lien and any action or judgment related thereto and all costs, expenses and attorneys' fees incurred in doing so shall be paid to Successor Agency, as applicable, by Licensee upon written demand.
- 5.7 Except as set forth in the Parking Space Agreement and the Access Easement, Licensee shall not have any interest in the Property. Licensee shall not be entitled to any reimbursement or repayment for any work performed upon the Property pursuant to this Agreement.
- 5.8 Licensee shall take all necessary precautions to prevent the import and/or release into the environment of any "hazardous material," "hazardous waste" or "hazardous chemicals" as those terms are used in CERCLA (42 U.S.C. § 9601(14)) or SARA (42 U.S.C. § 110211(e)) or any similar Federal, State, or local law, statute, ordinance, regulation or order, which are imported to, in, on or under the Property during this right of entry. If such hazardous materials are imported onto the Property, Licensee shall be solely responsible for removing such imported hazardous materials in conformance with all governmental requirements. Licensee shall report to Successor Agency, as soon as possible after each incident, any unusual or potentially important incidents with respect to the environmental condition of the Property.
- 5.9 Licensee shall comply with the requirements of Santa Ana's National Pollutant Discharge Elimination System ("NPDES") permit, and shall utilize the Property is such a manner as to prohibit pollutants from entering the storm drain. Licensee shall not construct, maintain, operate and/or utilize any illicit connection on the Property, nor shall Licensee cause or allow any prohibited discharge from the Property.
- 5.10 Licensee shall be solely responsible for obtaining all utility service to the Property, and for the payment of all utility charges, including, but not limited to, water, electricity, natural gas, and sewer, as necessary for the Project and for maintaining the Property.
- 5.11 Licensee shall, provide all maintenance services (including but not limited to trash pickup, power washing, landscaping, parking stall striping) at the Property at its own cost and expense.

- 5.12 Licensee hereby acknowledges the title of Successor Agency in and to the Property, including the real property fixtures and improvements existing or erected thereon, and Licensee hereby covenants and promises never to assail, contest or resist Successor Agency's title to the Property.
- 5.13 Licensee acknowledges that Successor Agency makes no representation or warranty, express or implied, regarding the security of the Property or the need for or propriety of any security measures at the Property. Licensee further acknowledges that Successor Agency shall have no obligation whatsoever to provide guard service or any other security measures. Licensee expressly assumes all responsibility for the protection and security of the Property, Licensee, Licensee's designees and any personal property from any and all acts of any third party.
- 5.14 Successor Agency, or its authorized representatives, shall have the right at all reasonable times to enter upon the Property and inspect the general condition of the Property to determine if Licensee is complying with the terms, conditions, requirements and provisions of this Agreement. Successor Agency shall at all times retain the right to raise issues or concerns with Licensee regarding the maintenance of the Property, and to demand action from Licensee, in the Successor Agency's sole discretion, until Licensee has sufficiently addressed the issues or concerns to the Successor Agency's satisfaction, or to take such other actions as deemed reasonably necessary to ensure the safety of any persons entering the Property.
- 5.15 Licensee agrees to allow the use of the property for special events parking on weekends at the request of the Successor Agency; provided, however, that Successor Agency shall be responsible for any special or unique cleanup as the result of such special events.
- 5.16 Licensee and Successor Agency agree to comply with all terms and obligations of the Parking Space Agreement and Amendment to Parking Space Agreement, including retaining sixty (60) parking spaces on the Property at all times.
- 5.17 Licensee agrees to conform to any reasonable requirement set forth by the Successor Agency related to the use of the Property during the term of this Agreement.
- 6. Legal Relations and Responsibilities. Successor Agency and Licensee understand and agree that the only relationship between them created by this Agreement is that of Licensor and Licensee, and that this Agreement does not create, and shall not be construed to create, any agency, partnership, joint venture, landlord-tenant or other relationship between Successor Agency and Licensee.
- 7. Insurance. Prior to undertaking performance of work under this Agreement, Licensee shall maintain and shall require all contractors performing improvement work and/or maintenance at the Property, to obtain and maintain insurance as described below:
- 7.1 <u>Commercial General Liability Insurance</u>. Licensee shall maintain commercial general liability insurance naming the Successor Agency and their officers, employees, agents, volunteers and representatives as additional insured(s) and shall include, but not be limited to, protection against claims arising from bodily and personal injury, including death resulting therefrom and damage to property, resulting from any act or occurrence arising out of Licensee's operations in the performance of this Agreement, including, without limitation, acts

involving vehicles. The amounts of insurance shall be not less than the following: single limit coverage applying to bodily and personal injury, including death resulting therefrom, and property damage, in the total amount of \$1,000,000.00 per occurrence. Licensee shall supply Successor Agency with a fully executed additional insured endorsement upon execution of this Agreement and shall be approved in form by the Successor Agency Legal Counsel.

- 7.2 Worker's Compensation Insurance, as required by California law.
- 7.3 Comprehensive Automobile Liability Coverage, including as applicable owned, non-owned, and hired autos, in an amount of not less than \$1,000,000 per occurrence, combined single limit, written in an occurrence form.
- 7.4 The following requirements apply to the insurance to be provided by Licensee pursuant to this section:
- i. Following completion of the Project and thereafter during maintenance of the Property, the insurance to be maintained by Licensee pursuant to Paragraph 7.1 shall provide secondary coverage as to Successor Agency, with Successor Agency's separately maintained insurance providing primary coverage as to Successor Agency and as to Licensee Parties as additional named insureds. Licensee shall maintain all insurance required above in full force and effect for the entire period covered by this Agreement.
- ii. Certificates of insurance shall be furnished to the Successor Agency and Licensee upon execution of this Agreement and shall be approved in form by Licensee and by the Successor Agency Legal Counsel.
- iii. Certificates and policies shall state that the policies shall not be canceled or reduced in coverage or changed in any other material aspect without thirty (30) days' prior written notice to the Successor Agency.
- 7.5 Successor Agency reserves the right, throughout the Term of this Agreement, to review and change the amount and type of insurance coverage it requires in connection with this Agreement.
- 7.6 If Licensee fails or refuses to produce or maintain the insurance required by this section or fails or refuses to furnish Successor Agency with required proof that insurance has been procured and is in force and paid for, Successor Agency shall have the right, at its election, to forthwith terminate this Agreement.
- 8. Construction of Project. Licensee shall provide all necessary construction, maintenance, reconstruction, installation, restoration, alteration, repair, replacement or removal ("Work") for the Project. Prior to commencement of any work, Licensee shall submit plans and specifications for the Work ("Plans") to City for review. Any such Work must be carried out pursuant to Plans approved in writing by City. All construction Work performed or caused to be performed by Licensee on the Property shall be performed: (a) at Licensee's sole cost and expense; (b) in accordance with any and all applicable laws, rules and regulations; and (c) in a manner which: (i) meets or exceeds the then applicable standards of the industry for such Work; and, (ii) is satisfactory to Successor Agency. Licensee shall be responsible for security, maintenance,

and cleanliness of the Property during Work. Successor Agency shall at all times retain the right to stop the Work or order the Licensee to take such actions as deemed reasonably necessary to ensure the safety of workers, equipment and/or the public.

- 8.1 <u>Completion of Work.</u> Licensee agrees to commence the Work after City issuance of any and all required approvals and permits, and to continue in a due and diligent, workmanlike manner, without interruption. Licensee shall certify to Successor Agency that the Project is complete and in substantial conformity with the Plans as approved by City. Upon Completion, Licensee shall provide Successor Agency with a completed set of as-built drawings.
- 8.2 Ownership of Improvements. All improvements constructed or placed on or within the Property by Licensee, including, but not limited to, electrical and other utilities, listed or not, shall, upon the completion of Work, installation or placement within the Property, be free and clear of all liens, claims and liability for payment for labor and material and shall be owned by and considered the property of the Successor Agency.
- 9. Maintenance of Property. Licensee, at Licensee's sole expense, shall maintain, repair and renew the Property, and appurtenances, in a condition satisfactory to Successor Agency during the Term of this Agreement and shall perform all maintenance and clean-up of the Property as necessary to keep the Property in good order and condition, subject to Successor Agency's prior approval and satisfaction, and in accordance with applicable City codes.
- 9.1 <u>Licensee's Obligation to Maintain Property</u>. Licensee shall at all time during the term of this Agreement, at its sole cost and expense, remove all trash and debris from the Property. Licensee shall also keep and maintain in good condition and in substantial repair (all to the satisfaction of Successor Agency, in its sole discretion), the Property and all appurtenances and every part thereof, including improvements of any kind erected, installed or made on or within the Property. Licensee shall at all times in the maintenance and use of the Property and improvements, comply with all laws, ordinances and regulations pertaining thereto, and all conditions and restrictions set forth herein. Licensee expressly agrees to maintain the Property in a safe, clean, wholesome, and sanitary condition and free of trash and debris, and maintain landscaping to the complete satisfaction of Successor Agency and in compliance with all applicable laws.
- 9.2 <u>Vandalism</u>. Licensee shall repair all vandalism damage to the Property within five (5) days of occurrence of said damage. Licensee shall also remove any graffiti within the Property within twenty-four (24) hours of either observing the graffiti or of being notified by Successor Agency to remove it, whichever occurs first.
- 9.3 <u>Licensee's Default</u>. In the event that Licensee fails, neglects or refuses to remove trash or debris deposited by Licensee or Licensee's invitees on the Property or to maintain or make repairs or replacements as required by this Agreement, Successor Agency shall notify Licensee in writing of such failure or refusal. In the event Successor Agency determines in its sole discretion that such repairs or replacements are necessary for the health and safety of persons on the Property, any and all use of the Property shall cease until such repairs or replacements are completed to the satisfaction of Successor Agency. Should Licensee fail or refuse to correct such default within ten (10) days of receipt of such written notice from Successor Agency, Successor

Agency may, but shall not be required to, itself or by contract, undertake the necessary maintenance, repair or replacements; and the cost thereof, including but not limited to the cost of labor, materials and equipment and procurement of insurance, plus an administrative fee in the amount of fifteen percent (15%) of the sum of such costs, shall be paid by Licensee to Successor Agency within ten (10) days of Licensee's receipt of a statement of such costs from Successor Agency. Any such maintenance, repair or replacement by or on behalf of Successor Agency shall not be deemed to be a waiver of Licensee's default under this Agreement, and shall not in any way impair, prevent or restrict Successor Agency from exercising any of its rights or remedies set forth in this Agreement or otherwise provided at law.

10. Validity of Agreement. In the event that any third party files an action or initiates a proceeding challenging the validity of this Agreement or asserting that the Successor Agency was not authorized to enter into this Agreement (each a "Third Party Challenge"), then the Parties shall meet and confer regarding the Third Party Challenge and the options available to the Parties, including but not limited to the modification or amendment to this Agreement, the termination of this Agreement and contesting/disputing the Third Party Challenge. In the event that the Parties elect to contest the Third Party Challenge, then the Parties shall select mutually acceptable counsel and Licensee shall pay all reasonable fees and cost incurred in connection with such action or proceeding. At all times, the Parties shall cooperate with one another with respect to the defense, and/or resolution of any Third Party Challenge. Notwithstanding the foregoing, Successor Agency may, after consultation with Licensee, make all reasonable decisions with respect to its defense and/or resolution of any such legal proceeding. The provisions of this section shall survive the termination of this Agreement.

# 11. Indemnification, Defense, Hold Harmless.

- 11.1 Duty to Defend and Indemnify. Licensee agrees to defend, and shall indemnify and hold harmless the Successor Agency, its officers, agents, employees, contractors, special counsel, and representatives from liability: (1) for personal injury, damages, just compensation, restitution, judicial or equitable relief arising out of claims for personal injury, including death, and claims for property damage, which may arise from the negligent operations of the Licensee, its subcontractors, agents, employees, or other persons acting on its behalf which relates to the use of the Property described in this Agreement; (2) from any claim that personal injury, damages, just compensation, restitution, judicial or equitable relief is due by reason of the terms of or effects arising from this Agreement; and (3) any liability or injury arising from the Parties' decision to contest a Third Party Challenge pursuant to Section 10. This indemnity and hold harmless agreement applies to all claims for damages, just compensation, restitution, judicial or equitable relief suffered, or alleged to have been suffered, by reason of the events referred to in this section or by reason of the terms of, or effects, arising from this Agreement. Payment shall not be a condition precedent to recovery under any indemnification in this Agreement, and a finding of liability or an obligation to indemnify shall not be a condition precedent to the duty to defend.
- 11.2 <u>Indemnification Conditions</u>. The indemnities set forth in Paragraph 11.1 are conditioned, with respect to each claim, on the following: (1) prompt written notice by the Successor Agency of a claim or a proceeding subject to the indemnification; and, (2) cooperation in the defense of such claim by the Successor Agency Party at Licensee's expense.

11.3 <u>Survival</u>. The provisions of this section shall survive the termination of this Agreement.

