

# Comprehensive Annual Financial Report

Fiscal Years Ended June 30, 2018 and 2017
- California -

#### **COMPREHENSIVE ANNUAL FINANCIAL REPORT**

#### FOR THE FISCAL YEARS ENDED JUNE 30, 2018 and 2017

#### **EXECUTIVE COMMITTEE**

Name	Office	Entity
James Brown Kerry John Whitney John Viegas Matt Gutierrez Scott Schimke Richard Egan Kimberly Greer Lance Sposito Sherri Adams Janell Crane Nathan Black Steve Underwood	President Vice President Supervisor Risk Manager Public Entity Rep. CAO Public Entity Rep. At-Large At-Large At-Large Finance Legal Counsel	Merced County Napa County Glenn County Kern County GSRMA Lassen County City of Richmond Santa Clara County Solano County Sonoma County Sutter County EIA General Counsel
Michael Fleming Gina Dean	Chief Executive Officer Chief Operating Officer	

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FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

INTRODUCTORY SECTION	<u>Page</u>
Cover Page and Table of Contents	1
Letter of Transmittal	8
Board of Directors	16
Organizational Chart	23
Certificate of Achievement for Excellence in Financial Reporting	24
Certificate of Accreditation with Excellence, CAJPA	25
FINANCIAL SECTION	
Report of Gilbert Associates, Inc., Independent Auditors	27
Management's Discussion and Analysis	30
Basic Financial Statements Statement of Net Position Statement of Revenues, Expenses, and Changes in Net Position Statement of Cash Flows Notes to the Financial Statements	46 47
Required Supplemental Information Schedule of Proportionate Share of the Net Pension Liability	90 91 92 93
Supplemental Information Combining Schedule of Programs Combining Schedule of Net Position Combining Schedule of Revenues, Expenses, and Changes in Net Position Combining Schedule of Cash Flows	108

FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

FINANCIAL SECTION (continued)	<u>Page</u>
ndividual Program Schedules	
Primary Workers' Compensation	
Program Membership Data	112
Statement of Net Position	113
Statement of Revenues, Expenses, and Changes in Net Position	114
Statement of Cash Flows	115
Reconciliation of Unpaid Claims Liabilities	116
Notes to Earned Premiums and Claims Development Information	
Schedule of Earned Premiums and Claims Development	118
Excess Workers' Compensation	
Program Membership Data	
Statement of Net Position	
Statement of Revenues, Expenses, and Changes in Net Position	
Statement of Cash Flows	
Reconciliation of Unpaid Claims Liabilities	
Notes to Earned Premiums and Claims Development Information	
Schedule of Earned Premiums and Claims Development	125
Primary General Liability	
Program Membership Data	
Statement of Net Position	
Statement of Revenues, Expenses, and Changes in Net Position	
Statement of Cash Flows	
Reconciliation of Unpaid Claims Liabilities	
Notes to Earned Premiums and Claims Development Information	
Schedule of Earned Premiums and Claims Development	132
General Liability 1	
Program Membership Data	133
Statement of Net Position	134
Statement of Revenues, Expenses, and Changes in Net Position	135
Statement of Cash Flows	136
Reconciliation of Unpaid Claims Liabilities	137
Notes to Earned Premiums and Claims Development Information	
Schedule of Earned Premiums and Claims Development	

FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

FINANCIAL SECTION (continued)	<u>Page</u>
General Liability 2	
Program Membership Data	140
Statement of Net Position	
Statement of Revenues, Expenses, and Changes in Net Position	142
Statement of Cash Flows	
Reconciliation of Unpaid Claims Liabilities	
Notes to Earned Premiums and Claims Development Information	
Schedule of Earned Premiums and Claims Development	
Property	
Program Membership Data	
Statement of Net Position	
Statement of Revenues, Expenses, and Changes in Net Position	149
Statement of Cash Flows	
Reconciliation of Unpaid Claims Liabilities	151
Notes to Earned Premiums and Claims Development Information	
Schedule of Earned Premiums and Claims Development	153
Medical Malpractice	
Program Membership Data	
Statement of Net Position	
Statement of Revenues, Expenses, and Changes in Net Position	
Statement of Cash Flows	
Reconciliation of Unpaid Claims Liabilities	
Notes to Earned Premiums and Claims Development Information	
Schedule of Earned Premiums and Claims Development	160
Master Rolling Owner Controlled Insurance Program	
Program Membership Data	
Statement of Net Position	
Statement of Revenues, Expenses, and Changes in Net Position	
Statement of Cash Flows	164
EIAHealth	40=
Program Membership Data	
Statement of Net Position	
Statement of Revenues, Expenses, and Changes in Net Position Schedule of Cash Flows	

FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

FINANCIAL SECTION (continued)	<u>Page</u>
Dental	
Program Membership Data	169
Statement of Net Position	
Statement of Revenues, Expenses, and Changes in Net Position	171
Statement of Cash Flows	172
Reconciliation of Unpaid Claims Liabilities	
Notes to Earned Premiums and Claims Development Information	
Schedule of Earned Premiums and Claims Development Information	n 175
Miscellaneous Programs	
Program Membership Data	176
Statement of Net Position	
Statement of Revenues, Expenses, and Changes in Net Position	178
Statement of Cash Flows	
General Administration and Building	
Statement of Net Position	182
Statement of Revenues, Expenses, and Changes in Net Position	
Statement of Cash Flows	
Excess Insurance Organization	
Statement of Net Position	188
Statement of Revenues, Expenses, and Changes in Net Position	
Statement of Cash Flows	
Reconciliation of Unpaid Claims Liabilities	
Notes to Earned Premiums and Claims Development Information	
Schedule of Earned Premiums and Claims Development Information	
STATISTICAL SECTION	
(Not covered by Independent Auditor's Report)	
Statistical Section	195
Schedule of Net Position	
10-Year History of Revenues, Expenses and	
Changes in Net Position	197
10-Year History of Dividends Returned to Members	
Economic Statistics	199
10-Year History Number of Claims	200
10-Year History Property Values	201
Economic Indicators and Information	202
BUDGET HIGHLIGHTS	204
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**December 13, 2018** 

Members, Board of Directors
CSAC Excess Insurance Authority

Ladies and Gentlemen:

Fiscal year 2017/18 was a successful year for the CSAC Excess Insurance Authority (the EIA or the Authority). All programs of the EIA are fully funded and continue to maintain a surplus (net position), membership has grown in most programs, and program structures have improved in spite of some challenging reinsurance renewals this year. Demand for the EIA's services is strong and the Member Services Department is responding to meet this demand.

The EIA continues to be a leader in our industry. We are recognized as one of the largest and most successful pools in the nation. For 2017/18, our annual revenue was \$895M, and for 2018/19 we estimate the revenue to be around \$900M.

Membership is growing at a steady and healthy pace. Year-over-year, our number of members as well as the number of member units (each member in each major program) increased. There are now approximately 2,000 entities, including members of members, which are covered in one or more of our major programs.

A captive insurance company, the Excess Insurance Organization (EIO or the Captive), domiciled in and subject to the Utah Insurance Department's regulations, was formed to insure only the Authority's risks celebrated its second year of operations. The EIO investment program continues to perform very well with the total rate of return on the equity portfolio returning 10.23% and 11.13% in the 2016/17 and 2017/18 years, respectively. The surplus position of the EIO grew from \$9M to \$13.6M during the 2017/18 fiscal year.

The EIO took on the risk transferred from the EIA within fixed corridors in the workers' compensation, liability and property programs. Over \$174M in premium has been collected by the EIO in the first two years of operations from six EIA programs. The EIO covered \$103.4M of corridor risk in program year 2017/18 as compared to \$84.6M in program year 2016/17. In total, the EIO covered fixed risks of \$188M across all participating programs.

The EIA increased staffing levels with six new positions designed to meet the growing needs and complexities of our membership. This includes two staff positions added to the Data & Analytics team in 2017/18. Progress is being made toward producing a

benchmarking tool for members and several members are providing data on a monthly basis. Quality of data issues are critically important as it relates to liability claims. In the spring of 2019, the EIA plans to add a Data Scientist position to the Authority's staff, which will allow for a whole new level of analysis and further the EIA's position as an industry leader.

In the spring at the EIA's retreat and at the June board meeting, the overall strategic plan for the EIA was discussed. We focused on 3 strategic initiatives: national expansion, investment opportunities for our members, and transferring actuarial risk to the EIO. All of these support our existing strategic plan's goals. After further discussion, the EIA Board has conceptually approved national expansion of the EIO under the existing Pure Captive model. Actual implementation will be on a program-by-program basis, as directed and approved by the Authority's Board. This will enable the EIA to expand our reach outside of the State of California to spread and diversify risk, leverage reinsurance markets, and to identify and implement industry wide best practices.

All these strategic initiatives impact our Comprehensive Annual Financial Report. The EIA is responsible for the accuracy, completeness, and fairness of the presentation, including all disclosures.

Based upon our comprehensive framework of internal control, we believe our report is accurate in all material respects; that it fairly sets forth the financial position and results of operations of the EIA, as measured by the financial activity of its various programs and policy periods, and that all necessary disclosures for understanding the report have been included. Because the cost of control should not exceed the benefits to be derived, our objective is to provide reasonable, rather than absolute assurance, that our financial statements are free of any material misstatements.

Gilbert Associates Inc., Certified Public Accountants, has issued an unmodified opinion that the Authority's financial statements, for the fiscal years ended June 30, 2018 and 2017, are fairly presented in conformity with Generally Accepted Accounting Principles. The independent auditor's report is presented as the first component of the financial section of this report.

Management's Discussion and Analysis (MD&A) immediately follows the independent auditor's report. The MD&A provides a narrative introduction, overview, and analysis of the basic financial statements. The MD&A complements this letter of transmittal and should be read in conjunction with it.

#### WHO WE ARE

CSAC Excess Insurance Authority is a Joint Powers Authority (JPA) established under Article 1, Chapter 5, Division 7, Title I of the California Government Code (§ 6500 et seq.) in October 1979. The EIA provides two classes of membership – county members (county entities maintaining their membership in the California State Association of Counties) and public entity members (any other public entity in California). The 62 member Board of



Directors is comprised of representatives from each of the 55 county members appointed by their respective Boards of Supervisors, and seven public entity representatives (plus three alternates) elected by the public entity membership.

The EIA has 342 members, consisting of 55 counties and 287 public entities. The 55 member counties represent more than a 95% market share of the 58 California counties. Public entity membership consists of individual cities, schools, or special districts, and almost 30 joint powers authorities consisting of pools of cities, schools, or special districts. The members collectively represent nearly 2,000 public agencies. Over 136 public agency members from 92 entities actively participate in the Authority's policy making and governance by their service on the Board of Directors and committees.

#### WHAT WE DO

The EIA operates programs for excess and primary workers' compensation, two excess liability programs (including an option for primary liability coverage), a property program, a medical malpractice program, a master rolling owner controlled insurance program, an employee health benefit program, a dental program and miscellaneous programs for other coverages. The EIA also provides support services for selected programs such as claims administration, risk management, claims audits, loss prevention and training, and subsidies for actuarial studies and risk management services. The EIA's reporting entity includes financial activities relating to all programs and insurance pools of the Authority and the newly formed captive.

#### THE RENEWAL CYCLE

The EIA operates in an environment that is affected by the evolving exposures of our membership as well as the overall insurance market. The EIA's programs typically feature layers of member self-insurance, layers of pooled risk, and layers of risk transfer to the commercial insurance market. Based on the loss trends of our membership and the state of the insurance market, the structure of the EIA's programs evolve to provide the most stable and least costly solution for our members.

The least stable environment is the liability market where we are seeing growing trends toward higher settlements and larger adverse verdicts. The General Liability 2 (GL2) Program faced a very tough renewal for the 2018/19 year resulting in members retaining more individual and pooled risk, and significant rate increases from reinsurers. The General Liability 1 (GL1) Program is expecting to face a tough renewal on July 1, 2019 due to similar negative loss trends that showed up in the first six months of 2018. This resulted in a drop in net position of nearly \$27M as of June 30, 2018. For the 2019/20 renewal, large rate increases are expected on the GL1 Program's pooled layer to bolster the Program's net position, but a multi-year agreement with reinsurers on the first excess layer will help to mitigate some of the rate increases.

In addition to GL1, we have successfully used multi-year reinsurance agreements to stabilize rates in the Property, Primary WC, Excess WC, and Medical Malpractice Programs. The other tool typically used to respond to changing market conditions is to



expand and contract pooled risk layers. This can be done with a traditional unaggregated pooled layer funded based upon actuarial recommendations, or on an aggregated corridor basis.

Our employee benefit programs are also benefiting from a multi-year flat rate or rate reduction. The January 2018 EIAHealth Program, vision, and life & disability renewed flat while dental rates decreased, and the pooled Dental Program is strategically lowering rates based on positive loss experience and intention to utilize program equity.

#### PRIMARY WORKERS' COMPENSATION

The Primary Workers' Compensation (PWC) Program provides Excess Workers' Compensation (EWC) Program members the opportunity to convert their \$125k self-insured retention in the EWC Program to first dollar coverage. The Program provides members with claims administration services and several cost containment programs including: a Medical Provider Network (MPN), a 24/7 Nurse Triage Service, and a Return-to-Work Program. The Program pays for claims with a blending of pooling (both unaggregated pooling and corridor pooling) and excess insurance. In 2017/18, the structure of the PWC Program provided that the first \$10k of each claim is paid out of the Program's pool and the Program's excess insurer pays for the balance of the claim, up to the program limit of \$125k. This layer is also subject to a corridor retention that was transferred to the EIO. While the structure has remained the same, during the 2017/18 program year, by reinsuring with ACE/Chubb, a new carrier on the program, the Program was able to increase the corridor retention from \$5M to \$12.4M, which was transferred to the EIO.

The PWC Committee has declared dividends since 2007/08 every year. On July 1, 2017, \$2.5M was declared. Although the Program remains well-funded, the PWC Committee chose not to declare a dividend in 2017/18 as the reinsurer for the 2010/11 and 2011/12 years had been placed in conservatorship. In fiscal year 2016/17, we were able to negotiate a buy-back of the claims liability for the years from 1997 to 2004, which was subsequently transferred to the EIO. This added to our net position in the Program.

#### **EXCESS WORKERS' COMPENSATION**

The Excess Workers' Compensation (EWC) Program provides members with statutory coverage for workers' compensation subject to the members' self-insured retentions ranging from \$125k to \$5M. Because members maintain self-insured retentions in this Program, they are able to manage their own claims, either through a third party of their choice or with their own claims staff. There are two towers in this program- the Educational Tower is for our school members and the Core Tower is for all of our other members. In our Educational Tower, the Program funds a pool between \$125k and \$2.5M subject to member self-insured retentions and purchases reinsurance above the pooled layer to secure statutory limits.



In the Core Tower, the Program funds a \$5M pool, subject to member self-insured retentions and purchases reinsurance to secure statutory limits. Pooled layers for both of these towers are also subject to large corridor retentions that were transferred to the EIO. The Pool layer is reinsured with Great American and the EIA maintained a large (\$45M) Corridor Retention for 2017/18, which was shared between the Educational Tower and the Core Tower. The Educational Tower maintained a \$16M corridor in its pool layer. Both corridors were transferred to the EIO.

#### **PRIMARY GENERAL LIABILITY**

The Primary General Liability (PGL) Program provided GL1 Program members the opportunity to convert their \$100k GL1 self-insured retention to a \$10k deductible. The PGL Program has operated successfully since 1998 providing low deductible coverage for members that do not want the risks associated with self-insured programs. As of July 1, 2018 the GL1 Program assumed all future risks of the PGL Program. By merging the PGL Program into the GL1 Program, all of the benefits of PGL participation have been preserved as a Deductible Buy-Down option within the GL1 Program.

#### **GENERAL LIABILITY 1**

The GL1 Program provides members with coverage for third party liabilities (including general, automobile, employment practices, and errors and omissions), up to a limit of \$25M, subject to each member's self-insured retention, which can range from \$100k to \$1M (retentions as low as \$25k can be provided on an exception basis). Because members maintain self-insured retentions in this Program, they are able to manage their own claims, either through a third party of their choice or with their own claims staff. The Program funds a \$5M pool and purchases \$20M in reinsurance from various reinsurers to achieve the \$25M limit. Within the first reinsurance layer of \$5M to \$10M, there is a single \$7.5M corridor for the combined 2015/16, 2016/17, and 2017/18 years that is transferred to the EIO. Net position in this Program had been stable in the range of \$30M to \$40M until 2017/18 fiscal year. As of June 30, 2018, net position has dropped to \$8.8M, which is well below target goals. Significant rate increases beginning in 2019/20 are expected to reverse this trend. Recent adverse loss development is an industrywide phenomenon being felt by most entities in the General Liability insurance market.

#### **GENERAL LIABILITY 2**

The GL2 Program provides members with coverage for third party liabilities (general, automobile, employment practices and errors and omissions), up to a limit of \$25M, subject to the member's self-insured retention, which range from \$1M to \$5M. Some members also have Individual Member Corridor Deductibles (IMCD) sitting on top of their member self-insured retention. The GL2 Program was specifically designed with the objective of offering larger members the advantages of the joint purchase of excess coverage, while maintaining their ability to handle and fund their primary losses, and manage their own claims. Each member of the Program has a representative on the GL2 Committee, which was established to administer and govern the Program. Within the first



reinsurance layer between a member's self-insured retention to \$10M, there is a large group corridor deductible (\$18M for 2017/18 and \$24.5M for 2018/19) that sits on top of the members' self-insured retentions and IMCDs, if applicable. This corridor is also transferred to the EIO. Due to market conditions and the loss experience of the GL2 membership, the reinsurance purchased on the first \$10M layer is subject to an annual aggregate limit, which is well in excess of expected claims.

#### **PROPERTY**

The Property Program provides coverage for physical damage to members' real and personal property as a result of "all risk" perils, limits up to \$600M in All Risk, and \$550M in Flood. Members also have the opportunity to purchase additional earthquake coverage. The members who purchase earthquake coverage have access to \$540M in earthquake coverage in one or more of five towers. The unique structure of the Program into Towers spreads risk both geographically and categorically. This spread of risk allows the Program to access higher limits at reduced costs. The Program renews on March 31st of each year. In order to provide and promote stability, the primary \$25M in limits is written on a threeyear basis. The pool exposure is protected by an aggregate corridor of \$10.4M that is covered by the EIO. This Program has a pool that is designed to buy-down member deductibles for the Catastrophic Flood and Earthquake losses of up to \$4M for flood and \$30M for earthquake. The members continue to add monies to this pool which is currently funded at \$12.3M. At the March 31, 2018 renewal, pricing and terms were very favorable considering the Program's recent loss history and a hardening property insurance marketplace. The structure of the Program evolved to allow the public entity tower to share earthquake limits within the Tower and with the earthquake rooftop layer. Because the Program is fully insured over the aggregate pool limits, the primary reinsurer, Lexington, takes full responsibility for the adjustment of claims.

#### MEDICAL MALPRACTICE

The Medical Malpractice Program provides members with coverage for medical professional services and limited general liability exposures at established healthcare facilities. The Program offers limits of \$21.5M, in addition to each member's deductible or self-insured retention, which range from \$5k to \$1.1M. For members who maintain a \$5k or \$10k deductible, claims administration is provided by the Program's third party administrator, Risk Management Services. Members who maintain a self-insured retention above those deductible limits are able to manage their own claims. The Program funds a \$1.5M pool on a claims-made basis and purchases \$20M of reinsurance on an occurrence basis. This Program has an annual renewal date of October 1st each year. The EIA has entered into a multi-year reinsurance deal with Medical Protective Company (Med Pro) for the 2018-2020 period.

#### MASTER ROLLING OWNER CONTROLLED INSURANCE PROGRAM

The Master Rolling Owner Controlled Insurance Program (MR OCIP) enables members to purchase workers' compensation and general liability coverage for all eligible parties



(owner, general contractor, and sub-contractors) working on their construction projects. These policies (also known as "wrap-ups") are widely used on public sector construction projects and capital improvement programs. The MR OCIP can include projects as small as \$10M, thereby enabling members to receive the benefits of a "wrap-up" on projects that otherwise wouldn't qualify because of their size. This Program continues to see growth with two new members added.

#### **EIAHEALTH**

The EIAHealth Program, in partnership with Self Insured Schools of California (SISC), provides members with an alternative to group health insurance plans using the concept of pooling to reduce insurance premiums through consolidating the fixed costs over a larger population. Members are able to create and maintain their own plan designs within the context of the pooling arrangement that provides much greater stability than a standalone program. In addition, small group programs are available with predefined benefit options for public employers with less than 200 employees/retirees. HMO options are also available to members on an insured basis. The Program started in 2018 with 25% growth in membership, adding 6 new members representing an additional 7,000 employee/retiree lives. Membership now covers 36 entities, providing coverage for 31,000 employees/retirees.

#### **DENTAL**

The Dental Program is a pooled program with predictable and stable dental rates year-over-year. The Program partners with Delta Dental to provide administrative services and access to the Delta Dental network of providers. The administrative fees in the Program are some of the lowest offered by Delta Dental of California. In light of the Program's strong net position (\$16.7M as of June 30, 2018), the Employee Benefits Committee has approved a rate structure in each of the last three years to subsidize rates by as much as \$2M per year.

#### **AWARDS & ACKNOWLEDGMENT**

The Government Finance Officers Association (GFOA) of the United States and Canada awarded a Certificate of Achievement for Excellence in Financial Reporting to CSAC Excess Insurance Authority for its Comprehensive Annual Financial Report (CAFR) for the fiscal year ended June 30, 2017. This was the 24<sup>th</sup> consecutive year that the Authority has received this prestigious award. In order to be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized comprehensive annual financial report. This report must satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe that our current comprehensive annual financial report continues to meet the Certificate of Achievement Program's requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.



The Authority is a member of the California Association of Joint Powers Authorities (CAJPA). CAJPA sponsors the nation's first risk management accreditation program. This program establishes a model of professional standards, which serves as a guideline for all risk management pools regardless of size, scope of operation or membership structure. The accreditation process entails a detailed examination of legal and operational documents, risk management, loss control and claims programs, and statutory compliance. In March 2016, CAJPA renewed the Authority's "Accreditation with Excellence," the highest form of accreditation, for a three-year period ending in March 2019.

The preparation of this report would not have been possible without the best efforts of the Finance and Administrative Departments and we thank them for their contribution. We commend the members of the Authority's Finance Committee and Executive Committee for their support in maintaining the highest standards of professionalism in the management of the Authority's finances, and each Board of Director member and alternate, and all committee members, for their commitment to the Authority.

Respectfully Submitted,

Michael Fleming
Chief Executive Officer

Puneet Behl, CPA Chief Financial Officer

Puneet Bell





Entity	PWC	EWC	PGL	GL1	GL2	MEDMAL	Property	MROCIP	Health	Dental	Board Primary	Board Alternate
Alameda County		*			~	~	~				Vacant	Karen Caoile, Senior Risk and Insurance Analyst
Alpine County		<b>~</b>		•		•	•			<b>~</b>	Carol McElroy, Treasurer, Tax Collector, Auditor, Controller	Sarah Simis, Deputy CAO to Personnel and Risk Management
Amador County	<b>~</b>	<b>~</b>	~	•		•	~		~	<b>~</b>	Richard Forster, Supervisor	Lisa Hopkins, Risk Manager
Butte County		*		<b>~</b>		•	~				Julia Ogonowski, Risk Manager	Sang Kim, Deputy Administrative Officer
Calaveras County	<b>~</b>	•		<b>~</b>		•	~		~	<b>~</b>	Timothy Lutz, CAO	Judy Hawkins, Deputy CAO/Risk & Human Resources Director
Colusa County		*		<b>~</b>		•	~			<b>~</b>	Wendy G. Tyler, CAO	Todd Manouse, Safety Officer
Contra Costa County		•			•	•	~				Sharon Hymes-Offord, Risk Manager	Denise Rojas, Assistant Risk Manager
Del Norte County		•		<b>~</b>		•	~		~		Neal Lopez, Assistant County Administrative Officer	Cathy Hafterson, Human Resources/Risk Manager
El Dorado County		<b>~</b>			•	•	~		~	<b>~</b>	Robert Schroeder, Risk Manager	Vacant
Fresno County		~		•			~				Berta Mims, Human Resources Manager	Jason Blanks, Senior Human Resources Analyst

## Board of Directors and Alternates With Programs As of 6/30/2018

Entity	PWC	EWC	PGL	GL1	GL2	MEDMAL	Property	MROCIP	Health	Dental	Board Primary	Board Alternate
Glenn County						~					John Viegas, Supervisor	Scott Schimke, Risk Manager
Humboldt County	•	~		~		~	~			<b>~</b>	Kelly Barns, Assistant HR Director	Kacy Green, Risk Manager
Imperial County		~		~		•	~		•		Rodolfo Aguayo, Director of HR & RM	Brenda Olivas-Neujahr, Human Resources Manager
Inyo County	•	~		<b>~</b>		•	•			<b>~</b>	Marlena Baker, Risk Manager	Kevin Carunchio, County Administrator
Kern County							<b>~</b>	•			Matt Gutierrez, Risk Manager	Brad Aragon, Loss Prevention Specialist
Kings County		•		<b>~</b>		•	•	<b>~</b>			Sande Huddleston, Risk Manger	Francesca Lizaola, Risk Assistant
Lake County	•	•	•	•			•		•	<b>~</b>	Anita Grant, County Counsel	Kathy Ferguson, Human Resources Director
Lassen County		~		~		~	~			<b>~</b>	Richard Egan, County Administrative Officer	Tony Shaw, Deputy County Administrative Officer
Madera County		~		~		~	~				Darin McCandless, Deputy CAO	Joel Bugay, Deputy CAO
Marin County						~					Maria Boehne, Risk Manager	Daniel Eilerman, Assistant County Administrator



Entity	PWC	EWC	PGL	GL1	GL2	MEDMAL	Property	MROCIP	Health	Dental	Board Primary	Board Alternate
Mariposa County		~		~		<b>~</b>	~			~	Dallin Kimble, Interim CAO	Vacant
Mendocino County	<b>~</b>	~		<b>~</b>		~	~				Carmel Angelo, Chief Executive Officer	Heather Correll, Risk Analyst
Merced County		~		•		•	~	~	~	~	James Brown, County Executive Officer	Scott De Moss, Assistant County Executive Officer
Modoc County		~		~		~	~			~	Chester Robertson, County Administrative Officer	Pamela Randall, CFO/Assistant CAO
Mono County		~		~		~	~			~	Leslie Chapman, CAO	Jay Sloane, Risk Manager
Monterey County		•					~				Charles McKee, County Counsel	Vacant
Napa County		~		<b>~</b>		<b>~</b>	~			•	Kerry John Whitney, Risk Manager	Helene Franchi, Deputy CEO
Nevada County	<b>~</b>	~		<b>~</b>		~	~			•	Rick Haffey, County Executive Officer	Mary Jo Castruccio, Risk Manager
Orange County							~				Michael Alio, Director of Risk Management	Michelle Aguirre, Chief Financial Officer
Placer County		~		<b>~</b>		<b>~</b>	•	•		•	Kate Sampson, Deputy County Executive Officer	Joe Ney, Assistant Risk Manager



Entity	PWC	EWC	PGL	GL1	GL2	MEDMAL	Property	MROCIP	Health	Dental	Board Primary	Board Alternate
Plumas County		~		~		~	~			~	Roberta Allen, Auditor/Controller/Risk Manager	Nicholas Poole, Assistant Risk Manager/Safety
Riverside County		~			•	~	~	~			Vacant	Mike Bowers, Assistant Human Resources Director
Sacramento County		•			•		•				Vacant	Paul Hight, Risk and Loss Control Division Manager
San Benito County		•		•		•	•		•	<b>~</b>	Joe Paul Gonzalez, County Auditor-Controller-Clerk- Recorder-Registrar	Vacant
San Bernardino County		<b>~</b>			•		~				LeAnna Williams, Director of Risk Management	Rafael Viteri, Deputy Director
San Diego County		•					<b>~</b>	<b>~</b>			Janice Mazone, Deputy Director, Human Resources	Debra Howell, Senior Risk & Insurance Analyst
San Joaquin County		•			•	•	•			<b>~</b>	Tanya Moreno, County Safety and Risk Manager	Ted Cwiek, Director of Human Resources
San Luis Obispo County		~		~		~	~		•	<b>~</b>	Pamela Mitchell, Liability Analyst	Tami Douglas-Schatz, Human Resources Director
Santa Barbara County	•	~		~		~	~	~	~	~	Ray Aromatorio, Risk Manager	Jeff Frapwell, Assistant County Executive Officer
Santa Clara County		~			•	~	~				Lance Sposito, Director of Risk Management	Vacant

Page 4 of 6



Entity	PWC	EWC	PGL	GL1	GL2	MEDMAL	Property	MROCIP	Health	Dental	Board Primary	Board Alternate
Santa Cruz County		~			~	~	~			~	Enrique Sahagun, Risk Manager	Edgar Nolasco
Shasta County		~		~		*	~			<b>~</b>	Angela Davis, Director of Support Services	Jim Johnson, Risk Management Analyst III
Sierra County		•		~		<b>~</b>	✓			•	Van Maddox, Auditor/Treasurer/Tax Collector	Caleb Nelson, Chief Deputy Auditor
Siskiyou County	~	<b>~</b>	•	~		<b>~</b>	<b>~</b>				Terry Barber, County Administrator	Michael Kobseff, Supervisor
Solano County		•	•	<b>~</b>		•	✓	<b>~</b>		•	Sherri Adams, Risk Manager	Marc Fox, Director of Human Resources
Sonoma County		•		<b>~</b>		•	✓				Janell Crane, Risk Manager	Marcia Chadbourne, Human Resources Deputy Director
Stanislaus County		•		~		<b>~</b>	✓			•	Kevin Watson, Liability and Insurance Manager	Cari Griffin, Benefits Manager
Sutter County		~		~		•	~		~	<b>~</b>	Nathan Black, Auditor-Controller	Steven M. Smith, Assistant County Administrator
Tehama County	~	~		~		~	~		~	<b>~</b>	Julie Sisneros, Risk Manager	Missi Bullington, Personnel Director
Trinity County		~		~		~	~			~	Shelly Nelson, HR Director/Risk Manager	Rebecca Cooper, Loss Prevention Specialist



Entity	PWC	EWC	PGL	GL1	GL2	MEDMAL	Property	MROCIP	Health	Dental	Board Primary	Board Alternate
Tulare County		~		•	~	~	•	~			Susan Cox, Risk Manager	Robert Anderson, Supervising Analyst
Tuolumne County		~	~	•		•	•	~		<b>~</b>	Ann Fremd, Human Resources Manager	Kimberly Phipps, HR Analyst
Ventura County							•				Chuck Pode, Senior Deputy Executive Officer	Theresa Bucci, Risk Analyst
Yolo County						•				~	Marinda Griese, Staff Investigator	Mindi Nunes, Assistant County Administrator
Yuba County	•	<b>~</b>		•		•	•			~	Jill Abel, Director, Human Resources & Risk Management	Karen Fassler, Assistant Human Resources Director

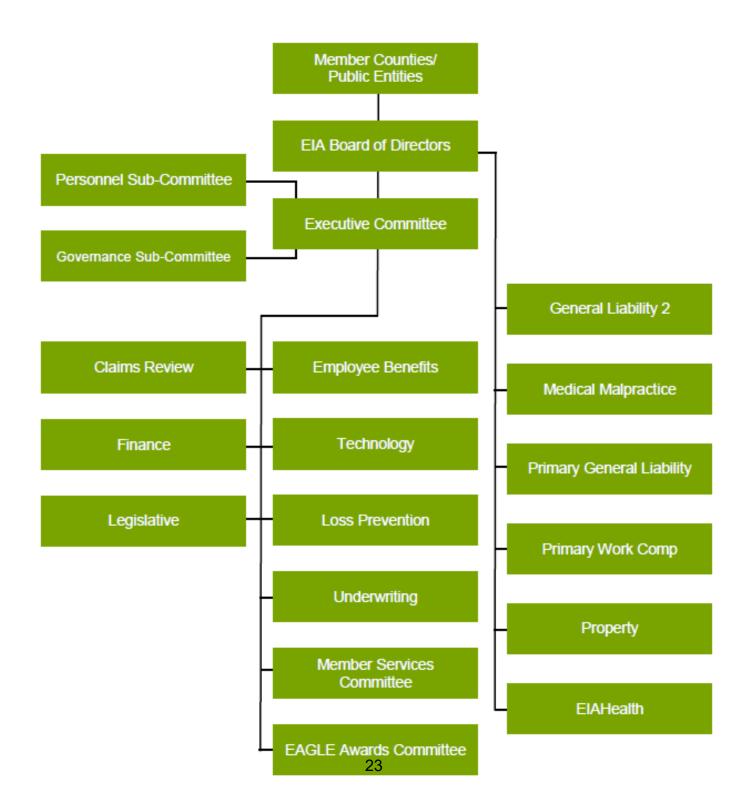


### Board of Directors and Alternates for Public Entities As of 6/30/2018

Board Member	Public Entity	Designated Board Position/Representative
Barbara Esquivel, WC Claims Manager	Municipal Pooling Authority (MPA)	Alternate
C. Paul Frydendal, Chief Operating Officer	Special District Risk Management Authority (SDRMA)	At-Large
Claudia Castillo del Muro, Program Manager	City of San Diego	Alternate
Greg Borboa, Risk Manager	City of Manhattan Beach	City
Janice Galleher, Senior Risk Mgt Specialist	City of Chula Vista	At-Large
Kimberly Greer, Risk Manager	City of Richmond	At-Large
Mike James, Public Works Director	City of Lemon Grove	At-Large
Rhonda Haynes, Risk Management Analyst	Orange County Fire Authority	Alternate
Scott Schimke, Risk Manager	GSRMA	Special District



# CSAC Excess Insurance Authority Organizational Chart





Government Finance Officers Association

# Certificate of Achievement for Excellence in Financial Reporting

Presented to

# CSAC Excess Insurance Authority California

For its Comprehensive Annual Financial Report for the Fiscal Year Ended

June 30, 2017

Churtopher P. Morrill

Executive Director/CEO



It is the purpose of this organization to give professional recognition to properly qualified self-insurance pools.