# 12. Termination.

- 12.1 <u>Maintenance License</u>. Notwithstanding any other provision of this Agreement, Successor Agency may terminate the maintenance obligations in this Agreement and the License with or without cause, and for any reason and at any time, by giving Licensee thirty (30) days' written notice of termination at the address provided herein. Upon termination of the Maintenance Agreement or revocation of the License, whether with or without cause, Licensee shall transfer the maintenance obligations to Successor Agency or its designee. At the time of transfer of the maintenance obligations, the Property shall be in a good state of repair. Any improvements constructed by Licensee on the Property shall be the property of the fee title owner of the Property.
- Successor Agency may revoke the Access Easement granted Licensee: (1) should Licensee fail to perform any of its obligations pursuant to this Agreement, and then fail to cure such default within thirty (30) days after notice from the Successor Agency; (2) on one hundred and eighty (180) days' written notice to Licensee if a Third Party Challenge is received by Successor Agency and the Parties: (a) are unable to resolve said Third Party Challenge within sixty (60) days; or (b) elect not to contest such Third Party Challenge; or (3) on thirty (30) days' written notice if Licensee abandons the entrance to the Building through the Access Easement, without any intention to reopen the entrance. Upon revocation of the Access Easement, Licensee shall remove any and all improvements related to the Access Easement, and remove any access points to the Building in the Access Easement area as depicted in **Exhibit 4**. Upon revocation, Licensee shall also complete any and all work necessary to bring the Building back into compliance with any and all laws and code requirements, as required by the City of Santa Ana in its sole discretion. All restoration work shall be at Licensee's sole cost and expense.
- 12.3 <u>Termination of Agreement at Expiration of Term.</u> Either party may terminate this Agreement, for any reason, effective as of the last day of the Initial Term or at any time during any Renewal Term, on not less than one hundred and twenty (120) days' prior written notice to the other party.
- 12.4 <u>Waiver of Liability on Termination or Revocation</u>. Licensee hereby waives all damages or claims for damage that may be caused by any action of Successor Agency in the termination of the Maintenance Agreement or the License and/or or the revocation of the Access Easement.

# 13. Miscellaneous.

13.1 Entire Agreement, Waiver and Amendments. This Agreement incorporates all of the terms and conditions mentioned herein, or incidental hereto, and supersedes all negotiations and previous agreements between the parties with respect to the maintenance of the Property and the Access Easement. All waivers of the provisions of this Agreement must be in writing and signed by the appropriate authorities of the party to be charged. Any amendment or

modification to this Agreement must be in writing and executed by the appropriate authorities of the Successor Agency and Licensee.

- 13.2 <u>Severability</u>. If any term, provision, covenant, or condition of this Agreement is held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remaining provisions of the Agreement shall continue in full force and effect, unless and to the extent the rights and obligations of one or both parties has been materially altered or abridged by such holding.
- 13.3 <u>No Assignment</u>. Licensee shall not assign or transfer or otherwise convey any interest in this Agreement to any party without the express prior written consent of Successor Agency, which consent may be withheld in Successor Agency's sole and absolute discretion. This section shall not apply to any successor in interest taking legal ownership of either the Builder's Exchange Building from Licensee or the Property from Successor Agency.
- 13.4 <u>Choice of Law.</u> This Agreement is to be governed by, and construed in accordance with, the laws of the State of California. Venue shall be in the County of Orange.
- 13.5 Remedies. Either party shall, in addition to all other rights provided herein or as may be provided by law, be entitled to the remedies of specific performance and injunction to enforce its rights hereunder, except to the extent expressly provided to the contrary in this Agreement. All rights and remedies under this Agreement are cumulative and no one of them shall be exclusive of any other, and each party shall have the right to pursue any one or all of such rights and remedies or any other remedy which may be provided by law, whether or not stated in this Agreement, except to the extent expressly provided to the contrary in this Agreement.
- 13.6 <u>Disputes</u>. In the event that any action is commenced by a party to this Agreement against the other to enforce its rights or obligations arising from this Agreement or seeking to interpret this Agreement, the prevailing party in such action, in addition to any other relief and recovery ordered by the court, shall be entitled to recover all statutory costs, plus reasonable attorneys' fees.
- 13.7 <u>Counterparts</u>. This Agreement may be executed in two (2) or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument.
- 13.8 <u>Non-Liability of Public Officials</u>. No officer, employee, member, agent or representative of the Successor Agency shall be personally liable to Licensee, or any successor in interest, in the event of any default or breach by the Successor Agency, or for any amount which may become due to Licensee or its successor, or for any breach of any obligation of the terms of this Agreement.
- 13.9 <u>Effective Date</u>. This Agreement shall become effective on the date of Successor Agency's execution of this Agreement.
- 13.10 <u>Notices</u>. Any notices, requests, or approvals given under this Agreement from one party to another shall be in writing and shall be personally delivered or deposited with the United States Postal Service for mailing, postage prepaid, by certified mail, return receipt

requested, to the addresses of the other party as stated in this section, and shall be deemed to have been received at the time of personal delivery or three (3) days after the deposit for mailing. Notices shall be sent to:

If to Licensee: Swinerton

260 Townsend Street, 5th Floor San Francisco, CA 94507 Attn: General Counsel

If to Successor Agency: Clerk of the City Council

City of Santa Ana

20 Civic Center Plaza (M-30)

P.O. Box 1988

Santa Ana, CA 92702-1988

- 13.11 <u>Headings</u>. The titles and headings of sections and paragraphs of this Agreement, as herein set forth, have been inserted for the sake of convenience only, and are not to be taken, deemed or construed to be any part of the terms, covenants or conditions of this Agreement, or to control, limit or modify any of the terms, covenants or conditions hereof.
- 13.12 <u>Time of Essence</u>. Time is of the essence of this Agreement. Failure to comply with any requirement, including, but not limited to, any time requirement, of this Agreement shall constitute a material breach of this Agreement.
- 13.13 <u>Construction</u>. This Agreement shall be construed, interpreted, governed and enforced in all respects as if drafted by both Successor Agency and Licensee.
- 13.14 <u>Further Assurances</u>. Each of the parties hereto shall execute and deliver any and all additional papers, documents and other assurances and shall do any and all acts and things reasonably necessary in connection with the performance of their obligations hereunder and to carry out the intent of the parties hereto.
- 13.15 <u>Authority</u>. The persons executing this Agreement on behalf of the parties hereto represent and warrant to the other party that they are duly authorized to execute and deliver this Agreement on behalf of such party, and by so executing this Agreement, said party is formally bound to the provisions of this Agreement.
- 13.16 <u>Precedence</u>. In the event of any conflict between the terms of this Agreement and the Parking Space Agreement, the terms of the Parking Space Agreement shall take precedence. Nothing contained in this Agreement shall affect, impair or alter the rights and obligations of the parties hereto under the Parking Space Agreement. The termination of this Agreement, and/or the revocation of the License or the Access Easement, shall not alter any rights or obligations under the Parking Space Agreement.

(THIS SPACE INTENTIONALLY LEFT BLANK-

SIGNATURES CONTINUED ON NEXT PAGE)

IN WITNESS WHEREOF, the parties hereto have executed this Agreement the date and year first above written.

ATTEST:

Daisy Gomez

Clerk of the Council

SUCCESSOR AGENCY

Kristine Ridge City Manager

APPROVED AS TO FORM:

Sonia R. Carvallao City Attorney

Ryan O. Hodge

Assistant City Attorney

**SWINERTON** 

Brian Mc Carty V.P. Divison Manager

RECOMMENDED FOR APPROVAL:

Steven A. Mendoza

**Executive Director** 

Community Development Agency

IN WITNESS WHEREOF, the parties hereto have executed this Agreement the date and year first above written.

ATTEST:

Daisy Gomez Clerk of the Council

SUCCESSOR AGENCY

City Manager

APPROVED AS TO FORM:

Sonia R. Carvalho City Attorney

Ryan O./Hodge

Assistant City Attorney

**SWINERTON** 

RECOMMENDED FOR APPROVAL:

Steven A. Mendoza

**Executive Director** 

Community Development Agency

|    | J                                    | A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.                                  |  |   |  |  |  |  |  |
|----|--------------------------------------|---|--|---|--|--|--|--|--|
|    | R                                    | State of California   |  |   |  |  |  |  |  |
| <  | A<br>T                               | Subscribed and sworn to (or affirmed) before me of (Insert name of person(s) appearing before notary)   |  | day of 20, by n this basis of satisfactory evidence to be the   |  |  |  |  |  |
|    |                                      | person(s) who appeared before me.   |  | æ   |  |  |  |  |  |
|    |                                      | Notary Signature:(  | Seal)                                  |   |  |  |  |  |  |
| -  | A                                    | A notary public or other officer completing this certificate verifies only the identity of the individual who signed  |  |   |  |  |  |  |  |
| 3  | Ç                                    | document to which this certificate is attached, and   | not the truthfulne                     | ss, accuracy, or validity of that document.   |  |  |  |  |  |
|    | K<br>N                               | State of California County of Manager   |  |   |  |  |  |  |  |
| /  | O<br>W<br>L<br>E<br>D<br>G<br>M<br>E | On Charles 15, 2019 before me, Chistophia McCarry (insert name of person(s) appearing on the basis of satisfactory evidence to be the person acknowledged to me that he/spie/they executed the his/her/their signature(s) on the instrument the perexecuted the instrument. | before notary) on(s) whose name(e      | who proved to me s) is/are subscribed to the within instrument and are ir authorized capacity(ies), and that by |  |  |  |  |  |
|    | N<br>T                               | I certify under PENALTY OF PERJURY under the laws correct.  WITNESS my hand and official seal.  Notary Signature  | s of the State of Cal                  | CRISTINA VALENTIN Notary Public - California Orange County Commission * 2214849 My Comm. Expires Sep 18. 2021   |  |  |  |  |  |
| 32 | L<br>E<br>G                          | I certify under penalty of perjury and the laws of th<br>which this statement is attached reads as follows:   | e State of California                  | a that the illegible portion of this document to  |  |  |  |  |  |
|    | B<br>I<br>L<br>I<br>T                | Place of Execution:   | Date:                                  | Signature:  |  |  |  |  |  |
| S  | E                                    | Gove I certify under penalty of perjury that the Notary Se follows:   | rnment Code 2736<br>eal on the documen |   |  |  |  |  |  |
|    | A<br>L                               | Name of the Notary:   | Commission Nur                         | mber:   |  |  |  |  |  |
|    | -                                    | Date Commission Expires:  | Manufacturer/V                         | endor No:   |  |  |  |  |  |
|    |                                      | County Where Bond is Filed:   |  | (4 digit number on the side of the notary stamp)  |  |  |  |  |  |
| W. | 147                                  | Place of Execution:   | Date:                                  | Signature:  |  |  |  |  |  |

effective 1/1/15

# RECORDED AT THE REGIST OF CHICAGO TITLE COMPANY

RECORDING REQUESTED BY AND WHEN RECORDED MAIL TO:

Community Redevelopment Agency of the City of Santa Ana 20 Civic Center Plaza M-25 Santa Ana, CA 92701

# DOC # 93-0618149 14-SEP-1993 03:59 PM

Recorded in Official Records
of Oranse County, California
Lee A. Branch, County Recorder
Page 1 of 5 Fees: \$ 17.00
Tax: \$ 0.00

#### PARKING SPACE AGREEMENT

THIS AGREEMENT, made this <u>18th</u> day of <u>May</u>, 1993, by and between the COMMUNITY REDEVELOPMENT AGENCY OF THE CITY OF SANTA ANA, a public body, corporate and politic (the "Agency") and BUILDERS EXCHANGE ASSOCIATES, a California limited partnership ("BEA")

#### WITNESSETH

A. The Agency is the owner of the real property, hereinafter referred to as the "Agency Property," which is located in the City of Santa Ana, County of Orange, California, and is more particularly described as follows:

Lots 2, 3, 5, 6, 7, 8, 9 and 10, together with the North 0.50 feet of Lot 4, all in Block 6 of the Town of Santa Ana, as shown on that certain map recorded in Book 2, Page 51 of Miscellaneous Records of Los Angeles County, California.

B. BEA is the owner of the real property, hereafter called the "BEA Property," which is located in the City of Santa Ana, County of Orange, California, and is more particularly described as follows:

Lots 1 and 4 in Block 6 of the "Town of Santa Ana," as shown on a map recorded in Book 2, page 51 of Miscellaneous Records of Los Angeles County, California. Excepting therefrom the North 6 inches of said Lot 4.

- C. The Agency Property and the BEA Property are located the Central City Redevelopment Project Area of the City of Santa Ana. The Agency has, as one of its purposes, the redevelopment of the said redevelopment project area in accordance with the Community Redevelopment Law (California Health and Safety Code sections 33000 et seq.) and with the redevelopment plan adopted by the City of Santa Ana for that project area.
- D. The Agency Property is adjacent to the BEA Property and is presently undeveloped. The Agency may, at some time in the

This document filed for record as an accommodation only. It has not been examined as to its execution or as to its effect upon the title.

1

5 R

future, enter into an agreement with a developer for the development of all or part of the Agency Property.

- E. The BEA Property is developed with a building, known as the "Builders Exchange Building," which is a building of historical significance to the City of Santa Ana and which has been rehabilitated for use as an office building, but which lacks sufficient off-street parking facilities to allow for its effective economic operation as such.
- F. The Agency has determined that the preservation of the Builders Exchange Building as an economically viable office building serves the purpose of redeveloping the Central City Redevelopment Project Area and that the provision on the Agency Property of 60 parking spaces servicing the Builders Exchange Building is an appropriate way to achieve that objective.
- G. The parties hereto desire to enter into this Agreement to assure the future availability of 60 parking spaces on the Agency Property servicing the Builders Exchange Building, while at the same time allowing for the development of all or part of the Agency Property by a developer pursuant to agreement with the Agency.

NOW, THEREFORE, in consideration of the foregoing, and subject to the terms and conditions hereinafter set forth, and expressly for the benefit of, and to bind, their successors in interest (except as otherwise provided hereinbelow), the parties hereto do hereby agree as follows:

- 1. The Agency hereby grants to BEA the right to utilize sixty (60) parking spaces on the Agency Property for the parking of motor vehicles by the tenants of the Builders Exchange Building and their agents, employees and invitees, including all related rights of access and ingress and egress to such parking spaces. The exercise of such right shall be without cost to BEA or to the tenants of the Builders Exchange Building and their agents, employees and invitees. BEA shall have the right to determine how the 60 spaces are to be allocated among the tenants of the Builders Exchange Building and their agents, employees and invitees.
- 2. It shall be the responsibility of the Agency, and the Agency agrees, to assure that any agreement entered into by the Agency with a developer for the development of all or part of the Agency Property accommodates the rights of BEA under this Agreement. No such agreement shall be approved by the Agency unless, following the completion of development pursuant to such agreement, the Agency Property shall contain parking facilities having at least 60 parking spaces which may be used in accordance with this Agreement.
- 3. BEA's rights under section 1 of this Agreement shall be suspended during any period of time in which construction activi-

ties on the Agency Property prevent the use of any of the Agency Property as parking spaces pursuant to this Agreement.

- 4. The successive owners of the Agency Property shall be bound by this Agreement for the benefit of the BEA Property and the successive owners thereof in accordance with section 1468 of the Civil Code of the State of California and the covenants set forth herein are covenants running with the BEA Property; except that in the event that the Agency conveys only part of the Agency Property and the part retained by the Agency includes parking facilities having at least 60 parking spaces and is adjacent to the BEA Property, the successive owners of the part conveyed by the Agency in such circumstances shall not be bound by this Agreement.
- The Agency hereby grants to BEA a non-exclusive easement (this "Grant of Easement") appurtenant to BEA's property, for vehicular and pedestrian ingress and egress, over, upon, along and across the eastern-most 20 feet of Lots 2 and 3 of the Agency Property (the "Easement Area") for the benefit of BEA's Property. BEA may use the Easement Area for any reasonable purpose consistent with this Grant of Easement including, but not limited to, ingress and egress by both personal and commercial vehicles. The Agency expressly agrees not to do or permit any act which shall prevent, impede or interfere with use of the Easement Area As a driveway including, but not limited to, the placement, erection, or construction of any buildings, walls, fences or other structures on the Easement Area. This Grant of Easement is a covenant running with and apprutenant to the land, burdening and benefitting each of the respective parties in accordance with the provisions of the California Civil Code and is binding upon and inures to the heirs, assigns and successors of the parties.
- 6. The Agency shall record this Agreement in the Official Records of Orange County, California, in the chain of title of the Agency Property, and shall provide BEA with a certified true copy of this Agreement as thus recorded.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement the date and year first above written.

ATTEST:

Cynthia J. Nelson Executive Director

APPROVED AS TO FORM:

Edward J! Cooper

Agency Legal Council

COMMUNITY REDEVELOPMENT AGENCY OF THE CITY OF SANTA ANA

Daniel H. Vo

Chairman

BUILDERS EXCHANGE ASSOCIATES A California limited partnership

by

Jay Horton General Farther

...

Frank Barbaro General Partner

hv

Ned Reilly

General Partner

RECORDING REQUESTED BY AND WHEN RECORDED MAIL TO:

CITY OF SANTA ANA COMMUNITY DEVELOPMENT AGENCY 20 CIVIC CENTER PLAZA -M25 PO BOX 1988 SANTA ANA. CA 92702 Recorded in Official Records, County of Orange Gary Granville, Clerk-Recorder

20010290580 12:35pm 05/08/01

# AMENDMENT TO PARKING SPACE AGREEMENT

# RECITALS

- A. The Agency and BEA entered into the Agreement for the purposes of providing parking on the Agency Property (as that term is defined in the Agreement) and vehicular and pedestrian access over a portion of the Agency Property to serve BEA's building.
- B. The Agency and BEA seek to amend the Agreement by this Amendment to redefine the Agency Property because the Agency intends to redevelop a portion of the Agency Property as contemplated by the Agreement and therefore seeks to release the burden of the Agreement from part of the Agency Property while still fulfilling the intent of the Agreement to provide the parking and access.

NOW THEREFORE, the Parties agree as follows:

- 1. Recital A of the Agreement is hereby amended to read as follows:
  - "A. The Agency is the owner of the real property, hereinafter referred to as the "Agency Property" which is located in the City of Santa Ana, County of Orange, California, and is more particularly described as follows:

Lots 5, 8 & 9, together with the Easterly 36 feet of Lots 2, 3, 6,7 & 10, and the North 0.50 feet of Lot 4, all of Block 6 of the Town of Santa Ana, as shown on that certain map recorded in Book 2, Page 51 of Miscellaneous Records of Los Angeles



# County, California."

- 2. BEA hereby relinquishes any claim to any portions of the Agency Property as originally described in the Agreement. Upon request by the Agency, BEA shall execute and deliver to the Agency a quit claim to any such property.
- 3. Except as necessary to implement the intent of this Amendment, the Agreement shall remain in full force and effect.

IN WITNESS WHEREOF, Agency and BEA have executed this Amendment the day and year first above written.

ATTEST:

John Reekstin Executive Director COMMUNITY REDEVELOPMENT AGENCY OF THE CITY OF SANTA ANA

Pat McGuigan Vice-Chair

APPROVED AS TO FORM:

Joseph W. Fletcher Agency Legal Counsel

BUILDERS'EXCHANGE ASSOCIATES

Frank P. Barbar

General Partner

# **CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT**

| State of California  |   |
|--|---|
| State of Gamornia  | ss.   |
| County of ORANGE   |   |
| On _ 3 - 2 0 0 1 , before me, E  | LIZABETH A. DANG NOTARY PUBLIC<br>Name and Title of Officer (e.g., "Jane Doe, Notary Public")                   |
| personally appeared <u>PATRICIA</u> A.   | Name and Title of Officer (e.g., "Jane Doe, Notary Public")   |
| personally appeared  | Name(s) of Signer(s)  |
|  | personally known to me  |
|  | proved to me on the basis of satisfactor  |
|  | evidence  |
|  | to be the person(e) whose name(s) is/ar   |
| ELIZABETH A. DANG  | subscribed to the within instrument an  |
| Commission # 1273053   | acknowledged to me that he she they execute   |
| Notary Public - California S<br>Orange County  | the same in his her their authorize capacity (ies), and that by his her the                                     |
| My Comm. Expires Aug 6, 2004   | capacity <del>(ies)</del> , and that by his her/the signature(s) on the instrument the person(e), o             |
|  | the entity upon behalf of which the person(   |
|  | acted, executed the instrument.   |
|  | WITNESS my hand and official seal.  |
|  | 00 1400   |
| Place Notary Seal Above  | Signature of Notary Public  |
| ,,   |   |
| // <del></del>   | PTIONAL   |
|  | aw, it may prove valuable to persons relying on the document and reattachment of this form to another document. |
| Description of Attached Document   |   |
| Title or Type of Document: MENDMENT  | To AFMT.  |
| Document Date: 3/15/61   | Number of Bassay 2  |
| bocument bate. 3/8/01  | Number of Pages:  |
| Signer(s) Other Than Named Above:  |   |
| Capacity(ies) Claimed by Signer  |   |
| Signer's Name:   | RIGHT THUMBPRIN OF SIGNER   |
| ☐ Individual   | Top of thumb here   |
| □ Corporate Officer — Title(s):      □ Partner — □ Limited □ General   |   |
| ☐ Attorney in Fact   |   |
| ☐ Trustee  |   |
| ☐ Guardian or Conservator  |   |
| ☐ Other:   |   |
| Signer Is Representing:  |   |
| and in the second of the secon |   |

# CREATIVE SPACE®

INFO@CREATIVESPACE.US WWW.CREATIVESPACE.US

June 11, 2019

Mr. Pedro Gomez Assistant Planner I City of Santa Ana Planning & Building Agency 20 Civic Center Plaza Santa Ana, CA 92702

RE: PROPERTY IMPROVEMENTS ADJACENT TO THE BUILDERS EXCHANGE BUILDING REHABILITATION, 200 NORTH MAIN STREET DP NO. 2018-29 (MASTER ID NO. 2018-145526), ER NO. 2018-115

#### Mr. Gomez,

As a follow up to my conversation with you and Sylvia Vazquez regarding the proposed improvements at the existing City of Santa Ana owned parking lot adjacent to our project at 200 N Main street, here is a bullet point summary of the proposed/desired improvements that Swinerton Builders would complete and fully fund.

- Installation of vehicular control access arms (2 locations) within parking lot on the West side of
  the property (east of the drive aisle running North-South) with associated planter adjustments at
  these locations.
- Stencil lettering at parking spaces outside of vehicular control access arms indicating "Visitor" (short term) parking for guests
- Removal of sloped asphalt at South end of property from back of curb to building face of 200 N
  Main St, replacement with concrete sloped sidewalk. Sidewalk to include curb ramp at existing
  accessible parking spaces, slope down to connect with Main Street sidewalk. Note this will
  provide an accessible route from the ADA parking to the public way which does not currently
  exist.
- Removal of (1) parking lot light pole and base adjacent to 200 N Main St. building where sidewalk will be installed. No replacement is deemed necessary due to existing parking lighting currently on site.
- Removal of one (1) CMU pilaster, decorative metal fence section and planting facing Main Street
  at the South-East corner of the property and replacement with new metal and concrete entry
  portal with pedestrian gate and slab on grade. Entry portal to wrap around along the North face
  of the 200 N Main St building as well. Note this work is within the revocable easement area.
- Installation of 4-6 electric vehicle charging stations at the South end of the parking lot.

Should you have any questions or concerns related to the proposed improvements please feel free to reach out to Myself or Brian McCarthy at your convenience.



Evan Raabe Partner | Design & Development Creative Space c. 949-439-9747

e. evan@creativespace.us

# **EXHIBIT 'A'**

# REVOCABLE ACCESS EASEMENT LEGAL DESCRIPTION

BEING AN EASEMENT WITHIN LOT 4 OF TRACT NO. 16217, IN THE CITY OF SANTA ANA, COUNTY OF ORANGE, STATE OF CALIFORNIA, AS PER MAP RECORDED IN BOOK 833, PAGES 48 THROUGH 50, OF MISCELLANEOUS MAPS, RECORDS OF ORANGE COUNTY AND MORE PARTICULARLY DESCRIBED AS FOLLOWS:

COMMENCING AT THE INTERSECTING POINT OF THE SOUTHERLY RIGHT OF WAY LINE OF THIRD STREET AND THE WESTERLY RIGHT OF WAY LINE OF MAIN STREET PER SAID MAP; THENCE ALONG SAID WESTERLY RIGHT OF WAY LINE SOUTH 01°01'54" WEST A DISTANCE OF 132.01 FEET TO THE POINT OF BEGINNING; THENCE CONTINUING ALONG SAID RIGHT OF WAY LINE SOUTH 01°01'54" WEST A DISTANCE OF 18.50 FEET; THENCE LEAVING SAID WESTERLY RIGHT OF WAY LINE NORTH 89°04'39" WEST A DISTANCE OF 30.00 FEET; THENCE NORTH 01°01'54" EAST A DISTANCE OF 18.50 FEET; THENCE SOUTH 89°04'39" EAST A DISTANCE OF 30.00 FEET TO THE POINT OF BEGINNING.

CONTAINING AN AREA OF 555,00 SQUARE FEET.

ATTACHED HERETO IS EXHIBIT 'B' AND BY THIS REFERENCE MADE A PART HEREOF.

SUBJECT TO COVENANTS, CONDITIONS, RESTRICTIONS, EASEMENTS AND OTHER RIGHTS OF RECORD.