THEREFORE, the Board of Directors of the California Association of Joint Powers Authorities, has conferred upon

# **CSAC** Excess Insurance Authority

this

#### CERTIFICATE OF ACCREDITATION WITH EXCELLENCE

having fulfilled the conditions of eligibility as prescribed by the Association for Accreditation.



Accreditation Period: March 28, 2016 - March 28, 2019

David Clovis
President

James P. Marta

Michael Fleming

Chairman, Accreditation Committee

Accreditation Program Manager

**FINANCIAL SECTION** 



#### INDEPENDENT AUDITOR'S REPORT

Board of Directors and Members CSAC Excess Insurance Authority Folsom, California

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of CSAC Excess Insurance Authority (the Authority) as of June 30, 2018 and 2017, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America, the State Controller's *Minimum Audit Requirements for California Special Districts*, and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Directors and Members CSAC Excess Insurance Authority Page 2

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Authority as of June 30, 2018 and 2017, and the changes in financial position and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America, as well as accounting systems prescribed by the State Controller's Office and state regulations governing special districts.

#### **Other Matters**

#### Required Supplemental Information

Accounting principles generally accepted in the United States of America require that the management's discussion and the required supplementary information, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Information

Our audits were conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Authority's basic financial statements. The Supplemental Information Section, as listed in the table of contents, is presented for purposes of additional analysis and is not a required part of the basic financial statements.

The Supplemental Information Section is the responsibility of management and was derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Supplemental Information Section is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

The Introductory Section and the Statistical Section, as listed in the table of contents, are presented for the purposes of additional analysis and are not a required part of the basic financial statements. They have not been subjected to the auditing procedures applied in the audit of the basic financial statements and accordingly, we express no opinion on them.

Board of Directors and Members CSAC Excess Insurance Authority Page 3

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 28, 2018, on our consideration of the Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, and contracts and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Authority's internal control over financial reporting and compliance.

GILBERT ASSOCIATES, INC.

Millet associates, clue.

Sacramento, California

**November 28, 2018** 

As management of the EIA, we offer readers of the EIA's financial statements this narrative overview and analysis of the financial activities of the EIA for the fiscal years ended June 30, 2018, 2017, and 2016. All references to years are to the fiscal year ending at June 30<sup>th</sup>.

#### **Overview of the Financial Statements**

The EIA reports as a government enterprise fund because its activities, the development and operation of public entity risk pools (Retained Risk), and group purchase of insurance (Transferred Risk) are paid for by its member users.

The EIA's basic financial statements are comprised of three components: 1) Authority-wide financial statements including the EIO, a component unit; 2) notes to the financial statements; and 3) fund financial statements. This report also contains other supplementary information in addition to the basic financial statements.

The *Authority-wide Financial Statements* are designed to provide readers with a broad overview of the EIA's finances, in a manner similar to a private-sector business.

The *Statement of Net Position* presents information on all of the EIA's assets, deferred outflows of resources, liabilities, and deferred inflows of resources. Assets plus deferred outflows of resources minus liabilities and deferred inflows of resources is reported as net position. Net position includes the amount invested in capital assets, net of related debt.

The Statement of Revenues, Expenses and Changes in Net Position presents information showing total revenues and total expenses and how the EIA's net position changed during the most recent fiscal year. All revenues and expenses are recognized as soon as the underlying event occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., claims incurred but not paid, unrealized market gains on investments, earned but unused vacation leave, and net pension liability).

The Statement of Cash Flows presents information on the sources and uses of cash during the most recent fiscal year. The Statement of Cash Flows is subdivided into three major sections to show cash provided or used by Operating, Capital and Related Financing, and Investing Activities.

The Authority-wide financial statements can be found on pages 44 through 48 of this report.

#### **Notes to the Financial Statements**

The notes provide additional information that are essential to a full understanding of the data provided in the financial statements and can be found beginning on page 49 of this report.

#### Captive

On June 30, 2018, the Authority's captive insurance company, the EIO, a blended component unit of the Authority, completed its second year of operations. The EIO is domiciled in, and subject to, the Utah Department of Insurance regulations to insure only the Authority's risks. The EIO allows the Authority to better link their long term claim liabilities with an appropriate type and term of investment. See Footnote 3 for the Investment Policy of the EIO and Footnote 4 for a schedule of the liabilities insured through the EIO. The governing board is made up of current EIA Board, committee, and staff members along with EIA General Counsel and Utah Counsel.

#### **Fund Financial Statements**

The EIA operates one enterprise, proprietary fund to account for its 11 risk management programs, general administration and operation of the EIA's building, and the EIO. Each program has established its own set of accounts so that each program can be independently evaluated.

The following table shows the net position in each fund:

	Net Position		
Primary Workers' Compensation	\$	24,891,716	
Excess Workers' Compensation		29,370,828	
Primary General Liability		296,372	
General Liability 1		8,820,856	
General Liability 2		630,031	
Property		15,146,422	
Medical Malpractice		7,304,709	
Master Rolling Owner Controlled Ins. Program		332,924	
EIAHealth		1,629,312	
Dental Program		16,745,817	
Miscellaneous Programs		1,914,309	
Administration and Building		6,828,091	
EIO net of Elimination		8,659,207	
Total Net Position	\$	122,570,594	

#### **Financial Highlights**

#### **Authority-Wide Financial Analysis**

The EIA's assets and deferred outflows exceeded liabilities and deferred inflows by \$122.6M as of June 30, 2018, by \$140.5M at June 30, 2017, and by \$137.7M at June 30, 2016. Following is a condensed Statement of Net Position:

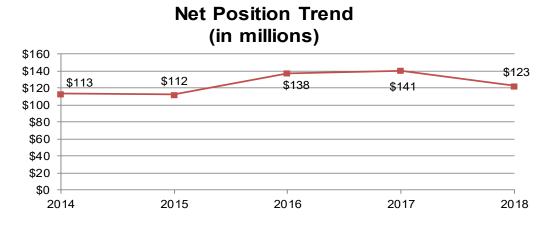
_	Ju	une 30, 2018	June 30, 2017		_	June 30, 2016	
Other Assets	\$	824,109,709	\$	781,525,113		\$	729,079,358
Capital Assets		10,205,042		9,838,240			9,578,879
Total Assets		834,314,751		791,363,353	_		738,658,237
Deferred Outflows		1,718,920		1,537,233	_		3,329,112
Current Liabilities		183,323,834		153,724,595			144,506,871
Noncurrent Liabilities		528,994,951		497,188,376	_		458,363,786
Total Liabilities		712,318,785		650,912,971	_		602,870,657
Deferred Inflows		1,144,292		1,466,353	_		1,444,075
Invested in Capital Assets		10,205,042		9,838,240			9,578,879
Unrestricted Net Position		112,365,552		130,683,022	_		128,093,738
Total Net Position	\$	122,570,594	\$	140,521,262		\$	137,672,617

#### **Net Position**

Net position is defined as the difference between Total Assets plus deferred outflows and Total Liabilities plus deferred inflows. The EIA started fiscal year 2017/18 with a net position of \$140.5M. The beginning net position was adjusted down by \$6.2M as a net result of GASB 75 OPEB accounting, the SANDPIPA merger, and reclassification of certain member deposits as Liabilities on the books. Additionally, we had a net loss of \$11.8M in fiscal year 2017/18 after declaring dividends of \$1.1M. Our ending balance in net position at June 30, 2018 was \$122.6M, down \$18M from fiscal year 2016/17. The decrease in net position was largely driven by adverse development in prior year claims expense, especially in the GL1 Program. The adjustment to beginning net position also contributed to this decrease. Detailed information on these adjustments is in Footnote 1 to the financial statements.

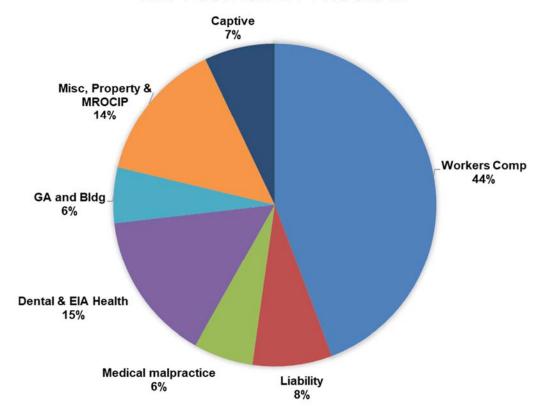
We started fiscal year 2017 with a net position of \$137.7M and had net income of \$2.8M, resulting in an ending net position of \$140.5M at June 30, 2017. The net income was lower than expected due to adverse development in prior year's claims and lower investment income that was in turn a result of negative fair market value adjustment.

Our net position balances over the past 5 years are illustrated as follows:



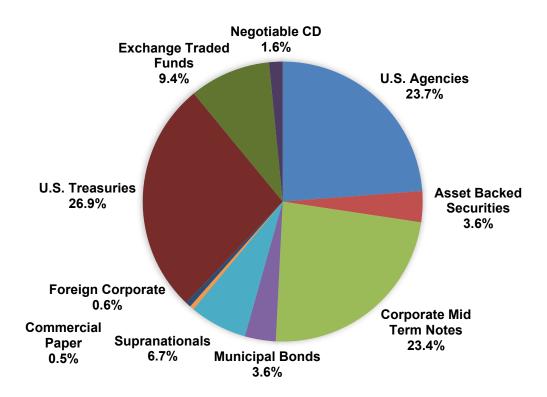
Our large pooled risk programs, workers' compensation and liability programs, account for 52% of net position as of June 30, 2018 as show below:

#### **NET POSITION BY PROGRAM**



Approximately 97% of our Treasury assets consist of funds held for the payment of claims. Of these funds, 5% is in cash and 95% is invested. The following chart shows the asset allocation for the invested funds at June 30, 2018:

#### INVESTMENT ALLOCATION



During the 2017/18 fiscal year, interest rates continued to increase on a year-over-year basis, which caused the underlying principal value of the existing fixed income investments to fall similar to our experience in fiscal year 2016/17. An increase in interest rates drove the fair market value of the EIA's current investments down, causing unrealized losses as a result of mark to market valuation basis. During fiscal year 2017/18, there was a net decrease in fair value of \$7.2M, compared to a net decrease in fair value in fiscal year 2016/17 of \$6.1M. The increases and decreases in fair market value are primarily being driven by fluctuations in the market interest rate. The potential direction of interest rates, up or down, and the interest earned are both considered at the time the investment is made.

#### **Claims Liabilities**

As another year is added on to our programs, some with a long payout pattern, claim liabilities will naturally increase. We also experienced larger than expected loss development in prior years in the GL1 Program resulting in \$ 24.2M reduction in net position in that program in fiscal year 2017/18. Claim liabilities increased from \$610.7M as of June 30, 2017 to \$664.5M at June 30, 2018. An increase of \$30.8M and \$72.2M in claim liabilities for the GL1 Program and the EIO, respectively, contributed to the overall

increase in claims liabilities. The decrease of \$56.1M in claim liabilities for the EWC Program provided some offset to the overall increase. On July 1, 2017, the Authority merged with SANDPIPA (a JPA of Cities in San Diego County) and assumed all outstanding claim liabilities in their GL1 Program. In fiscal year 2016/17, overall program claim liabilities increased \$48.2M from \$562.5M at the end of fiscal year 2015/2016 to \$610.7M at the end of fiscal year 2016/17. We experienced a lower adverse development in prior years' claims in fiscal year 2016/17 for \$21.6M as compared to \$56.6M in fiscal year 2017/18.

In August 2016, the California Insurance Commissioner placed Castlepoint Insurance Companies (Castlepoint) in conservatorship. Castlepoint has been in liquidation since March 1, 2017. California Insurance Guarantee Association (CIGA) is administering the liquidation and paying claims. Our Primary and Excess Workers' Compensation Programs had coverage through Castlepoint. Although CIGA has paid on some claims, it has issued denials if other insurance is available to cover the exposure. The total exposure to the Authority that is considered unrecoverable is approximately \$7.5M, discounted, and this amount is included in claim liabilities.

Our PGL Program has operated successfully since 1998 providing low deductible coverage for members that do not want the risks associated with self-insured programs. However, the PGL Program faced unique challenges that impacted its ability to self-insure the pooled risk, and spread EIA administrative charges to its members. As a result, effective July 1, 2018, the GL1 Program will assume current claims liabilities and all future risks of the PGL Program. The claim liabilities as of June 30, 2018 are included in the EIA's total claims liabilities.

Our claim liabilities are discounted, meaning they are stated at the present value of the future stream of claim payments. The discount rate is based on what the EIA expects to earn on the funds set aside to pay claims. The rate of return on invested funds has been less than anticipated since the recent recession started in 2008. In fiscal year 2011, the EIA made significant adjustments to the discount rates. In 2012, 2013, and again in 2016, the EIA adjusted our discount rates lower to reflect the continued low interest rate environment. The claim liability trend over the past five years is as follows:



#### **Pension Liability**

The Authority merged with SANDPIPA (a JPA of Cities in San Diego County) as of July 1, 2017, and became the successor in interest to SANDPIPA's California Public Employers' Retirement (PERS) contract. Adjustments have been made to the PERS calculations to provide a conservative transfer of this risk. Because of this merger, the Authority's beginning net pension liability, deferred inflow of resources, and deferred outflow of resources are adjusted to reflect net pension liability, deferred inflow of resources, and deferred outflow of resources of SANDPIPA. The pension liability was \$1.6M, \$1.1M and \$2M at the end of fiscal years 2017/18, 2016/17 and 2015/16, respectively.

#### Other Post Employment Benefit (OPEB)

For the year ended June 30, 2018, the Authority implemented GASB Statement No. 75 (GASB 75), Accounting and Financial Reporting for Post-Employment Benefits Other Than Pensions - this Statement replaced GASB Statement No. 45, and amended requirements of GASB 57 (OPEB Measurement By Agent Employers and Agent Multiple -Employer Plans). The primary objectives of GASB 75 is to improve accounting and financial reporting by state and local governments for postemployment benefits other than pensions (OPEB) by establishing standards for measuring and recognizing liabilities. deferred outflows of resources, deferred inflows of resources, expenses/expenditures. The Statements identify the methods and assumptions that should be used to project the benefit payments, discount projected benefit payments to their actuarial present value, and attribute that present value to periods of employee service.

Since GASB 75 requires retroactive application, the net OPEB liability offset by the related deferred outflow of resources as of June 30, 2018 reduces the beginning net position as of June 30, 2017. As a result, for the year ended June 30, 2018, the beginning net position decreased by \$562k as the cumulative effect of change in accounting principles. A description of the OPEB expense and changes therein is explained in Footnote 8 beginning on page 82 and in the Required Supplementary Information.

#### **Target Equity**

Each of the pooled programs have established Target Funding Guidelines, which determine the range of net position to retain in the program in order to provide for the uncertainty of actuarial estimates, inconsistent or inaccurate reserving, and the possibility of catastrophic claims. The purpose of the guidelines is to assist members in making funding decisions. A range is determined by looking at various ratios; for instance Gross Premium to Equity, Equity to Pool retention, Outstanding Case Reserves to Equity, and Outstanding Ultimate Reserves to Equity. The following table shows the Target Equity Range for the pooled programs and program net position:

	Target Equi in millior		Program Net Position in millions of \$
Program	Low	High	2018
Primary Workers' Compensation	14.20	41.90	24.89
Excess Workers' Compensation	32.90	103.11	29.37
Primary General Liability	0.01	1.23	0.30
General Liability 1	22.20	34.80	8.82
Medical Malpractice	3.60	12.25	7.30

The EWC Program's net position is below their Target Equity Range. Reasons for lower target equity ranges are: first, the ultimate cost of claims (claim liabilities) for the older years continues to be higher than expected and the return on invested assets has been lower than expected. The EIA has taken steps in recent years to increase the equity in the Program by capping the loss exposure to the Program through aggregate limits and in 2016/17 and 2017/18, transferring the aggregate exposure to the EIO to increase earnings.

The GL1 Program's net position is below their Target Equity Range as a result of adverse development in fiscal year 2017/18 in their prior year claims. Surplus in this program had been stable towards the high end of the target equity range until 2017/18 fiscal year. Recent adverse loss development is an industrywide phenomenon being felt by most entities in the general liability insurance market.

The following is a condensed Statement of Revenues, Expenses, and Changes in Net Position.

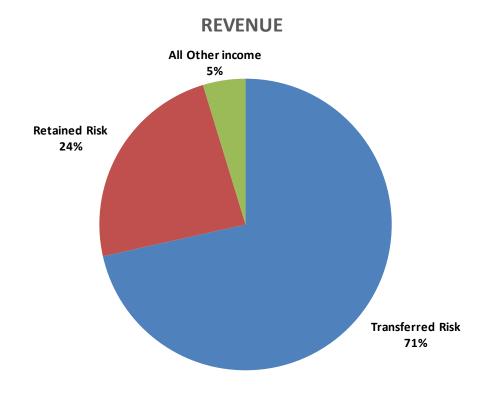
	 June 30, 2018	June 30, 2017	June 30, 2016
Operating Revenues:			
Premiums for Transferred Risk	\$ 639,585,449 \$	535,583,984	\$ 493,749,250
Broker Fees	10,678,116	9,996,927	9,385,697
Contributions for Retained Risk	212,774,426	196,118,073	163,031,197
All Other Sources	25,326,989	24,873,174	106,875,987
Total Operating Revenues	888,364,980	766,572,158	773,042,131
Operating Expenses:			
Member Dividends	1,082,497	2,970,796	5,554,624
Stabilization Funds Distributed	47,210	64,106	477,716
Insurance Expense	638,628,836	537,135,168	496,527,761
Broker Fees	10,636,299	10,056,293	9,125,742
Provisions for Claims	231,224,547	185,159,424	213,524,014
Unallocated Loss Adjustment Expense	(5,702,516)	4,035,629	9,400,117
Program Services	13,382,182	13,006,216	13,744,756
Member Services and Subsidies	2,634,689	2,753,144	2,963,429
General Administrative Services	12,910,631	12,500,483	9,574,758
Depreciation and Building Maintenance	1,424,832	849,659	833,093
Total Operating Expenses	906,269,207	768,530,918	761,726,010
Operating Income (Loss)	(17,904,227)	(1,958,760)	11,316,121
NonOperating Revenues (Expenses):			
Investment Income and Financing Fees	6,718,500	4,929,440	14,050,330
Lease Income	446,444	463,338	443,946
Financing and Investment Expenses	(435,403)	(327,220)	(263,803)
Building Maintenance and Depreciation	(580,614)	(258,153)	(280,622)
Total NonOperating			_
Revenues (Expenses)	6,148,927	4,807,405	13,949,851
Changes in Net Position	(11,755,300)	2,848,645	25,265,972
Adjustment to Beginning Net Position	(6,195,368)	-	-
Net Position			
Beginning Balance, July 1, as previously reported	140,521,262	137,672,617	112,406,645
Ending Balance, June 30	\$ 122,570,594 \$	140,521,262	\$ 137,672,617

#### Revenues

Total operating revenues were \$888M during 2018, an increase from \$767M in 2017. All programs have reported higher total revenue compared to 2017 except the PWC, PGL, and Miscellaneous Programs. Increase in investment income also contributed to an increase in total revenue compared to fiscal year 2016/17. Additionally, both premium and pool revenue is up partly due to rising payrolls which is the exposure base for many programs. For the 2017/18 renewal, the GL1, GL2, EWC (excess layers) and Medical Malpractice Programs experienced rate increases, whereas the Dental, EWC (pool layer), PWC, and PGL Programs had rate decreases. The rates were flat for the Property and EIAHealth Program renewals.

In fiscal year 2016/17, total operating revenues experienced a slight decrease from the \$773M in fiscal year 2015/16 to \$767M, mainly because fiscal year 2015/16 operating revenue included commutation of claims in the EWC Program.

The total revenue allocation as of June 30, 2018 is shown in the following chart:



Membership The Authority represents nearly 2,000 public entities statewide. Our membership includes 95% of the counties in California and nearly 70% of the cities, as well as numerous school districts, special districts, housing authorities, fire districts, and almost 30 other Joint Powers Authorities. There was some movement in membership in most of our programs with a net increase of 22 members for a total of 732 in 2017/18 up from 710 in 2016/17. Our employee benefits programs continue to add new members and our new MR OCIP (wrap-up program for major construction contracts) added several new projects to our pooled program. In addition to cities, counties, and special districts we

insure directly, we cover an additional 1,644 members, up from 1,602 in 2017, who are part of other Joint Powers Authorities that participate in our programs.

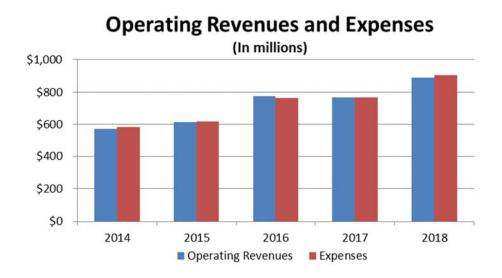
<u>Premiums for Transferred Risk</u> Premiums for transferred risk increase continues to increase from \$493M in 2016 to \$536M in 2017 and \$640M in 2018, up 19% from 2017. Much of this increase is in our EIAHealth program. Our exposure base for workers' compensation and general liability programs is payroll; with the economic recovery, payrolls are growing as well.

Contributions for Retained Risk The EIA's contributions for retained risk revenues were \$213M in 2018, compared to \$196M last year and \$163M in 2016. The contributions for retained risk, together with investment earnings, are used to finance the provision for claims. We have also experienced increase contribution for retained risk as we have expanded our corridors and transferred those to our newly established captive.

#### **Expenses**

Total operating expenses increased by \$137.7M in fiscal year 2017/18 compared to \$6.8M increase in 2017 as compared to fiscal year 2016/17. The significant increase in year 2018 was due to increase in insurance expense, primarily in the EIAHealth program, with a corresponding increase in revenue. Additionally, \$46M increase in claim expenses in 2018 compared to 2017 contributed to overall increase in operating expenses as well.

Operating expense compared to revenue is shown in the following chart:



Significant expense items in fiscal year 2017/18 included:

- Member dividends included \$981k to members of the PGL Program, and \$102k to Property, EIAHealth and Miscellaneous Program members.
- Insurance expense increased by \$101.5M, mirroring the revenue increase in premiums for transferred risk, primarily in the EIAHealth Program.

- The provision for claims is a management estimate of the cost of pooled, or shared, claims. This estimate is based on a variety of actuarial and statistical techniques considering claims history, claim payment history and frequency, changes in the law, inflation, and other socio-economic factors. Because our claims are discounted to the present value, the effect of changes in the discount rate is included in the provision for claims. The overall provision for claims cost, both prior and current, increased by \$46M from \$185.2M in 2017 to \$231.2M in 2018.
- Program service expense was 3% higher in 2018 at \$13.4M compared to 2017.
   Program services include claims administration services, claims audits, actuarial services, legal services, and other expenses necessary for the operation of each program.
- Unallocated Loss Adjustment Expense (ULAE) decreased by \$9.7M from 2017 to negative \$5.7M in 2018 because there was a change in ULAE calculation methodology and change in payout patterns in various programs.
- Membership in many EIA programs includes subsidies to enhance member's risk management programs.
- General Administrative expense was 3% higher in 2018 at \$12.9M compared to 2017. General Administrative services include salaries and benefits of the EIA staff, meetings and conferences, office expenses, and other expenses necessary for the operation of the EIA.

The actuarial subsidy is \$2k, available in many programs. All members of the property and casualty programs are eligible for a risk management subsidy of \$1k per program. A total of \$8.9M reclassified from the net position to the Authority's liabilities on the Statement of Net Position because these are being held by the EIA on behalf of their members.

The following chart shows the total dollars that were distributed through member subsidies for the last five years:



### 41

The EIA offers a variety of Risk Control, Claims, and Risk Management services for our members. The services offered include:

- On-site and telephonic consultation
- Video, electronic and printed resource material
- Regional, on-site and web based training programs
- Facility inspections
- Hazard and exposure assessments with realistic solutions
- Crisis Incident Management and Consultation
- Drug and Alcohol Monitoring Consortium
- Policy/program evaluation and development
- Subsidy program to fund risk management services
- A Risk Management Practitioners Program
- Background Check Services
- Cybersecurity Services
- An Enterprise Risk Consultants Program
- An online Risk Assessment Tool, and many more.

#### **Capital Assets**

In January 2010, the new office facility at 75 Iron Point Circle, in Folsom, California was purchased at a cost of \$9.2M. We have invested in tenant improvements, both for the space occupied by the Authority and for the 43% of the building that is leased out. Other investments include scheduled replacements of office equipment and computers, and investments in new technology. Capital assets include scheduled replacements of office equipment and computers, and investments in new technology, including a new phone system. Implementation of the last viable workers' compensation third party administrator into our claims system was completed and opportunities to automate claims management processes were implemented. We continue to provide a claims system for members who want to lease our system. Development continues on a member analytic dashboard, as well as the EIA's pool management system, including a combined WC and GL renewal application.

#### **Economic Factors**

The most significant economic factors that will affect the future of the EIA include the legislation that affects changes in coverage, the insurance market, the investment market, and the financial health of our members. While the property market shows signs of beginning to harden, sufficient capacity remains for our earthquake and flood risks. There are fewer markets for our workers' compensation program, but we are still able to insure risks at a competitive cost. The least stable environment is the liability market where we are seeing growing trends toward higher settlements and larger adverse verdicts. Large loss developments in the GL1 Program resulted in a drop in net position of nearly \$27M as of June 30, 2018.

Each EIA program committee is carefully monitoring changes to the insurance market, investment market, and their target equity as they make funding decisions at each renewal. We have successfully used multi-year reinsurance agreements to stabilize rates in the GL1, Property, PWC, EWC, and Medical Malpractice Programs. The other tool typically used to respond to changing market conditions is to expand and contract pooled risk layers. This can be done with a traditional un-aggregated pooled layer that is funded based upon actuarial recommendations, or on an aggregated corridor basis.

#### Other Information

Annually, as a subcontracted part of the financial audit, the Authority's actuarial data produced by its in-house actuarial staff and used in the production of the year-end financial statements, is peer reviewed by AON Consulting. The AON peer reviewers assess the propriety of the methodologies used and assumptions made in determining the actuarial results and the Ultimate Loss estimates, which underlie the estimates of IBNR liabilities within self-insured programs.

In addition to the basic financial statements and accompanying notes to the financial statements, this report also presents certain *Required Supplementary Information* reconciling EIA claim liabilities and claim development schedules. In addition, supplemental information on the proportionate share of the net pension liability, on pension plan contributions, a schedule of changes in the net OPEB liability and related ratios, and a schedule of the Authority's OPEB contributions is provided. Required supplementary information can be found beginning on page 89 of this report. The combining and individual program statements for all EIA programs are presented immediately following the required supplementary information beginning on page 106 of this report.

#### Conclusion

This financial report is designed to provide a general overview of the EIA's finances for all those with an interest in the EIA's finances. Questions concerning any of the information should be addressed to the Chief Financial Officer, 75 Iron Point Circle, Suite 200, Folsom, California 95630.