W. WAYNE WHATLI

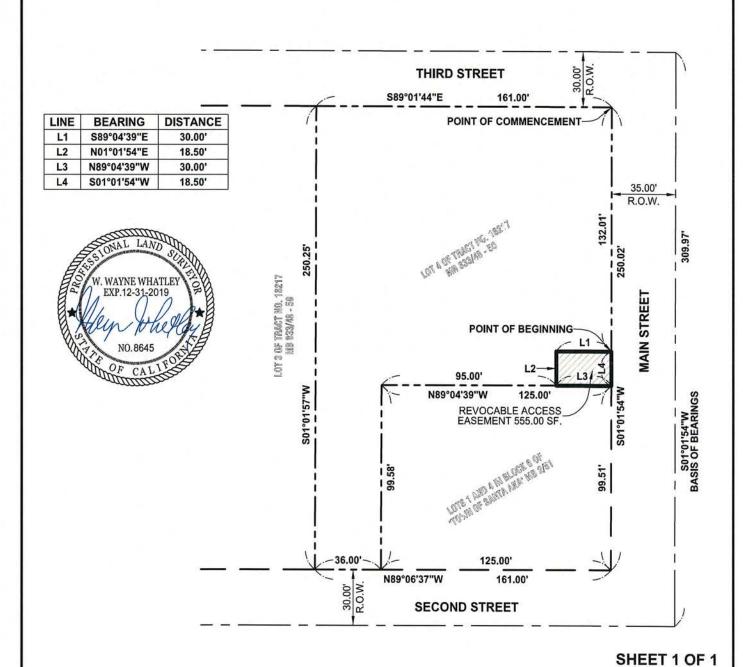
EXP.12-31-2019

THIS DOCUMENT WAS PREPARED BY ME OR UNDER MY DIRECTION ON: 06/14/2019

W. WAYNE WHATLEY.

LS 8645

# EXHIBIT 'B' PLAT TO ACCOMPANY LEGAL DESCRIPTION FOR REVOCABLE ACCESS EASEMENT REVOCABLE ACCESS EASEMENT 555.00 SQUARE FEET PARCEL LINES PER TRACT NO. 16217 CENTERLINE RIGHT OF WAY LINE BASIS OF BEARINGS BEING THE CENTERLINE OF N MAIN STREET PER TRACT NO. 16217, BOOK 833, PAGE 49, CITY OF SANTA ANA, ORANGE COUNTY, A BEARING OF NO1°01'54". GRAPHIC SCALE 1" = 50'



APN: 398-601-02 CLIP: 5823057530



Beds N/A

Full Baths N/A

Half Baths N/A

Sale Price N/A

Type

Sale Date N/A

Bldg Sq Ft

Lot Sq Ft N/A 27,787

Yr Built

TAX EXEMPT N/A

| OWNER INFORMATION   |                       |                          |               |
|---------------------|-----------------------|--------------------------|---------------|
| Owner Name          | The City Of Santa Ana | Tax Billing City & State | Santa Ana, CA |
| Mail Owner Name     | The City Of Santa Ana | Tax Billing Zip          | 92702         |
| Tax Billing Address | Po Box 1988           | Tax Billing Zip+4        | 1988          |

| LOCATION INFORMATION       |                 |   |        |
|----------------------------|-----------------|---|--------|
| Tract Number               | 16217           | Census Tract                            | 750.02 |
| School District            | Santa Ana       | Within 250 Feet of Multiple Flood Z one | No     |
| Comm College District Code | Rancho Santiago |   |        |

| TAX INFORMATION   |                          |                |                      |
|-------------------|--------------------------|----------------|----------------------|
| APN               | 398-601-02               | Lot            | 4                    |
| Exemption(s)      | Misc                     | Water Tax Dist | Southern Calif Jt Re |
| Tax Area          | 11005                    |                |                      |
| Legal Description | N-TRACT: 16217 BLOCK: LO | T: 4           |                      |

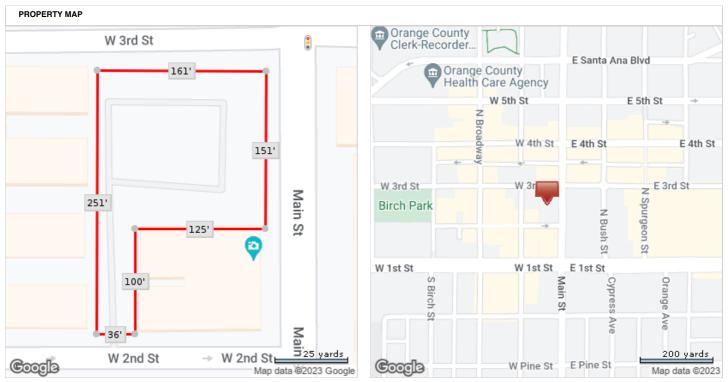
| ASSESSMENT & TAX         |           |           |           |  |
|--------------------------|-----------|-----------|-----------|--|
| Assessment Year          | 2022      | 2021      | 2020      |  |
| Assessed Value - Total   | \$704,919 | \$691,098 | \$684,012 |  |
| Assessed Value - Land    | \$704,919 | \$691,098 | \$684,012 |  |
| YOY Assessed Change (\$) | \$13,821  | \$7,086   |           |  |
| YOY Assessed Change (%)  | 2%        | 1.04%     |           |  |

| CHARACTERISTICS    |            |                |        |
|--------------------|------------|----------------|--------|
| County Land Use    | Exempt     | Lot Area       | 27,787 |
| Universal Land Use | Tax Exempt | # of Buildings | 1      |
| Lot Acres          | 0.6379     |                |        |

| Oniversal Land Osc | Tux Exchipt         | " or ballarings | · |
|--------------------|---------------------|-----------------|---|
| Lot Acres          | 0.6379              |                 |   |
|                    |                     |                 |   |
| SELL SCORE         |                     |                 |   |
| Value As Of        | 2023-08-20 04:32:41 |                 |   |
|                    |                     |                 |   |

| Recording Date   | 03/19/1986        | Deed Type         | Deed (Reg)                     |
|------------------|-------------------|-------------------|--------------------------------|
| Multi/Split Sale | Multi             | Owner Name        | The City Of Santa Ana          |
| Document Number  | <u>107541</u>     | Seller            | Owner Record                   |
| Recording Date   | 07/26/2012        | 07/03/2012        | 03/19/1986                     |
| Sale Date        | 07/26/2012        | 07/03/2012        |                                |
| Nominal          | Υ                 | Υ                 |                                |
| Buyer Name       | City Of Santa Ana | City Of Santa Ana | Community Redev Agency Of City |
| Seller Name      | City Of Santa Ana | City Of Santa Ana | Owner Record                   |
| Document Number  | 426331            | 378925            | 107541                         |
| Document Type    | Quit Claim Deed   | Quit Claim Deed   | Deed (Reg)                     |

Page 1/2



\*Lot Dimensions are Estimated

Addendum C

# **QUALIFICATIONS**





**Pro Accreditations** 

Real Estate Appraiser,

Professional

Affiliations /

Accreditations

- Member: Appraisal Institute

- Member: International Right of

- Licenses: California, Certified

AG008427, Expires April 2025

VALUATION & ADVISORY SERVICES

# J. Richard Donahue, MAI

First Vice President Irvine, CA rick.donahue@cbre.com

# **Professional Experience**

J. Richard Donahue, MAI is a First Vice President for CBRE's Valuation & Advisory Services (VAS). He has been appraising in Southern California since 1977, specializing in valuation and consulting services related to public agency and right-of-way clients and for major, investment grade commercial properties and special purposes properties.

Mr. Donahue is experienced in valuing partial and full acquisitions related to eminent domain actions. These services include fee, easement and temporary easement valuations. Mr. Donahue has specialty experience in the appraisal of conservation easements, air right valuations, sub-surface easements, utility easements and transmission line easements. He also has expertise in valuing an extensive variety of investment grade real estate and special purpose properties for lending, investment consulting and other purposes.

market demand, feasibility, investment analysis, assessment allocation, reuse analysis, and the valuation of partial interests including leasehold, leased fee and minority interests. He also acts as a review appraiser for multiple public agencies.

Mr. Donahue has been a featured speaker at Appraisal Institute functions, a USPAP Instructor, and previously served on the organization's national Board of Directors as Regional Chair, Member of the Executive Committee and Chair of the National Audit Committee. He is a recipient of the Bert L. Thornton Professional Service Award of the Southern California Chapter of the Appraisal Institute, awarded in recognition of many years of unselfish dedication to the Appraisal Institute and its Professional Goals and for the exemplary conduct displayed during their professional career. Mr. Donahue previously was a Senior Managing Director at Integra Realty Resources - Orange County.

#### Education

- (MAI No. 7470)

Way Association

- B.A., History, California Polytechnic University, Pomona Mr. Donahue's services include a wide range of specialized studies including tax appeals,

# **Professional Activities & Affiliations**

- Appraisal Institute: Past Member of the National Board of Directors and Executive
- Appraisal Institute: Past Chair of the Audit Committee
- Appraisal Institute: Past President of Southern California Chapter
- Appraisal Institute: Former Instructor USPAP and AI Business Ethics courses
- Appraisal Institute: Southern California Chapter Instructor The Valuation of Religious **Properties**

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# **Qualified Before Courts & Administrative Bodies**

- Appraisal Institute: Past Member of the National Board of Directors and Executive Committee
- Appraisal Institute: Past Chair of the Audit Committee
- Appraisal Institute: Past President of Southern California Chapter
- Appraisal Institute: Former Instructor USPAP and AI Business Ethics courses
- Appraisal Institute: Southern California Chapter Instructor The Valuation of Religious Properties

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**VALUATION & ADVISORY SERVICES** 

# Stephanie Kavanaugh

Senior Appraiser Newport Beach, CA

E stephanie.kavanaugh@cbre.com

# **Professional Experience**

Stephanie Kavanaugh is a senior appraiser for CBRE's Valuation & Advisory Services (VAS). She has been appraising in Southern California for more than 20 years, specializing in valuation and consulting services related to public agency and right-of-way clients and for major, investment grade commercial properties and special purposes properties.

She has experience in valuing residential, commercial, industrial, open space land, vacant land and other income producing properties for institutional and acquisition purposes, partial acquisition valuation, including determination of severance damages and/or benefits for public projects. Major projects appraised include freeway and street widening, gas pipeline, grade separations, transmission line easements and electrical substations. Special purpose properties appraised include landfills, museums, water tank sites, libraries, fire stations, and correctional institutions.

Her recent appraisal work for right-of-way-related purposes includes assignments for the Marengo Siding Improvement Project, El Monte Siding Extension Project, Chatsworth Station and Signal Improvements Project, Bloomington Avenue Pavement and Sidewalk Project, Blackstone McKinley BNSF Grade Separation Project, San Juan Creek Bridge Replacement Project, I-405 Improvement Project, California High Speed Rail Authority, and Mid County Parkway Project.

# **Training / Courses Completed**

Completed the following Appraisal Institute courses:

- Basic Appraisal Principles
- Basic Appraisal Procedures
- National Uniform Standards of Professional Appraisal Practice
- Real Estate Finance, Statistics, and Valuation Modeling
- Business Practices and Ethics
- General Appraiser Sales Comparison Approach
- General Appraiser Site Valuation and Cost Approach
- General Appraiser Income Capitalization Approach, Part I
- General Appraiser Income Capitalization Approach, Part II
- Advanced Income Capitalization
- General Appraiser Report Writing and Case Studies

# **Pro Accreditations**

 Licenses: California, Certified Real Estate Appraiser, AG030565, Expires April 2025

## Education

- Fashion Institute of Design & Merchandising
- University of California, Los Angeles

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#### RESOLUTION NO. 2024-003

A RESOLUTION OF THE SUCCESSOR AGENCY TO THE FORMER COMMUNITY REDEVELOPMENT AGENCY OF THE CITY OF SANTA ANA APPROVING THE PURCHASE AND SALE AGREEMENT FOR THE DISPOSITION OF PROPERTY TO THE CITY OF SANTA ANA LOCATED AT 3RD STREET AND MAIN STREET PARKING LOT

BE IT RESOLVED BY THE GOVERNING BOARD OF THE SUCCESSOR AGENCY TO THE FORMER COMMUNITY REDEVELOPMENT AGENCY OF THE CITY OF SANTA ANA AS FOLLOWS:

- <u>Section 1</u>. The Governing Board of the Successor Agency to the Former Community Redevelopment Agency of the City of Santa Ana hereby finds, determines and declares as follows:
  - A. Pursuant to AB X1 26 (enacted in June 2011 and amended from time to time, the "Dissolution Act") and the California Supreme Court's decision in *California Redevelopment Association*, et al. v. Ana Matosantos, et al., 53 Cal.4th 231 (2011), all redevelopment agencies within the State of California, including the Community Redevelopment Agency of the City of Santa Ana ("Former Agency"), were dissolved.
  - B. On January 9, 2012, pursuant to section 34173 of the California Health and Safety Code ("HSC"), the City of Santa Ana ("City") elected to serve as Successor Agency to the dissolved Former Agency ("Successor Agency").
  - C. The Successor Agency is tasked with winding down the Former Agency's affairs.
  - D. Pursuant to HSC section 34175(b), all assets, including real properties, of the Former Agency transferred to the control of the Successor Agency by operation of law.
  - E. The Former Agency acquired that parking lot located at 3<sup>rd</sup> Street and Main Street, APN 398-601-02 ("Property"). The Property is subject to a Parking Space Agreement dated May 18, 1993 (recorded with the County on September 14, 1993), as amended on March 16, 2001 (recorded with the County on May 8, 2001), and the agreement assured the owners of the adjacent property located at 200 North Main Street (Builders Exchange Building) with the future availability of 60 parking spaces exclusively for the use of those owners. The Former Agency and the successive owners of the Property are bound by this Parking Space Agreement.