#### CSAC EXCESS INSURANCE AUTHORITY STATEMENT OF NET POSITION JUNE 30, 2018 AND 2017

	<u>June 30, 2018</u>	June 30, 2017
ASSETS:		
Current Assets:		
Cash	\$ 300	\$ 300
Cash in Banks	6,255,801	8,730,355
Cash in the EIA Treasury	 28,514,286	 28,160,795
TOTAL CASH & CASH EQUIVALENTS	34,770,387	36,891,450
Investments	55,304,622	120,857,797
Accounts Receivable:	, ,	, ,
Due from Members	19,784,488	20,111,994
Investment Income Receivable	3,316,364	2,320,764
Reinsurance Claims and Deposit with Carrier	9,444,083	7,237,930
Other Receivables	2,722	126,069
Prepaid Insurance and Expenses	 54,047,088	 49,999,366
TOTAL CURRENT ASSETS	 176,669,754	 237,545,370
Noncurrent Assets:		
Investments	596,324,205	496,134,754
Prepaid Insurance	51,115,750	47,844,989
Land and Buildings, Net	6,858,675	7,106,266
Furniture and Equipment, Net	 3,346,367	 2,731,974
TOTAL NONCURRENT ASSETS	657,644,997	 553,817,983
TOTAL ASSETS	834,314,751	791,363,353
DEFERRED OUTFLOWS OF RESOURCES Deferred Outflows on Pensions and OPEB	1,718,920	1,537,233
TOTAL DEFERRED OUTFLOWS OF RESOURCES	1,718,920	 1,537,233

#### CSAC EXCESS INSURANCE AUTHORITY STATEMENT OF NET POSITION JUNE 30, 2018 AND 2017

	June 30, 2018	June 30, 2017
LIABILITIES:		
Current Liabilities:		
Accounts Payable	\$ 7,549,273	\$ 7,272,062
Deposits from Insurance Companies	6,105,542	5,345,760
Due to Members	8,465,337	6,629,181
Unearned Income	16,828,693	19,206,007
Claim Liabilities	144,273,052	115,179,759
Compensated Absences	101,937	91,826
TOTAL CURRENT LIABILITIES	 183,323,834	 153,724,595
Noncurrent Liabilities:		
Due to Members	5,974,043	_
Claim Liabilities		
Claims Reported	260,832,333	282,625,800
Claims Incurred But Not Reported	209,246,269	156,974,802
Unallocated Loss Adjustment Expense Payable	50,108,000	55,920,857
Compensated Absences	407,748	367,306
Net OPEB Liability	823,272	207,584
Net Pension Liability	1,603,286	1,092,027
TOTAL NONCURRENT LIABILITIES	528,994,951	 497,188,376
TOTAL LIABILITIES	 712,318,785	 650,912,971
DEFERRED INFLOWS OF RESOURCES Deferred Inflows on Pensions and OPEB	 1,144,292	 1,466,353
TOTAL DEFERRED INFLOWS OF RESOURCES	 1,144,292	 1,466,353
NET POSITION:		
Net Investment in Capital Assets	10,205,042	9,838,240
Unrestricted	 112,365,552	 130,683,022
TOTAL NET POSITION	\$ 122,570,594	\$ 140,521,262

## CSAC EXCESS INSURANCE AUTHORITY STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

OPERATING REVENUES:           Premiums for Transferred Risk         \$ 639,585,449         \$ 535,583,984           Broker Fees         10,678,116         9,996,927           Contributions for Retained Risk         212,774,426         196,118,073           Dividend Income         93,904         192,828           Member Services         637,546         935,244           Administration Fees         22,797,612         21,294,667           Public Entity Fees         138,545         738,862           Program Development Fees         1,659,382         1,709,173           TOTAL OPERATING REVENUES         888,364,980         766,572,158           OPERATING EXPENSES:           Member Dividends         1,082,497         2,970,796           Stabilization Funds Distributed         47,210         64,106           Insurance and Provision for Losses:         10,636,289         537,135,168           Broker Fees         10,636,299         10,056,293           Provision for Claims         17,581,092         163,523,365           Current Year Claims         56,643,455         21,636,059           Unallocated Loss Adjustment Expenses         (5,702,516)         4,035,629           Program Services         13,382,182		June 30, 2018	<u>June 30, 2017</u>
Broker Fees         10,678,116         9,996,927           Contributions for Retained Risk         212,777,426         196,118,073           Dividend Income         93,904         192,828           Member Services         637,546         935,244           Administration Fees         22,797,612         21,294,667           Public Entity Fees         138,545         738,862           Program Development Fees         -         2,400           Other Income         1,659,382         1,709,173           TOTAL OPERATING REVENUES         888,364,980         766,572,158           OPERATING EXPENSES:           Member Dividendds         1,082,497         2,970,796           Stabilization Funds Distributed         47,210         64,106           Insurance Expense         638,628,836         537,135,168           Broker Fees         10,636,299         10,056,293           Provision for Claims         174,581,092         163,523,365           Prior Years' Claims         56,643,455         21,636,059           Unallocated Loss Adjustment Expenses         (5,702,516)         4,035,629           Program Services         13,382,182         13,006,216           Member Services and Subsidies         2,634,689	OPERATING REVENUES:		
Contributions for Retained Risk         212,774,426         196,118,073           Dividend Income         93,904         192,828           Member Services         637,546         935,244           Administration Fees         22,797,612         21,294,667           Public Entity Fees         138,545         738,862           Program Development Fees         -         2,400           Other Income         1,659,382         1,709,173           TOTAL OPERATING REVENUES         888,364,980         766,572,158           OPERATING EXPENSES:           Member Dividends         1,082,497         2,970,796           Stabilization Funds Distributed         47,210         64,106           Insurance and Provision for Losses:         1         1,082,497         2,970,796           Stabilization Funds Distributed         47,210         64,106         64,106           Insurance and Provision for Losses:         1         1,082,497         2,970,796         536,168           Broker Fees         10,636,299         10,056,293         170,5168         537,135,168         168,293,365         571,35,168         169,293,365         171,5168         171,516         171,516         171,516         171,516         171,516         171,516	Premiums for Transferred Risk	\$ 639,585,449	\$ 535,583,984
Dividend Income         93,904         192,828           Member Services         637,546         935,244           Administration Fees         22,797,612         21,294,667           Public Entity Fees         138,545         738,862           Program Development Fees         -         2,400           Other Income         1,659,382         1,709,173           TOTAL OPERATING REVENUES         888,364,980         766,572,158           OPERATING EXPENSES:           Member Dividends         1,082,497         2,970,796           Stabilization Funds Distributed         47,210         64,106           Insurance and Provision for Losses:         1         7,082,497         2,970,796           Stabilization Funds Distributed         47,210         64,106         64,106           Insurance and Provision for Losses:         1         7,082,497         2,970,796         64,106           Insurance Expense         638,628,836         537,135,168         537,135,168         160,293         10,056,293         10,056,293         10,056,293         10,056,293         10,056,293         10,056,293         10,056,293         10,056,293         10,056,293         10,056,293         10,056,293         10,056,293         10,056,293         10,056,293			
Member Services         637,546         935,244           Administration Fees         22,797,612         21,294,667           Public Entity Fees         138,545         738,862           Program Development Fees         -         2,400           Other Income         1,659,382         1,709,173           TOTAL OPERATING REVENUES         888,364,980         766,572,158           OPERATING EXPENSES:           Member Dividends         1,082,497         2,970,796           Stabilization Funds Distributed         47,210         64,106           Insurance and Provision for Losses:         1         1,082,497         2,970,796           Stabilization Funds Distributed         47,210         64,106         61,106           Insurance and Provision for Losses:         1         1,082,497         2,970,796         64,106           Insurance Expense         638,628,836         537,135,168         870,216         870,206         93,293         10,056,293         10,056,293         10,056,293         10,056,293         10,056,293         10,056,293         10,056,293         10,056,293         10,056,293         10,056,293         10,056,293         10,056,293         10,056,293         10,056,293         10,056,293         10,056,293         10,056,			
Administration Fees         22,797,612         21,294,667           Public Entity Fees         138,545         738,862           Program Development Fees         2,400           Other Income         1,659,382         1,709,173           TOTAL OPERATING REVENUES         888,364,980         766,572,158           OPERATING EXPENSES:           Member Dividends         1,082,497         2,970,796           Stabilization Funds Distributed         47,210         64,106           Insurance and Provision for Losses:         5         11,082,497         2,970,796           Insurance Expense         638,628,836         537,135,168         164,106           Insurance Expenses         638,628,836         537,135,168         163,623           Broker Fees         10,636,299         10,056,293         10,056,293           Provision for Claims         174,581,092         163,523,365         <			
Public Entity Fees         138,545         738,862           Program Development Fees         -         2,400           Other Income         1,659,382         1,709,173           TOTAL OPERATING REVENUES         888,364,980         766,572,158           OPERATING EXPENSES:           Member Dividends         1,082,497         2,970,796           Stabilization Funds Distributed         47,210         64,106           Insurance Expense         638,628,836         537,135,168           Broker Fees         10,636,299         10,056,293           Provision for Claims         174,581,092         163,523,365           Prior Years' Claims         56,643,455         21,636,059           Program Services         (5,702,516)         4,035,629           Program Services and Subsidies         2,634,689         2,753,144           General Administrative Services         12,910,631         12,500,483           Depreciation and Amortization         815,174         664,821           Building Maintenance         609,658         184,838           TOTAL OPERATING EXPENSES         906,269,207         768,530,918           NONOPERATING REVENUES (EXPENSES):           Investment Income         5,737,366			
Program Development Fees         -         2,400           Other Income         1,659,382         1,709,173           TOTAL OPERATING REVENUES         888,364,980         766,572,158           OPERATING EXPENSES:           Member Dividends         1,082,497         2,970,796           Stabilization Funds Distributed         47,210         64,106           Insurance and Provision for Losses:         3,082,497         2,970,796           Insurance Expense         638,628,836         537,135,168           Broker Fees         10,636,299         10,056,293           Provision for Claims         1,74,581,092         163,523,365           Prior Year's Claims         56,643,455         21,636,059           Unallocated Loss Adjustment Expenses         (5,702,516)         4,035,629           Program Services         13,382,182         13,006,216           Member Services and Subsidies         2,634,689         2,753,144           General Administrative Services         12,910,631         12,500,483           Depreciation and Amortization         815,174         664,821           Building Maintenance         609,658         184,838           TOTAL OPERATING EXPENSES         906,269,207         768,530,918			
Other Income         1,659,382         1,709,173           TOTAL OPERATING REVENUES         888,364,980         766,572,158           OPERATING EXPENSES:           Member Dividends         1,082,497         2,970,796           Stabilization Funds Distributed         47,210         64,106           Insurance Insurance Provision for Losses:         36,828,836         537,135,168           Broker Fees         10,636,299         10,056,293           Provision for Claims         174,581,092         163,523,365           Prior Years' Claims         56,643,455         21,636,059           Unallocated Loss Adjustment Expenses         (5,702,516)         4,035,629           Program Services         13,382,182         13,006,216           Member Services and Subsidies         2,634,689         2,753,144           General Administrative Services         12,910,631         12,500,483           Depreciation and Amortization         815,174         664,821           Building Maintenance         609,658         184,838           TOTAL OPERATING EXPENSES         906,269,207         768,530,918           OPERATING INCOME (LOSS)         (17,904,227)         (1,958,760)           NONOPERATING REVENUES (EXPENSES):	•	138,545	
TOTAL OPERATING REVENUES         888,364,980         766,572,158           OPERATING EXPENSES:           Member Dividends         1,082,497         2,970,796           Stabilization Funds Distributed         47,210         64,106           Insurance and Provision for Losses:         38,628,836         537,135,168           Broker Fees         10,636,299         10,056,293           Provision for Claims         174,581,092         163,523,365           Prior Years' Claims         56,643,455         21,636,059           Unallocated Loss Adjustment Expenses         (5,702,516)         4,035,629           Program Services         13,382,182         13,006,216           Member Services and Subsidies         2,634,689         2,753,144           General Administrative Services         12,910,631         12,500,483           Depreciation and Amortization         815,174         664,821           Building Maintenance         609,658         184,838           TOTAL OPERATING EXPENSES         906,269,207         768,530,918           OPERATING INCOME (LOSS)         (17,904,227)         (1,958,760)           NONOPERATING REVENUES (EXPENSES):           Investment Income         5,737,366         4,136,903      <	· ·	- 1 659 382	
OPERATING EXPENSES:           Member Dividends         1,082,497         2,970,796           Stabilization Funds Distributed         47,210         64,106           Insurance and Provision for Losses:         8           Insurance Expense         638,628,836         537,135,168           Broker Fees         10,636,299         10,056,293           Provision for Claims         174,581,092         163,523,365           Prior Years' Claims         56,643,455         21,636,059           Unallocated Loss Adjustment Expenses         (5,702,516)         4,035,629           Program Services         13,382,182         13,006,216           Member Services and Subsidies         2,634,689         2,753,144           General Administrative Services         12,910,631         12,500,483           Depreciation and Amortization         815,174         664,821           Building Maintenance         609,658         184,838           TOTAL OPERATING EXPENSES         906,269,207         768,530,918           OPERATING INCOME (LOSS)         (17,904,227)         (1,958,760)           NONOPERATING REVENUES (EXPENSES):           Investment Income         5,737,366         4,136,903           Financing Fees <t< td=""><td></td><td></td><td></td></t<>			
Member Dividends         1,082,497         2,970,796           Stabilization Funds Distributed         47,210         64,106           Insurance and Provision for Losses:         Insurance Expense         638,628,836         537,135,168           Broker Fees         10,636,299         10,056,293           Provision for Claims         174,581,092         163,523,365           Current Year Claims         56,643,455         21,636,059           Prior Years' Claims         (5,702,516)         4,035,629           Unallocated Loss Adjustment Expenses         (5,702,516)         4,035,629           Program Services         13,382,182         13,006,216           Member Services and Subsidies         2,634,689         2,753,144           General Administrative Services         12,910,631         12,500,483           Depreciation and Amortization         815,174         664,821           Building Maintenance         609,658         184,838           TOTAL OPERATING EXPENSES         906,269,207         768,530,918           OPERATING INCOME (LOSS)         (17,904,227)         (1,958,760)           NONOPERATING REVENUES (EXPENSES):           Investment Income         5,737,366         4,136,903           Financing Fees		 000,004,000	 700,072,100
Stabilization Funds Distributed       47,210       64,106         Insurance and Provision for Losses:       638,628,836       537,135,168         Broker Fees       10,636,299       10,056,293         Provision for Claims       174,581,092       163,523,365         Prior Years' Claims       56,643,455       21,636,059         Unallocated Loss Adjustment Expenses       (5,702,516)       4,035,629         Program Services       13,382,182       13,006,216         Member Services and Subsidies       2,634,689       2,753,144         General Administrative Services       12,910,631       12,500,483         Depreciation and Amortization       815,174       664,821         Building Maintenance       609,658       184,838         TOTAL OPERATING EXPENSES       906,269,207       768,530,918         OPERATING INCOME (LOSS)       (17,904,227)       (1,958,760)         NONOPERATING REVENUES (EXPENSES):         Investment Income       5,737,366       4,136,903         Financing Fees       981,134       792,537		4 000 407	0.070.700
Insurance and Provision for Losses:   Insurance Expense			
Insurance Expense         638,628,836         537,135,168           Broker Fees         10,636,299         10,056,293           Provision for Claims         174,581,092         163,523,365           Current Year Claims         56,643,455         21,636,059           Prior Years' Claims         (5,702,516)         4,035,629           Unallocated Loss Adjustment Expenses         (5,702,516)         4,035,629           Program Services         13,382,182         13,006,216           Member Services and Subsidies         2,634,689         2,753,144           General Administrative Services         12,910,631         12,500,483           Depreciation and Amortization         815,174         664,821           Building Maintenance         609,658         184,838           TOTAL OPERATING EXPENSES         906,269,207         768,530,918           OPERATING INCOME (LOSS)         (17,904,227)         (1,958,760)           NONOPERATING REVENUES (EXPENSES):           Investment Income         5,737,366         4,136,903           Financing Fees         981,134         792,537		47,210	64,106
Broker Fees         10,636,299         10,056,293           Provision for Claims         174,581,092         163,523,365           Current Year Claims         56,643,455         21,636,059           Prior Years' Claims         (5,702,516)         4,035,629           Unallocated Loss Adjustment Expenses         (5,702,516)         4,035,629           Program Services         13,382,182         13,006,216           Member Services and Subsidies         2,634,689         2,753,144           General Administrative Services         12,910,631         12,500,483           Depreciation and Amortization         815,174         664,821           Building Maintenance         609,658         184,838           TOTAL OPERATING EXPENSES         906,269,207         768,530,918           OPERATING INCOME (LOSS)         (17,904,227)         (1,958,760)           NONOPERATING REVENUES (EXPENSES):           Investment Income         5,737,366         4,136,903           Financing Fees         981,134         792,537		638.628.836	537.135.168
Provision for Claims         Current Year Claims       174,581,092       163,523,365         Prior Years' Claims       56,643,455       21,636,059         Unallocated Loss Adjustment Expenses       (5,702,516)       4,035,629         Program Services       13,382,182       13,006,216         Member Services and Subsidies       2,634,689       2,753,144         General Administrative Services       12,910,631       12,500,483         Depreciation and Amortization       815,174       664,821         Building Maintenance       609,658       184,838         TOTAL OPERATING EXPENSES       906,269,207       768,530,918         OPERATING INCOME (LOSS)       (17,904,227)       (1,958,760)         NONOPERATING REVENUES (EXPENSES):         Investment Income       5,737,366       4,136,903         Financing Fees       981,134       792,537	·		
Prior Years' Claims       56,643,455       21,636,059         Unallocated Loss Adjustment Expenses       (5,702,516)       4,035,629         Program Services       13,382,182       13,006,216         Member Services and Subsidies       2,634,689       2,753,144         General Administrative Services       12,910,631       12,500,483         Depreciation and Amortization       815,174       664,821         Building Maintenance       609,658       184,838         TOTAL OPERATING EXPENSES       906,269,207       768,530,918         OPERATING INCOME (LOSS)       (17,904,227)       (1,958,760)         NONOPERATING REVENUES (EXPENSES):         Investment Income       5,737,366       4,136,903         Financing Fees       981,134       792,537		,,	, ,
Prior Years' Claims         56,643,455         21,636,059           Unallocated Loss Adjustment Expenses         (5,702,516)         4,035,629           Program Services         13,382,182         13,006,216           Member Services and Subsidies         2,634,689         2,753,144           General Administrative Services         12,910,631         12,500,483           Depreciation and Amortization         815,174         664,821           Building Maintenance         609,658         184,838           TOTAL OPERATING EXPENSES         906,269,207         768,530,918           OPERATING INCOME (LOSS)         (17,904,227)         (1,958,760)           NONOPERATING REVENUES (EXPENSES):           Investment Income         5,737,366         4,136,903           Financing Fees         981,134         792,537	Current Year Claims	174,581,092	163,523,365
Program Services       13,382,182       13,006,216         Member Services and Subsidies       2,634,689       2,753,144         General Administrative Services       12,910,631       12,500,483         Depreciation and Amortization       815,174       664,821         Building Maintenance       609,658       184,838         TOTAL OPERATING EXPENSES       906,269,207       768,530,918         OPERATING INCOME (LOSS)       (17,904,227)       (1,958,760)         NONOPERATING REVENUES (EXPENSES):         Investment Income       5,737,366       4,136,903         Financing Fees       981,134       792,537	Prior Years' Claims		
Program Services       13,382,182       13,006,216         Member Services and Subsidies       2,634,689       2,753,144         General Administrative Services       12,910,631       12,500,483         Depreciation and Amortization       815,174       664,821         Building Maintenance       609,658       184,838         TOTAL OPERATING EXPENSES       906,269,207       768,530,918         OPERATING INCOME (LOSS)       (17,904,227)       (1,958,760)         NONOPERATING REVENUES (EXPENSES):         Investment Income       5,737,366       4,136,903         Financing Fees       981,134       792,537	Unallocated Loss Adjustment Expenses		
Member Services and Subsidies         2,634,689         2,753,144           General Administrative Services         12,910,631         12,500,483           Depreciation and Amortization         815,174         664,821           Building Maintenance         609,658         184,838           TOTAL OPERATING EXPENSES         906,269,207         768,530,918           OPERATING INCOME (LOSS)         (17,904,227)         (1,958,760)           NONOPERATING REVENUES (EXPENSES):           Investment Income         5,737,366         4,136,903           Financing Fees         981,134         792,537		` ,	13,006,216
General Administrative Services         12,910,631         12,500,483           Depreciation and Amortization         815,174         664,821           Building Maintenance         609,658         184,838           TOTAL OPERATING EXPENSES         906,269,207         768,530,918           OPERATING INCOME (LOSS)         (17,904,227)         (1,958,760)           NONOPERATING REVENUES (EXPENSES):           Investment Income         5,737,366         4,136,903           Financing Fees         981,134         792,537	Member Services and Subsidies	2,634,689	
Building Maintenance         609,658         184,838           TOTAL OPERATING EXPENSES         906,269,207         768,530,918           OPERATING INCOME (LOSS)         (17,904,227)         (1,958,760)           NONOPERATING REVENUES (EXPENSES):         5,737,366         4,136,903           Financing Fees         981,134         792,537	General Administrative Services	12,910,631	
TOTAL OPERATING EXPENSES         906,269,207         768,530,918           OPERATING INCOME (LOSS)         (17,904,227)         (1,958,760)           NONOPERATING REVENUES (EXPENSES):         5,737,366         4,136,903           Investment Income         5,737,366         4,136,903           Financing Fees         981,134         792,537	Depreciation and Amortization	815,174	664,821
OPERATING INCOME (LOSS)         (17,904,227)         (1,958,760)           NONOPERATING REVENUES (EXPENSES):         5,737,366         4,136,903           Investment Income         5,737,366         4,136,903           Financing Fees         981,134         792,537	Building Maintenance	 609,658	 184,838
NONOPERATING REVENUES (EXPENSES):         5,737,366         4,136,903           Investment Income         5,737,366         4,136,903           Financing Fees         981,134         792,537	TOTAL OPERATING EXPENSES	 906,269,207	 768,530,918
Investment Income         5,737,366         4,136,903           Financing Fees         981,134         792,537	OPERATING INCOME (LOSS)	 (17,904,227)	 (1,958,760)
Investment Income         5,737,366         4,136,903           Financing Fees         981,134         792,537	NONOPERATING REVENUES (EXPENSES):		_
Financing Fees 981,134 792,537	,	5,737,366	4,136,903
	· · · · · · · · · · · · · · · · · · ·		
Building Maintenance (459,919) (128,412)	Building Maintenance		
Building Depreciation (120,695) (129,741)	<del>-</del>	(120,695)	(129,741)
Investment Expense (435,403) (327,220)	Investment Expense	 (435,403)	 (327,220)
TOTAL NONOPERATING	TOTAL NONOPERATING		
<b>REVENUES (EXPENSES)</b> 6,148,927 4,807,405	REVENUES (EXPENSES)	 6,148,927	 4,807,405
<b>CHANGES IN NET POSITION</b> (11,755,300) 2,848,645		(11,755,300)	2,848,645
NET POSITION:  Particular of Years on Providence Personal Providence Annual Providen		440 504 000	407.070.047
Beginning of Year, as Previously Reported 140,521,262 137,672,617			137,672,617
Adjustment to Beginning Net Position (6,195,368) -	Adjustment to Beginning Net Position	 (6,195,368)	 
Beginning of Year, as Restated         134,325,894         137,672,617	Beginning of Year, as Restated	134,325,894	137,672,617
NET POSITION, END OF YEAR \$ 122,570,594 \$ 140,521,262	NET POSITION, END OF YEAR	\$ 122,570,594	\$ 140,521,262

## CSAC EXCESS INSURANCE AUTHORITY STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

June 30, 2018	<u>June 30, 2017</u>
CASH FLOWS FROM OPERATING ACTIVITIES:	
Receipts from Members \$882,716,883 \$	769,489,091
Receipts from Others 2,498,120	8,758,110
Payments to Others (5,340,866)	(4,512,436)
Dividends Paid (2,908,282)	(5,509,098)
Stabilization Funds Distributed (47,210)	(64,106)
Claims Paid (171,763,595)	(141,015,510)
Insurance Purchased (637,433,855)	(547,244,932)
Payments to Suppliers (29,755,986)	(31,749,180)
Other Program Expenses (70,934)	(37,948)
Payments to Employees (9,350,413)	(8,775,813)
NET CASH PROVIDED (USED)	
BY OPERATING ACTIVITIES 28,543,862	39,338,178
	, ,
CASH FLOWS FROM CAPITAL & RELATED	
FINANCING ACTIVITIES:	(4.050.000)
Purchase of Capital Assets (1,302,670)	(1,053,923)
NET CASH PROVIDED (USED) BY CAPITAL	
AND RELATED FINANCING ACTIVITIES (1,302,670)	(1,053,923)
CASH FLOWS FROM INVESTING ACTIVITIES:	( , , , ,
	462 220
Lease Receipts 446,444 Operating Lease Disbursements (459,919)	463,338 (128,410)
Purchase of Securities (405,059,781)	(384,804,828)
Sales of Securities (403,039,781)  \$\text{363,190,281}\$	333,320,929
Cash from Investment Earnings 11,975,049	10,148,247
Cash from Finance Fees 981,074	413,709
Investment Expenses (435,403)	(327,220)
·	(021,220)
NET CASH PROVIDED (USED)	(40.044.005)
BY INVESTING ACTIVITIES (29,362,255)	(40,914,235)
INCREASE (DECREASE) IN CASH AND	
CASH EQUIVALENTS (2,121,063)	(2,629,980)
CASH & EQUIVALENTS:	
<b>BEGINNING OF YEAR</b> 36,891,450	39,521,430
<b>END OF YEAR</b> \$ 34,770,387 \$	36,891,450

## CSAC EXCESS INSURANCE AUTHORITY STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

	June 30, 2018	June 30, 2017
RECONCILIATION OF OPERATING INCOME/(LOSS)		
TO NET CASH PROVIDED (USED)		
BY OPERATING ACTIVITIES		
Operating Income/(Loss)	\$ (17,904,227)	\$ (1,958,760)
Adjustments to reconcile operating income (loss) to		
net cash provided (used) by operating activities		
Depreciation, net of leased portion	815,174	664,821
Changes in Assets and Liabilities		
Deposits, Accounts and Other Receivables, Net	5,676,931	(13,030,287)
Prepaid Insurance and Expenses	(10,068,371)	(6,415,273)
Deferred Outflows of Resources	(181,687)	1,791,879
Accounts and Other Payables	(1,412,203)	1,078,172
Unearned Income	(2,381,336)	9,884,159
Claim Liabilities	59,571,293	44,143,914
Unallocated Loss Adjustment Expense Payable	(5,812,857)	4,035,629
Deferred Inflows of Resources	(320,668)	28,122
Net Pension Liability	511,260	(932,902)
Other Liabilities	50,553	48,704
NET CASH PROVIDED (USED)		
BY OPERATING ACTIVITIES	\$ 28,543,862	\$ 39,338,178
NONOAGU INIVESTINO GARITAL A		
NONCASH INVESTING, CAPITAL & FINANCING ACTIVITIES		
I MARONO ACTIVITIES		
Unrealized gain/(loss) on investments	\$ (7,236,536)	\$ (6,089,775)

#### 1. <u>Organization and Significant Accounting Policies</u>

The accounting policies of the CSAC Excess Insurance Authority (the EIA or the Authority) conform to accounting principles generally accepted in the United States of America as applicable to governments. The following is a summary of the more significant policies.

#### A. Organization and Reporting Entity

The Authority is a Joint Powers Authority (JPA) organized in accordance with Article 1, Chapter 5, Division 7, Title I of the California Government Code. The purpose of the entity is to develop and fund insurance programs for member counties and other public entities. The Authority operates public entity risk pools for workers' compensation, employee benefits, comprehensive liability, property, medical malpractice, and pool purchases of excess insurance and services for members.

The Authority is under the control and direction of the Board of Directors (the Board), consisting of representatives of the member counties and other public entities. For purposes of control and daily management, the Authority annually elects an Executive Committee, which consists of a President, Vice President, and nine Directors. The immediate Past President and legal advisor are non-voting (advisory) members of the Executive Committee. The Executive Committee has appointed a Chief Executive Officer.

At the June 2016 Board meeting, the Authority gave staff the go-ahead to establish a captive insurance company, domiciled in and subject to the Utah Insurance Department regulations to insure only the Authority's risks. This allows the Authority to better link their long-term claim liabilities with an appropriate type and term of investment. The Captive, Excess Insurance Organization, Inc. (the EIO or the Captive), is reported as a blended component unit of the EIA. See Footnote 3 for the Investment Policy of the Captive and Footnote 4 for a schedule of the liabilities insured through the Captive. The governing board is made up of current EIA Board, committee, and staff members along with EIA General Counsel and Utah Counsel.

#### B. Membership

There are two classes of membership; county members and public entity members. Each member has adopted the Joint Powers Agreement and has been approved by the Board of Directors.

County membership is available to California counties whose supervisors are members of the California State Association of Counties (CSAC). Currently, there are 55 counties members of the Authority. Each county member is entitled to appoint two representatives to the Board, one voting and one alternate. County members have nine positions on the Executive Committee.

Public entity membership is open to any other California public entity. Public entity members have seven voting seats (and three alternates) on the Board of Directors. Two seats on the Executive Committee are designated for public entity members.

#### 1. <u>Organization and Significant Accounting Policies (continued)</u>

#### B. Membership (continued)

The following number of members participated in Authority programs, as of June 30, 2018 and 2017:

2018	2017
39	39
172	171
22	22
122	114
17	15
102	98
52	51
16	15
36	32
154	153
	39 172 22 122 17 102 52 16 36

Members are assessed a contribution for each program in which they participate. Members may be subject to additional supplemental assessments, if it is determined that contributions are insufficient. The pool considers anticipated investment income in determining if a premium deficiency exists.

If a program has sufficient net position available, a dividend may be declared. Each member shall be eligible for a portion of the dividend, as determined by the Board or governing committee.

Members may withdraw from the Authority only at the end of a policy period and only if a 60 day written notice is given. The Authority may cancel a membership at any time, upon two-thirds vote of the Board and with 60 days written notice. Upon withdrawal or cancellation, a member shall remain liable for additional assessments for the program periods in which they have participated. Withdrawn or cancelled members are generally not eligible for future dividends, based on the conditions set forth in the Joint Powers Agreement.

#### C. Significant Accounting Policies

#### Basis of Presentation and Accounting

The accounts of the Authority are organized on the basis of governmental fund accounting. The Authority operates a single enterprise fund, which is considered a separate accounting entity. An enterprise fund is used to account for governmental activities where the intent is that the cost of providing goods or services is financed primarily through user charges. The Authority's operations consist of ten insurance programs, a miscellaneous program, a general administration program, a building program for the office facility it owns and the newly formed Captive. Each program has established its own chart of accounts for its assets, deferred outflows of resources, liabilities, deferred inflows of resources, net position, revenues, and expenses.

The financial statements of the Authority have been prepared in accordance with accounting principles generally accepted in the United States of America. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental

#### 1. <u>Organization and Significant Accounting Policies (continued)</u>

#### C. Significant Accounting Policies (continued)

accounting and financial reporting principles. As a governmental entity, the Authority follows the accounting standard hierarchy established by the GASB. Basis of accounting refers to when revenues and expenses are recognized in the accounts and reported in the financial statements. Basis of accounting relates to the timing of measurement made, regardless of the measurement focus applied. The accounting records are maintained using the economic resources measurement focus and the accrual basis of accounting. Net operating income includes the cost of providing risk financing and related services, and the expenses related to providing those services. Net nonoperating income includes investment income, rental income, and the related expenses. Major revenue accrual entries include member premium receivable and investment income receivable in the EIA and EIO Treasury. Expenses are recognized when goods or services are received, or in the case of claims, when the insured event occurs. Expense accrual entries include liabilities for reported claims and liabilities for claims incurred but not reported. The financial statements are presented on a consolidated basis including the EIO but net of elimination of intercompany transactions between the EIA and the EIO.

For the year ended June 30, 2018, the Authority implemented GASB Statement No. 75 (GASB 75), Accounting and Financial Reporting for Post-Employment Benefits Other Than Pensions – this Statement replaced GASB Statement No. 45, and amended requirements of GASB 57 (OPEB Measurement By Agent Employers and Agent Multiple –Employer Plans) with required implementation for the Authority during the year ended June 30, 2018. The primary objective of GASB 75 is to improve accounting and financial reporting by state and local governments for other post-employment benefits (OPEB) by establishing standards for measuring and recognizing liabilities, deferred outflows of resources, deferred inflows of resources, and expenses/expenditures. It requires employers to report a net OPEB liability for the difference between the present value of projected OPEB benefits for past service and restricted resources held in trust for the payment of benefits. The Statement identifies the methods and assumptions that should be used to project the benefit payment identifies, discount projected benefit payments to their actuarial present value, and attribute that present value to periods of employee service. Note 8 explains the effect of the current year GASB implementation.

Since GASB 75 requires retroactive application, the net OPEB liability offset by the related deferred outflow of resources as of June 30, 2017 reduces the beginning net position as of June 30, 2018. As a result, for the year ended June 30, 2018, the beginning net position decreased by \$562k as the cumulative effect of a change in accounting principles.

#### Reclassifications

Certain reclassifications have been made to prior year balances to conform to classifications used in the current year.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Authority considers cash in banks and deposits in the State of California Local Agency Investment Fund to be cash equivalents.

#### 1. <u>Organization and Significant Accounting Policies (continued)</u>

#### Investments

Investments are recorded in the Treasury (note 3) at fair value. Investment income is recorded as earned.

#### Receivables

All receivables are reported at their gross value and, where appropriate, are reduced by the estimated portion that is expected to be uncollectible. Interest on investments is recorded in the year the interest is earned and is considered 100% collectible. The June 30, 2018 and June 30, 2017 balances in the other receivable accounts are considered 100% collectible.

#### Prepaid Expenses

Payments for insurance and other services that extend to future accounting periods have been recorded as prepaid expenses.