- F. The Property is also subject to a Property Maintenance License and Revocable Access Easement Agreement entered into on October 11, 2019 (recorded with the County on October 16, 2019), for a three-year period, with automatic renewals every one-year period, for ingress and egress to provide entry to the parking lot. The Successor Agency and the successive owners of the Property are bound by this Property Maintenance License and Revocable Access Easement Agreement.
- G. Pursuant to the Long Range Property Management Plan attached to Oversight Board Resolution No. 2015-04, the Successor Agency intends to sell the Property to the City for the appraised market value.
- H. In furtherance of its wind-down of the Former Agency's affairs, the Successor Agency desires to transfer the Property to the City pursuant to HSC section 34181(a).
- I. The City and the Successor Agency have reviewed the fair market value of the Property and have concluded that the value of the Property is consistent with the purchase price as set forth in the draft "Purchase and Sale Agreement" in the form submitted to the City and Successor Agency concurrently herewith (the "Agreement").
- J. The fair market value and purchase price was established as \$190,000 by an appraisal conducted on October 3, 2023.
- K. A joint public hearing of the Successor Agency and City Council on the proposed Agreement was duly noticed in accordance with HSC section 33431.
- L. On September 17, 2024, the governing board of the Successor Agency and the City Council held a joint public hearing on the proposed Agreement, at which time the City Council and the Successor Agency reviewed and evaluated all the information, testimony, and evidence presented during the joint public hearing.
- M. All actions required by all applicable law with respect to the proposed Agreement have been taken in an appropriate and timely manner.
- N. The Successor Agency has reviewed the staff report in connection with this matter and has evaluated other information provided to it pertaining to the findings proposed to be made hereunder.
- O. The Successor Agency has considered all of the terms and conditions of the proposed Agreement and believes that the sale of the Property pursuant to the Agreement complies with the Oversight Board's direction to dispose of all assets and properties of the Former Agency pursuant to HSC section 34181(a), and in accord with the public purposes and provisions of applicable State and local laws and requirements.

- <u>Section 2</u>. The Successor Agency hereby finds and determines that the disposition by sale of the Property by the Successor Agency to the City pursuant to the Agreement will further the achievement of the Successor Agency's purpose of winding down the Former Agency's affairs in compliance with the Oversight Board's direction to dispose of all assets and properties of the Former Agency pursuant to HSC section 34181(a).
- <u>Section 3</u>. The Successor Agency finds and determines that, based upon substantial evidence provided in the record, the consideration for the Successor Agency's sale of the Property to the City pursuant to the terms and conditions of the Agreement is not less than the fair market value of the Property.
- Section 4. The Successor Agency hereby approves the Agreement in substantially the form presented to the Successor Agency, subject to such revisions as may be made by the Executive Director of the Successor Agency, or designee. The Executive Director of the Successor Agency is hereby authorized to execute the Agreement, as so revised (including without limitation all attachments thereto), on behalf of the Successor Agency, together with any instruments necessary or convenient to implement the Agreement. A copy of the Agreement shall, when executed by the Successor Agency, be placed on file in the Office of the Secretary of the Successor Agency.
- <u>Section 5</u>. The Executive Director of the Successor Agency, or designee, is hereby authorized, on behalf of the Successor Agency, to make revisions to the Agreement that do not materially or substantially increase the Successor Agency's obligations thereunder or materially or substantially change the uses or development permitted on the Property, to sign all documents to make all approvals and take all actions necessary or appropriate to carry out and implement the Agreement and to administer the Successor Agency's obligations, responsibilities and duties to be performed under the Agreement and related documents.
- Section 6. Pursuant to the California Environmental Quality Act (CEQA) Guidelines, the sale of the Property is exempt from CEQA pursuant to CEQA Guidelines Section 15061(b)(3) as the Property's existing use as a parking lot will continue, such that the sale is covered by the common sense exemption that CEQA applies only to projects which have the potential for causing a significant effect on the environment as it can be seen with certainty that there is no possibility that the activity may have a significant effect on the environment. Alternatively, the sale of the Property is exempt from CEQA pursuant to CEQA Guidelines Section 15301 as the Property will continue to be operated as a parking lot, its existing use.
- <u>Section 7</u>. This Resolution shall take effect immediately upon its adoption by the Successor Agency, and the Secretary of the Successor Agency shall attest to and certify the vote adopting this Resolution.

# Adopted this 23rd day of September 2024.

Valerie Amezcua Mayor

APPROVED AS TO FORM: Sonia R. Carvalho, City Attorney

Andrea Garcia-Miller
Assistant City Attorney

AYES: Councilmembers

Amezcua, Bacerra, Hernandez, Lopez,

Penaloza, Phan, Vazquez (7)

NOES:

Councilmembers

None (0)

ABSTAIN:

Councilmembers

None (0)

ABSENT:

Councilmembers

None (0)

# CERTIFICATE OF ATTESTATION AND ORIGINALITY

I, JENNIFER L. HALL, Secretary of the Successor Agency, do hereby attest to and certify the attached Resolution No. <u>2024-003</u> to be the original resolution adopted by the Governing Board of the Successor Agency to the Former Community Redevelopment Agency of the City of Santa Ana on <u>September 23, 2024</u>.

Date: 1000 200h

Jennifer L. Hall

Successor Agency Secretary

#### RESOLUTION NO. 2024-052

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF SANTA ANA APPROVING THE PURCHASE AND SALE AGREEMENT FOR THE ACQUISITION OF PROPERTY FROM THE SUCCESSOR AGENCY TO THE FORMER REDEVELOPMENT AGENCY OF THE CITY OF SANTA ANA LOCATED AT 3RD STREET AND MAIN STREET PARKING LOT

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF SANTA ANA AS FOLLOWS:

- Section 1. The City Council of the City of Santa Ana hereby finds, determines and declares as follows:
  - A. Pursuant to AB X1 26 (enacted in June 2011 and amended from time to time, the "Dissolution Act") and the California Supreme Court's decision in *California Redevelopment Association, et al. v. Ana Matosantos*, et al., 53 Cal.4th 231 (2011), all redevelopment agencies within the State of California, including the Community Redevelopment Agency of the City of Santa Ana ("Former Agency"), were dissolved.
  - B. On January 9, 2012, pursuant to section 34173 of the California Health and Safety Code ("HSC"), the City of Santa Ana ("City") elected to serve as Successor Agency to the dissolved Former Agency ("Successor Agency").
  - C. The Successor Agency is tasked with winding down the Former Agency's affairs.
  - D. Pursuant to HSC section 34175(b), all assets, including real properties, of the Former Agency transferred to the control of the Successor Agency by operation of law.
  - E. The Former Agency acquired that parking lot located at 3<sup>rd</sup> Street and Main Street, APN 398-601-02 ("Property"). The Property is subject to a Parking Space Agreement dated May 18, 1993 (recorded with the County on September 14, 1993), as amended on March 16, 2001 (recorded with the County on May 8, 2001), and the agreement assured the owners of the adjacent property located at 200 North Main Street (Builders Exchange Building) with the future availability of 60 parking spaces exclusively for the use of those owners. The Former Agency and the successive owners of the Property are bound by this Parking Space Agreement.

- F. The Property is also subject to a Property Maintenance License and Revocable Access Easement Agreement entered into on October 11, 2019 (recorded with the County on October 16, 2019), for a three-year period, with automatic renewals every one-year period, for ingress and egress to provide entry to the parking lot. The Successor Agency and the successive owners of the Property are bound by this Property Maintenance License and Revocable Access Easement Agreement.
- G. Pursuant to the Long Range Property Management Plan attached to Oversight Board Resolution No. 2015-04, the Successor Agency intends to sell the Property to the City for the appraised market value.
- H. In furtherance of its wind-down of the Former Agency's affairs, the Successor Agency desires to transfer the Property to the City pursuant to HSC section 34181(a).
- I. The City and the Successor Agency have reviewed the fair market value of the Property and have concluded that the value of the Property is consistent with the purchase price as set forth in the draft "Purchase and Sale Agreement" in the form submitted to the City and Successor Agency concurrently herewith (the "Agreement").
- J. The fair market value and purchase price was established as \$190,000 by an appraisal conducted on October 3, 2023.
- K. A joint public hearing of the Successor Agency and City Council on the proposed Agreement was duly noticed in accordance with HSC section 33431.
- L. On September 17, 2024, the governing board of the Successor Agency and the City Council held a joint public hearing on the proposed Agreement, at which time the City Council and the Successor Agency reviewed and evaluated all the information, testimony, and evidence presented during the joint public hearing.
- M. All actions required by all applicable law with respect to the proposed Agreement have been taken in an appropriate and timely manner.
- N. The City Council has reviewed the staff report in connection with this matter and has evaluated other information provided to it pertaining to the findings proposed to be made hereunder.
- O. The City Council has considered all of the terms and conditions of the proposed Agreement and believes that the sale of the Property pursuant to the Agreement is in the best interests of the City and the health, safety, and welfare of its residents, and in accord with the public purposes and provisions of applicable State and local laws and requirements.

- Section 2. The City Council hereby finds and determines that the disposition by sale of the Property by the Successor Agency to the City pursuant to the Agreement will further the achievement of the City's public purposes of providing parking in the City of Santa Ana pursuant to the Parking Space Agreement and Property Maintenance License and Revocable Access Easement Agreement.
- <u>Section 3</u>. The City Council finds and determines that, based upon substantial evidence provided in the record, the consideration for the Successor Agency's sale of the Property to the City pursuant to the terms and conditions of the Agreement is not less than the fair market value of the Property.
- Section 4. The City Council hereby approves the Agreement in substantially the form presented to the City Council, subject to such revisions as may be made by the City Manager, or designee. The City Manager is hereby authorized to execute the Agreement, as so revised (including without limitation all attachments thereto), on behalf of the City, together with any instruments necessary or convenient to implement the Agreement. A copy of the Agreement shall, when executed by the City, be placed on file in the Office of the City Clerk.
- Section 5. The City Manager, or designee, is hereby authorized, on behalf of the City, to make revisions to the Agreement that do not materially or substantially increase the City's obligations thereunder or materially or substantially change the uses or development permitted on the Property, to sign all documents to make all approvals and take all actions necessary or appropriate to carry out and implement the Agreement and to administer the City's obligations, responsibilities and duties to be performed under the Agreement and related documents.
- Section 6. Pursuant to the California Environmental Quality Act (CEQA) Guidelines, the sale of the Property is exempt from CEQA pursuant to CEQA Guidelines Section 15061(b)(3) as the Property's existing use as a parking lot will continue, such that the sale is covered by the common sense exemption that CEQA applies only to projects which have the potential for causing a significant effect on the environment as it can be seen with certainty that there is no possibility that the activity may have a significant effect on the environment. Alternatively, the sale of the Property is exempt from CEQA pursuant to CEQA Guidelines Section 15301 as the Property will continue to be operated as a parking lot, its existing use.
- <u>Section 7</u>. This Resolution shall take effect immediately upon its adoption by the City Council, and the City Clerk shall attest to and certify the vote adopting this Resolution.

Adopted this 23rd day of September, 2024.

Valerije Amexcua Mayor

APPROVED AS TO FORM: Sonia R. Carvalho, City Attorney

Andrea Garcia-Miller Assistant City Attorney

AYES:

Councilmembers

ara- Tille

Amezcua, Bacerra, Hernandez, Lopez,

Penaloza, Phan, Vazquez (7)

NOES:

Councilmembers

None (0)

ABSTAIN:

Councilmembers

None (0)

ABSENT:

Councilmembers

None (0)

# CERTIFICATE OF ATTESTATION AND ORIGINALITY

I, JENNIFER L. HALL, City Clerk, do hereby attest to and certify the attached Resolution No. <u>2024-052</u> to be the original Resolution adopted by the City Council of the City of Santa Ana on <u>September 23, 2024</u>.

Date: Voc

Jennifer L. Hall

City Clerk

City of Santa Ana

# PURCHASE AND SALE AGREEMENT

**SELLER:** Successor Agency to the Former Community

**Redevelopment Agency of the City of Santa** 

Ana

**BUYER:** City of Santa Ana

DATED: January 30, 2025

(3<sup>rd</sup> Street and Main Street, parking lot, APN 398-601-02)

# **BASIC TERMS**

| Buyer:                    | City of Santa Ana, a charter city and municipal corporation organized under the Constitution and laws of the State of California   |
|---------------------------|--|
| Buyer's Address:          | City of Santa Ana<br>Attention: City Clerk<br>20 Civic Center Plaza<br>Santa Ana, CA 92701<br>Tel. (714) 647-6520  |
| Closing Date (or Closing) | Estimated to occur by March 13, 2025, but not later than the Outside Date  |
| Contingency Date:         | Sixty (60) days after the Effective Date   |
| Deed:                     | A grant deed in the form of Exhibit B hereto   |
| Effective Date:           | January 30, 2025   |
| Outside Date:             | 60 days after Oversight Board and Department of Finance Approval   |
| Oversight Board:          | The Oversight Board to the Successor Agency to the Former Community Redevelopment Agency of the City of Santa Ana approval is a condition of closing, Health and Safety Code §34181(a)(1). |
| Purchase Price:           | One-Hundred and Ninety Thousand Dollars (\$190,000)  |
| Real Property:            | That property described in Exhibit A hereto; the parking lot at 3 <sup>rd</sup> Street and Main Street, Santa Ana, California, APN 398-601-02  |
| Seller:                   | City as Successor Agency to the Former Community Redevelopment<br>Agency of the City of Santa Ana  |
| Seller's Address:         | 20 Civic Center Plaza<br>Santa Ana, California 92701<br>Attention: Director of Community Development Agency<br>Tel. (714) 647-5360   |
| Title Company:            | First American Title Insurance Company 5 First American Way Santa Ana, CA 92707 Tel: (714) Attention:,   |

#### PURCHASE AND SALE AGREEMENT

This **PURCHASE AND SALE AGREEMENT** ("Agreement") is made and entered into as of the Effective Date by and between Seller and Buyer.

#### **RECITALS**

- **A.** Seller is the fee owner of that real property which is legally described on Exhibit A attached hereto and made a part hereof (the "Real Property"). The Real Property is the improved parking lot located at 3<sup>rd</sup> Street and Main Street, APN 398-601-02.
- **B.** Seller has offered to sell to Buyer the Real Property described herein for the price and subject to the terms set forth below. Buyer has considered the offer by Seller and agrees to buy from Seller the Real Property, as more specifically described below.
- **NOW, THEREFORE**, in consideration of the mutual covenants and agreements contained herein, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, Seller and Buyer agree as follows:
- 1. <u>Purchase and Sale</u>. Seller hereby agrees to sell the Real Property to Buyer, and Buyer hereby agrees to purchase the Real Property from Seller, on the terms and conditions set forth in this Agreement. The term Real Property is defined collectively as the following:
- (a) The fee interest in the Real Property to be conveyed by the Deed (defined in Section 8(a) below);
- (b) All rights, privileges, easements, licenses and interests appurtenant to the Real Property. Such rights shall be deemed to include, without limitation, all royalties, minerals, oil and gas rights and profits, water and water rights (whether or not appurtenant) owned by Seller; and
- (c) All personal property, equipment, supplies, and fixtures owned by Seller and located at the Real Property; and
- (d) All of Seller's interest under contracts, leases, licenses, easements and other agreements associated with the Real Property, subject to a power of termination as set forth in the Deed.
- **2.** Payment of Consideration. As consideration for the sale of the Real Property from Seller to Buyer, Buyer shall, at the Closing (as defined below), pay to Seller the Purchase Price of One-Hundred and Ninety Thousand Dollars (\$190,000) for the Real Property.

#### 3. <u>Closing without Escrow.</u>

(a) <u>Closing without use of Escrow</u>. At the election of Seller, the parties will effect the conveyance of the Property and payment of the Purchase Price without use of an escrow holder provided that: (i) Seller confirms to Buyer that Seller agrees that the Deed may be recorded among the official records of the County Recorder of the County of Orange after Buyer confirms to Seller that Buyer holds moneys equal to the Purchase Price and will transfer such moneys to City within one (1) business day after the Deed is recorded, and (ii) Seller confirms to Buyer that the Title Company

has committed to issue the "Buyer's Title Policy" (as described in Section 6 hereof) in a form and subject only to exceptions that are acceptable to Buyer.

- (b) <u>Closing</u>. For purposes of this Agreement, the "Closing" or "Closing Date" shall be the date the Deed (as defined below) is recorded pursuant to applicable law in the county in which the Real Property is located. Unless changed in writing by Buyer and Seller, the Closing shall occur on the Closing Date, or as soon thereafter as the conditions precedent to closing are satisfied pursuant to Sections 6 and 7 of this Agreement. If the Closing has not, for any reason, occurred by the Closing Date, then either Buyer or Seller may terminate this Agreement by delivering written notice to the other at any time after the outside Closing Date; provided, however, that if either party is in default under this Agreement at the time of such termination, then such termination shall not affect the rights and remedies of the non-defaulting party against the defaulting party.
- 4. <u>Seller's Delivery of Real Property and Formation Documents</u>. Within ten (10) days after the Effective Date, Seller shall deliver to Buyer the following items (collectively, the Property Documents"):
  - (a) Copies of tax bills.
- (b) Such proof of Sellers' authority and authorization to enter into this Agreement and to consummate this transaction as may be reasonably requested by Buyer and the Title Company consistent with the terms of this Agreement.
- **5.** <u>Buyer's Right of Entry</u>. From and after the Effective Date through the earlier to occur of the termination of this Agreement or the Closing, Buyer and Buyer's employees, agents, consultants and contractors shall have the right to enter upon the Real Property during normal business hours, provided reasonable prior notice has been given to Seller.
- shall have the right, at its sole cost and expense, prior to the Contingency Date, to engage its own environmental consultant (the "Environmental Consultant") to make such investigations as Buyer deems necessary or appropriate, including any "Phase 1" or "Phase 2" investigations of the Real Property. If, based upon such evaluation, inspections, tests or investigation, Buyer determines that it, in its discretion, does not wish to proceed with purchase of the Real Property based upon the condition of the Real Property, Buyer may cancel this Agreement by giving written notice of termination to Seller on or before the Contingency Date which specifically references this Section 5. If Buyer does not cancel this Agreement by the time allowed under this Section 5, Buyer shall be deemed to have approved the evaluation, inspections and tests as provided herein and to have elected to proceed with this transaction on the terms and conditions of this Agreement. Buyer shall be provided a copy of all reports and test results provided by Buyer's Environmental Consultant promptly after receipt by the Buyer of any such reports and test results.

Buyer shall bear all costs, if any, associated with restoring the Real Property to the condition prior to its testing by or on behalf of Buyer if requested to so do by Seller.

(b) <u>No Warranties as To the Real Property</u>. The physical condition and possession of the Real Property, is and shall be delivered from Seller to Buyer in an "as is" condition, with no warranty expressed or implied by Seller, including without limitation, the presence of

Hazardous Materials or the condition of the soil, its geology, the presence of known or unknown seismic faults, or the suitability of the Real Property for development purposes.

(c) <u>Buyer Precautions after Closing</u>. Upon and after the Closing, Buyer shall take all necessary precautions to prevent the release into the environment of any Hazardous Materials which are located in, on or under the Real Property. Such precautions shall include compliance with all laws, ordinances, statutes, codes, rules, regulations, orders, and decrees of the United States, the state, the County, the City, or any other political subdivision in which the Real Property is located, and of any other political subdivision, agency, or instrumentality exercising jurisdiction over the Real Property ("Governmental Requirements") with respect to "Hazardous Materials", as defined below.

"Hazardous Materials" means any substance, material, or waste which is or becomes regulated by any local governmental authority, the County, the State of California, regional governmental authority, or the United States Government, including, but not limited to, any material or substance which is (i) defined as a "hazardous waste," "extremely hazardous waste," or "restricted hazardous waste" under Sections 25115, 25117 or 25122.7, or listed pursuant to Section 25140 of the California Health and Safety Code, Division 20, Chapter 6.5 (Hazardous Waste Control Law), (ii) defined as a "hazardous substance" under Section 78075 of the California Health and Safety Code, Division 45, Part 2, Chapter 1 (Carpenter-Presley-Tanner Hazardous Substance Account Act), (iii) defined as a "hazardous material," "hazardous substance," or "hazardous waste" under Section 25501 of the California Health and Safety Code, Division 20, Chapter 6.95 (Hazardous Materials Release Response Plans and Inventory), (iv) defined as a "hazardous substance" under Section 25281 of the California Health and Safety Code, Division 20, Chapter 6.7 (Underground Storage of Hazardous Substances), (v) petroleum, (vi) friable asbestos, (vii) polychlorinated biphenyls, (viii) defined as "hazardous" or "extremely hazardous" pursuant to Article 11 of Title 22 of the California Administrative Code, Division 4.5, Chapter 20, (ix) designated as "hazardous substances" pursuant to Section 311 of the Clean Water Act (33 U.S.C. §1317), (x) defined as a "hazardous waste" pursuant to Section 1004 of the Resource Conservation and Recovery Act, 42 U.S.C. §6901 et seq. (42 U.S.C. §6903) or (xi) defined as "hazardous substances" pursuant to Section 101 of the Comprehensive Environmental Response, Compensation, and Liability Act, 42 U.S.C. §6901 et seq.

## 6. Buyer's Conditions Precedent and Termination Right.

- (a) <u>Conditions Precedent</u>. The Closing and Buyer's obligation to consummate the transaction contemplated by this Agreement are subject to the timely satisfaction or written waiver of the following conditions precedent (collectively, "Buyer's Contingencies"), which are for Buyer's benefit only.
- (i) <u>Title Review.</u> Within ten (10) calendar days after the Date of Agreement, Seller shall cause the Title Company to deliver to Buyer a preliminary title report (the "Report") describing the title to the Real Property, together with copies of the plotted easements and the exceptions (the "Exceptions") set forth in the Report; provided that the cost of the Report shall be borne by Seller. Seller acknowledges that the Report shall include an endorsement against the effect of any mechanics' liens; Seller will provide such indemnity or other assurances as necessary to induce the Title Company to provide such endorsement. On or before the Contingency Date, Buyer shall have approved in writing, in Buyer's sole discretion, any matters of title disclosed by the following (collectively, the "Title Documents"): (i) the Report; (ii) the Exceptions; (iii) the legal description of the Real Property and (iv) any survey Buyer desires to obtain at Buyer's sole cost and expense. Buyer shall have the same rights to approve or disapprove any exceptions to title that are not created by

Buyer and that come into existence after issuance of the Report but prior to Closing. Seller shall, on or before the Closing, remove all deeds of trust, mortgages and delinquent taxes (but not the lien for any real property taxes or assessments not yet delinquent).

- shall, upon payment (by Buyer) of the Title Company's premium, have agreed to issue to Buyer, a CLTA owner's policy of title insurance ("Buyer's Title Policy") in the amount of the Purchase Price showing fee title to the Real Property vested solely in Buyer and subject only to the (i) the standard, preprinted exceptions to Buyer's Title Policy; (ii) liens to secure payment of real estate taxes or assessments not yet delinquent; (iii) matters affecting the Real Property created by or with the written consent of Buyer; and (iv) those matters specifically approved in writing by Buyer. Buyer shall have the right, at its sole cost and expense, to obtain coverage beyond that offered by a CLTA policy; provided, however, that Buyer's ability to obtain such extended coverage shall not be a Buyer's Contingency and Buyer's obligations hereunder shall in no way be conditioned or contingent upon obtaining such extended coverage. Buyer shall have sole responsibility for obtaining, and bearing the cost of, any endorsements and for any survey or other matters required by the Title Company for such extended coverage.
- (iii) Physical and Legal Inspections and Studies. On or before the Contingency Date, Buyer shall have approved in writing, in Buyer's sole and absolute discretion, the results of any physical and legal (but not feasibility or economic) inspections, investigations, tests and studies Buyer elects to make or obtain, including, but not limited to, investigations with regard to zoning, building codes and other governmental regulations; engineering tests; soils, seismic and geologic reports; environmental audits, inspections and studies; environmental investigation or other invasive or subsurface testing; and any other physical or legal inspections and/or investigations as Buyer may elect to make or obtain.
- (iv) <u>Property and Formation Documents</u>. On or before the Contingency Date, Buyer shall have approved in writing, in Buyer's reasonable discretion, the terms, conditions and status of all of the Property Documents.
- (v) <u>Delivery of Documents</u>. Seller's delivery of all documents described in Section 8, below.
- (vi) <u>Representations and Warranties</u>. All representations and warranties of Seller contained in this Agreement shall be materially true and correct as of the date made and as of the Closing.
- (vii) <u>Title Company Confirmation</u>. The Title Company shall have confirmed that it is prepared to issue the Buyer's Title Policy consistent with the provisions of this Agreement.
- (viii) No Default. As of the Closing, Seller shall not be in default in the performance of any material covenant or agreement to be performed by Seller under this Agreement.
- (ix) Oversight Board and Department of Finance ("DOF") Approval. The Oversight Board and, if required as a condition of the issuance of title insurance or by either party hereto, approval by DOF, shall have been given as to the disposition of the Real Property by Seller to Buyer under this Agreement.

- Outside Date, and Buyer so informs Seller, Buyer may, by written notice to Seller, terminate this Agreement. If this Agreement is so terminated, then (except to the extent expressly allocated to one party hereto by this Agreement) any escrow, title or other cancellation fees shall be paid by Buyer, unless Seller is in default hereunder, in which case Seller shall pay all such fees. If Buyer has neither terminated this Agreement in writing ("Termination Notice") on or before 5:00 p.m. on the Contingency Date as to the items set forth in Sections 6(a)(i)-(v) inclusive, nor provided a written satisfaction or waiver notice to Seller of each Buyer's Contingency to be satisfied as of the Contingency Date, then all such Buyer's Contingencies shall be deemed to have been satisfied and this Agreement shall continue pursuant to its terms. If Buyer has not delivered a Termination Notice as to the items set forth in Sections 6(a)(vi)-(viii) inclusive, prior to the Closing, such Buyer's Contingencies shall be deemed to have been satisfied.
- Seller's Cure Right. Buyer shall notify Seller, in Buyer's Termination Notice, of Buyer's disapproval or conditional approval of any Title Documents. Seller shall then have the right, but not the obligation, to (i) remove from title any disapproved or conditionally approved Exception(s) (or cure such other title matters that are the basis of Buyer's disapproval or conditional approval of the Title Documents) within five (5) business days after Seller's receipt of Buyer's Termination Notice, or (ii) provide assurances reasonably satisfactory to Buyer that such Exception(s) will be removed (or other matters cured) on or before the Closing. With respect to any such Exception, it shall be sufficient for purposes hereof for Seller to commit in writing, within the applicable period, to remove such Exception at or before the Closing. Seller's failure to remove such Exception after committing to do so shall be a default hereunder. An Exception shall be deemed removed or cured if Seller furnishes Buyer with evidence that the Title Company will issue the Buyer's Title Policy, as defined herein, at the Closing deleting such Exception or providing an endorsement (at Seller's expense) reasonably satisfactory to Buyer concerning such Exception. If Seller cannot or does not remove or agree to remove any of the disapproved Exception(s) (or cure other matters) within such five (5) business day period, Buyer shall have three (3) business days after the expiration of such five (5) business day period to give Seller written notice that Buyer elects to proceed with the purchase of the Real Property subject to the disapproved Title Document(s), it being understood that Buyer shall have no further recourse against Seller for such disapproved Title Exception(s).
- 7. <u>Seller's Conditions Precedent and Termination Right</u>. The Closing and Seller's obligations with respect to the transaction contemplated by this Agreement are subject to the timely satisfaction or written waiver of the following conditions precedent ("Seller's Contingencies"), which are for Seller's benefit only:
- (a) <u>Completion of Title Review</u>. Seller shall have received written confirmation from Buyer that Buyer has completed its review of title and that the condition of title is satisfactory.
- (b) <u>Confirmation Concerning Site</u>. Seller shall have received written confirmation from Buyer that Buyer has reviewed the condition of the Real Property, including without limitation concerning Hazardous Materials, zoning and suitability, and approves the condition of the Real Property.
- (c) <u>Oversight Board and, if applicable, DOF Approval</u>. The approval by the Oversight Board and DOF shall have been given as to the disposition of the Real Property by Seller to Buyer under this Agreement, and, if required as a matter of law or as a condition by the Title Company as a condition of the Title Company issuing its policy of title insurance, DOF approval.