#### Capital Assets

Capital assets include building, furniture, equipment, software, and tenant improvements with an individual cost of \$5k or more. Capital assets are recorded at cost. Expenses for maintenance and repairs are reflected in current earnings as incurred. Upon sale or retirement of an asset, its cost and related accumulated depreciation are removed from the account balances and charged to current earnings.

Depreciation for office furniture, equipment, and software is computed using the straight-line method and an estimated useful life of three to seven years. Depreciation for the office building and tenant improvements is computed using the straight-line method, either over the lease term or the useful life of the component units, as appropriate, with the period ranging from three to sixty years.

#### Unearned Income

Unearned income includes payments from members or others for future services received, but not earned until a subsequent accounting period.

#### <u>Unallocated Loss Adjustment Expenses Payable</u>

ULAE includes costs that cannot be specifically associated with particular claims, but are related to claims paid or the process of claim settlement and claims administration services. These costs include the cost of third party administrators in the PWC Program and Medical Malpractice Program to pay claim benefits and manage the claim until it is closed. Costs also include the cost of Authority staff to pay claims and seek recovery from reinsurance carriers. Since the workers' compensation programs have claims that may stay open for benefits until the death of the claimant, the associated ULAE is a significant liability.

#### 1. <u>Organization and Significant Accounting Policies (continued)</u>

The discounted outstanding ULAE is as follows:

	 June 30, 2018	 June 30, 2017
Primary Workers' Compensation	\$ 41,256,000	\$ 38,074,137
Excess Workers' Compensation	5,615,000	12,406,656
Primary General Liability	48,000	240,291
General Liability 1	955,000	2,545,810
General Liability 2	1,073,000	692,828
Property	10,000	120,341
Medical Malpractice	1,151,000	1,840,794
Totals	\$ 50,108,000	\$ 55,920,857

#### **Compensated Absences**

The Authority's vacation policy provides for a limited accumulation of earned vacation leave, with such leave being fully vested when earned. A liability of \$510k for vacation pay has been computed and recorded, based on the unused days multiplied by the current daily rates of pay.

At June 30, 2018, the current portion of the liability is \$102k and the balance of \$408k is considered long term.

Fiscal Year Ended

	Ju	ine 30, 2018	Ju	ne 30, 2017
Beginning Balance	\$	459,133	\$	410,429
Increases		450,096		355,706
Decreases		(399,543)		(307,002)
Ending Balance	\$	509,686	\$	459,133
				,

 Current Portion
 \$ 101,937
 \$ 91,827

 Long Term Portion
 \$ 407,749
 \$ 367,306

The Authority's sick leave policy provides for an unlimited accumulation of earned sick leave. Sick leave does not vest, but any unused sick leave, accumulated at the time of retirement, may be used in the determination of length of service for retirement benefit purposes. Since the Authority has no obligation for the accumulated sick leave until it is actually taken, no accrual for sick leave has been made.

#### <u>Deferred Outflows/Deferred Inflows of Resources</u>

In addition to assets and liabilities, the statement of net position reports separate sections for deferred outflows of resources and deferred inflows of resources. Deferred outflows of resources represent a consumption of resources that applies to a future period(s) and will not be recognized as an outflow of resources (expense) until then. Conversely, deferred inflows of resources represent an acquisition of resources that applies to a future period(s) and will not be recognized as an inflow of resources (revenue) until that time.

#### 1. <u>Organization and Significant Accounting Policies (continued)</u>

#### Pensions

For purposes of measuring the net pension liability and deferred outflows/inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Authority's portion of the CalPERS Miscellaneous plan and additions to/deductions from the Plans' fiduciary net position have been determined on the same basis as they are reported by CalPERS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value. Contributions made to the Authority's pension after the measurement date, but before the fiscal year end are recorded as a deferred outflow of resources and will reduce the net pension liability in the next fiscal year.

Additional factors involved in the calculation of the Authority's pension expense and net pension liability, include the differences between expected and actual experience, changes in assumptions, difference between projected and actual investment earnings, changes in proportion, and differences between the Authority's contributions and proportionate share of contributions. These factors are recorded as deferred outflows and inflows of resources and are amortized over various periods. See Footnote 7 for further details related to these pension deferred outflows and inflows.

#### Other Post-Employment Benefits (OPEB)

For purposes of measuring the net OPEB liability, deferred outflows of resources and deferred inflows of resources related to OPEB, and OPEB expense, information about the fiduciary net position of the Authority's portion, and additions to/deductions from Authority's fiduciary net position have been determined on the same basis as they are reported by CalPERS. For this purpose, the Authority recognizes benefit payments when due and payable in accordance with the benefit terms. Investments are reported at fair value, except for money market investments and participating interest-earning investment contracts that have a maturity at the time of purchase of one year or less, which are reported at cost.

Additional factors involved in the calculation of the Authority's OPEB expense, and net OPEB liability, include the differences between expected and actual experience, changes in assumptions, difference between projected and actual investment earnings, changes in proportion, and differences between the Authority's contributions and proportionate share of contributions. These factors are recorded as deferred outflows and inflows of resources and amortized over various periods. See Footnote 8 for further details related to these OPEB deferred outflows and inflows.

#### Classification of Revenues

The Authority has classified its revenue as either operating or non-operating revenues. Certain significant revenue streams relied upon for operations are recorded as non-operating revenues, as defined by GASB Statement 34 including investment income. Revenues and expenses are classified according to the following criteria:

• Operating revenues: Operating revenues include activities that have the characteristics of exchange transactions, such as insurance premiums, assessments for insured events, administration fees, and public entity fees.

#### 1. <u>Organization and Significant Accounting Policies (continued)</u>

• <u>Non-operating revenues</u>: Non-operating revenues include activities that have the characteristics of non-exchange transactions and other revenue sources described in GASB Statement 34, such as investment income and finance charges.

#### Premiums for Transferred Risk and Contributions for Retained Risk

The EIA's programs blend the purchase of insurance with risk sharing pools. Premiums for transferred risk are resources collected to purchase commercial insurance. Contributions for retained risk are collected to fund our risk sharing pools and share in the cost of claims.

Both premiums for transferred risk and contributions for retained risk are collected in advance and recognized as revenues in the period for which insurance protection is provided. Workers' compensation program contributions are based on estimated payrolls and are adjusted in the subsequent fiscal year, based on actual payroll data.

#### Provision for Claims

The Authority's programs include both arrangements in which the members combine resources to purchase commercial insurance products and risk sharing pools, where members pool risks and funds and share in the cost of losses. Some programs include elements of both; losses up to a certain amount are pooled, and the Authority purchases excess or reinsurance for losses not covered in the pooled layer. The provision for claims expense represents the pool's expense for claim costs.

#### Excess Insurance and Reinsurance

The Authority uses excess insurance and reinsurance agreements to reduce its exposure to large losses on all types of insured events. Excess insurance covers claims in excess of each pool's retention layer. Reinsurance permits recovery of a portion of losses from reinsurers, although it does not discharge the primary liability of the Authority as direct insurer of the risk reinsured. The Authority does not report reinsured risk as a liability, unless it is probable that those risks will not be recovered from reinsurance.

#### **Services**

Services donated by many officers, directors, and committee members are important to the activities of the Authority. The financial statements do not recognize the value of these donated services, since there is no basis for measuring and valuing these services.

#### **Income Taxes**

The Authority is a government entity exempt under the Internal Revenue Code Section 115, and is not liable for federal or state income taxes. The Authority is liable for certain payroll taxes.

#### Management Estimates

The preparation of financial statements, in conformity with accounting principles generally accepted in the United States of America, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the reporting date, and revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term are described elsewhere in this report.

#### 1. <u>Organization and Significant Accounting Policies (continued)</u>

#### **Net Position**

Net position represents the net investment in capital assets of \$10.2M, net of accumulated depreciation, and unrestricted net position of \$112.4M as of June 30, 2018, for a total of \$122.6M. The unrestricted net position balances are available for future operations or distribution. The net position as of June 30, 2017, was \$140.5M. There were three adjustments to the beginning net position of 2018 reducing the beginning net position to \$134.3M.

#### Adjustment to the Beginning Net Position

The three adjustments made to the beginning net position add up to \$6.2M and are explained below:

- GASB 75 implementation in 2017/18 required a change in reporting the OPEB obligation on the Authority's Statement of Net Position. The beginning net position is reduced by \$562k to account for this change.
- The Authority's merger with SANDPIPA was effective July 1, 2018. This resulted in an increase in beginning net position of \$3.2M.
- The member balances of approximately \$8M in Risk Management Subsidy accounts and \$900k in Legacy Stabilization Fund were accounted for as part of the net position in General Administration and Dental Programs, respectively. These monies are being reclassified from the net position to the Authority's liabilities on the Statement of Net Position because these are being held by the EIA on behalf of their members. This caused a reduction in beginning net position of \$8.9M.

#### 2. Cash

#### A. Cash and Cash Equivalents

Cash and cash equivalents, as of June 30, 2018 and 2017 are reported at fair value and consist of the following:

	,	June 30, 2018	,	June 30, 2017
Cash in Banks				
Primary Workers' Compensation	\$	4,681,141	\$	7,640,159
Primary General Liability		318,438		532,686
General Administration		830,787		278,916
Iron Point		425,435		278,594
Total Cash in Banks		6,255,801		8,730,355
Cash in EIA Treasury				_
Cash in Bank, General Checking		8,493,897		15,635,054
Treasury Money Market		10,948,645		5,462,438
State of California,				
Local Agency Investment Fund		9,071,744		7,063,303
Total Cash in EIA Treasury		28,514,286		28,160,795
Total Cash and Cash Equivalents	\$	34,770,087	\$	36,891,150

#### 2. <u>Cash (continued)</u>

#### B. Custodial Credit Risk

The carrying amount of the Authority's total cash in banks was \$14,749,698 at June 30, 2018, and \$24,365,409 at June 30, 2017. The bank balance was \$22,426,326 at June 30, 2018 and \$36,063,841 at June 30, 2017, and was partially insured by the Federal Deposit Insurance Corporation (FDIC). As of June 30, 2018, \$21,676,326 is in excess of FDIC insured amounts. California law requires depository banks to hold collateral equal to 110% of government funds on deposit. Our investment policy does not address custodial credit risk.

#### C. <u>Authority Treasury</u>

The Authority pools cash resources of its various programs in order to facilitate the management of cash. Cash available to a particular program is readily identifiable. The balance in the pooled cash accounts is available to meet current operating requirements. Cash in excess of current requirements is invested in various interest-bearing securities, as part of the Authority's investments.

The Authority and EIO's treasury accounts were comprised of the following:

Cash In Banks in EIA Treasury	\$	June 30, 2018 19,442,542	_	June 30, 2017 21,097,492
Cash in State of California	*	, ,	Ī	,,,,
Local Agency Investment Fund		9,071,744		7,063,303
Investments		651,628,827		616,992,551
Investment Income Receivable		3,316,364		2,320,764
Total Treasury Assets	\$	683,459,477	9	6 647,474,110
	J۱	une 30, 2018		June 30, 2017
Primary Workers' Compensation	\$	69,977,884	9	67,258,290
Excess Workers' Compensation		320,475,617		366,079,183
Primary General Liability		1,278,523		1,620,935
General Liability 1		157,325,837		155,784,430
General Liability 2		(402,274)		534,091
Property		(98,290,835)		(84,607,750)
Medical Malpractice		41,374,699		38,480,861
Master Rolling Owner Controlled Ins Program		378,609		316,112
EIAHealth		7,552,185		4,920,101
Dental		18,277,435		18,204,933
Miscellaneous Programs		1,925,560		1,903,302
General Administration		13,599,520		12,544,600
Building Fund		(6,554,581)		(6,168,786)
EIO		156,541,298		70,603,808
Total Treasury Balances	\$	683,459,477	3	647,474,110

#### 3. Investments

The investments in the financial statements are governed by the EIA and EIO's investment policies.

The EIA's investment policy is designed to achieve an optimum rate of return on available assets not required for current operating needs. Section 53601 of the California Government Code provides the legal authority for investments. An appropriate level of risk shall be maintained by purchasing securities that are liquid, marketable, and high quality. Adequate diversification shall be applied to prevent an undue amount of investment risk with any one institution. The classes of investment that most adequately meet the above mentioned criteria shall be allowed for purchase. They are issues of the United States Government, federal agencies (GNMA, FNMA, FHLB, FFCB, and FHLMC), local government investment pools, municipal bonds including those issued by the State of California, bankers' acceptances, commercial paper, asset-backed and mortgage-backed securities, supranational, money market mutual funds, and medium-term corporate notes. While not as liquid or marketable as prior mentioned securities, repurchase agreements and time certificates of deposit are also allowable investments. The Authority may also deposit investment funds with the State of California Local Agency Investment Fund.

The EIA's investment policy places limits on the purchase of various categories of investments as follows:

No limitations 25% max issuer A" or higher by at least 1 NRSRO; 30% maximum; 5% max issuer; ssuer is a corporation organized and operating within the U.S. or
A" or higher by at least 1 NRSRO; 30% maximum; 5% max issuer;
ssuer is a corporation organized and operating within the U.S. or
y depository institutions licensed by U.S.
A" or higher by at least 1 NRSRO; 30% maximum; 10% maximum or CA State issued munis; 5% max issuer for all others
A-1" or higher short term rating by at least 1 NRSRO; "A" or higher
ong term rating by at least 1 NRSRO; 40% maximum; 5% max
ssuer; 180 days max maturity
0% maximum; 5% max issuer; FDIC insured; Fully collateralized
, , ,
A-1" or higher short term rating by at least 1 NRSRO; "A" or higher ong term rating by at least 1 NRSRO; 30% maximum; 5% max ssuer
A-1" or higher by at least 1 NRSRO; "A" or higher by at least 1 NRSRO, if long term debt issued; 25% maximum; 5% max issuer; 270 days max maturity
AA" or higher rating by a NRSRO; "A" or higher issuer rating by a
RSRO, if long term debt issued; 20% maximum; 5% max issuer
lighest rating by 2 NRSROs; 20% maximum; 10% per fund
AA" or higher by a NRSRO; 30% maximum; 10% max issuer;
ncludes: IBRD, IFC, and IADB
02% colateralization; Not used by investment adviser
Authority may invest up to the maximum permitted by LAIF; Not used by IA
0% of the portfolio (does not include make whole securities)
% of portfolio (except U.S. government, Agencies/ GSEs, Money
Market Fund, LGIP)
years maximum maturity

#### 3. <u>Investments (continued)</u>

The EIO's investment policy identifies procedures that will foster a prudent and systematic investment program designed to seek EIO objectives through a diversified investment portfolio. An appropriate level of risk shall be maintained by purchasing investments within the context of a well-diversified portfolio. Adequate diversification between Equities and Fixed Income securities shall be applied to prevent an undue amount of investment risk with any one area. The EIO strives to achieve returns and control risk by meeting certain asset allocation targets set forth in the EIO investment policy. The classes of investment that most adequately meet the above mentioned criteria shall be allowed for purchase. They are Equity and Fixed Income investments of U.S. and non-U.S. issuers, Real Estate Investment Trusts, and Commodities. The investment policy also lists out some prohibited transactions such as direct short sales of individual securities, direct margin purchases, direct investment in commodities future contracts, direct investment in real estate or direct real estate lending, and hedge funds.

#### A. <u>Investment Credit Risk</u>

The Authority's investments at June 30, 2018 and 2017 are summarized below. The credit quality rating used is Standard and Poor's, a nationally recognized rating agency.

		June 30, 2018		June 30, 2017	
	Credit				
	Quality				
Investments	Rating	Fair Value	%	Fair Value	%
U.S. Treasury Notes	AA+	\$ 175,364,160	26.9%	\$ 171,135,717	27.7%
U.S. Agencies	AA+ to A-1+	155,036,488	23.8%	152,539,708	24.7%
Asset Backed Securities	AAA	11,478,105	1.8%	23,076,907	3.7%
Asset Backed Securities	NR*	11,850,872	1.8%	23,410,958	3.8%
Corporate Notes	AAA to A+	70,468,004	10.9%	91,257,305	14.8%
Corporate Notes	A to BBB	82,154,057	12.6%	39,259,893	6.4%
Supranationals	AAA to A-1+	30,401,273	4.7%	32,477,580	5.3%
Supranationals	NR*	13,078,301	2.0%	6,023,994	1.0%
Calif. General Obligation	AA- to A+	23,253,100	3.6%	33,455,975	5.4%
Commercial Paper	A-1+ to A-1	3,090,459	0.5%	13,147,215	2.1%
Foreign Corporate Notes	AAA to A	4,030,378	0.6%	609,085	0.1%
Negotiable Certificates of	A-1+ to A-1	10,204,238	1.6%	-	-
Mortgage Pass Thru	Aaa	1,264,714	0.2%	-	-
International Equity	NR	5,663,143	0.9%	1,617,182	0.3%
International Real Estate	NR	1,164,165	0.2%	-	-
Large Cap US Equity	NR	20,233,278	3.1%	12,865,679	2.1%
Mid Cap US Equity	NR	6,132,259	0.9%	3,040,009	0.5%
Real Estate	NR	3,194,876	0.5%	560,088	0.1%
Emerging Market Equity	NR	5,245,376	0.8%	620,943	0.1%
Small Cap US Equity	NR	18,321,581	2.8%	11,894,313	1.9%
Total Investments		\$ 651,628,827	100%	\$ 616,992,551	100%

NR - Not Rated

#### B. Investment Interest Rate Risk

The Authority's investment policy limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates. Investments are generally limited to five years maturity, or less. The Authority's Finance Committee must approve investments maturing over five years for the EIA.

#### 3. <u>Investments (continued)</u>

Maturities of investments held at June 30, 2018 consist of the following:

#### **Investment Maturities**

						Time to
	Fair Value	Les	ss than 1 Year	One	e to Five Years	Maturity
U.S. Agencies	\$ 155,036,488	\$	13,704,383	\$	141,332,105	2.51
Asset Backed Securities	23,328,977		164,752		23,164,225	2.39
Corporate Mid Term Notes	152,622,061		1,116,555		151,505,506	3.24
Municipal Bonds	23,253,100		23,253,100		-	0.84
Supranationals	43,479,574		-		43,479,574	3.03
Mortgage Pass Thru	1,264,714		-		1,264,714	28.85
Negotiable Certificates of Deposit	10,204,238		10,204,238		-	
Commercial Paper	3,090,459		3,090,459		-	0.29
Foreighn Corporate	4,030,378		-		4,030,378	2.24
U.S. Treasuries	175,364,160		3,771,135		171,593,025	3.39
Totals	\$ 591,674,149	\$	55,304,622	\$	536,369,527	2.67

<sup>\*</sup>Excludes Exchange Traded Funds (ETF) which has a maturity more than 5 years

The Authority recognizes all investments at fair value in accordance with GASB Statement 31 and GASB Statement 72. Fair value equals estimated market values obtained from the Interactive Data Corporation (IDC) pricing system, a leading provider of financial information to global markets. The calculation of realized gains and losses is independent of the calculation of the change in the fair value of investments. Realized gains and losses of the current period include unrealized amounts from prior periods. Investment income includes \$7.2M of unrealized loss for the year ended June 30, 2018. In the year ended June 30, 2017, \$6.1M of unrealized loss was recognized.

The calculation of unrealized gains and losses are shown in the following tables:

	June 30, 2018	June 30, 2017
Fair Value at June 30,	\$ 651,628,827 \$	616,992,551
Add: Proceeds of Investments Disposed Of	363,190,281	333,320,929
Less: Cost of Investments Purchased	(405,059,781)	(384,804,828)
Less Fair Value at July 1	(616,992,551)	(571,598,427)
Change in Fair Value	\$ (7,233,224) \$	(6,089,775)

#### 3. <u>Investments (continued)</u>

	Beginning				Ending	
	Fair Value At				Fair Value At	Change in
	July 1, 2017	Purchases	Dispositions	Subtotal	June 30, 2018	Fair Value
U.S. Agencies	\$ 152,539,708	\$75,203,248	\$67,537,139	\$ 160,205,817	\$ 155,036,488	\$ (5,169,329)
Asset Based Securities	46,487,866	18,162,100	41,475,956	23,174,010	23,328,977	154,967
Corporate Notes	130,517,197	73,026,141	45,789,729	157,753,609	152,622,061	(5,131,548)
Municipal Bonds	33,455,975	-	10,000,000	23,455,975	23,253,100	(202,875)
Certificates of Deposit	_	10,703,852	-	10,703,852	10,204,238	(499,614)
Commercial Paper	13,147,215	55,582,473	68,318,895	410,793	3,090,459	2,679,666
Supranationals	38,501,574	13,086,916	7,300,000	44,288,490	44,744,289	455,799
U.S. Treasuries	171,135,717	121,157,286	113,018,087	179,274,916	175,364,160	(3,910,756)
Foreign Corporate Notes	5,876	3,258,249	_	3,264,125	4,030,378	766,253
International Equity	2,220,391	4,110,171	-	6,330,562	5,663,143	(667,419)
International Real Estate	560,088	597,947		1,158,035	1,164,165	6,130
Large Cap US Equity	12,865,679	10,000,180	4,708,425	18,157,434	20,233,278	2,075,844
Mid Cap US Equity	1,545,198	4,180,536	-	5,725,734	6,132,259	406,525
Real Estate	1,494,811	1,695,524	-	3,190,335	3,194,876	4,541
Emerging Market Equity	620,943	5,126,654	-	5,747,597	5,245,376	(502,221)
Small Cap US Equity	11,894,313	9,168,504	5,042,050	16,020,767	18,321,581	2,300,814
Totals	616,992,551	405,059,781	363,190,281	658,862,051	651,628,827	(7,233,224)

#### C. Concentration of Credit Risk

The EIA's investment policy places limits on the amount that may be invested in any one issuer. The limits are applied at the time the investment decision is made. These limits are summarized as follows:

	Limit per Institution	Limit per type of Investment
Treasury Notes and Bills	100%	100%
U.S. Agencies	25%	100%
Asset Backed Securities	5%	20%
Commercial Paper	5%	25%
Bankers' Acceptances	5%	40%
Corporate Mid Term Notes	5%	30%
Time Certificates of Deposit	5%	20%
Municipal Bonds	varies by state	30%
Repurchase Agreements	100%	100% (A)

(A) Repurchase Agreements must be collateralized with securities authorized by California Government Code, maintained at a level of at least 102% of the market value of the Repurchase Agreement. Maximum maturity may not exceed one year.

The EIO's investment policy places long-term asset allocation targets stated below:

	<u>EIO Target</u>
Equities	0% - 50%
Fixed Income	50% - 100%

#### 3. <u>Investments (continued)</u>

- 1. The equity allocation limitation are specific to the surplus funds of the Captive.
- 2. The asset manager will be responsible for determining the asset allocation within the targets and rebalance as necessary.
- 3. The Fixed Income allocation includes the liquidity portion to meet short-term cash flow requirements. The liquidity portfolio will maintain cash and cash equivalents of \$250,000 as required by the Utah Insurance Department regulations.
- 4. It is further noted the maximum amount of equity exposure, at time of purchase, will be limited to 40% of the aggregated surplus of the CSAC EIA and the EIO.

The investments in the EIO portfolio as of June 30, 2018 conform to these guidelines.

Investments with one institution that represent 5% or more of the total investment portfolio are listed below. Investments issued or explicitly guaranteed by the U.S. government and investments with the State of California's Local Agency Investment Fund (LAIF) have been excluded.

	Number of		Percentage of
Issuer	Securities	Fair Value	Total Portfolio
Federal National Mortgage Assn	13	\$ 79,697,371	12.2%
Federal Home Loan Bank	13	\$ 46,607,263	7.2%

#### D. Fair Value Measurements

The framework for measuring fair value provides a fair value hierarchy that categorizes the inputs to valuation techniques used to measure fair value into three levels. The fair value hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and lowest priority to unobservable inputs (Level 3). The three levels of the fair value hierarchy are described as follows:

- Level 1 Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets that a government can access at the measurement date.
- Level 2 Inputs to the valuation methodology include inputs other than quoted prices included within level 1 that are observable for an asset or liability, either directly or indirectly.
- Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within a fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value.

U.S. Agency Bonds, U.S. Treasury Notes, Asset Backed Securities, Corporate Mid-Term Notes, Municipal Bonds, Supranationals, Foreign Corporate Notes and Commercial Paper are valued using Level 2 inputs. International equity, International real estate, Negotiable

#### 3. <u>Investments (continued)</u>

CD's, Large-Cap equity, Mid-Cap equity, Real Estate, Emerging market equity, Small-Cap U.S. equity, and Mortgage Pass Thru are valued using Level 1 inputs.

Level 2 investments are evaluated on market-based measurements that are processed through a rules based pricing application and represent our good faith determination as to what the holder may receive in an orderly transaction (for an institutional round lot position typically \$1M or greater current value U.S. Dollar or local currency equivalent) under current market conditions.

The following table sets forth by level, within the fair value hierarchy, the Authority's assets at fair value as of June 30, 2018.

Investment type	Assets at Fair Value as of June 30, 2018				
		Level 1	Level 2	Level 3	
US Agencies	\$	-	\$ 155,036,488	\$ -	
Asset Backed Securities		-	23,328,977	-	
Corporate Medium Term Notes		-	152,622,061	-	
Foreign Corporate Notes		-	4,030,378	-	
Municipal Bonds		-	23,253,100	-	
Supranationals		-	43,479,574	-	
Commercial Paper		-	3,090,459	-	
US Treasuries		-	175,364,160	-	
International Equity		5,663,143	_	-	
International Real Estate		1,164,165	-	-	
Negotiable Certificates of Deposit		10,204,238	_	-	
Large Cap US Equity		20,233,278	-	-	
Mid Cap US Equity		6,132,259	-	-	
Real Estate		3,194,876	_	-	
Emerging Market Equity		5,245,376	-	-	
Small Cap US Equity		18,321,581	-	-	
Mortgage Pass Thru		1,264,714	-		
Total	\$	71,423,630	\$ 580,205,197	\$ -	

#### 3. <u>Investments (continued)</u>

The following tables sets forth by level, within the fair value hierarchy, the Authority's assets at fair value as of June 30, 2017.

Investment type	Assets at Fair Value as of June 30, 2017				
	Level 1	Level 2	Level 3		
U.S. Agencies	\$ -	\$ 152,539,708	\$ -		
Asset Backed Securities	-	46,487,866	-		
Corporate Medium Term Notes	-	130,517,198	-		
Foreign Corporate Notes	-	609,085	-		
Municipal Bonds	-	33,455,975	-		
Commercial Paper	-	13,147,215			
Supranationals	-	38,501,574	-		
U.S. Treasuries	-	171,135,716	-		
International Equity	1,617,182	-	-		
International Real Estate	560,088	-	-		
Large Cap US Equity	12,865,679	-	-		
Mid Cap US Equity	1,545,198	-	-		
Real Estate	1,494,811	-	-		
Emerging Market Equity	620,943	-	-		
Small Cap US Equity	11,894,313	-	-		
Total	\$ 30,598,214	\$ 586,394,337	\$ -		

#### E. California's Local Agency Investment Fund (LAIF)

The Authority may also invest in the State of California's LAIF, administered by the State Treasurer. California law restricts the Treasurer to investments in the following categories: U.S. Government securities, securities of federally sponsored agencies, domestic corporate bonds, interest bearing time deposits in California banks and savings and loan associations, prime-rated commercial paper, repurchase and reverse repurchase agreements, security loans, bankers acceptances, negotiable certificates of deposit, supranational debentures, and loans to various bond funds. State of California LAIF investments are audited annually by the Pooled Money Investment Board and the State Controller's Office. Copies of this audit may be obtained from the State Treasurer's Office at 915 Capitol Mall C-15, Sacramento, California 95814.

The total amortized cost of Pooled Money Investment Account at June 30, 2018, was \$88,964,875,827. The fair value is estimated at \$88,798,232,977 or 0.998126869% of cost. The average maturity of LAIF investments is 193 days at June 30, 2018.

The Authority's balance in LAIF at June 30, 2018, was \$9,071,744 and was recognized at LAIF's cost. State of California LAIF's cost approximates the fair value of the Authority's shares. The Authority's balance in LAIF at June 30, 2017, was \$7,063,303, and was also valued at LAIF's cost. State of California LAIF is not rated by the investment rating firms.

#### 4. Claim Liabilities

The Authority establishes claim liabilities based on estimates of the ultimate cost of claims (including claims adjustment expenses) that have been reported but not settled, and of claims that were incurred but not reported. Because actual claim cost depends on such complex factors as inflation, changes in doctrines of legal liability, and damage awards, the process used in computing claim liabilities does not necessarily result in an exact amount. Claim liabilities are recomputed periodically using a variety of actuarial and statistical techniques. Claim liability estimates reflect recent settlements, claims frequency, and other economic and social factors. A provision for inflation in the calculation of estimated future claims cost is implicit in the calculation because reliance is placed both on actual historic data that reflects past inflation, and on other factors that are considered to be approximate modifiers of past experience. Adjustments to claim liabilities are charged, or credited, to expense in the period in which they are made.

The governing committees have elected to establish claim liabilities in some programs at a level which includes investment income on monies set aside to pay claims, that is, on a discounted basis. Total claim liabilities at June 30, 2018 of \$832M, have been presented at the net present value of \$665M. At June 30, 2017, claim liabilities of \$770M are presented at their present value of \$611M, discounted based on the estimated investment income yield.

Annually, the Board and committees evaluate the discount rate to be used for pool funding and for the actuarial valuation of claim liabilities. This is of particular importance for the EWC Program, the GL1 Program, and the Medical Malpractice Program, because claim liabilities are paid off over a longer period of time. The rates in each program will vary because of the claims payout pattern.

The EWC Program has an extremely long payout period due to the nature of the claims. This is an "excess" program, meaning coverage sits on top of a member's self-insured retention, which can vary from \$125k up to \$5M. Much of the liability arises as a result of a future medical award, or disability award, that extends for the life of the injured worker, who may collect benefits for over 30 years. The total funds available to pay those claims earn interest for years, and because of the size of the program, a change in the discount rate results in a change in the liability of millions. The following chart shows the sensitivity of claim liabilities to the discount rate selected and the resulting effect on net position.

Discount Effect on Claim Liabilities in the EWC Program						
Discount Rate Selected 3.00% 2.00% 1.00%						
Claim Liabilities	\$282,695,641	\$312,255,064	\$349,035,423			
Net Position Balance	\$29,370,828	(\$188,595)	(\$36,968,954)			

In the PWC Program, the Authority only retains the first \$10k of liability for the years 2009/10 to 2017/18. Since this is paid relatively quickly, the claims for these years are not discounted. Starting 2016/17 program year, corridors in \$10k-\$125k layer adding up to \$16.7M for 2016/17 and 2017/18 years was transferred to the Captive. Additionally, in fiscal year 2016/17, the Authority commuted or bought back the claim liabilities for the 1997-2004 years of \$9.8M, which was the balance of the aggregate stop loss coverage. The Authority transferred this risk to the Captive. Over and above the stop loss coverage, the Authority estimates a claim liability of \$8.6M, which is retained by the EIA and discounted at 1.5%. The claims for the period 2004/05 to 2008/09 are fully insured.

### 4. <u>Claim Liabilities (continued)</u>

The discount rate for each program is as follows:

<u>Program</u>	Discount rate
Primary Workers' Compensation	0% 2009/10 forward
Primary Workers' Compensation	1.5% 2003/04 and prior
Primary Workers' Compensation ULAE	1.50%
Excess Workers' Compensation	3.00%
General Liability 1	1.75%
General Liability 2	no discount
Property	no discount
Medical Malpractice	1.75%
Dental	no discount

A summary of the claim liabilities by program is as follows:

	June 30, 2018	June 30, 2017
Primary Workers' Compensation	\$ 63,276,229	\$ 55,218,289
Excess Workers' Compensation	282,695,641	338,799,058
Primary General Liability	63,221	273,240
General Liability 1	150,183,672	119,396,406
General Liability 2	1,569,647	3,925,012
Property	40,840	245,341
Medical Malpractice	31,956,007	30,274,229
Dental	1,826,677	1,927,909
EIO Captive	132,847,720	60,641,734
Total Claim Liabilities	\$ 664,459,654	\$ 610,701,218

#### 4. <u>Claim Liabilities (continued)</u>

The following represents changes in those aggregate liabilities for the Authority for the past two years:

	June 30, 2018	June 30, 2017		
Unpaid claims and claim adjustment expenses at the				
beginning of the fiscal year	\$ 610,701,218	\$ 562,521,675		
Incurred claims and claim adjustment expenses:				
Provision for Retained Risk of the current fiscal year	168,878,576	167,558,994		
Increase in Provision for Retained Risk, prior fiscal years	56,643,455	21,636,059		
Total incurred claims & claim adjustment expenses	225,522,031	189,195,053		
Payments:				
Claims and claim adjustment expenses attributable to				
insured events of the current fiscal year	50,982,380	52,749,238		
Claims and claim adjustment expenses attributable to				
insured events of the prior fiscal years	120,781,215	88,266,272		
Total Payments	171,763,595	141,015,510		
Total Unpaid claims and claim adjustment expenses				
at the end of the fiscal year	\$ 664,459,654	\$ 610,701,218		
·				
Reported Claims	\$ 405,105,385	\$ 397,805,559		
Incurred But Not Reported Claims	209,246,269	156,974,802		
Unallocated Loss Adjustment Expenses	50,108,000	55,920,857		
Total Claim Liabilities	\$ 664,459,654	\$ 610,701,218		
Current Claim Liabilities	\$ 144,273,052	\$ 115,179,759		
Non-current Claim Liabilities	520,186,602	495,521,459		
Total Claim Liabilities	\$ 664,459,654	\$ 610,701,218		

#### A. Primary Workers' Compensation

The PWC Program was established on July 1, 1997. The PWC Program is a full service program including claims administration. The Program blends pooling of workers' compensation claims with purchasing of insurance. The Program covers workers' compensation claims up to \$125k, per occurrence. Claims in excess of \$125k are the responsibility of the Authority's EWC Program.

In March 2010, the Authority completed a LPT with ACE Insurance Company for the claim liabilities for the July 2004 through June 2009 years. The Authority will continue to administer the claims and is responsible for the ULAE on a go forward basis for those claim years, but ACE is responsible for all claim payments. In August 2016, we commuted or bought back the claim liabilities for the 1997 to 2004 years of \$9.8M, which was the balance of the aggregate stop loss coverage. We transferred this risk to the Captive.

#### 4. <u>Claim Liabilities (continued)</u>

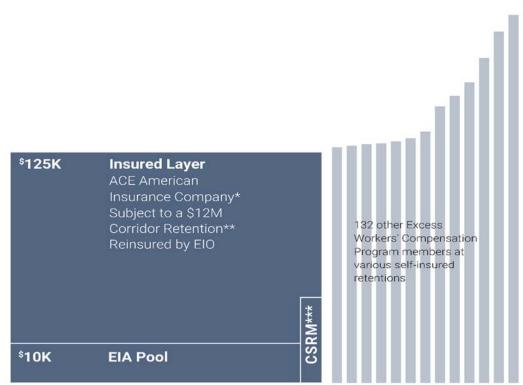
#### A. Primary Workers' Compensation (continued)

For the 2009/10 through 2015/16 policy years, the Authority purchased insurance for claim liabilities in excess of \$10k (per claim) up to \$125k. For the 2010/11 and 2011/12 years, the coverage was with CastlePoint National Insurance Company, which has been placed in conservatorship. Any amounts not covered by CastlePoint are to be covered by the CIGA. Although CIGA has paid on some claims, it has issued denials if other insurance is available to cover the exposure. The total exposure to the PWC Program that is considered unrecoverable as of June 30, 2018, is approximately \$1.1M, discounted, and this amount is included in claim liabilities in the PWC Program.

Starting in the 2016/17 policy year, there were corridor risks transferred to the EIO. The coverage in excess of \$10k (per claim) up to \$125k was purchased subject to a corridor retention of \$4.3M for 10 months from July 2016 to April 2017 from AmTrust Group and another corridor retention of \$12.4M for 14 months from May 2017 to June 2018 from ACE/Chubb. These corridor risks were transferred to the EIO. The proportionate corridor of \$1.6M for two months, May and June 2017, was transferred to the EIO in fiscal year 2016/17, while the remaining corridor of \$10.8M was transferred to the EIO in fiscal year 2017/18. The Program has a liability for total claims and ULAE of \$63.3M out of which ULAE liabilities are at \$41.3M.

Primary Workers' Compensation

Statutory — Excess Workers' Compensation Program —



<sup>\* 14</sup> Month Policy, 5/1/17 - 7/1/18

<sup>\*\*</sup> The Corridor Retention will be adjusted at the end of the year.

<sup>\*\*\*</sup> CSRM's deductible is \$25K effective 7/1/17

#### 4. Claim Liabilities (continued)

#### B. Excess Workers' Compensation

The EWC Program was first established by the EIA in 1979. In recent years, the Authority had retained responsibility for the payment of workers' compensation claims in excess of each member's SIR up to \$5M. On July 1, 2008, the structure of the Program changed with the EIA ceding 70% of the liability for the layer from the member's SIR to \$1M to American Safety Casualty Insurance Company, with the EIA retaining 30% of that layer. From July 1, 2010 to June 30, 2012, the EIA began ceding 80% of the liability to CastlePoint National Insurance Company, with the EIA retaining 20%. In August 2016, the California Insurance Castlepoint Insurance Companies Commissioner placed (Castlepoint) conservatorship/liquidation. CIGA will pay up to \$500k on each claim. The Authority estimates the ultimate cost of the EWC claims for this period, not covered by CIGA, to be \$1M, and after application of the discount factor, \$750k was included in the June 30, 2018 claim liabilities. Additionally, CIGA has issued denials if other insurance is available to cover the exposure. The additional exposure to the EWC Program that is considered unrecoverable as of June 30, 2018, is approximately \$5.6M, discounted, and this amount is included in claim liabilities in the EWC Program, as well.

Members' SIRs vary between \$125k and \$5M and are approved by the Underwriting Committee. The Authority's coverage responsibility has varied from 1979 to present, as follows:

November 1, 1979 to October 5, 1993	SIR to \$500k
October 6, 1993 to January 1, 1995	SIR to \$750k
January 1, 1995 to June 30, 2002	SIR to \$300k
July 1, 2002 to June 30, 2008	SIR to \$5M
July 1, 2008 to June 30, 2010	SIR to \$1M - 30%-EIA; 70% - American Safety
	Casualty Insurance Company
July 1, 2010 to June 30, 2012	SIR to \$1M - 20%-EIA; 80% - CastlePoint
	National Insurance Company
July 1, 2008 to June 30, 2011	100% from \$1M to \$5M above the SIR
July 1, 2011 to June 30, 2012	\$3.5M Aggregate deductible in the \$1M to \$5M
	layer
July 1, 2012 to June 30, 2013	\$23.8M aggregate deductible in the SIR to \$1M
	layer and \$4.1M aggregate deductible in the \$1M
	to \$5M layer
July 1, 2013 to June 30, 2014	\$19.9M aggregate deductible in the SIR to \$5M
	layer
July 1, 2014 to June 30, 2015	Core Tower - \$23.5M aggregate deductible in
	the SIR to \$5M layer. Educational Tower
	effective 1/1/15 - \$8.6M aggregate corridor
	deductible.
July 1, 2015 to June 30, 2016	Core Tower - \$24.9M aggregate deductible in
	the SIR to \$5M layer. Educational Tower
	\$6.1M aggregate corridor deductible.
July 1, 2016 to June 30, 2017	Core Tower - \$22.06M aggregate transferred to
	the EIO. Educational Tower \$10.4M aggregate
	corridor transferred to the EIO
July 1, 2017 to June 30, 2018	Core Tower & Educational Tower - \$44.8M
	aggregate transferred to the EIO. Educational
	Tower- corridor for the primary layer of \$16.4M
	transferred to the EIO.

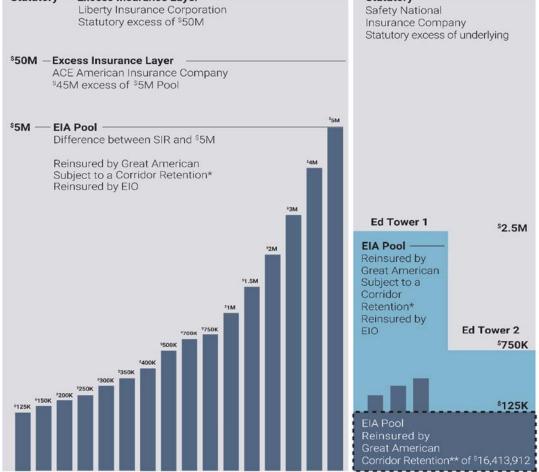
#### 4. <u>Claim Liabilities (continued)</u>

#### B. Excess Workers' Compensation (continued)

The Board has established the target equity (net position) range for the Program, between \$33M and \$103M. To support that goal, the Underwriting Committee has made the following recommendations, which were adopted by the Board, to address the risk of adverse loss development. Starting in 2008/09 and continuing to 2017/18, the EIA has purchased insurance to reduce our pool exposure in the SIR to \$5M layer. This transfer of risk significantly reduces the effect of adverse loss development in this insured layer. In addition, the confidence level (the percent at which future claims are funded) is higher than the expected level, and the pool layer premium has been calculated without regard to any savings from insuring the layer. Starting with the 2016/17 year, aggregate deductible corridors were transferred to the Captive to earn upfront discounts due to higher investment earnings. These discounts were passed on to the members. The chart below shows the current structure of the Program.

#### **Excess Workers' Compensation**

# Core Tower Educational Tower Statutory — Excess Insurance Layer Liberty Insurance Corporation Statutory Safety National



<sup>\*</sup> The Corridor Retention will be adjusted at the end of the year. The Core and Educational Towers are subject to a single, shared corridor retention of \$44,864,854 (does not include primary <\$125k layer).</p>

\*\* The Corridor Retention will be adjusted at the end of the year.

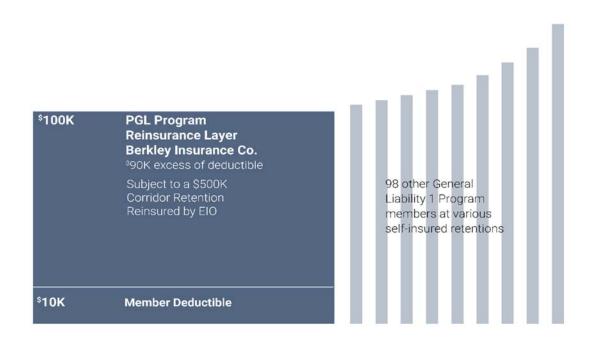
#### 4. <u>Claim Liabilities (continued)</u>

#### C. Primary General Liability

The PGL Program was established in 1998. Each member of the PGL Program had a \$10k deductible, per claim. Claim costs above the \$10k deductible, and below the \$100k limit, was the responsibility of the Authority's PGL Program and was insured by Berkley Insurance Company. Coverage in the primary layer was written to follow the form of the GL1 Program. Claims are not discounted. For the 2017/18 year, a corridor of \$500k was transferred to the EIO from this Program's \$10k-\$100k layer. The chart below shows the structure of the Program. In February of 2018, the PGL Committee approved the dissolution of the PGL Program and a merger with the GL1 Program through a new Deductible Buy-Down option, effective July 1, 2018.

#### Primary General Liability

\$25M — General Liability 1 Program



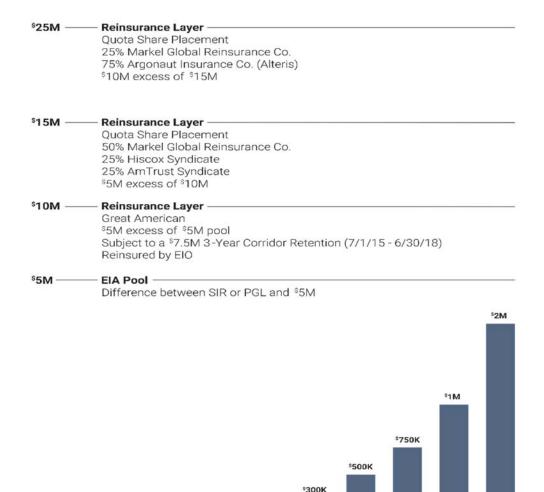
#### 4. Claim Liabilities (continued)

#### D. General Liability 1

The Authority's GL1 Program began pooling risk on July 1, 1985. The GL1 Program combines risk retention, risk pooling, and the purchase of excess reinsurance. Each member maintains a SIR between \$25k and \$1M. In the 2016/17 and 2017/18 fiscal years, the pool retained the responsibility for claims in excess of each member's SIR up to \$5M and purchased reinsurance from \$5M up to \$25M. In addition, in the first reinsurance layer (from \$5M to \$10M), the Program is responsible for the first \$7.5M in claims (should they occur) over the 3-year period encompassing the 2015/16 to 2017/18 fiscal years. This risk is transferred to the Captive. Claim liabilities are recognized based on the actuarial estimate of the expected ultimate claim cost, discounted at 1.75%. Reinsurance has been purchased for claims in excess of the pool limits. Additional coverage can be added by purchasing optional excess liability insurance, which is available as part of the Miscellaneous Programs.

The chart below shows the current structure of the Program.

#### General Liability 1



\*37 GL1 Program members purchase additional limits through the Optional Excess Liability Program.

\$250K

\$200K

\$150K

\$100K

\$50K

\$25K

#### 4. Claim Liabilities (continued)

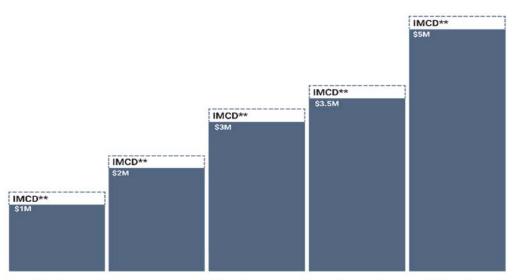
#### E. General Liability 2

The GL2 Program was designed to meet the liability insurance needs of the larger members. The Program began February 15, 1991. Each member is responsible for their SIR ranging from \$1M to \$5M. The 2013/14 policy year was written on a fully insured basis. The structure changed in the 2014/15 year to add a pool funded corridor retention, which was \$18M for the 2017/18 year and \$17.8M for the 2016/17 year. Starting in the 2016/17 program year, these corridors were transferred to the Captive.

The chart below shows the current structure of the Program.

#### General Liability 2

\$25M —	Reinsurance Layer  Quota Share Placement 65% AmTrust Syndicate 25% Hiscox Syndicate 10% Apollo Syndicate  \$5M excess of \$20M	
\$20M —	Reinsurance Layer Quota Share Placement 45% Markel Global Reinsurance Co. 30% Great American 25% Brit Insurance \$10M excess of \$10M	
\$10M —	Reinsurance Layer  QBE and Munich Re Subject to a \$17,973,212 Corridor Retention Reinsured by EIO	



\*12 GL2 Program members purchase additional limits through the Optional Excess Liability Program.

<sup>\*\*</sup>Individual Member Corridor Deductible (IMCD) where applicable.

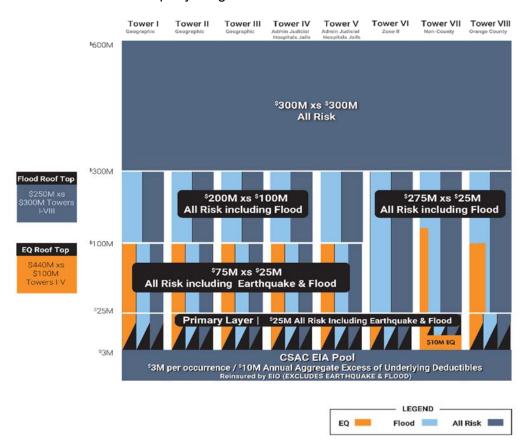
#### 4. <u>Claim Liabilities (continued)</u>

#### F. Property

The Authority's Property Program was established to allow members to group purchase primary and excess property insurance. The coverage provides all risk, flood, boiler and machinery, and earthquake limits. Members are responsible for deductibles ranging from \$5k to \$100k. There are other unique deductible requirements for specific types of claims. In 2017/18, the earthquake deductible was bought down to 2% of the insured value, with a deductible cap of \$100M. The pool assumes the risk for the difference between the member's deductible and the insurance deductible. Optional coverage is available for contractor's equipment, auto physical damage, and fine arts.

The primary portion of the Property Program requires a three-year pre-payment of the premium. Members are billed each July for the coverage period of April 1st to March 31st. The primary insurance policy has pool limits of \$3M per claim and \$10.4M aggregate in 2017/18 program year. The pool risk was transferred to the Captive in the 2016/17 and 2017/18 years. Beginning in 2014, the Authority started funding a catastrophic flood pool with a target of \$30M. In the 2017/18 year, the catastrophic flood pool was combined with the earthquake buy-down risk and members were charged \$2.5M (\$1M for flood risk and \$1.5M for earthquake risk) to fund the pool. As of June 30, 2018, the Authority is partially funded at \$12.3M in the catastrophic flood pool.

Excess insurance provides coverage for flood, earthquake, and other catastrophic events with various limits. For purposes of excess coverage including flood and earthquake, member property is divided among eight placements of "towers" to spread exposures around the State. The structure of the Property Program is as follows:



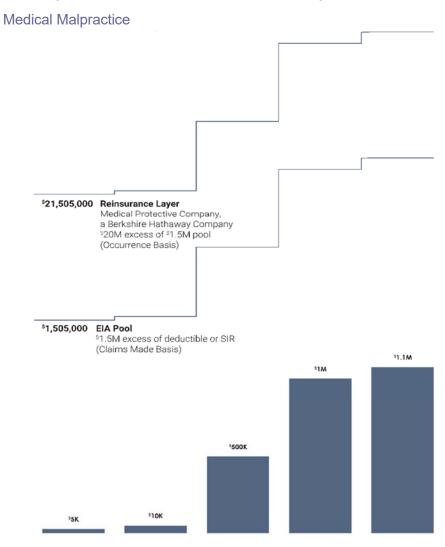
#### 4. <u>Claim Liabilities (continued)</u>

#### G. Medical Malpractice

The Medical Malpractice Program was established on June 1, 1988, to provide medical malpractice, general liability, and blanket contract health coverage to public health facilities. The Program provides coverage to members with exposures ranging from large acute care hospitals to small public and mental health clinics. The Medical Malpractice Program combines risk retention, risk pooling, and the purchase of excess insurance. The pooled layer is \$1.5M in excess of each member's deductible or retention.

The Program is divided into two groups for underwriting purposes – Program 1 for larger members with SIRs, and Program 2 for smaller members with deductibles. Medical Malpractice Program 1 members have a range of self-insured retentions from \$500k to \$1.1M. Medical Malpractice Program 2 members can elect deductibles from \$5k to \$10k.

The Program structure is illustrated in the following chart:



#### 4. <u>Claim Liabilities (continued)</u>

#### H. Dental

In the pooled Dental plan, claim liabilities are very predictable based on capped benefits. The claim liabilities at June 30, 2018 and June 30, 2017 of \$1.8M and \$1.9M, respectively, are undiscounted and are considered short term.

#### I. EIO

Total claim liabilities of the EIO at June 30, 2018 of \$148,574,155 have been presented at the net present value of \$132,847,720 using a 3.75% discount rate. For fiscal year ended June 30, 2017 total claim liabilities of \$68,234,483 have been presented at the net present value of \$60,641,734 using a 4.3% discount rate.

#### 5. Capital Assets

Capital assets include land, buildings, tenant improvements, furniture, equipment, and software assets with an initial, individual cost of more than \$5k and an estimated useful life in excess of one year. A capital asset summary of the land, buildings, and equipment is presented below:

	June 30, 2016	Additions/ Deductions	Additions/ June 30, 2017 Deductions		June 30, 2018
Land	\$ 1,000,000	\$ -	\$ 1,000,000	\$ -	\$ 1,000,000
Depreciable Assets:					
Buildings and Tenant Improvements	8,088,564	11,527	8,100,091	17,500	8,117,591
Furniture and Equipment	1,318,148	63,381	1,381,529	156,890	1,538,419
Software	2,754,077	961,967	3,716,044	1,122,080	4,838,124
Total Depreciable Assets	12,160,789	1,036,875	13,197,664	1,296,470	14,494,134
Less Accumulated Depreciation	(3,581,910)	(777,514)	(4,359,424)	(929,668)	(5,289,092)
Net Depreciable Assets	8,578,879	259,361	8,838,240	366,802	9,205,042
Net Land, Buildings and Equipment	\$ 9,578,879	\$ 259,361	\$ 9,838,240	\$ 366,802	\$ 10,205,042

Depreciation of furniture, equipment, and software is reported as an operating expense in the General Administration fund. Depreciation for the building and tenant improvements is reported in the Building fund. Total accumulated depreciation is reported as follows:

	Balance at	Additions/	Balance at	Additions/	Balance at
Accumulated Depreciation Detail	June 30, 2016	Deductions	June 30, 2017	Deductions	June 30, 2018
Buildings and Tenant Improvements	\$ (1,719,685)	\$ (274,139)	\$ (1,993,824)	\$ (265,092)	\$ (2,258,916)
Furniture and Equipment	(1,098,163)	(72,082)	(1,170,245)	(58,813)	(1,229,058)
Software	(764,062)	(431,293)	(1,195,355)	(605,763)	(1,801,118)
Total	\$ (3,581,910)	\$ (777,514)	\$ (4,359,424)	\$ (929,668)	\$ (5,289,092)

Depreciation is calculated using the straight-line method. The useful life for major classes of capital assets range from 60 years for the building, 10-25 years for tenant improvements of the EIA, over the lease terms of 5-10 years for leased tenant improvements, and 3-7 years for furniture, equipment, and software.

#### 6. Operating Leases

The Authority has leased 84% of the first floor of its two story building at 75 Iron Point Circle. The Authority occupies the entire second floor. Leases with various commercial tenants have been executed for periods of 5 to 10 years, with one lease having additional options to extend, but none exceeding 10 years. The cost of tenant improvements for the space under lease is \$843,832 with accumulated depreciation of \$698,370. The cost of the building and improvements under lease is \$3,318,592 with accumulated depreciation of \$1,109,671. The following is the schedule of lease revenue receivable under these operating leases for the next five years:

2019	\$ 481,919
2020	441,106
2021	268,460
2022	139,730
2023	143,790
Total	\$ 1,475,005

#### 7. <u>Employee Retirement System</u>

The Authority provides pension benefits to its employees through the 2% at age 55 Miscellaneous Plan, a cost-sharing, multiple-employer defined benefit pension plan (Classic) maintained by CalPERS, an agency of the State of California. Effective January 1, 2013, new employees not eligible to participate in the 2% at 55 plan, are covered under the new Public Employees' Pension Reform Act Plan (PEPRA), which has a different benefit structure of 2% at age 62 and other differences. CalPERS acts as a common investment and administrative agent for participating public entities within the State of California.

Collectively, the Classic Plan and the PEPRA Plan are referred to as the Plans. CalPERS issues a publicly available financial report that includes financial statements and required supplementary information for the Plans. This report is available at the CalPERS' website: www.calpers.ca.gov under Forms and Publications

#### A. General Information about the Pension Plan

#### Benefits Provided

The benefits for the Plans are established by contract with CalPERS, in accordance with the provisions of the California Public Employees' Retirement Law (PERL). The benefits are based on members' years of service, age, final compensation, and benefit formula. Benefits are provided for disability, death, and survivors of eligible members or beneficiaries. To be eligible for service retirement, members must be at least 50 and a minimum of five years of CalPERS-credited services. Members joining after January 1, 2013 must be at least 52.

#### Employees covered by the benefit terms

At June 30, 2018, the following employees were covered by the benefit terms:

Active members	77
Inactive members receiving benefits	9
Total	86

#### 7. <u>Employee Retirement System (continued)</u>

#### A. General Information about the Pension Plan (continued)

#### Contribution Description

Section 20814(c) of the PERL requires employer contribution rates for all public employers be determined on an annual basis by the actuary and are effective on the July 1st following notice of a change in the rate. The contributions are determined through the CalPERS' annual actuarial valuation process. The Plans' actuarially determined rate is based on the estimated amount necessary to pay the Plans' allocated share of the risk pool's costs of benefits earned by employees during the year, and any unfunded accrued liability. The Authority is required to contribute the difference between the actuarially determined rate and the contribution rate of employees. The Authority's required contribution rate on covered payroll for the measurement period ended June 30, 2017 (the measurement date) was 9.887% and 7.045% of annual pay for the Classic and PEPRA plans respectively.

For the year ended June 30, 2018, the legally required contributions were \$612,233. The required contribution is recognized as a Deferred Outflow of Resources Related to Pensions.

#### Actuarial Assumptions

For the measurement period ended June 30, 2017 (the measurement date), the Total Pension Liability (TPL) was determined by rolling forward the June 30, 2016 TPL. The June 30, 2017 and June 30, 2016 TPL were was based on the following actuarial methods and assumptions:

Actuarial Cost Method Entry-Age Normal

Actuarial Assumptions:

Discount Rate 7.15% Inflation 2.75%

Salary Increases Varies by Entry Age and Service

Investment Rate of Return 7.15%

Morality Rate Table (1) Derived using CalPERS' Membership

data for all funds

Post Retirement Benefits Increase Contract COLA up to 2.75% until

Purchasing Power Portectoin Allowance Floor on Purchasing Power applies,

2.75% thereafter

(1) The mortality table used was developed based on CalPERS' specific data. The table incudes 20 years of mortality improvements using Society of Actuaries Scale BB.

#### Changes in Assumptions

There were no changes in assumptions during the measurement period ended June 30, 2017, except the discount rate was changed from 7.65% to 7.15%.

#### 7. <u>Employee Retirement System (continued)</u>

#### A. General Information about the Pension Plan (continued)

#### Discount Rate

The discount rate used to measure the total pension liability is 7.15%. This differs from the discount rates used as of June 30, 2016, 7.65% due to a decrease in the long-term expected rate of return. To determine whether the municipal bond rate should be used in the calculation of the discount rate for each plan, CalPERS stress tested plans that would most likely result in a discount rate that would be different from the actuarially assumed discount rate. The tests revealed the assets would not run out. Therefore, the current 7.15% discount rate is appropriate and the use of the municipal bond rate calculation is not deemed necessary. The long-term expected discount rate of 7.15% is applied to all plans in the Public Employees' Retirement Fund (PERF). The cash flows used in the testing were developed assuming that both members and employers will make their required contributions on time and as scheduled in all future years. The stress test results are presented in a detailed report called "GASB Crossover Testing Report" that can be obtained at the CalPERS website under the GASB 68 section.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class.

In determining the long-term expected rate of return, staff took into account both short-term and long-term market return expectations, as well as the expected pension fund (PERF) cash flows. Taking into account historical returns of all the Public Employees Retirement Funds' asset classes (which includes the agent plan and two cost-sharing plans or PERF A, B, and C funds), expected compound (geometric) returns were calculated over the short-term (first 10 years) and the long-term (11-60 years) using a building-block approach. Using the expected nominal returns for both short-term and long-term, the present value of benefits was calculated for each PERF. The expected rate of return was set by calculating the single equivalent expected return that arrived at the same present value of benefits for cash flows as the one calculated using both short-term and long-term returns. The expected rate of return was then set equal to the single equivalent rate calculated above and rounded down to the nearest one quarter of one percent.

The table below reflects long-term expected real rate of return by asset class. The rate of return was calculated using the capital market assumptions applied to determine the discount rate and asset allocation. These geometric rates of return are net of administrative expenses.

Asset Class	Current Target Allocation	Real Return Years 1 - 10 <sup>1</sup>	Real Return Years 11+ <sup>2</sup>
Global Equity	47.00%	4.90%	5.38%
Fixed Income	19.00	0.80	2.27
Inflation Sensitive	6.00	0.60	1.39
Private Equity	12.00	6.60	6.63
Real Estate	11.00	2.80	5.21
Infrastructure and Forestland	3.00	3.90	5.36
Liquidity	2.00	(0.40)	(0.90)

<sup>&</sup>lt;sup>1</sup>An expected inflation of 2.5% used for this period

<sup>&</sup>lt;sup>2</sup>An expected inflation of 3.0% used for this period

#### 7. <u>Employee Retirement System (continued)</u>

### B. <u>Sensitivity of the Authority's Proportional Share of the Net Pension Liability to the Changes in the Discount Rate</u>

The following presents the net pension liability (asset) of the plan as of the 6/30/2017 measurement date, calculated using the discount rate of 7.15 percent, as well as what the net pension liability (asset) would be if it were calculated using a discount rate that is 1 percentage-point lower (6.15 percent) or 1 percentage-point higher (8.15 percent) than the current rate:

6/30/2017 Measurement Date	Discount Rate - 1%	<b>Current Discount Rate</b>	Discount Rate +1%
	6.15%	7.15%	8.15%
Plan Net Pension Liability	\$ 2,499,288	\$ 1,603,286	\$ 861,201

For the measurement date 6/30/2016, the following presents the net pension liability (asset) of the plan calculated using the discount rate 7.65 percent, as well as what the net pension liability (asset) would be if it were calculated using discount rate that is 1 percentage-point lower (6.65 percent) or 1 percentage-point higher (8.65 percent) that the current rate.

6/30/2016 Measurement Date	Discount Rate - 1% 6.65%		Current Discount Rate 7.65%		Discount Rate +1% 8.55%	
Plan Net Pension Liability	\$	3,395,947	\$	2,024,929	\$	892,994

#### C. <u>Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred</u> Inflows of Resources Related to Pensions

GASB 68 requires that the reported results must pertain to liability and asset information within certain defined timeframes. For this report, the following timeframes are used:

	2017-2018 Fiscal Year	2016-2017 Fiscal Year
Valuation Date	June 30, 2016	June 30, 2015
Measurement Date	June 30, 2017	June 30, 2016
Measurement Period	June 30, 2016 to June 30, 2017	July 1, 2015 to June 30, 2016

At June 30, 2018 the Authority reported a net pension liability (NPL) of \$1,603,286 and \$1,092,027 at June 30, 2017 for its proportionate share of the Miscellaneous Pool's NPL. The Authority merged with SANDPIPA on July 1, 2017, resulting in an increase in beginning NPL for the Authority by \$429,456.

#### 7. <u>Employee Retirement System (continued)</u>

The Authority's NPL for the Plan is measured as the proportionate share of the NPL. The NPL of the Plan is measured as of June 30, 2017. The total pension liability (TPL) used to calculate the NPL was determined by an actuarial valuation as of June 30, 2016 rolled forward to June 30, 2017 using standard update procedures. Using the Authority's individual employer rate plan's share of the risk pool TPL and Fiduciary Net Position (FNP), the proportionate shares of the TPL and FNP at the measurement date are determined for the Authority by the actuary. The Authority's proportionate share of the NPL for PERF C as of June 30, 2017 was 0.115960% for the Classic Plan and PEPRA Plan combined. The Authority's proportionate share of the NPL for PERF C and PEPRA combined as of June 30, 2016 was 0.157030%.

For the year ended June 30, 2018, the Authority recognized pension expense of \$612,233. At June 30, 2018, the Authority reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of		Deferred Inflows of	
	Resources			Resources
Differences between Expected and Actual Experience	\$	6,246	\$	(89,488)
Changes in Assumptions		775,002		(59,095)
Net Difference between Projected and Actual		175,274		-
Earnings on Pension Plan investments				
Change in Proportions		-		(771,024)
Change in Proportionate share of Contributions		-		(51,289)
Contributions Subsequent to Measurement Date		612,233		
Total	\$	1,568,755	\$	(970,896)

The \$612,233 reported as deferred outflows of resources related to contributions subsequent to the measurement date will be recognized as a reduction of the NPL in the year ending June 30, 2019.