- (d) <u>Confirmation Regarding Buyer's Title Policy</u>. Seller shall have received written confirmation from Buyer that Buyer has approved a pro forma title policy.
- (e) <u>Delivery of Documents</u>. Buyer's delivery of all documents described in Section 9, below.

Should any of Buyer's Contingencies not be met by the Outside Date and Buyer has so informed Seller, Seller may, by written notice to Buyer, terminate this Agreement. If this Agreement is so terminated, then (except to the extent expressly allocated to one party hereto by this Agreement) any title or other cancellation fees shall be paid by Buyer.

## 8. Seller's Deliveries to Buyer.

- (a) <u>Seller's Delivered Documents</u>. At least one (1) business day prior to the Closing Date, Seller shall deposit or cause to be deposited with Buyer the following items, duly executed and, where appropriate, acknowledged ("Seller's Delivered Items"):
- (i)  $\underline{\text{Deed}}$ . The Grant Deed in the form attached hereto as Exhibit B (the "Deed").
- (ii) <u>Possession of Real Property</u>. Possession of the Real Property free of any tenancies or occupancy.
- (iii) <u>Authority</u>. Such proof of Seller's authority and authorization to enter into this Agreement and to consummate this transaction as may be reasonably requested by Buyer and the Title Company.
- (iv) <u>Further Documents or Items</u>. Any other documents or items reasonably required to close the transaction contemplated by this Agreement as determined by the Title Company.
- (b) Failure to Deliver. Should any of Seller's Delivered Items not be timely delivered to Buyer, Buyer may, by written notice to Seller, terminate this Agreement; provided, however, that Buyer may (but shall not be obligated to) in such notice provide Seller with five (5) business days to deliver all of Seller's Delivered Items. If Buyer's notice provides Seller such five (5) business days to deliver Seller's Delivered Items, and if Seller's Delivered Items are not delivered within such period, then this Agreement shall automatically terminate without further action or notice. In the event of any such termination, any cash deposited by Buyer shall immediately be returned to Buyer. Under no circumstances shall Buyer have any responsibility to or duty to pay consultants or real estate brokers retained by Seller, Seller being solely responsible in connection with any such contractual arrangements of Seller.
- **9.** Buyer's Deliveries to Seller. At least one (1) business day prior to the Closing Date, Buyer shall deposit or cause to be deposited with Seller the following, each duly executed and acknowledged by Buyer, as appropriate ("Buyer's Delivered Items"):
- (a) <u>Purchase Price</u>. The Purchase Price, together with additional funds necessary to pay Buyer's closing costs set forth in Section 10(b) herein.

- (b) <u>Authority</u>. Such proof of Buyer's authority and authorization to enter into this Agreement and to consummate the transaction contemplated hereby as may be reasonably requested by Seller or the Title Company.
- (c) <u>Further Documents or Items</u>. Any other documents or items reasonably required to close the transaction contemplated by this Agreement as determined by the Title Company.

#### 10. Costs and Expenses.

- (a) <u>Seller's Costs</u>. If the transaction contemplated by this Agreement is consummated, then Seller shall be debited for and bear the following costs: (i) costs and charges associated with the removal of encumbrances; (ii) Seller's share of prorations; and (iii) costs, if any, allocable to Seller under this Agreement (which foregoing items collectively constitute "Seller's Costs and Debited Amounts").
- (b) <u>Buyer's Costs.</u> If the transaction contemplated by this Agreement is consummated, then Buyer shall bear the following costs and expenses: (i) Buyer's share of prorations, (ii) the premium for an owner's policy of title insurance which, at the election of Buyer, will be an ALTA owner's extended coverage policy of title insurance and the cost for any survey required in connection with the delivery of an ALTA owner's extended coverage policy of title insurance; (iii) documentary recording fees, if any; (iv) documentary transfer tax, if any; and (v) any costs associated with Buyer borrowing money in order to pay to Seller the Purchase Price (collectively, "Buyer's Costs and Debited Amounts"). Since Buyer and Seller elected to close without use of escrow pursuant to Section 3(b) hereof, Buyer and Seller shall make the prorations described in this subsection (b).

Generally. Each party shall bear the costs of its own attorneys, consultants, and real estate brokers in connection with the negotiation and preparation of this Agreement and the consummation of the transaction contemplated hereby. Buyer represents to Seller that Buyer has not engaged the services of any consultants, finders or real estate brokers in connection with the purchase of the Real Property from the Seller. Seller represents to Buyer that Seller has not engaged the services of any consultants, finders or real estate brokers in connection with the sale of the Real Property to the Buyer.

#### 11. Prorations; Withholding.

- (a) All revenues (if any) and expenses relating to the Real Property (including, but not limited to, property taxes, utility costs and expenses, water charges and sewer rents and refuse collection charges) shall be prorated as of the Closing Date; provided that all delinquent taxes shall be satisfied at the expense of Seller. Not less than five (5) business days prior to the Closing, Seller shall deliver to Buyer a tentative schedule of prorations for Buyer's approval (the "Proration and Expense Schedule"). If any prorations made under this Section shall require final adjustment after the Closing, then the parties shall make the appropriate adjustments promptly when accurate information becomes available and either party hereto shall be entitled to an adjustment to correct the same. Any corrected or adjustment proration shall be paid promptly in cash to the party entitled thereto.
- (b) In the event Seller does not qualify for an exemption from California withholding tax under Section 18662 of the California Revenue and Taxation Code (the "Tax Code") as evidenced by the delivery to Buyer at Closing of the California Exemption Certificate duly executed

- by Seller, (i) Title Company shall withhold three and one-third percent (3-1/3%) of the Purchase Price on behalf of Buyer at Closing for payment to the California Franchise Tax Board in accordance with the Tax Code, (ii) Buyer shall deliver three (3) duly executed copies of California Form 593 to Title Company at or immediately after Closing, (iii) two (2) copies of California Form 593 shall be delivered by Title Company to Seller, and (iv) on or before the 20<sup>th</sup> day of the month following the month title to the Real Property is transferred to Buyer (as evidenced by the recording of the Deed), Title Company shall remit such funds withheld from the Purchase Price, together with one (1) copy of California Form 593 to the California Franchise Tax Board on behalf of Buyer. Buyer and Seller hereby appoint Title Company as a reporting entity under the Tax Code, authorized to withhold and remit the withholding tax contemplated under the Tax Code, together with such other documents required by the Tax Code (including, without limitation, California Form 593), to the California Franchise Tax Board.
- 12. <u>Closing Procedure</u>. When the Title Company is ready to issue the Buyer's Title Policy and all required documents and funds have been deposited with Seller, Seller shall immediately close Escrow in the manner and order provided below.
- (a) <u>Recording</u>. Seller shall cause the Deed to be recorded pursuant to applicable law in the county in which the Real Property is located and obtain conformed copies thereof for distribution to Buyer and Seller.
- (b) <u>Disburse Funds</u>. Seller shall debit or credit (as provided herein) all Buyer's Costs and Debited Amounts, Seller's Costs and Debited Amounts and General Expenses, prorate matters and withhold funds as provided herein. The Purchase Price, less any applicable debits or credits (as provided herein) shall be distributed via account transfers to Seller. Seller shall request demands for payment and to make such payments from the Purchase Price (or such other funds, if any, as are advanced by Seller) to defray the cost of removing deeds of trust, liens and other encumbrances.
- (c) <u>Documents to Seller</u>. Seller shall receive a conformed copy of the Deed, and documents, if any, recorded on behalf of any lender, as duly recorded among the official land records of the County of Orange, and a copy of each other document (or copies thereof) provided by Buyer pursuant hereto.
- (d) <u>Documents to Buyer</u>. Seller shall deliver to Buyer the original California Exemption Certificate (as applicable), and a conformed copy of each of the Deed as duly recorded among the official land records of the County of Orange, and each other document (or copies thereof) deposited by Seller pursuant hereto, including, without limitation, those documents referenced in Section 8.
- (e) <u>Title Company</u>. Seller shall cause the Title Company to issue the Buyer's Title Policy to Buyer.
- (f) <u>Informational Reports</u>. Seller shall file any information reports required by Internal Revenue Code Section 6045(e), as amended.
- (g) <u>Possession</u>. Possession of the Real Property shall be delivered to Buyer at the Closing.

## 13. Representations and Warranties.

- (a) <u>Seller's Representations and Warranties</u>. In consideration of Buyer entering into this Agreement and as an inducement to Buyer to purchase the Real Property, Seller makes the following representations and warranties as of the Effective Date and as of the Closing, each of which is material and is being relied upon by Buyer (and the truth and accuracy of which shall constitute a condition precedent to Buyer's obligations hereunder), and all of which are material inducements to Buyer to enter into this Agreement (and but for which Buyer would not have entered into this Agreement) and shall survive Closing; provided that each of the representations and warranties of Seller is based upon the information and belief of the Executive Director of the Seller:
- (i) Seller believes that it has the legal power, right and authority to enter into this Agreement and the instruments referenced herein, and to consummate the transaction contemplated, subject to the approval of the Oversight Board and, as may be applicable, DOF.
- (ii) Subject to the approval of the Oversight Board and, as may be applicable, DOF, Seller believes that all requisite action (corporate, trust, partnership or otherwise) has been taken by Seller in connection with entering into this Agreement and the instruments referenced herein; and, by the Closing, all such necessary action will have been taken to authorize the consummation of the transaction contemplated hereby.
- (iii) Subject to the approval of the Oversight Board and, as may be applicable, DOF, the individual executing this Agreement and the instruments referenced herein on behalf of Seller has the legal power, right and actual authority to bind Seller to the terms and conditions hereof and thereof.
- (iv) Seller believes that neither the execution or delivery of this Agreement or the documents or instruments referenced herein, nor incurring the obligations set forth herein, nor the consummation of the transaction contemplated herein, nor compliance with the terms of this Agreement or the documents or instruments referenced herein or therein conflict with or result in the material breach of any terms, conditions or provisions of, or constitute a default under, any bond, note or other evidence of indebtedness or any contract, indenture, mortgage, deed of trust, loan, lease or other agreement or instrument to which Seller is a party or that affect the Real Property, including, but not limited to, any of the Title Documents or the Property Documents.
- (v) There is no pending litigation nor, to the best of Seller's knowledge, threatened litigation, which does or will adversely affect the right of Seller to convey the Real Property. There are no claims which have been received by Seller that have not been disclosed to Buyer.
- (vi) Seller has made no written or oral commitments to or agreements with any governmental authority or agency materially and adversely affecting the Real Property, or any part hereof, or any interest therein, which will survive the Closing.
- (vii) There are no leases or rental agreements in effect as to the Real Property.
- (viii) Seller is not in default of its obligations under any contract, agreement or instrument to which Seller is a party pertaining to the Real Property.

- (ix) There are no mechanics', materialmen's or similar claims or liens presently claimed or which will be claimed against the Real Property for work performed or commenced for Seller or on Seller's behalf prior to the date of this Agreement.
- (x) There are no undisclosed contracts, licenses, commitments, undertakings or other written or oral agreements for services, supplies or materials concerning the use, operation, maintenance, or management of the Real Property that will be binding upon Buyer or the Real Property after the Closing, except those already disclosed to Buyer pursuant to the Long Range Property Management Plan via Oversight Board Resolution No. 2015-04 dated September 29, 2015 and the CBRE Appraisal Report dated October 3, 2023. There are no oral contracts or other oral agreements for services, supplies or materials, affecting the use, operation, maintenance or management of the Real Property.
- (xi) There are not as of the Effective Date, nor will there be as of the Closing, any written or oral leases or contractual right or option to lease, purchase, or otherwise enjoy possession, rights or interest of any nature in and to the Real Property or any part thereof, and no person other than Buyer shall have any right of possession to the Real Property or any part thereof as of the Closing.
- (xii) No person, excepting Seller, has possession or any rights to possession of the Real Property or portion thereof.
- (b) <u>Subsequent Changes to Seller's Representations and Warranties</u>. If, prior to the Closing, Buyer or Seller should learn, discover or become aware of any existing or new item, fact or circumstance which renders a representation or warranty of Seller set forth herein incorrect or untrue in any respect (collectively, the "Seller Representation Matter"), then the party who has learned, discovered or become aware of such Representation Matter shall promptly give written notice thereof to the other party and Seller's representations and warranties shall be automatically limited to account for the Representation Matter. Buyer shall have the right to approve or disapprove any such change and to terminate this Agreement by written notice to Seller if Buyer reasonably disapproves any such change. If Buyer does not elect to terminate this Agreement, Seller's representation shall be qualified by such Seller Representation Matter and Seller shall have no obligation to Buyer for such Seller Representation Matter.
- (c) <u>Buyer's Representations and Warranties</u>. In consideration of Seller entering into this Agreement and as an inducement to Seller to sell the Real Property, Buyer makes the following representations and warranties as of the date hereof and at and as of the Closing, each of which is material and is being relied upon by Seller (and the truth and accuracy of which shall constitute a condition precedent to Seller's obligations hereunder), and all of which shall survive Closing:
- (i) Buyer has the legal power, right and authority to enter into this Agreement and the instruments referenced herein, and to consummate the transaction contemplated hereby.
- (ii) All requisite action has been taken by Buyer in connection with entering into this Agreement and the instruments referenced herein; and, by the Closing, all such necessary action will have been taken to authorize the consummation of the transaction contemplated hereby.