At June 30, 2018, other amounts reported as deferred outflows/inflows of resources related to pensions will be recognized as pension expense as follows:

	Deferred			
<b>Measurement Period</b>	Οι	ıtflows/(Inflows) of		
Ended June 30:		Resources		
2019	\$	(291,686)		
2020		113,964		
2021		267,410		
2022		(104,062)		
Total	\$	(14,374)		

#### 7. <u>Employee Retirement System (continued)</u>

For the year ended June 30, 2017, the Authority recognized pension expense of \$1,432,265. At June 30, 2017, the Authority reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	 ed Outflows of esources	Deferred Inflows of Resources	
Differences between Expected and Actual Experience	\$ 19,031	\$	(4,361)
Changes in Assumptions	-		(180,055)
Net Difference between Projected and Actual Earnings on Pension Plan investments	937,127		-
Change in Proportions	-		(1,281,937)
Change in Proportionate share of Contributions	30,065		-
Contributions Subsequent to Measurement Date	551,010		-
Total	1,537,233		(1,466,353)

At June 30, 2017, other amounts reported as deferred outflows/inflows of resources related to pensions was recognized ad pension expense as follows:

	Deferred				
Measurement Period	Οι	ıtflows/(Inflows) of			
Ended June 30:	Resources				
2017	\$	4,135			
2018		5,778			
2019		38,673			
2020		22,294			
Total	\$	70,880			

#### 8. Other Postemployment Benefits (OPEB)

#### A. Plan Description

The Authority's defined benefit Other Post Employment Benefit Plan (OPEB), provides OPEB for all permanent full-time employees of the Authority. This is an agent multiple-employer defined benefit OPEB plan administered by the California Employers' Retirement Benefit Trust (CERBT). The Authority's defined benefit postemployment healthcare plan, CSAC Excess Insurance Authority Postemployment Healthcare Plan (CSAC EIA OPEB), provides limited medical benefits for retired employees and their beneficiaries. Retired employees and their beneficiaries must continue their participation in a CalPERS health care program to access CSAC EIA OPEB benefits. The Public Employees' Medical and Hospital Care Act (PEMHCA) of the State of California assigns the authority to establish and amend benefit provisions to the CalPERS Board of Directors.

CalPERS issues a publicly available financial report that includes financial statements and required supplementary information. Copies of CalPERS' annual financial report may be obtained from their executive office, 400 Q Street, Sacramento, California 95814.

#### 8. Other Postemployment Benefits (OPEB) continued

#### A. Plan Description

The postemployment health care benefit rates per month, per retiree, have been established by the CalPERS Board of Directors, as shown below. Retirees, or their beneficiaries, are responsible for the remaining balance of their monthly health care cost.

Calendar Year 2015	\$122 per month				
Calendar Year 2016	\$125 per month				
Calendar Year 2017	\$128 per month				
Calendar Year 2018	\$133 per month				
Thereafter	Adjusted be CalPERS Board to reflect changes				
	in the medical care component of the CPI				

Under PEMHCA, the Authority is required to contribute toward medical coverage for the retiree's lifetime or until coverage is otherwise discontinued. If a covered spouse survives the retiree and is entitled to survivor pension benefits, the Authority will continue the applicable contribution toward the spouse's coverage until his or her death. CSAC EIA OPEB provides employees who retire directly from the Authority, at a minimum age of 55, with a minimum of 5 years of coverage.

<u>Employees covered by benefit terms</u>. At June 30, 2018, the following employees were covered by the benefit terms:

Active Employees	68
Inactive Employees or beneficiaries receiving benefits	6
Total Participants	74

The long-term expected rate of return on plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of OPEB plan investment expense and inflation) are developed for each major asset class. The Authority's OPEB Plan assets are invested as part of the CalPERS CERBT Strategy 1 portfolio with a 7.28% expected Long term rate of return. Each employer choosing CERBT Strategy 1 owns a percentage of this portfolio. The Authority does not have direct ownership of the securities in the portfolio. The target allocation and best estimates of real rates of return for each major class are summarized below:

Asset Class	Target Allocation	Real Rate of Return
Global Equity	57%	8.14%
Fixed Income	27%	3.40%
Global Real Estate (REIT)	8%	6.90%
Treasury Inflation Protected		
Securities (TIPS)	5%	2.40%
Commodities	3%	5.71%

#### 8. Other Postemployment Benefits (OPEB) continued

#### B. Net OPEB Liability

The Authority's net OPEB liability of \$823,272 as of June 30, 2018, and the total OPEB liability used to calculate the net OPEB liability was determined by an actuarial valuation as of June 30, 2017.

<u>Actuarial assumptions</u>: The total OPEB liability in the July 1, 2017 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement, unless otherwise specified:

Valuation Date June 30, 2017

Funding Method Entry Age Normal Cost, Level percent of pay

Asset Valuation Method Market value of assets

Long Term Return on Assets 7.28%

Discount Rates 4.69% as of June 30, 2017

4.06% as of June 30, 2016

Inflation 2.75%

Salary Increases 3.25% per year, used only allocate the cost of

benefits between services

Participants Valued Only current active employees and retired

participants and covered dependents are valued. No future entrants are considered in the valuation

Discount Rate is the Interest rate used to discount future potential benefit payments to the valuation date. The Authority makes contributions to the plan at about the same time and in about the same amount as benefit payments and expenses coming due or referred to as Pay-As-You-Go. If a plan is not prefunded but a pay-as-you-go, then the rate of return is based on a yield or index rate for 20-year, tax-exempt general obligation municipal bonds with an average rating of AA/Aa or higher. Therefore, the Authority's discount rate was based on Fidelity Municipal General Obligation yield or index rate for 20-year Index. Changes of assumptions and other inputs reflect a change in the discount rate from 4.06 percent in 2017 to 4.69 percent in 2018.

Demographic actuarial assumptions used in this valuation are based on the 2014 experience study of the California Public Employees Retirement System using data from 1997 to 2011, except for a different basis used to project future mortality improvements. Mortality rates used were those published by CalPERS, adjusted to back out 20 years of Scale BB to central year 2008. Mortality improvement assumption is based on MacLeod Watt Scale 2017 applied generationally.

The Authority's OPEB Valuation is prepared with the assumption that only employees and retirees present as the calculation date are considered, or for a closed group. There were no benefit changes in the Authority's OPEB Plan.

Mortality rates were based on Improvement Bickmore Scale 2017 applied generationally. Healthcare Trend Medical plan premiums and claims costs by age are assumed to increase once each year. Increases over the prior year's levels are assumed to be effective on the dates shown below:

#### 8. Other Postemployment Benefits (OPEB) (continued)

Effective	ctive Premium		Premium
January 1	Increase	January 1	Increase
2018	8.00%	2022	6.00%
2019	7.50%	2023	5.50%
2020	7.00%	2024	5.00%
2021	6.50%	2025 & Later	5.00%

#### C. Changes in the Net OPEB Liability

Net OPEB Liability for Fiscal year June 30, 2018 is \$823,272, a decrease of \$3179 compared June 30, 2017.

	Increase/(Decrease)										
	To	otal OPEB	Plan	Fiduciary	Ne	et OPEB					
Balance at fiscal year ending June 30, 20 Measurement date 6/30/16  Changes during the period Service Cost Interest Investment Income Employer Contributions Changes in Benefit terms Administrative Expenses Benefit Payments Assumptions Changes Plan experience		Liability	Net	Position	Liablity						
Balance at fiscal year ending June 30, 2017	\$	1,388,782	\$	562,331	\$	826,451					
Measurement date 6/30/16											
Changes during the period											
Service Cost		208,154		-		208,154					
Interest		64,420		-		64,420					
Investment Income		_		42,224		(42,235)					
Employer Contributions		-		56,127		(56, 127)					
Changes in Benefit terms		-		-		-					
Administrative Expenses		-		(307)		307					
Benefit Payments		(20,480)		(20,480)		-					
Assumptions Changes		(159,144)		-		(159,144)					
Plan experience		-		18,565		(18,554)					
Net Change in Fiscal Year		92,950		96,129		(3,179)					
Balance at fiscal year ending June 30, 2018	\$	1,481,732	\$	658,460	\$	823,272					

Measurement date 6/30/17

<u>Sensitivity of the net OPEB Liability to changes in the discount rate:</u> The following table presents the net OPEB liability of the Authority, as wells as what the Authority's net OPEB liability would be for if it were calculated using a discount rate that is 1 percentage point lower or 1 percentage point higher than the current discount rate:

#### Net Liability sensitivity to changes in discount rate

	1%	1% Decrease		count Rate	1% increase				
		3.69%		4.69%	5.69%				
Net OPEB Liability	\$	1,087,396	\$	823,272	\$	612,713			

Sensitivity of the net OPEB liability to changes in the healthcare cost trend rates. The following presents the total OPEB liability of the Authority, as well as what the Authority's total OPEB liability would be if it were calculated using healthcare cost trend rates that are 1-percentage-point lower or 1-percentage-point higher than the current healthcare cost trend rates.

#### 8. Other Postemployment Benefits (OPEB) (continued)

#### **Medical Cost Inflation**

	Med	Medical Trend Current Medical Trend Medical Tren								
		7.00%	8.00%			9.00%				
Net OPEB Liablity	\$	533,985	\$	823,272	\$	1,320,406				

#### D. OPEB Expense and Deferred Outflow and Inflow of Resources Related to OPEB

For the year ended June 30, 2018, the Authority recognized OPEB expense of \$226,344. At June 30, 2018, the Authority reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

	ed outflows esources	erred Inflows Resources
Changes of assumptions	\$ -	\$ 143,603
Net Difference between projected and actual earnings on investments	-	29,793
Contributions made subsequent to the measurement date	150,165	-
	\$ 150,165	\$ 173,396

The \$150,165 reported as deferred outflows of resources related to contributions subsequent to the measurement date will recognized as a reduction of the net OPEB liability during the fiscal year ending June 30, 2019.

The other amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows:

For the Fiscal Year	Recog	ınized Net
<b>Ending June 30</b>	Deferre	d Outflows
	(Infl	lows) of
2019	\$	(22,989)
2020		(22,989)
2021		(22,989)
2022		(22,989)
2023		(15,541)
Thereafter		(65,899)

The Expected Average Remaining Service life was 10.24 years. This is the period used to recognize changes in the OPEB liability other than those arising from investments gains and losses or relating to improvements in plan benefits.

#### 9. Reliance Bankruptcy

The Authority has purchased insurance, and reinsurance, policies with Reliance Insurance Company. On May 29, 2001, Reliance was taken over by the State of Pennsylvania Insurance Department and is in the process of being liquidated. The State of Pennsylvania Department of Insurance was appointed as the liquidator. The Authority had coverage with Reliance for three of its programs: EWC, PGL, and Medical Malpractice. Although the Authority paid PGL claims that would have been covered by Reliance, the Authority is no longer pursuing any claims in bankruptcy. The Authority has received nominal amounts in recovery of Medical Malpractice claims. The Authority estimates that the ultimate cost of the EWC claims for 1996/97, insured by Reliance Insurance Company, which are not covered by CIGA, is \$1.1M and is included in claims liabilities.

#### 10. Castlepoint Liquidation

August 2016, the California Insurance Commissioner placed Castlepoint Insurance Companies (Castlepoint) in conservatorship. Castlepoint is in liquidation since March 1, 2017. CIGA is administering the liquidation and paying claims. The Authority has insured the 2010/11 and 2011/12 years in the PWC Program in the layer from \$10k to \$125k with Castlepoint. Although CIGA has paid on some claims, it has issued denials if "other insurance" is available to cover the exposure. The total exposure to the PWC Program that is considered unrecoverable is approximately \$1.1M, discounted, and this amount is included in claim liabilities in the PWC program.

The EWC Program also had coverage through Castlepoint on a quota-share basis in the 2010/11 and 2011/12 years on an 80% quota-share basis for the \$1M excess of SIR layer. Here, because CIGA's coverage is limited to \$500k per claim, the program does have exposure due to the liquidation. Additionally, CIGA has issued denials if "other insurance" is available to cover the exposure. The Authority estimates the ultimate cost of the EWC claims for this period, not covered by CIGA, to be \$6.4M, discounted, and this amount is included in claim liabilities in the EWC program.

**REQUIRED SUPPLEMENTAL INFORMATION** 

#### **CSAC Excess Insurance Authority** Required Supplementary Information Schedule of Proportionate Share of the Net Pension Liability As of June 30, 2018 Last 10 Years\*

#### **Measurement Date**

	 2017	2016	2015		2014
Authority's Proportion of the Net Pension Liablity (Asset)	0.040671%	0.031435%		0.073809%	0.03205%
Authority's Proportionate Share of the Net Pension Liability (Asset)	\$ 1,603,286	\$ 1,092,027	\$	2,024,929	\$ 1,994,562
Authority's Covered-Employee Payroll	\$ 6,441,367	\$ 5,449,159	\$	4,924,748	\$ 4,058,309
Authority's Proportionate Share of the Net Pension Liability (Asset) as a Percentage of its Covered- Employee Payroll	24.89%	20.04%		41.12%	49.13%
Plan Fiduciary Net Position as a Percentage of the Total Pension Liability	73.31%	78.40%		78.40%	83.03%

<sup>\*</sup> Fiscal year 2015 was the 1st year of implemenation, therefore only four years are shown.

#### Notes to Schedule:

- There were no changes to benefit terms during the measurement period ended June 30, 2017
   During measurement period ending June 30, 2017 discount rate changed from 7.65% to 7.15%

#### CSAC Excess Insurance Authority Required Supplementary Information Schedule of Pension Plan Contributions As of June 30, 2018 Last 10 Years\*

#### **Measurement Date**

	2017		2016		2015			2014
Contractually Required Contribution (Actuarially Determined) Contributions in Relation to the Contractually Required Contributions	\$	(612,233) 612,233	\$	551,010 (551,010)	\$	533,877 (533,877)	\$	587,253 (587,253)
Contribution Definion on (Fuence)	_		_	(00:,0:0)		(000,0.1)	_	(00.,200)
Contribution Deficiency (Excess)	\$	-	\$	-	\$		\$	-
Covered- Employee Payroll	\$	7,123,473	\$	6,441,367	\$	5,449,159	\$	4,924,748
Contributions as a Percentage of Covered-Employee Payroll		8.59%		8.55%		9.80%		11.92%

<sup>\*</sup> Fiscal year 2015 was the 1st year of implemenation, therefore only four years are shown.

#### **CSAC Excess Insurance Authority**

#### **Required Supplementary Information**

#### Schedule of Changes in the Net OPEB Liability & Related Ratios

#### As of June 30, 2018 Last 10 Years\*

		2018
Total OPEB Liability		
Service Cost	\$	208,154
Interest Cost		64,420
Changes in Assumptions		(159,144)
Benefit payments		(20,480)
Net change in total OPEB Liability		92,950
Total OPEB Liability - Beginning	•	1,388,782
Total OPEB Liability - Ending	\$ 1	1,481,732
Plan Fiduciary Net Position		
Contributions - Employer	\$	56,127
Expected Investment Income	•	42,224
Benefit payments		(20,480)
Administrative Expenses		(307)
Investment experience		18,565
Net Change in plan fiduciary net position		96,129
Plan Fiduciary net position - Beginning		562,331
Plan Fiduciary net position - Ending	\$	658,460
Net OPEB Liability	\$	823,272
Plan fiduciary net position as a percentage of total OPEB Liability		44%
Covered Employer payroll	\$ 7	7,123,473
Net OPEB Liability as percentage of covered employee payroll		12%

#### **Notes to Schedule:**

Changes of Assumptions:

There were no benefit changes during 2017 valuation.

Discount rate changed from 4.06% as of June 30, 2016 to 4.69% as of June 30, 2017, reflecting the change in the underlying municipal bond index rate from 2.92% to 3.56%.

<sup>\*</sup>Fiscal year 2018 was the 1st year of implementation, therefore 1 year is shown

#### **CSAC Excess Insurance Authority**

### Required Supplementary Information Schedule of the Authority's OPEB Contributions

#### As of June 30, 2018

Last 10 Years*
----------------

	 2018
Actuarially determined contribution	\$ 261,890
Contribution in relating to the actuarially determined contributions	(146,865)
Contribution deficieny (excess)	\$ 115,025
Covered Employee payroll	\$ 7,123,473
Contributions as a percentage of covered employee payroll	2%

<sup>\*</sup>Fiscal year 2018 was the 1st year of implementation, therefore 1 year is shown

#### **Notes to Schedule**

Valuation Date:

Actuarially determined contribution rates are calculated as of June 30, 2018 and 2019 on the July 1, 2017 valuation results.

Methods and assumptions used to contributions rates:

Actuarial Cost method Entry age

Amortization method Level dollar payment

Amortization period 7 years

Asset Valuation method Market value of assets

Wage Inflation 3.0% per year; Component of assumed increases

Healthcare cost trend rates 5.00% Investment rate of return 6.50%

Salary increases 3.25% per year

Investment rate of return 6.50%

Retirement age Age 50 (age 52 if a miscellaneous employee hired

after 1/1/2013)

Mortality MacLeod Watts Scale 2017 applied generationally

### CSAC EXCESS INSURANCE AUTHORITY RECONCILIATION OF UNPAID CLAIMS LIABILITIES FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

	Unpaid Claims and Claim		Primary Workers' mpensation	Excess Workers' Compensation	Primary General Liability	General Liability 1	General Liability 2	Property	Medical Malpractice	Dental	EIO Captive	Total June 30, 2018	Total June 30, 2017
A.	Adjustment Expenses at the	\$	55,218,289	\$ 338,799,058 \$	5 273,240	\$ 119,396,406	\$ 3,925,012 \$	245,341	\$ 30,274,229	\$ 1,927,909	\$ 60,641,734	\$ 610,701,218	\$ 562,521,675
	Incurred Claims and Claim Adjustment Expenses: Provision for Claims Current Fiscal Year Prior Fiscal Years		12,757,863 3,264,870	(6,791,656) 13,005,551	(192,291) (24,749)	30,700,052 37,518,659	380,172 -	(204,501 -	) 5,446,047 1,984,345	31,142,949 -	95,639,941 894,779	168,878,576 56,643,455	167,558,994 21,636,059
В.	Total Incurred		16,022,733	6,213,895	(217,040)	68,218,711	380,172	(204,501	) 7,430,392	31,142,949	96,534,720	225,522,031	189,195,053
C.	Payments: Attributable to insured events of the Current Fiscal Year Prior Fiscal Years Total Payments Total Unpaid Claims and Claim Claim Adjustment Expenses at	•	5,298,047 2,666,746 7,964,793	62,317,312 62,317,312	(7,021) (7,021)	37,431,445 37,431,445	2,735,537 2,735,537	- - -	37,635 5,710,979 5,748,614	31,244,181 - 31,244,181	14,402,517 9,926,217 24,328,734	50,982,380 120,781,215 171,763,595	52,749,238 88,266,272 141,015,510
D.	End of the Fiscal Year (A+B-C)	\$	63,276,229	\$ 282,695,641 \$	63,221	\$ 150,183,672	\$ 1,569,647 \$	40,840	\$ 31,956,007	\$ 1,826,677	\$ 132,847,720	\$ 664,459,654	\$ 610,701,218
	Claims Reported Claims Incurred But Not Reported Unallocated Loss	\$	12,219,954 9,800,275	\$ 218,173,881 \$ 58,906,760	15,221	\$ 82,031,585 67,197,087	\$ 496,647 \$	30,840	\$ 19,207,333 11,597,674	\$ 1,826,677	\$ 71,103,247 61,744,473	\$ 405,105,385 209,246,269	\$ 397,805,559 156,974,802
	Adjustment Expenses		41,256,000	5,615,000	48,000	955,000	1,073,000	10,000	1,151,000	-	-	50,108,000	55,920,857
	Total Claim Liabilities	\$	63,276,229	\$ 282,695,641 \$	63,221	\$ 150,183,672	\$ 1,569,647 \$	40,840	\$ 31,956,007	\$ 1,826,677	\$ 132,847,720	\$ 664,459,654	\$ 610,701,218
	Current Claim Liabilities Noncurrent Claim Liabilities	\$	4,600,000 58,676,229	\$ 45,000,000 \$ 237,695,641	15,221 48,000	\$ 40,200,000 109,983,672	\$ 496,647 \$ 1,073,000	30,840 10,000	. , ,	\$ 1,826,677 -	\$ 42,500,000 90,347,720	\$ 144,273,052 520,186,602	\$ 115,179,759 495,521,459
	Total Claim Liabilities	\$	63,276,229	\$ 282,695,641 \$	63,221	\$ 150,183,672	\$ 1,569,647 \$	40,840	\$ 31,956,007	\$ 1,826,677	\$ 132,847,720	\$ 664,459,654	\$ 610,701,218

# CSAC EXCESS INSURANCE AUTHORITY REQUIRED SUPPLEMENTAL INFORMATION ALL PROGRAMS NOTES TO EARNED PREMIUMS AND CLAIMS DEVELOPMENT INFORMATION FOR THE TEN-YEAR PERIOD ENDED JUNE 30, 2018

The following schedule illustrates how the Fund's earned premiums (net of reinsurance) and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Fund as of the end of each of the last 10 years. The rows of the schedule are defined as follows:

- 1. This line shows the total of each fiscal year's earned premium, revenues ceded to reinsurers and stop-loss policies, and investment revenues. The total revenues are net of dividends returned to members.
- 2. This line shows the amount of reported unallocated claim adjustment expenses and reported other costs not allocated to individual claims.
- 3. This line shows the Fund's incurred claims and allocated claim adjustment expense (both paid and accrued) as originally reported at the end of the first year in which the event occurred that triggered coverage under the contract (called policy year).
- 4. This section of rows shows the cumulative amounts paid as of the end of each successive year for each policy year.
- 5. This line shows the latest reestimated amount of claims assumed by reinsurers as of the end of the current year for each policy year.
- 6. This section of rows shows how each policy year's incurred claims increased or decreased as of the end of each successive year. These annual reestimations result from new information received on known claims, reevaluation of existing information on known claims, and emergence of new claims not previously known.
- 7. This line compares the latest reestimated incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than originally thought.

As data for individual policy years mature, the correlation between original estimates and reestimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature policy years.

The columns of the schedule show data for successive policy years.

#### CSAC EXCESS INSURANCE AUTHORITY

#### ALL PROGRAMS

### SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2018

	POLICY YEAR	June 30, 2009	June 30, 2010	June 30, 2011	June 30, 2012	June 30, 2013	June 30, 2014	June 30, 2015	June 30, 2016	June 30, 2017	June 30, 2018
	Earned Premiums Less Ceded Supplemental Assessments	\$ 205,457,419 \$ (90,750,025)	212,926,415 \$ (118,671,863)	232,199,480 (124,032,299)	\$ 242,756,189 (140,284,953)	257,966,188 (133,678,087)	\$ 285,459,548 (164,918,367)	\$ 320,672,738 (179,542,634)	\$ 350,156,839 (195,688,530)	\$ 471,892,981 (280,217,877)	\$ 440,153,922 (295,136,225)
	Dividends Declared Investment Earnings	(897,701) 10,415,274	(3,000,000) 9,122,361	- - 2,836,009	- - 2,631,697	3,065,635	- - 2,356,965	- - 2,783,064	- - 2,225,016	5,163,685	- - 2,638,617
1	Total Revenues Available	-, -,	- / /	, ,	, ,	-,,	,,	,,	, -,-	-,,	,,-
	For Payment of Claims	 124,224,967	100,376,913	111,003,190	105,102,933	127,353,736	122,898,146	143,913,168	156,693,325	196,838,789	147,656,313
2.	Unallocated Loss Adjustment Expense	 1,297,323	1,423,004	2,263,489	2,343,037	3,322,570	4,769,378	5,775,426	9,223,490	7,476,135	9,098,644
3.	Less Ceded Claims	 168,334,312 (74,730,617)	183,365,692 (113,217,423)	206,982,890 (118,226,513)	209,305,986 (134,379,694)	218,054,385 (127,385,441)	249,930,968 (159,600,439)	283,822,636 (174,175,861)	321,324,593 (190,101,307)	437,500,823 (274,130,034)	461,459,574 (288,990,603)
	Net Incurred Claims and Expenses, End of Policy Year	93,603,695	70,148,269	88,756,377	74,926,292	90,668,944	90,330,529	109,646,775	131,223,286	163,370,789	172,468,971
4.	Cumulative Paid Claims as of: End of the Policy Year	7,844,284	20,742,041	31,556,350	30,092,932	37,166,285	35,078,443	41,819,464	46,845,645	52,254,041	50,859,036
	One Year Later	31,740,599	24,775,301	40,386,985	43,112,132	47,650,221	48,129,843	55,107,212	62,990,323	70,987,228	50,659,050
	Two Years Later	36,081,133	28,490,072	49,629,509	48,937,969	56,141,733	55,838,278	64,984,162	88,685,970	-	_
	Three Years Later	56,503,539	44,598,044	70,179,385	56,857,493	66,795,768	69,238,862	91,256,950	-	_	-
	Four Years Later	73,732,143	49,414,887	77,730,591	66,851,630	76,730,519	78,729,022	-	-	-	-
	Five Years Later	79,350,732	53,121,168	84,953,804	70,003,396	83,902,984	-	-	-	-	-
	Six Years Later	84,153,972	58,281,241	89,875,536	72,850,346	· -	-	-	-	-	-
	Seven Years Later	87,388,060	61,684,842	92,042,876	-	-	=	-	-	-	-
	Eight Years Later	89,982,812	64,529,714	-	-	-	-	-	-	-	-
	Nine Years Later	 93,361,960	-	-	-	-	-	-	-	-	-
5.	Reestimated Ceded Claims										
	and Expenses	 47,241,074	95,720,497	57,287,322	98,613,118	103,378,320	138,345,149	96,847,667	149,703,701	32,382,579	10,829,607
6.	Reestimated Incurred Claims and Expenses										
	End of the Policy Year	92,819,750	70,148,269	88,756,377	74,926,292	90,668,944	90,330,529	109,646,775	131,223,286	163,370,789	172,468,971
	One Year Later	94,826,674	72,027,708	94,312,433	80,331,706	92,306,009	92,687,394	115,831,832	133,962,994	171,585,114	-
	Two Years Later	98,392,221	77,969,647	93,948,024	81,126,796	93,008,024	97,238,564	113,158,272	152,739,976	-	-
	Three Years Later	103,809,213	78,690,541	101,981,676	80,533,113	98,342,503	100,362,092	126,906,754	-	-	-
	Four Years Later	102,537,020	77,918,295	105,384,425	84,551,699	105,222,229	110,051,193	-	-	-	-
	Five Years Later	105,832,376	80,024,512	109,966,547	83,762,949	109,914,153	-	-	-	-	-
	Six Years Later Seven Years Later	109,260,054	83,359,047 82,646,086	113,138,538	87,344,432	-	-	-	-	-	-
	Eight Years Later	110,136,677 108,719,887	84,179,849	120,127,371	-	-	-	-	-	-	-
	Nine Years Later	109,870,727	64,179,649	-	-	-	-	-	-	-	-
7.	Increase (Decrease) in Estimated Incurred Claims and Expense from End of the Policy Year	\$ 16,267,032 \$	14,031,580 \$	31,370,994	\$ 12,418,140	\$ 19,245,209	\$ 19,720,664	\$ 17,259,979	\$ 21,516,690	\$ 8,214,325	\$ -
	-										

### CSAC EXCESS INSURANCE AUTHORITY PRIMARY WORKERS' COMPENSATION PROGRAM SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2018

POLICY YEAR		June 30, 2009	June 30, 2010		June 30, 2011	June 30, 2012	June 30, 2013	June 30, 2014	June 30, 2015	June 30, 2016	June 30, 2017	June 30, 2018
Earned Premiums Less Ceded Supplemental Assessments	\$	48,372,518 S - -	38,466,370 (24,951,328		44,513,028 \$ (28,900,823)	46,647,898 \$ (31,324,253)	46,505,862 (32,660,803)	\$ 52,319,394 (37,380,293)	\$ 53,947,631 (40,948,454)	\$ 53,889,167 (42,158,960)	\$ 69,124,948 (54,689,379)	\$ 58,231,262 (42,800,131)
Dividends Declared Investment Earnings		3,245,765	- 726,610		- 582,469	225,476	- 151,332	-	-	-	-	<u> </u>
Total Revenues Available     For Payment of Claims		51,618,283	14,241,652		16,194,674	15,549,121	13,996,391	14,939,101	12,999,177	11,730,207	14,435,569	15,431,131
Less Unallocated Loss     Adjustment Expense		913,665	1,072,984		1,708,241	2,190,073	2,717,468	4,359,554	5,198,424	7,856,703	6,595,877	8,643,013
Estimated Incurred Claims     Less Ceded Claims		34,751,511 -	36,219,693 (24,951,328		41,200,715 (28,900,823)	44,186,253 (31,324,253)	45,065,803 (32,660,803)	50,435,293 (37,380,293)	54,185,020 (40,860,020)	51,254,960 (42,158,960)	63,656,379 (54,689,379)	52,376,131 (42,800,131)
Net Incurred Claims and Expenses, End of Policy Year		34,751,511	11,268,365		12,299,892	12,862,000	12,405,000	13,055,000	13,325,000	9,096,000	8,967,000	9,576,000
Cumulative Paid Claims as of:     End of the Policy Year		7,763,711	5,301,114		6,304,731	5,988,250	5,631,790	5,999,562	3,951,291	4,228,855	4,245,304	5,298,047
One Year Later Two Years Later		26,216,412 26,216,412	8,672,943 9,127,073		10,080,439 10,752,137	9,699,440 10,403,922	9,572,554 10,324,845	9,632,916 10,595,000	6,607,142 7,164,498	6,868,677 7,437,056	5,660,241	-
Three Years Later Four Years Later		26,216,412 26,216,412	9,310,650 9,423,077		11,004,419 11,094,997	10,648,791 10,772,427	10,647,115 10,782,525	10,903,553 11,043,935	7,424,915 -	-	-	-
Five Years Later Six Years Later		26,216,412 26,216,412	9,500,091 9,551,614		11,151,713 11,192,247	10,845,816 10,930,202	10,838,835	-	-	-	-	-
Seven Years Later Eight Years Later		26,216,412 26,216,412	9,546,187 9,611,740		11,207,350 -	-	-	-	-	-	-	-
Nine Years Later	-	26,216,412	-		-	-	-	-	-	-	-	
<ol><li>Reestimated Ceded Claims and Expenses</li></ol>		-	27,606,009		33,591,494	34,643,230	33,382,044	34,109,465	33,561,198	33,910,007	17,693,731	5,232,161
Reestimated Incurred Claims     and Expenses												
End of the Policy Year One Year Later		34,751,511 26,216,412	11,268,365 10.203.556		12,299,892 12,700,000	12,862,000 11.441.000	12,405,000 12.595.000	13,055,000 12.382.000	13,325,000 8.222.000	9,096,000 8.226.000	8,967,000 8,563,000	9,576,000
Two Years Later Three Years Later		26,216,412 26,216,412	11,868,000 11,004,000		11,815,000 11,789,000	11,397,000 11,048,000	11,445,000 11.384.000	11,735,000 11,718,000	7,792,000 8,206,000	8,526,000	-	-
Four Years Later Five Years Later		26,216,412 26,216,412	10,934,000		11,500,000 11,450,000	11,022,000 11,220,000	11,233,000	12,094,000	-	-	-	-
Six Years Later Seven Years Later		26,216,412 26,216,412 26,216,412	10,915,000 10,894,000		11,480,000 12,484,500	12,496,500	-	-	-	-	-	-
Eight Years Later Nine Years Later		26,216,412 26,216,412 26,216,412	10,439,000		-	-		-	-	-	-	-
Increase (Decrease) in Estimated     Incurred Claims and Expense		, ,			101.005	(00= =05: +	(=00.0		A /= //a /===			
from End of the Policy Year	\$	(8,535,099)	(829,365	) \$	184,608 \$	(365,500) \$	(502,000)	\$ (961,000)	\$ (5,119,000)	\$ (570,000)	\$ (404,000)	\$ -

### CSAC EXCESS INSURANCE AUTHORITY EXCESS WORKERS' COMPENSATION PROGRAM SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2018

POLICY YEAR	June 30, 2009	June 30, 2010	June 30, 2011	June 30, 2012	June 30, 2013	June 30, 2014	June 30 2015	June 30 2016	June 30 2017	June 30 2018
Earned Premiums \$ Less Ceded	5 52,184,473 \$ (32,694,500)	48,146,826 \$ (29,508,521)	52,740,463 \$ (33,932,092)	56,601,782 \$ (38,700,636)	64,059,430 \$ (26,470,050)	77,872,261 \$ (47,448,283)	97,699,836 \$ (57,198,059)	119,149,647 (68,258,846)	\$ 127,468,312 (102,873,232)	135,599,174 (125,683,198)
Supplemental Assessments Dividends Declared	-	-	-	-	-	-	-	-	-	-
Investment Earnings	1,920,537	2,020,214	1,331,571	1,019,518	1,806,011	1,301,425	1,658,814	912,237	122,651	28,285
Total Revenues Available     For Payment of Claims	21,410,510	20,658,519	20,139,942	18,920,664	39,395,391	31,725,403	42,160,591	51,803,038	24,717,731	9,944,261
Unallocated Loss     Adjustment Expense	305,210	340,180	442,990	187,423	248,734	135,418	224,012	475,261	161,147	-
Estimated Incurred Claims     Less Ceded Claims	46,380,300 (32,694,500)	45,844,808 (29,508,521)	51,347,831 (33,932,092)	47,772,920 (38,700,636)	43,142,223 (26,470,050)	60,295,762 (47,448,283)	80,522,151 (57,198,059)	106,542,005 (68,258,846)	117,788,870 (102,873,232)	125,683,198 (125,683,198)
Net Incurred Claims and										
Expenses, End of Policy Year	13,685,800	16,336,287	17,415,739	9,072,284	16,672,173	12,847,479	23,324,092	38,283,159	14,915,638	
4. Cumulative Paid Claims as of:										
End of the Policy Year	80,573	_	43,862	23,688	38,785	_	950,641	3,293,817	3,623,460	-
One Year Later	253,852	106,437	230,188	329,202	281,003	2,361,141	5,161,301	9,034,334	8,426,745	-
Two Years Later	662,838	515,533	627,868	785,063	2,103,809	6,162,084	10,430,178	17,164,800	-	-
Three Years Later	5,131,474	1,281,938	1,344,807	1,544,493	4,326,042	10,372,243	21,652,538	-	-	-
Four Years Later	7,021,243	2,117,003	2,074,489	2,305,965	9,927,320	12,944,505	-	-	-	-
Five Years Later	12,173,038	3,129,849	5,609,885	4,081,614	13,746,251	-	-	-	-	-
Six Years Later	16,560,978	4,339,481	6,421,341	5,650,357	-	-	-	-	-	-
Seven Years Later Eight Years Later	18,248,515 21,026,579	7,743,152 10,522,116	7,748,121	-	-	-	-	-	-	-
Nine Years Later	21,026,579 22,501,379	10,522,116	-	-	-	-	-	-	-	-
Nille Teals Later	22,301,379									
5. Reestimated Ceded Claims										
and Expenses	18,490,884	-	-	1,188,541	23,952,169	22,251,495	26,963,587	38,510,343	2,454,914	5,339,208
Reestimated Incurred Claims     and Expenses										
End of the Policy Year	13,685,800	16,336,287	17,415,739	9,072,284	16,672,173	12,847,479	23,324,092	38,283,159	14,915,638	-
One Year Later	20,519,114	16,902,842	18,075,962	9,517,002	18,675,566	14,275,787	30,278,418	39,483,699	16,869,019	-
Two Years Later	25,050,003	18,604,330	17,868,492	10,336,945	19,544,588	19,231,418	31,534,751	42,063,111	-	-
Three Years Later	27,689,168	20,268,964	18,601,508	10,932,012	25,311,173	19,670,868	33,388,255	-	-	-
Four Years Later	27,105,017	20,649,905	19,813,588	12,982,166	25,835,519	20,038,856	-	-	-	-
Five Years Later	28,602,557	23,837,950	24,576,756	12,874,083	26,777,117	-	-	-	-	-
Six Years Later	33,246,965	26,569,135	25,385,881	15,469,230	-	-	-	-	-	-
Seven Years Later	34,254,523	26,372,989	30,955,824	-	-	-	-	-	-	-
Eight Years Later Nine Years Later	36,451,235 38,490,947	28,343,710	-	-	-	-	-	-	-	-
INITE TEATS LATER	30,430,347			-	-		-		<u>-</u>	
Increase (Decrease) in Estimated     Incurred Claims and Expense										
from End of the Policy Year \$	24,805,147 \$	12,007,423 \$	13,540,085 \$	6,396,946 \$	10,104,944 \$	7,191,377 \$	10,064,163 \$	3,779,952	\$ 1,953,381	<u>-</u>

### CSAC EXCESS INSURANCE AUTHORITY PRIMARY GENERAL LIABILITY PROGRAM SCHEDULE OF EARNED PREMIUM CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2018

Policy   P						Fu	lly Insured Years				
Less Coded (2,627,972) (2,127,964) (1,888,464) (2,035,654) (1,888,680) (1,742,957) (1,756,708) (1,917,589) (1,933,487) (1,839,995) Supplemental Assessments Dixidental Retaining (897,71)	POLICY YEAR								June 30, 2016		June 30, 2018
Supplemental Assessments   Supplemental Claims   Supplem											
Dividends Declared   (897/01)		(2,627,972)	(2,127,964)	(1,888,464)	(2,035,654)	(1,868,680)	(1,742,957)	(1,756,708)	(1,917,598)	(1,933,487)	(1,839,995)
1. Total Revenues Available   For Peyment of Claims   677.840	• • •	-	-	-	-	-	-	-	-	-	-
1. Total Revenues Available For Payment of Claims 2. Unailocated Loss Adjustment Expense 5.2,866 5. Estimated Lors Lens Coded Claims Less Ceded Claims Less Ceded Claims Net Incurred Claims (478,055) (2,127,964) (1,888,464) (2,035,654) (1,868,880) (1,742,957) (1,756,708) (1,917,598) (1,933,487) (1,839,995) Less Ceded Claims Revenues Available Expenses, End of Pokoy Year 4. Currulative Paid Claims as of: End of the Pokoy Year Con Year Later Three Years Later Three Years Later Three Years Later Three Years Later 1,005,268 Seven Yea			-	-	-	-	-	-	-	-	-
Company	Investment Earnings	322,992	-	-	-	-	-	-	-	-	
2. Unallocated Loss	Total Revenues Available										
Adjustment Expense   52,866	For Payment of Claims	677,840	-	-	-	-	-	-	-	-	
Sestimated Incurred Claims   1,262,000   2,127,964   1,888,464   2,035,654   1,868,680   1,742,957   1,756,708   1,917,598   1,933,487   1,839,995   1,839,995   1,933,487   1,839,995   1,933,487   1,839,995   1,933,487   1,839,995   1,933,487   1,839,995   1,933,487   1,839,995   1,933,487   1,839,995   1,933,487   1,839,995   1,933,487   1,839,995   1,933,487   1,839,995   1,933,487   1,839,995   1,933,487   1,839,995   1,933,487   1,839,995   1,933,487   1,839,995   1,933,487   1,839,995   1,933,487   1,839,995   1,933,487   1,933,945   1,839,995	2. Unallocated Loss										
Less Ceded Claims   (476.055)   (2,127.964)   (1,888.464)   (2,035.654)   (1,868.680)   (1,742.957)   (1,756.708)   (1,917.598)   (1,933.487)   (1,839.995		52,866	-	-	-	-	-	-	-	-	
Less Ceded Claims   (476.055)   (2,127.964)   (1,888.464)   (2,035.654)   (1,868.680)   (1,742.957)   (1,756.708)   (1,917.598)   (1,933.487)   (1,839.995	3. Estimated Incurred Claims	1.262.000	2.127.964	1.888.464	2.035.654	1.868.680	1.742.957	1.756.708	1.917.598	1.933.487	1.839.995
Net Incurred Claims and Expenses, End of Policy Year 783,945											
## Cumulative Paid Claims as of: End of the Policy Year One Year Later Two Years Later Tree Years Later Tree Years Later Tree Years Later Four Years Later Four Years Later 1, 1005, 269 Six Years Later 1, 1005, 269 Six Years Later 1, 1016, 638 Eight Years Later 978,774 Nine Years Later 983,904 Six Years Later 1, 1016, 638 Eight Years Later 978,774 Six Years Later 985,538  5. Reestimated Ceded Claims and Expenses 468,352 2,255,670 1,308,793 883,805 1,442,123 1,931,360 979,041 1,059,431 928,378 258,238  6. Reestimated Incurred Claims and Expenses End of the Policy Year Cone Year Later Two Years Later 783,945 Six Years Later 783,946 Six Years Later 784,947 Six Years Later 7						, , , ,				, , , ,	
End of the Policy Year	Expenses, End of Policy Year	783,945	-	-	-	-	-	-	-	-	
End of the Policy Year	4 Cumulative Paid Claims as of										
One Year Later Two Years Later Tyo Years Later Tyo Years Later Tyo Years Later To		-	_	_	_	_	_	_	_	_	_
Two Years Later 726,551		-	_	_	_	_	_	_	_	_	_
Three Years Later 726,551	Two Years Later	-	-	-	-	-	-	-	-	-	-
Five Years Later 893,904		726,551	-	-	-	-	-	-	-	-	_
Six Years Later 1,005,269	Four Years Later	774,908	_	-	-	-	-	-	-	-	-
Seven Years Later	Five Years Later	893,904	-	-	-	-	-	-	-	-	-
Eight Years Later 978,774	Six Years Later	1,005,269	-	-	-	-	-	-	-	-	-
Nine Years Later 995,538	Seven Years Later	1,018,638	-	-	-	-	-	-	-	-	-
5. Reestimated Ceded Claims and Expenses 468,352 2,255,670 1,308,793 883,805 1,442,123 1,931,360 979,041 1,059,431 928,378 258,238  6. Reestimated Incurred Claims and Expenses End of the Policy Year	Eight Years Later	978,774	-	-	-	-	-	-	-	-	-
and Expenses 468,352 2,255,670 1,308,793 883,805 1,442,123 1,931,360 979,041 1,059,431 928,378 258,238 6. Reestimated Incurred Claims and Expenses	Nine Years Later	995,538	-	-	-	-	-	-	-	-	
and Expenses 468,352 2,255,670 1,308,793 883,805 1,442,123 1,931,360 979,041 1,059,431 928,378 258,238 6. Reestimated Incurred Claims and Expenses	5 Reestimated Ceded Claims										
and Expenses End of the Policy Year One Year Later Two Years Later Troy Years Later Troy Years Later Troy Years Later Tour Years Later Four Years Later Six Years Later Six Years Later Government Six Years Later Four, Years Later Six Years		468,352	2,255,670	1,308,793	883,805	1,442,123	1,931,360	979,041	1,059,431	928,378	258,238
and Expenses End of the Policy Year One Year Later Two Years Later Troy Years Later Troy Years Later Troy Years Later Tour Years Later Four Years Later Six Years Later Six Years Later Government Six Years Later Four, Years Later Six Years	C. Departies at address and Obsides										
End of the Policy Year											
One Year Later				_	_				_		_
Two Years Later 783,945			_	_	_	_		_	_	_	_
Three Years Later 783,945			_	_	_	_		_	_	_	_
Four Years Later 452,236		783 945	_	_	_	_	_	_	_	_	_
Five Years Later       468,874       - <td></td> <td></td> <td>_</td> <td>_</td> <td>_</td> <td>_</td> <td>_</td> <td>_</td> <td>_</td> <td>_</td> <td>_</td>			_	_	_	_	_	_	_	_	_
Six Years Later       539,566       -	Five Years Later		_	_	_	_	_	_	_	_	_
Seven Years Later     607,061     -     <			_	_	_	_	_	_	_	_	_
Eight Years Later     527,329     -     <			-	-	-	-	_	_	_	-	_
7. Increase (Decrease) in Estimated Incurred Claims and Expense	Eight Years Later	527,329	-	-	-	-	-	-	-	-	-
Incurred Claims and Expense			-	-	-	-	-	-	-	-	
Incurred Claims and Expense	7 Increase (Decrease) in Estimated										
		\$ (266,462) \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	-

### CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY 1 PROGRAM SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2018

POLICY YEAR	June 30, 2009	June 30, 2010	June 30, 2011	June 30, 2012	June 30, 2013	June 30, 2014	June 30, 2015	June 30, 2016	June 30, 2017	June 30, 2018
Earned Premiums Less Ceded Supplemental Assessments	\$ 30,993,979 \$ (2,013,394)	32,772,965 \$ (2,381,428)	31,958,996 \$ (2,742,959)	29,597,496 \$ (3,745,830)	28,876,024 \$ (3,702,537)	29,671,132 \$ (4,268,601)	35,247,160 \$ (6,267,249)	39,850,216 \$ (5,239,636)	41,677,512 \$ (9,915,462)	54,110,445 (8,189,181)
Dividends Declared	-	(3,000,000)	_	-	_	_	-	-	-	_
Investment Earnings	 4,341,142	3,821,803	1,039,764	1,152,289	742,346	669,619	938,622	850,852	194,041	142,968
1. Total Revenues Available										
For Payment of Claims	 33,321,727	31,213,340	30,255,801	27,003,955	25,915,833	26,072,150	29,918,533	35,461,432	31,956,091	46,064,232
2. Unallocated Loss										
Adjustment Expense	 2,761	5,698	20,845	17,868	65,609	131,888	123,358	180,512	175,654	205,060
3. Estimated Incurred Claims	23,946,567	17,650,135	19,593,744	20,336,498	24,388,707	26,973,621	29,751,639	34,824,676	38,437,172	40,231,901
Less Ceded Claims Net Incurred Claims and	 (2,013,394)	(2,381,428)	(2,742,959)	(3,745,830)	(3,702,537)	(4,268,601)	(6,267,249)	(5,239,636)	(9,915,462)	(8,189,181)
Expenses, End of Policy Year	 21,933,173	15,268,707	16,850,785	16,590,668	20,686,170	22,705,020	23,484,390	29,585,040	28,521,710	32,042,720
Cumulative Paid Claims as of:										
End of the Policy Year	-	653,593	_	241,064	_	_	-	-	-	_
One Year Later	172,455	348,252	104,565	666,287	1,668,017	2,443,124	110,653	760,444	732,315	-
Two Years Later	4,894,740	2,389,423	2,483,193	2,473,149	3,879,513	4,412,160	1,489,584	14,004,016	· -	-
Three Years Later	9,708,129	10,758,833	18,803,527	7,001,701	11,698,043	12,165,139	14,487,153	-	-	-
Four Years Later	16,936,818	11,549,612	22,031,298	15,817,812	15,857,724	18,903,963	-	-	-	-
Five Years Later	17,283,899	13,166,381	24,752,158	17,071,287	18,738,930	-	-	-	_	-
Six Years Later	17,220,058	16,218,635	27,460,094	18,226,891	-	-	-	-	-	-
Seven Years Later	18,753,240	16,223,992	28,276,310	_	-	-	-	-	-	-
Eight Years Later	18,609,792	16,224,347	· · · · -	_	-	-	_	_	_	_
Nine Years Later	 19,933,119	<u> </u>	-	-	-	-	-	-	-	
5. Reestimated Ceded Claims										
and Expenses	 -	602,767	4,128,286	9,931,417	-	-	6,000,000	24,010,750	-	
6. Reestimated Incurred Claims										
and Expenses										
End of the Policy Year	21,933,173	15,268,707	16,850,785	16,590,668	20,686,170	22,705,020	23,484,390	29,585,040	28,521,710	32,042,720
One Year Later	25,729,463	17,577,212	21,106,865	20,336,498	20,279,342	24,596,512	24,657,164	30,362,640	28,180,080	-
Two Years Later	21,620,740	18,211,819	19,593,744	19,869,339	19,432,855	23,564,995	19,501,022	42,210,919	-	-
Three Years Later	23,001,488	17,650,135	26,300,275	19,100,002	18,999,743	27,721,257	33,763,193	-	-	-
Four Years Later	23,946,567	16,847,051	28,275,182	22,130,738	25,606,114	39,512,839	-	-	-	-
Five Years Later	25,984,055	15,642,639	28,444,064	21,331,569	28,990,997	-	-	-	-	-
Six Years Later	25,065,797	17,447,449	30,924,485	21,018,903	-	-	-	-	-	-
Seven Years Later	24,765,984	17,064,448	31,533,501	-	-	-	-	-	-	-
Eight Years Later	21,245,767	17,114,762	-	-	-	-	-	-	-	-
Nine Years Later	 20,364,490	-	-	-	-	-	-	-	-	
7. Increase (Decrease) in Estimated										
Incurred Claims and Expense from End of the Policy Year	\$ (1,568,683) \$	1,846,055 \$	14,682,716 \$	4,428,235 \$	8.304.827 \$	16,807,819 \$	10.278.803 \$	12,625,879 \$	(341,630) \$	_
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#### **CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY 2 PROGRAM**

#### SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2018

POLICY YEAR	June 30, 2009	June 30, 2010	June 30, 2011	June 30, 2012*	June 30, 2013*	June 30, 2014*	June 30, 2015**	June 30, 2016***	June 30, 2017	June 30, 2018
Earned Premiums	\$ 18,463,239		19,925,721 \$	18,075,370 \$	19,467,217 \$	22,700,000 \$	26,484,451 \$	32,140,342 \$	46,724,983 \$	48,889,112
Less Ceded	(10,395,543)	(14,186,489)	(11,346,921)	(18,075,370)	(19,467,217)	(22,700,000)	(19,484,451)	(22,998,092)	(46,724,983)	(48,889,112)
Supplemental Assessments	(,,.,	-	(, ,	-	-		-	-	-	-
Dividends Declared	-	-	-	_	_	_	_	_	_	-
Investment Earnings	-	1,806,116	-	-	-	-	-	282,750	-	-
•		,						,		
Total Revenues Available     For Payment of Claims	8,067,696	8,705,570	8,578,800	_	-	-	7,000,000	9,425,000	-	_
•	'									
Unallocated Loss										
Adjustment Expense	1,677	-	-	-	166,868	101,261	61,919	372,069	236,974	132,232
0.5% (11. 101.)	10 100 000	04 005 040	10 005 701	10.075.070	10 107 017	00 700 000	00 101 151	00 100 000	10.701.000	10 000 110
Estimated Incurred Claims	18,463,239	21,085,943	19,925,721	18,075,370	19,467,217	22,700,000	26,484,451	32,423,092	46,724,983	48,889,112
Less Ceded Claims	(10,395,543)	(14,186,489)	(11,346,921)	(18,075,370)	(19,467,217)	(22,700,000)	(19,484,451)	(22,998,092)	(46,724,983)	(48,889,112)
Net Incurred Claims and Expenses, End of Policy Year	8,067,696	6,899,454	8,578,800				7,000,000	9,425,000		
Expenses, and or rolley rear	0,007,000	0,000,404	0,070,000				7,000,000	3,423,000		
4. Cumulative Paid Claims as of:										
End of the Policy Year	-	-	-	-	-	-	-	-	-	-
One Year Later	-	-	-	-	-	-	5,600,000	6,192,816	-	-
Two Years Later	921,340	-	5,250,000	-	-	-	7,000,000	8,928,354	-	-
Three Years Later	8,067,696	4,657,656	5,955,652	-	-	-	7,000,000	-	-	-
Four Years Later	8,067,696	7,657,656	8,578,800	-	-	-	-	-	-	-
Five Years Later	8,067,696	7,858,906	8,578,800	-	-	-	-	-	-	-
Six Years Later	8,067,696	8,705,570	8,578,800	-	-	-	-	-	-	-
Seven Years Later	8,067,696	8,705,570	8,578,800	-	-	-	-	-	-	-
Eight Years Later	8,067,696	8,705,570	-	-	-	-	-	-	-	-
Nine Years Later	8,067,696	-	-	-	-	-	-	-	-	
<ol><li>Reestimated Ceded Claims</li></ol>										
and Expenses	11,214,948	3,723,890	12,373,620	44,700,634	32,552,712	37,561,853	20,517,422	22,805,454	-	
6. Reestimated Incurred Claims										
and Expenses End of the Policy Year	8.067.696	6.899.454	8.578.800				7.000.000	9.425.000		
One Year Later	8,067,696	7,834,960	8,578,800	-	-	-	7,000,000	9,425,000	-	-
Two Years Later	8,067,696	8,072,213	8,578,800	•	-	-	7,000,000	9,425,000	-	-
Three Years Later	8,067,696	8,705,570	8,578,800	-	-	-	7,000,000	9,425,000	-	-
Four Years Later	8,067,696	8,705,570	8,578,800	-	-	-	7,000,000	-	-	-
Five Years Later	8.067.696	8.705.570	8.578.800	_	_	_	_	_	_	_
Six Years Later	8,067,696	8,705,570	8,578,800	_	_	-	_	_	-	-
Seven Years Later	8,067,696	8,705,570	8,578,800	_	_	_	_	_	_	_
Eight Years Later	8,067,696	8,705,570	-	_	_	_	_	_	_	-
Nine Years Later	8,067,696	-,,	-	-	-	_	-	-	-	
Increase (Decrease) in Estimated     Incurred Claims and Expense										
from End of the Policy Year	\$ -	\$ 1,806,116 \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	-

<sup>\*</sup> Fully Insured.

\*\* Fully Insured above Corridor Deductible of \$7,000,000.

\*\*\*Fully insured above Corridor Deductible of \$9,425,000.

#### CSAC EXCESS INSURANCE AUTHORITY PROPERTY PROGRAM

#### SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2018

POLICY YEAR	June 30, 2009	June 30, 2010	June 30, 2011	June 30, 2012	June 30, 2013	June 30, 2014	June 30, 2015	June 30, 2016	June 30, 2017	June 30, 2018
Earned Premiums	\$ 39,389,017		\$ 48,970,337 \$			\$ 57,810,264 \$			60,499,245	
Less Ceded	(37,135,310)	(40,061,693)	(39,415,254)	(40,497,951)	(43,216,154)	(46,060,305)	(48,609,374)	(49,528,175)	(57,993,491)	(61,588,986)
Supplemental Assessments	-	-	-	-	-	-	-	-	-	-
Dividends Declared	-	-	-	-	-	=	-	-	-	-
Investment Earnings	-	-	-	-	-	-	-	-	-	-
1. Total Revenues Available										
For Payment of Claims	2,253,707	10,489,137	9,555,083	9,822,473	10,572,624	11,749,959	12,739,784	9,567,438	2,505,754	2,723,690
2. Unallocated Loss										
Adjustment Expense		-	78,618	(64,168)	61,715	27,474	23,601	(10,902)	4,003	(110,341)
3. Estimated Incurred Claims	39,149,125	50,061,693	48,415,254	50,497,951	53,216,154	56,060,305	58,677,313	59,095,613	58,118,491	61,588,986
Less Ceded Claims	(29,149,125)	(40,061,693)	(39,415,254)	(40,497,951)	(43,216,154)	(46,060,305)	(48,609,374)	(49,528,175)	(57,993,491)	(61,588,986)
Net Incurred Claims and		, , , , ,	, , , ,	` ' ' '		` ' '	` ' '	, , , , ,	` ' '	
Expenses, End of Policy Year	10,000,000	10,000,000	9,000,000	10,000,000	10,000,000	10,000,000	10,067,939	9,567,438	125,000	-
Cumulative Paid Claims as of:										
End of the Policy Year	-	10,000,000	9,000,000	2,600,227	5,800,207	4,795,812	10,000,000	9,567,438	-	-
One Year Later	4,949,559	10,000,000	9,000,000	8,782,088	10,000,000	9,409,593	10,206,664	10,152,576	-	-
Two Years Later	2,013,815	10,000,000	9,000,000	10,000,000	10,000,000	10,000,000	10,209,664	10,152,576	-	-
Three Years Later	2,013,815	10,000,000	9,000,000	10,000,000	10,000,000	10,000,000	10,209,664	-	-	-
Four Years Later	10,000,000	10,000,000	9,000,000	10,000,000	10,000,000	10,000,000	-	-	-	-
Five Years Later	10,000,000	10,000,000	9,000,000	10,000,000	10,000,000	-	-	-	-	-
Six Years Later	10,000,000	10,000,000	9,000,000	10,000,000	-	-	-	-	-	-
Seven Years Later	10,000,000	10,000,000	9,000,000	-	-	-	-	-	-	-
Eight Years Later	10,000,000	10,000,000	-	-	-	-	-	-	-	-
Nine Years Later	10,000,000		-	<u>-</u>	-	-		-	<u> </u>	-
5. Reestimated Ceded Claims										
and Expenses	1,610,684	55,911,102	2,600,000	7,260,491	12,049,272	41,695,976	8,573,864	22,657,716	-	-
6. Reestimated Incurred Claims										
and Expenses										
End of the Policy Year	10,000,000	10,000,000	9,000,000	10,000,000	10,000,000	10,000,000	10,067,939	9,567,438	125,000	-
One Year Later	10,000,000	10,000,000	9,000,000	10,000,000	10,000,000	10,000,000	10,206,664	10,152,576	30,840	-
Two Years Later	10,000,000	10,000,000	9,000,000	10,000,000	10,000,000	10,000,000	10,209,664	10,152,576	-	-
Three Years Later	10,000,000	10,000,000	9,000,000	10,000,000	10,000,000	10,000,000	10,209,664	-	-	-
Four Years Later	10,000,000	10,000,000	9,000,000	10,000,000	10,000,000	10,000,000	-	-	-	-
Five Years Later	10,000,000	10,000,000	9,000,000	10,000,000	10,000,000	-	-	-	-	-
Six Years Later	10,000,000	10,000,000	9,000,000	10,000,000	-	=	-	-	-	-
Seven Years Later	10,000,000	10,000,000	9,000,000	-	-	-	-	-	-	-
Eight Years Later	10,000,000	10,000,000	-	-	-	-	-	-	-	-
Nine Years Later	10,000,000	-	=	-	-	-	-	-	-	-
7. Increase (Decrease) in Estimated										
Incurred Claims and Expense										
from End of the Policy Year	\$ - 9	- :	\$ - \$	- \$	-	\$ - \$	141,725 \$	585,138 \$	(94,160)	

### CSAC EXCESS INSURANCE AUTHORITY MEDICAL MALPRACTICE PROGRAM SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2018

Earned Premiums	POLICY YEAR	J	June 30, 2009	June 30, 2010	June 30, 2011	June 30, 2012	June 30, 2013	June 30, 2014	June 30, 2015	June 30, 2016	June 30, 2017	June 30, 2018
Dividend Declared Investment Earnings and Other Income   584,838   747,618   (117,795)   234,414   365,946   385,921   185,628   179,177   37,606   146,638	Less Ceded	\$	, , ,			, ,			, , ,			
1. Total Revenues Available For Payment of Claims 6.875,204 7.825,912 7.985,927 7.985,927 7.985,927 7.987,932 7.047,362 7.201,252 7.066,289 7.966,	• •		_	_	-	-	_	_	_	_	-	_
Companyment of Claims   6,875,204   7,825,912   5,922,772   5,965,297   7,047,362   7,201,252   7,066,289   6,969,465   7,326,262   6,157,007			584,838	747,618	(117,795)	234,414	365,946	385,921	185,628	179,177	37,606	146,698
Adjustment Expense			6,875,204	7,825,912	5,922,772	5,965,297	7,047,362	7,201,252	7,066,289	6,969,465	7,326,262	6,157,007
Less   Caded Claims   Repenses   End of Policy Year   4,381,570   4,824,102   4,921,729   5,188,335   5,213,626   5,239,961   5,527,822   5,528,616   5,852,065   6,135,842			21,144	4,142	12,795	11,841	62,176	13,783	144,112	349,847	302,480	228,680
Expenses, End of Policy Year 4,381,570 4,824,102 4,921,729 5,188,335 5,213,626 5,239,961 5,527,822 5,528,616 5,852,065 6,135,842 4. Cumulative Paid Claims as of:  End of the Policy Year 148,321 96,315 1,282,361 181,822 436,672 5,09,20 243,443 1,894,067 1. Compared to the Policy Year 148,321 96,315 1,282,361 181,822 43,141,591 385,965 1,772,706 1,261,335 1,894,067 1. Compared to the Policy Year 14,000,300,300,300,300,300,300,300,300,30	Less Ceded Claims		4,381,570 -	4,824,102 -	4,921,729 -	5,188,335 -	5,213,626	5,239,961 -	5,527,822	5,528,616 -	5,852,065	6,135,842 -
End of the Policy Year One Year Later 1,371,988 906,689 1,826,879 1,822,542 4,141,591 385,965 1,772,706 1,261,135 -			4,381,570	4,824,102	4,921,729	5,188,335	5,213,626	5,239,961	5,527,822	5,528,616	5,852,065	6,135,842
One Year Later 148,321 96,315 1,282,361 181,822 436,672 - 503,920 243,443 1,894,067 - TWO Years Later 1,371,988 906,689 1,826,8679 1,822,524 1,411,591 385,965 1,772,706 1,261,135	4. Cummulative Paid Claims as of:											
Two Years Later 1,371,988 906,689 1,826,879 1,822,542 4,141,591 385,965 1,772,706 1,261,135 - Three Years Later 4,715,066 3,116,185 5,261,575 4,502,133 4,470,975 1,553,550	End of the Policy Year		-		51,305	26,698	3,528	-	-		37,635	15,523
Three Years Later			148,321	96,315	1,282,361	181,822	436,672	-	503,920	243,443	1,894,067	-
Four Years Later 4,715,066 3,116,185 5,261,575 4,502,133 4,470,975 1,553,550									, ,	1,261,135	-	-
Five Years Latler 4,715,783 3,914,587 6,171,816 4,551,386 4,886,993									3,565,148	-	-	-
Six Years Later 5,083,559 3,914,587 7,533,622 4,589,603								1,553,550	-	-	-	-
Seven Years Later 5,083,559 3,914,587 7,542,863			, ,		, ,	, ,	4,886,993	-	-	-	-	-
Eight Years Later 5,083,559 3,914,587						4,589,603	-	-	-	-	-	-
Nine Years Later 5,647,816					7,542,863	-	-	-	-	-	-	-
and Expenses 15,456,206 5,621,059 3,285,129 5,000 - 795,000 252,555 6,750,000 11,305,556 -   6. Reestimated Incurred Claims and Expenses   End of the Policy Year				3,914,587 -	- -	- -	- -	<u>-</u>	- -	- -	<u> </u>	- -
6. Reestimated Incurred Claims and Expenses End of the Policy Year	5. Reestimated Ceded Claims											
and Expenses End of the Policy Year 4,381,570 4,824,102 4,921,729 5,188,335 5,213,626 5,239,961 5,527,822 5,528,616 5,852,065 6,135,842 One Year Later 4,293,989 3,957,784 5,161,374 5,583,913 5,064,126 4,950,026 8,550,054 6,575,046 9,989,538 - Two Years Later 7,437,370 5,661,931 7,402,556 6,070,219 6,893,606 6,224,082 10,203,303 10,624,337 - Three Years Later 8,050,504 5,510,518 8,022,661 5,999,806 6,955,612 4,768,898 7,422,110 - Four Years Later 6,749,092 5,230,415 8,527,423 4,963,502 6,855,621 1,922,429 - Five Years Later 6,492,782 5,384,999 8,227,495 4,884,004 6,551,064 - Six Years Later 6,123,618 4,170,539 8,079,940 4,906,506 - Seven Years Later 6,225,001 4,057,725 7,885,314 - Eight Years Later 6,211,448 4,025,453 - Nine Years Later 6,213,699 - Seven Years Later 6,213,690	and Expenses		15,456,206	5,621,059	3,285,129	5,000	-	795,000	252,555	6,750,000	11,305,556	-
End of the Policy Year												
One Year Later 4,293,989 3,957,784 5,161,374 5,583,913 5,064,126 4,950,026 8,550,054 6,575,046 9,989,538 - Two Years Later 7,437,370 5,661,931 7,402,556 6,070,219 6,893,606 6,224,082 10,203,303 10,624,337 - Three Years Later 8,050,504 5,510,518 8,022,661 5,999,806 6,955,612 4,768,898 7,422,110 - Four Years Later 6,749,092 5,230,415 8,527,423 4,963,502 6,855,621 1,922,429 - Five Years Later 6,492,782 5,384,999 8,227,495 4,884,004 6,551,064 - Six Years Later 6,123,618 4,170,539 8,079,940 4,906,506 - Seven Years Later 6,225,001 4,057,725 7,885,314 - Eight Years Later 6,211,448 4,025,453 - Nine Years Later 6,213,699 - T. Increase (Decrease) in Estimated Incurred Claims and Expense			1 201 570	4 924 402	4 024 720	E 100 22E	E 242 626	E 220 061	E E27 022	E E20 616	E 0E2 06E	6 125 0 12
Two Years Later 7,437,370 5,661,931 7,402,556 6,070,219 6,893,606 6,224,082 10,203,303 10,624,337												6,133,642
Three Years Later 8,050,504 5,510,518 8,022,661 5,999,806 6,955,612 4,768,898 7,422,110											9,909,550	-
Four Years Later 6,749,092 5,230,415 8,527,423 4,963,502 6,855,621 1,922,429 Five Years Later 6,492,782 5,384,999 8,227,495 4,884,004 6,551,064										10,024,337		
Five Years Later 6,492,782 5,384,999 8,227,495 4,884,004 6,551,064									7,422,110	_	_	_
Six Years Later       6,123,618       4,170,539       8,079,940       4,906,506       -       <								1,022,120	_	_	_	_
Seven Years Later       6,225,001       4,057,725       7,885,314       - </td <td></td> <td></td> <td></td> <td></td> <td>, ,</td> <td></td> <td>-</td> <td>_</td> <td>_</td> <td>_</td> <td>_</td> <td>_</td>					, ,		-	_	_	_	_	_
Eight Years Later       6,211,448       4,025,453       -						-	_	_	-	_	_	_
Nine Years Later 6,213,699					-	-	_	-	_	-	-	-
Incurred Claims and Expense			, ,	-	-	-	-	-	-	-	-	-
		\$	1,832,129 \$	(798,649) \$	2,963,585 \$	(281,829) \$	1,337,438 \$	(3,317,532) \$	1,894,288 \$	5,095,721 \$	4,137,473.00 \$	-