- (iii) The individuals executing this Agreement and the instruments referenced herein on behalf of Buyer have the legal power, right and actual authority to bind Buyer to the terms and conditions hereof and thereof.
- (iv) Neither the execution and delivery of this Agreement and the documents and instruments referenced herein, nor incurring the obligations set forth herein, nor the consummation of the transaction contemplated herein, nor compliance with the terms of this Agreement and the documents and instruments referenced herein conflict with or result in the material breach of any terms, conditions or provisions of, or constitute a default under, any bond, note or other evidence of indebtedness or any contract, indenture, mortgage, deed of trust, loan, partnership agreement, lease or other agreement or instrument to which Buyer is a party or by which any of Buyer's properties are bound.
- (d) <u>Subsequent Changes to Buyer's Representations and Warranties</u>. If, prior to the Closing, Seller or Buyer should learn, discover or become aware of any existing or new item, fact or circumstance which renders a representation or warranty of Buyer set forth herein incorrect or untrue in any respect (collectively, the "Buyer's Representation Matter"), then the party who has learned, discovered or become aware of such Buyer's Representation Matter shall promptly give written notice thereof to the other party and Buyer's representations and warranties shall be automatically limited to account for the Buyer's Representation Matter. Seller shall have the right to approve or disapprove any such change and to terminate this Agreement by written notice to Buyer if Seller reasonably disapproves any such change. If Seller does not elect to terminate this Agreement, Buyer's representation shall be qualified by such Buyer's Representation Matter and Buyer shall have no obligation to Seller for such Buyer's Representation Matter.
- **14. Fair Value Price.** Each of Buyer and Seller believe that the Purchase Price represents a fair value price for the Real Property.
- 15. <u>Surplus Lands Act</u>. The Real Property is considered exempt surplus land under the Surplus Lands Act, pursuant to Government Code Section 54221(f)(1)(D) and Resolution No 2024\_\_\_\_\_\_, as it is surplus land that a local agency is transferring to another local agency for the receiving agency's use.

#### 16. **General Provisions**.

- (a) <u>Condemnation</u>. If any material portion of the Real Property shall be taken or appropriated by a public or quasi-public authority exercising the power of eminent domain, Buyer shall have the right, at its option, to (i) terminate this Agreement or (ii) proceed with the purchase of the Real Property and receive all of the award or payment made in connection with such taking.
- (b) <u>Notices</u>. All notices, demands, requests or other communications required or permitted hereunder (collectively, "Notices") shall be in writing, shall be addressed to the receiving party as provided in the Basic Terms section above, and shall be personally delivered, sent by overnight mail (Federal Express or another carrier that provides receipts for all deliveries), sent by certified mail, postage prepaid, return receipt requested, or sent by facsimile transmission (provided that a successful transmission report is received). All Notices shall be effective upon receipt at the appropriate address. Notice of change of address shall be given by written notice in the manner detailed in this Section. Rejection or other refusal to accept or the inability to deliver because of changed address of which no Notice in accordance with this Section was given shall be deemed to constitute receipt of such Notice. The providing of copies of Notices to the parties' respective

counsels is for information only, is not required for valid Notice and does not alone constitute Notice hereunder.

- Waiver, Consent and Remedies. Each provision of this Agreement to be (c) performed by Buyer and Seller shall be deemed both a covenant and a condition and shall be a material consideration for Seller's and Buyer's performance hereunder, as appropriate, and any breach thereof by Buyer or Seller shall be deemed a material default hereunder. Either party may specifically and expressly waive in writing any portion of this Agreement or any breach thereof, but no such waiver shall constitute a further or continuing waiver of a preceding or succeeding breach of the same or any other provision. A waiving party may at any time thereafter require further compliance by the other party with any breach or provision so waived. The consent by one party to any act by the other for which such consent was required shall not be deemed to imply consent or waiver of the necessity of obtaining such consent for the same or any similar acts in the future. No waiver or consent shall be implied from silence or any failure of a party to act, except as otherwise specified in this Agreement. All rights, remedies, undertakings, obligations, options, covenants, conditions and agreements contained in this Agreement shall be cumulative and no one of them shall be exclusive of any other. Except as otherwise specified herein, either party hereto may pursue any one or more of its rights, options or remedies hereunder or may seek damages or specific performance in the event of the other party's breach hereunder, or may pursue any other remedy at law or equity, whether or not stated in this Agreement.
- (d) <u>Cooperation</u>. Buyer and Seller agree to execute such instruments and documents and to diligently undertake such actions as may be required in order to consummate the purchase and sale herein contemplated and shall use all reasonable efforts to accomplish the Closing in accordance with the provisions hereof and, following Closing.
- (e) <u>Time</u>. Time is of the essence of every provision herein contained. In the computation of any period of time provided for in this Agreement or by law, the day of the act or event from which said period of time runs shall be excluded, and the last day of such period shall be included, unless it is a Saturday, Sunday, City closure, or legal holiday, in which case the period shall be deemed to run until 5:00 p.m. of the next day that is not a Saturday, Sunday, City closure, or legal holiday. Except as otherwise expressly provided herein, all time periods expiring on a specified date or period herein shall be deemed to expire at 5:00 p.m. on such specified date or period.
- (f) <u>Counterparts; Electronic Signatures</u>. This Agreement may be executed in multiple counterparts, each of which shall be deemed an original, but all of which, together, shall constitute but one and the same instrument. An electronic signature shall be deemed an original signature.
- (g) <u>Captions</u>. Any captions to, or headings of, the sections or subsections of this Agreement are solely for the convenience of the parties hereto, are not a part of this Agreement, and shall not be used for the interpretation or determination of the validity of this Agreement or any provision hereof.
- (h) <u>No Obligations to Third Parties</u>. The execution and delivery of this Agreement shall not be deemed to confer any rights upon, nor obligate any of the parties to this Agreement to, any person or entity other than the parties hereto.

- (i) <u>Amendment to this Agreement</u>. The terms of this Agreement may not be modified or amended except by an instrument in writing executed by each of the parties hereto.
- (j) <u>Waiver</u>. The waiver or failure to enforce any provision of this Agreement shall not operate as a waiver of any future breach of any such provision or any other provision hereof.
- (k) <u>Applicable Law</u>. This Agreement shall be governed by and construed in accordance with the local law of the State of California, with venue in Orange County.
- (l) <u>Exhibits and Schedules</u>. The exhibits and schedules attached hereto are incorporated herein by this reference for all purposes.
- (m) <u>Entire Agreement</u>. This Agreement supersedes any prior agreements, negotiations and communications, oral or written, and contains the entire agreement between, and the final expression of, Buyer and Seller with respect to the subject matter hereof. The parties hereto expressly agree and confirm that this Agreement is executed without reliance on any oral or written statements, representations or promises of any kind which are not expressly contained in this Agreement. No subsequent agreement, representation or promise made by either party hereto, or by or to an employee, officer, agent or representative of either party hereto shall be of any effect unless it is in writing and executed by the party to be bound thereby.
- (n) <u>Successors and Assigns</u>. This Agreement shall be binding upon and shall inure to the benefit of the permitted successors and assigns of the parties hereto.
- (o) <u>Assignment</u>. This Agreement may not be assigned without the prior written consent of the other party hereto, which consent shall not be unreasonably withheld.

[signatures begin on the following page]

**IN WITNESS WHEREOF**, the parties hereto have executed this Agreement as of the day and year first written above.

| ATTEST:   | "SELLER"   |
|---|--|
|   | CITY AS SUCCESSOR AGENCY TO THE FORMER COMMUNITY REDEVELOPMENT AGENCY OF THE CITY OF SANTA ANA                                   |
| By:  Jennifer L. Hall   | By:Alvaro Nuñez City Manager   |
| Successor Agency Secretary  ATTEST:                               | "BUYER"  |
|   | CITY OF SANTA ANA, a charter city and municipal corporation organized under the Constitution and laws of the State of California |
| By:  Jennifer L. Hall  City Clerk                                 | By:Alvaro Nuñez City Manager   |
| RECOMMENDED FOR APPROVAL:   | APPROVED AS TO FORM: Sonia R. Carvalho City Attorney   |
| Michael L. Garcia Executive Director Community Development Agency | By: Mdua Daya - Tille Andrea Garcia-Miller Assistant City Attorney   |

# **EXHIBIT A**

# **LEGAL DESCRIPTION**

The land referred to herein is situated in the State of California, County of Orange, described as follows:

Lot 4 of Tract Map 16217, in the City of Santa Ana, County of Orange, State of California, filed in Book 833, Pages 48 through 50, inclusive of Maps, in the Office of the County Recorder of Orange County, California.

APN: 398-601-02

# **EXHIBIT B**

# **DEED**

| RECORDING REQUESTED BY AND WHEN RECORDED MAIL TO:   |   |
|---|---|
| City of Santa Ana<br>20 Civic Center Plaza<br>Santa Ana, CA 92701<br>Attn:  |   |
| APN: 398-601-02   | [Space above for recorder.]   |
|   | EXEMPT FROM PAYMENT OF DOCUMENTARY<br>TRANSFER TAX (TRANSFER BETWEEN PUBLIC<br>AGENCIES)  |
| GF  | RANT DEED   |
| Successor Agency to the Former Community ("Grantor"), hereby grants to the City of Santa under the Constitution and laws of the State County of Orange, State of California, more | ON, receipt of which is hereby acknowledged, the ity Redevelopment Agency of the City of Santa Ana Ana, a charter city and municipal corporation organized of California, that certain real property located in the particularly described on <u>Attachment No. 1</u> attached rence (the "Property"), subject to existing easements, |
| IN WITNESS WHEREOF, Grantor h   | as executed this Grant Deed as of, 2024.  |
|   | SUCCESSOR AGENCY TO THE FORMER<br>COMMUNITY REDEVELOPMENT AGENCY<br>OF THE CITY OF SANTA ANA  |
|   | By: Name: Its: Executive Director   |

# ATTACHMENT NO. 1 TO GRANT DEED

# **LEGAL DESCRIPTION**

The land referred to herein is situated in the State of California, County of Orange, described as follows:

Lot 4 of Tract Map 16217, in the City of Santa Ana, County of Orange, State of California, filed in Book 833, Pages 48 through 50, inclusive of Maps, in the Office of the County Recorder of Orange County, California.

APN: 398-601-02

#### CERTIFICATE OF ACCEPTANCE

This is to certify that the interest in real property conveyed under the foregoing Grant Deed by the Successor Agency to the Former Community Redevelopment Agency of the City of Santa Ana to the City of Santa Ana, a charter city and municipal corporation organized under the Constitution and laws of the State of California ("City") as to the following property:

Real property in the City of Santa Ana, County of Orange, State of California, described as follows:

Lot 4 of Tract Map 16217, in the City of Santa Ana, County of Orange, State of California, filed in Book 833, Pages 48 through 50, inclusive of Maps, in the Office of the County Recorder of Orange County, California.

| APN: 398-601-02  |   |
|--|---|
| conferred by action of the City Council of                 | of the City on behalf of the City pursuant to authority of the City by Resolution No of the City is to recordation thereof by its duly authorized officer.  CITY OF SANTA ANA |
|  | Alvaro Nuñez<br>City Manager  |
| ATTEST:  |   |
| City Clerk   |   |
| APPROVED AS TO FORM:<br>Sonia R. Carvalho<br>City Attorney |   |
| By:Andrea Garcia-Miller                                    |   |

**Assistant City Attorney** 

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document. STATE OF CALIFORNIA COUNTY OF On \_\_\_\_\_\_, before me, \_\_\_\_\_ \_\_\_\_\_, Notary Public, (Print Name of Notary Public) personally appeared who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument. I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct. WITNESS my hand and official seal. Signature of Notary Public **OPTIONAL CAPACITY CLAIMED BY SIGNER** DESCRIPTION OF ATTACHED DOCUMENT Individual Corporate Officer Title Or Type Of Document Title(s)

# Though the data below is not required by law, it may prove valuable to persons relying on the document and could prevent fraudulent reattachment of this form. П $\Box$ ☐ General Partner(s) ☐ Limited П Attorney-In-Fact Trustee(s) Number Of Pages Guardian/Conservator Other: Signer is representing: Date Of Documents Name Of Person(s) Or Entity(ies) Signer(s) Other Than Named Above

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Signer(s) Other Than Named Above

Name Of Person(s) Or Entity(ies)