#### CSAC EXCESS INSURANCE AUTHORITY DENTAL PROGRAM

#### SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2018

POLICY YEAR	June 30, 2009*	June 30, 2010	June 30, 2011	June 30, 2012	June 30, 2013	June 30, 2014	June 30, 2015	June 30, 2016	June 30, 2017	June 30, 2018
Earned Premiums Less Ceded Supplemental Assessments Dividends Declared Investment Earnings	\$ - - - - -	\$ 7,242,783 - - - -	\$ 20,356,118 \$ - - - -	\$ 27,841,423 \$ - - - -	30,426,135 \$ - - - -	\$ 31,210,281 - - - -	\$ 32,028,794 \$ - - - -	31,736,745 \$ - - -	32,978,281	33,604,042
Total Revenues Available     For Payment of Claims		7,242,783	20,356,118	27,841,423	30,426,135	31,210,281	32,028,794	31,736,745	32,978,281	33,604,042
Unallocated Loss     Adjustment Expense					-	-	-		-	-
Estimated Incurred Claims     Less Ceded Claims	<u> </u>	5,551,354 -	19,689,432	21,213,005	25,691,975 -	26,483,069	26,917,532	29,738,033	29,186,280	31,142,949
Net Incurred Claims and Expenses, End of Policy Year		5,551,354	19,689,432	21,213,005	25,691,975	26,483,069	26,917,532	29,738,033	29,186,280	31,142,949
4. Cumulative Paid Claims as of:     End of the Policy Year     One Year Later     Two Years Later     Three Years Later     Five Years Later     Six Years Later     Six Years Later     Seven Years Later     Eight Years Later     Nine Years Later	- - - - - - - -	4,763,486 5,551,354 5,551,354 5,551,354 5,551,354 5,551,354 5,551,354 5,551,354	16,156,452 19,689,432 19,689,432 19,689,432 19,689,432 19,689,432 19,689,432	21,213,005 23,453,293 23,453,293 23,453,293 23,453,293 23,453,293 	25,691,975 25,691,975 25,691,975 25,691,975 25,691,975 25,691,975 -	24,283,069 24,283,069 24,283,069 24,283,069 	26,917,532 26,917,532 26,917,532 26,917,532 	29,738,033 29,738,033 29,738,033 - - - - -	29,186,280 29,186,280 - - - - - -	31,142,949 - - - - - - - -
<ol><li>Reestimated Ceded Claims and Expenses</li></ol>		-	-	-	-	-	-	-	-	-
6. Reestimated Incurred Claims and Expenses End of the Policy Year One Year Later Two Years Later Three Years Later Four Years Later Five Years Later Six Years Later Seven Years Later Eight Years Later Nine Years Later	- - - - - - -	5,551,354 5,551,354 5,551,354 5,551,354 5,551,354 5,551,354 5,551,354 5,551,354	19,689,432 19,689,432 19,689,432 19,689,432 19,689,432 19,689,432	21,213,005 23,453,293 23,453,293 23,453,293 23,453,293 23,453,293 23,453,293	25,691,975 25,691,975 25,691,975 25,691,975 25,691,975 25,691,975	26,483,069 26,483,069 26,483,069 26,483,069 	26,917,532 26,917,532 26,917,532 26,917,532 	29,738,033 29,738,033 29,738,033 - - - -	29,186,280 29,186,280 - - - - - -	31,142,949 - - - - - - - -
Increase (Decrease) in Estimated Incurred Claims and Expense from End of the Policy Year	\$ -	\$ -	\$ - :	\$ 2,240,288	- 5	\$ -	\$ - \$	- \$	-	-

<sup>\*</sup>The Dental Program started January 1, 2010

# CSAC EXCESS INSURANCE AUTHORITY EXCESS INSURANCE ORGANIZATION, INC. SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2018

POLICY YEAR	June 30, 2009					e 30, June 013 20	e 30, June 14 20			June 30, 2017*	June 30, 2018
Earned Premiums	\$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	78,109,714 \$	95,723,961
Less Ceded		-	-	-	-	-	-	-	-	-	-
Supplemental Assessments		-	-	-	-	-	-	-	-	-	-
Dividends Declared		-	-	-	-	-	-	-	-	-	
Investment Earnings		-	-	-	-	-	-	-	-	4,809,387	2,320,666
Total Revenues Available For Payment of Claims		-	-	-	-	-	-	-	_	82,919,101	98,044,627
Unallocated Loss Adjustment Expense			_	_	-	_	-	-	_	-	_
Estimated Incurred Claims	-	_	_	_	_	_	_		_	75,803,096	93,571,460
Less Ceded Claims		_	-	-	<u>-</u>	-	-	-	_	75,605,090	93,371,400
Net Incurred Claims and		_					_	_			
Expenses, End of Policy Year		_	-	-	-	-	_	_	-	75,803,096	93,571,460
Cumulative Paid Claims as of:										, ,	
End of the Policy Year		_	_	_	_	_	_	_	_	15,161,362	14,402,517
One Year Later		_	-	-	-	-	-	-	_	25,087,580	14,402,517
Two Years Later		_	-	_	_	-	_	_	_	-	_
Three Years Later		-	-	-	-	-	-	-	-	-	_
Four Years Later		-	-	-	-	-	-	-	-	-	-
Five Years Later		-	-	-	-	-	-	-	-	-	-
Six Years Later		-	-	-	-	-	-	-	-	-	-
Seven Years Later		-	-	-	-	-	-	-	-	-	-
Eight Years Later		-	-	-	-	-	-	-	-	-	-
Nine Years Later		-	-	-	-	-	-	-	-	-	-
Reestimated Ceded Claims											
and Expenses		-	-	-	-	-	-	-	-	-	-
Reestimated Incurred Claims and Expenses											
End of the Policy Year		_	-	_	_	-	_	_	_	75,803,096	93,571,460
One Year Later		-	-	-	-	-	-	-	-	78,766,357	-
Two Years Later		-	-	-	-	-	-	-	-	-	-
Three Years Later		-	-	-	-	-	-	-	-	-	-
Four Years Later		-	-	-	-	-	-	-	-	-	-
Five Years Later		-	-	-	-	-	-	-	-	-	-
Six Years Later		-	-	-	-	-	-	-	-	-	-
Seven Years Later		-	-	-	-	-	-	-	-	-	-
Eight Years Later Nine Years Later		<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
Increase (Decrease) in Estimated Incurred Claims and Expense			_		_						
from End of the Policy Year	\$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	2,963,261 \$	
•		•		· · · · · · · · · · · · · · · · · · ·	*	•	*	*			

<sup>\*</sup>Excess Insurance Organization, Inc. established July 1, 2016

**SUPPLEMENTAL INFORMATION** 

**COMBINING SCHEDULE OF PROGRAMS** 

#### CSAC EXCESS INSURANCE AUTHORITY COMBINING SCHEDULE OF NET POSITION FOR THE FISCAL YEAR ENDED JUNE 30, 2018

ASSETS:	Primary Workers' Compensation	Excess Workers' Compensation	Primary General Liability	General Liability I	General Liability II	Property	Medical Malpractice	Master Rolling OCIP	EIAHealth	Dental Program	Miscellaneous Programs	General Administration & Building	EIO	Elimination Inter-Fund Trans	Totals June 30, 2018
Current Assets: Petty Cash Fund Cash in Banks Cash, EIA Treasury	\$ - 4,681,141 2,908,981	\$ - S	318,438 53,148	\$ - 6,540,036	\$ - \$		\$ - \$ - 1,719,947	- - 15.739	\$ - 313.944	\$ - 759.793	\$ - - 80.046	\$ 300 \$ 425,435 565,332	- 9 830,787 2,235,146	- 9	300 6,255,801 28,514,286
Total Cash & Equivalents	7,590,122	13.322.174	371,586	6,540,036	_	-	1,719,947	15,739	313,944	759,793	80,046	991,067	3,065,933	-	34,770,387
	.,,	,,	,	-,,			.,,	,	,		,	,	-,,		,
Investments	4,874,553	22,323,846	89,060	10,959,079	-	-	2,882,099	26,373	526,074	1,273,178	134,132	947,322	11,268,906	-	55,304,622
Accounts Receivable															
Due From Members	-	504,750	122,287	765,972	-	17,390,735	7,783	-	18,061	797,640	100,096	77,164	-	-	19,784,488
Investment Income	290,120	1,328,653	5,301	652,254	-	-	171,534	1,570	31,310	75,776	7,983	56,382	695,481	-	3,316,364
Re-Ins Claims & Deposits with Carriers	4,585,972	7,436,771	346,976	-	2,591,338	-	9,100	-	-	245,000	-		2,500,000	(8,271,074)	9,444,083
Other Receivables				-	-	-					-	2,722	-		2,722
Due From Other Funds	22,401,986	24,363,452	97,197	11,960,350	-	-	3,145,420	28,783	574,138	1,389,502	146,386	1,033,874	-	(65,141,088)	-
Prepaid Insurance and Expenses		-	-	-		48,314,027	1,529,050	4,142,179	-		-	61,832	-	-	54,047,088
Total Current Assets	39,742,753	69,279,646	1,032,407	30,877,691	2,591,338	65,704,762	9,464,933	4,214,644	1,463,527	4,540,889	468,643	3,170,363	17,530,320	(73,412,162)	176,669,754
Noncurrent Assets:															
Investments	50,253,790	230,145,772	918,156	112,981,689	_	_	29,712,751	271.893	5,423,513	13,125,724	1,382,818	9,766,334	142,341,765	_	596,324,205
Accounts Receivable	,,		,	,,				,	-,,-	,	.,,	-,,	, ,		,,
Due From Other Funds	6,330,526	28,991,720	115,661	14,232,429	-	-	3,742,948	34,251	683,206	1,653,462	174,195	1,230,276	-	(57,188,674)	-
Investment in Captive	514,969	2,841,641	9,520	1,026,287	65,294	66,714	253,487	654	77,472	129,055	14,907	-	-	(5,000,000)	-
Prepaid Insurance	-	-	-	-	-	51,115,750	-	-	-	-	-	-	-	-	51,115,750
Capital and Intangible Assets		-		-									-		
Land and Buildings (Net)	-	-	-	-	-	-	-	-	-	-	-	6,858,675	-	-	6,858,675
Office Furniture		-		-									-		
and Equipment (Net)	-	-	-	-	-	-	-	-	-	-	-	3,346,367		-	3,346,367
Total Noncurrent Assets	57,099,285	261,979,133	1,043,337	128,240,405	65,294	51,182,464	33,709,186	306,798	6,184,191	14,908,241	1,571,920	21,201,652	142,341,765	(62,188,674)	657,644,997
Total Assets	96,842,038	331,258,779	2,075,744	159,118,096	2,656,632	116,887,226	43,174,119	4,521,442	7,647,718	19,449,130	2,040,563	24,372,015	159,872,085	(135,600,836)	834,314,751
Deferred Outflows of Resources:  Deferred Outflows on Pensions and OPEB	_	_	_	_	-	_	_	_	_	-	_	1,718,920	_	_	1,718,920
Total Deferred Outflows of Resources	_	_	_	_	_	_	_	_	_	_	_	1,718,920	_	_	1,718,920

#### CSAC EXCESS INSURANCE AUTHORITY COMBINING SCHEDULE OF NET POSITION FOR THE FISCAL YEAR ENDED JUNE 30, 2018

	Primary Workers'	Workers'	Primary General	General	General		Medical	Master Rolling				General Administration		Inter-Fund	Totals
	Compensation	Compensation	Liability	Liability I	Liability II	Property	Malpractice	OCIP	EIAHealth	Program	Programs	& Building	EIO	Trans	June 30, 2018
Current Liabilities: Accounts Payable \$	1.001.455	\$ 1.391.740 \$	36.491 \$	46.371	s - s	56.308	\$ 440.364 \$	- 9	3.837.778	s - s	92.707	\$ 617.975 \$	5.799.158 \$	(5,771,074) \$	7,549,273
Deposits from Insurance Companies	6,290,040	\$ 1,591,740 \$	423,372	40,371	54,680	1.837.450	\$ 440,364 \$	- 1	3,037,770	• - •	92,707	φ 617,975 φ -	5,799,156 \$	(2,500,000)	6,105,542
Due to Other Funds	0,230,040	17,082,072	423,372	-	402,274	47,175,085	-	-	-	-	-	481.657	-	(65,141,088)	0,103,342
Due To Members	1,382,598	594,510	1,256,288	41,651	-	124,165	-	-	2,173,093	876,636	16,396	2,000,000	-	-	8,465,337
Unearned Income	-	123,988	-	25,546	-	1,391,206	3,473,039	4,188,518	7,535		17,151	35,710	7,566,000	-	16,828,693
Claim Liabilities	4,600,000	45,000,000	15,221	40,200,000	496,647	30,840	9,603,667	-	-	1,826,677	-	-	42,500,000	-	144,273,052
Compensated Absences	-	-	-	-	-	-	-	-	-	-	-	101,937	-	-	101,937
Total Current Liabilities	13,274,093	64,192,310	1,731,372	40,313,568	953,601	50,615,054	13,517,070	4,188,518	6,018,406	2,703,313	126,254	3,237,279	55,865,158	(73,412,162)	183,323,834
Noncurrent Liabilities:															
Due to Other Funds	-	-	-	-	-	51,115,750	-	-	-	-	-	6,072,924	-	(57,188,674)	-
Due To Members	-	-	-	-	-	-	-	-	-	-	-	5,974,043	-	-	5,974,043
Claim Liabilities:													-		
Claims Reported Claims Incurred But	7,619,954	173,173,881	-	41,831,585	-	-	9,603,666	-	-	-	-	-	28,603,247	-	260,832,333
Not Reported	9,800,275	58,906,760	-	67,197,087	-	-	11,597,674	-	-	-	-	-	61,744,473	-	209,246,269
Unallocated Loss Adjustment															
Expense Payable	41,256,000	5,615,000	48,000	955,000	1,073,000	10,000	1,151,000	-	-	-	-	<del>.</del>	-	-	50,108,000
Compensated Absences Net OPEB Liability	-	-	-	-	-	-	-	-	-	-	-	407,748	-	-	407,748 823,272
Net OPEB Liability Net Pension Liability	-	-	-	-	-	-	-	-	-	-	-	823,272 1,603,286	-	-	1,603,286
Net i ension Liability		<del>-</del>										1,000,200			1,003,200
Total Noncurrent Liabilities	58,676,229	237,695,641	48,000	109,983,672	1,073,000	51,125,750	22,352,340	-	-	-	-	14,881,273	90,347,720	(57,188,674)	528,994,951
Total Liabilities	71,950,322	301,887,951	1,779,372	150,297,240	2,026,601	101,740,804	35,869,410	4,188,518	6,018,406	2,703,313	126,254	18,118,552	146,212,878	(130,600,836)	712,318,785
Deferred Inflows of Resources:															
Deferred Inflows on Pensions and OPEB	_	_	_	_	_	_	_	_	_	_	-	1.144.292	_	-	1.144.292
_												.,,===			3, ,
Total Inflows of Resources	-	-	-	-	-	-	-	-	-	-	-	1,144,292	-	-	1,144,292
NET POSITION:															
Net Investment in Capital Assets	_	_	_	_	_	_	_	_	_	_	_	10,205,042	_	_	10,205,042
Capital Stock												. 0,200,0 .2	5,000,000	(5,000,000)	-
Unrestricted	24,891,716	29,370,828	296,372	8,820,856	630,031	15,146,422	7,304,709	332,924	1,629,312	16,745,817	1,914,309	(3,376,951)	8,659,207	-	112,365,552
Total Net Position \$	24.891.716	\$ 29.370.828 \$	296.372 \$	8.820.856	\$ 630.031 \$	15,146,422	\$ 7.304.709 \$	332.924 \$	1.629.312	\$ 16.745.817 \$	1.914.309 \$	6.828.091 \$	13.659.207 \$	(5,000,000) \$	122,570,594
Total Net i osition 🕎	21,001,710	ψ 20,0.0,020 ψ	200,072 ψ	3,523,000	φ σσσ,σστ φ	10,110,422	Ψ 1,001,100 Ψ	00 <u>2,</u> 02+ ¢	1,020,012	ψ .ο,ο,οτι ψ	.,o., +,000 q	σ,σ25,σσ1 φ	.υ,υυυ,Συτ ψ	(5,550,000) ψ	, 0,004

### CSAC EXCESS INSURANCE AUTHORITY COMBINING SCHEDULE OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEAR ENDED JUNE 30, 2018

	Primary Workers' Compensation	Excess Workers' Compensation	Primary General Liability	General Liability I	General Liability II	Property	Medical Malpractice	Master Rolling OCIP	EIAHealth	Dental Program	Miscellaneous Programs	General Administration & Building	EIO	Inter-Fund Trans	Totals June 30, 2018
OPERATING REVENUES:															
Premiums for Transferred Risk	\$ 43,947,849	\$ 129,926,002	\$ 1,839,995	\$ 8,571,994	\$ 48,889,111	\$ 61,814,119	\$ 6,145,622 \$	12,266,159	\$ 392,999,899	\$ -	\$ 30,167,322	\$ - \$	- \$	(96,982,623)	\$ 639,585,449
Broker Fees	1,361,738	2,879,358	41,980	1,087,081	511,551	13,670	6,191	-	3,114,826	1,661,721	-	-	<del>.</del>	-	10,678,116
Contributions for Retained Risk	21,643,354	9,717,343	-	40,152,650	-	2,498,558	7,793,776	-	-	33,986,122		-	96,982,623		212,774,426
Dividend Income	-	-	-	-	-	73,665	-	-	-	-	20,239	-	-	-	93,904
Member Services	-	-	-	-	-	-	-	-	-	-	-	637,546	-	-	637,546
Administration Fees	6,689,562	7,653,420	484,737	3,255,947	1,839,244	1,014,598	1,183,812	172,001	504,291	-	-	-	-	-	22,797,612
Schools Loss Control Fee	90,718	37,712	-	10,115	-	-	-	-	-	-	-	-	-	-	138,545
Other Income	41,793	641,551	-	-	-	702,507	6,041	-	53,093	-	-	214,397	-	-	1,659,382
Total Operating Revenues	73,775,014	150,855,386	2,366,712	53,077,787	51,239,906	66,117,117	15,135,442	12,438,160	396,672,109	35,647,843	30,187,561	851,943	96,982,623	(96,982,623)	888,364,980
OPERATING EXPENSES:															
Member Dividends	-	-	980,419	_	-	73,665	-	-	8,174	-	20,239	-	-	-	1,082,497
Stabilization Funds Distributed	-	-		-	-		-	-	-	47,210		-	-	-	47,210
Transferred Risk & Insurance Exp	43,920,165	129,631,683	1,847,350	8,189,181	48,896,912	61,639,485	6,144,774	12,266,158	393,037,174	-	30,038,577	-	-	(96,982,623)	638,628,836
Broker Fees	1,361,738	2,879,358	41,980	1,087,404	483,081	_	6,191	-	3,114,826	1,661,721	-	-	-		10,636,299
Provision for Claims:															
Current Year Claims	9,576,000	-	-	32,290,862	-	(204,501)	6,135,841	-	-	31,142,949	-	-	95,639,941	-	174,581,092
Prior Year Claims	3,264,870	13,005,551	(24,749)	37,518,659	-		1,984,345	-	-		-	-	894,779	-	56,643,455
Unallocated Loss Adjustment			, , ,												
Expenses	3,181,863	(6,791,656)	(192,291)	(1,590,810)	380,172	-	(689,794)	-	-	-	-	-	-	-	(5,702,516)
Program Services	8.377.869	990.730	34.209	503,827	119,546	51,524	447.928	_	118,934	2,662,261	_	_	75,354	_	13,382,182
Member Services & Subsidies								_			_	2,634,689		_	2,634,689
General Administrative Services	-	_	_	_	_	_	_	_	-	-	_	12,910,631	_	_	12,910,631
Depreciation	-	-	-	-	-	_	-	-	-	-	-	815,174	-	-	815,174
Building Maintenance	-	-	-	-	-	-	-	-	-	-	-	609,658	-	-	609,658
Total Operating Expenses	69,682,505	139,715,666	2,686,918	77,999,123	49,879,711	61,560,173	14,029,285	12,266,158	396,279,108	35,514,141	30,058,816	16,970,152	96,610,074	(96,982,623)	906,269,207

#### CSAC EXCESS INSURANCE AUTHORITY COMBINING SCHEDULE OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEAR ENDED JUNE 30, 2018

	Primary Workers' Compensation	Excess Workers' Compensation	Primary General Liability	General Liability I	General Liability II	Property	Medical Malpractice	Master Rolling OCIP	EIAHealth	Dental Program	Miscellaneous Programs	General Administration & Building	EIO	Inter-Fund Trans	Totals June 30, 2018
TRANSFERS IN (OUT):			1	,	,		'					<b>,</b>			
Administration Transfer In Transfer Out Risk Management Subsidies and Expense	- (4,834,159)	- (4,676,654)	- (677,831)	(2,484,728)	(1,504,286)	(633,364)	- \$ (555,024)	- (100,320)	5 - \$ (412,105)	(220,738)	\$ - : (13,712)	\$ 16,187,921 \$ -	- \$ (75,000)	(16,187,921) 16,187,921	\$ - -
Transfer In  Transfer Out	(207,697)	(498,936)	(12,000)	(100,000)	(14,000)	(94,000)	(50,000)	-	-	-	-	976,633	-	(976,633) 976,633	<u> </u>
Total Transfers	(5,041,856)	(5,175,590)	(689,831)	(2,584,728)	(1,518,286)	(727,364)	(605,024)	(100,320)	(412,105)	(220,738)	(13,712)	17,164,554	(75,000)	-	
Operating Income (Loss)	(949,347)	5,964,130	(1,010,037)	(27,506,064)	(158,091)	3,829,580	501,133	71,682	(19,104)	(87,036)	115,033	1,046,345	297,549	-	(17,904,227)
NONOPERATING REVENUES (EXPENSES):															
Investment Income	235,254	1,022,137	(2,211)	515,930	(11,915)	_	91.711	1,801	13,329	56,251	10,815	11,731	4,548,276	(755,743)	5,737,366
Financing Fees	65,092	26,654	61	11,599	-	877,372	-	315	-	-	41	-	-	-	981,134
Lease Income	-	-	-	-	-	-	-	-	-	-	-	446,444	-		446,444
Building Maintenance	-	-	-	-	-	-	-	-	-	-	-	(459,919)	-		(459,919)
Depreciation and Amortization	-	-	-	-	-	-	-	-	-	-	-	(120,695)	-		(120,695)
Investment Expenses	-	-	-	-	-	-	-	-	-	-	-	(252,960)	(182,443)		(435,403)
Program Financing Expenses	-	-	-	-	-	(671,489)	-	-	-	-	-	(84,254)	-	755,743	
Total Nonoperating Revenues (Expenses)	300,346	1,048,791	(2,150)	527,529	(11,915)	205,883	91,711	2,116	13,329	56,251	10,856	(459,653)	4,365,833	-	6,148,927
Changes in Net Position	(649,001)	7,012,921	(1,012,187)	(26,978,535)	(170,006)	4,035,463	592,844	73,798	(5,775)	(30,785)	125,889	586,692	4,663,382	-	(11,755,300)
Net Position:															
Beginning of Year, as Previously Reported	25,540,717	22,357,907	1,308,559	33,067,181	800,037	11,110,959	6,711,865	259,126	1,635,087	17,653,238	1,788,420	14,292,341	3,995,825	-	140,521,262
Adjustment to Beginning Net Position Capital Stock	-	-	-	2,732,210	-	-	-	-	-	(876,636)	-	(8,050,942)	5,000,000	(5,000,000)	(6,195,368)
Beginning of Year, as Restated _	25,540,717	22,357,907	1,308,559	35,799,391	800,037	11,110,959	6,711,865	259,126	1,635,087	16,776,602	1,788,420	6,241,399	8,995,825	(5,000,000)	134,325,894
Net Position, End of Year	\$ 24,891,716	\$ 29,370,828 \$	296,372	8,820,856 \$	630,031 \$	15,146,422 \$	7,304,709 \$	332,924 \$	1,629,312 \$	16,745,817	\$ 1,914,309	\$ 6,828,091 \$	13,659,207 \$	(5,000,000)	\$ 122,570,594

#### CSAC EXCESS INSURANCE AUTHORITY COMBINING SCHEDULE OF CASH FLOWS FOR THE FISCAL YEAR ENDED JUNE 30, 2018

CASH FLOWS FROM	Primary Workers' Compensation	Excess Workers' Compensation	Primary General Liability	General Liability I	General Liability II	Property	Medical Malpractice	Master Rolling OCIP	EIAHealth	Dental Program	Miscellaneous Programs	General Administration & Building	EIO	Inter-Fund Trans	Totals June 30, 2018
OPERATING ACTIVITIES: Receipts from Members Receipts from Others Payments to Others Dividends Paid	\$ 74,331,577 - (1,538,262) (2,500,000)	\$ 150,694,114 \$ - (1,824,092)	2,439,468 (113,678) (266,000)	\$ 50,737,633 \$ 55,538 -	\$ 53,490,594 \$ - (659,187)	63,141,610 2,192,352 (46,923)	\$ 15,264,813 \$ 21,175 -	9,832,147 - - -	\$ 396,656,678 - -	-	\$ 29,891,229 20,239 - (95,359)	\$ 384,658 \$ 208,816 -	107,793,413 \$ - (1,205,647)	(107,793,413)	2,498,120 (5,340,866) (2,908,282)
Stabilization Funds Distributed Claims Paid Insurance Purchased Payments to Suppliers Other Program Expense Payments to Employees	(7,964,793) (43,920,165) (8,618,569)	(62,317,312) (129,631,683) (3,685,496)	7,021 (1,847,350) (84,141)	(37,431,445) (8,189,181) (1,573,940)	(2,735,537) (48,896,912) (605,122)	(76,816,116) (1,632,527)	(5,748,614) (6,116,470) (13,754)	(9,671,444) - -	(390,346,953) (3,207,931) (70,934)	(47,210) (31,244,181) - (4,323,982)	(29,790,994) - -	(5,950,020) - (9,350,413)	(24,328,734) - (60,504)	107,793,413 - -	(47,210) (171,763,595) (637,433,855) (29,755,986) (70,934) (9,350,413)
Internal Activities	(12,835,231)	(3,469,141)	(682,299)	(7,596,293)	(1,043,394)	12,955,721	(2,261,345)	(120,374)	(1,000,488)	(788,470)	(75,511 <u>)</u>	16,991,825	(75,000)		(9,350,413)
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	(3,045,443)	(50,233,610)	(546,979)	(3,997,688)	(449,558)	(205,883)	1,145,805	40,329	2,030,372	(551,481)	(50,396)	2,284,866	82,123,528		28,543,862
CASH FLOWS FROM CAPITAL & RELATED FINANCING ACTIVITIES: Purchases of Capital Assets			-	-	-	-	-	-	-		-	(1,302,670)	-	-	(1,302,670)
NET CASH (USED) BY CAPITAL & BY CAPITAL & RELATED FINANCING ACTIVITIES		-			-	-	-			-		(1,302,670)	-		(1,302,670)
CASH FLOWS FROM INVESTING ACTIVITIES: Lease Receipts Operating Lease Disbursements Purchase of Securities Sale of Securities Cash from Investment Earnings Cash from Finance Fees Finance Fees Finance Fees did Investment Expenses	(35,876,449) 34,887,446 1,210,925 65,091	(108,220,935) 151,579,775 5,428,818 26,654	322,884 - (2,278) - -	(74,924,030) 76,510,860 2,666,083 11,601	- 438,261 - (10,210) - -	- - - - - 877,372 (671,489)	(15,028,595) 13,600,410 452,759 - -	(313,961) 267,041 9,286 315	(3,948,441) 1,976,613 57,275 -	(8,053,545) 8,341,824 289,909 - -	(1,607,255) 1,603,786 57,227 41	446,444 (459,919) (2,212,015) 1,739,727 47,801 - (84,254) (252,960)	(155,635,700) 72,682,799 2,523,197 - (182,443)	- - - - (755,743) - 755,743	446,444 (459,919) (405,059,781) 363,190,281 11,975,049 981,074 - (435,403)
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES	287,013	48,814,312	320,606	4,264,514	428,051	205,883	(975,426)	(37,319)	(1,914,553)	578,188	53,799	(775,176)	(80,612,147)	_	(29,362,255)
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(2,758,430)	(1,419,298)	(226,373)	266,826	(21,507)	-	170,379	3,010	115,819	26,707	3,403	207,020	1,511,381	-	(2,121,063)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	10,348,552	14,741,472	597,959	6,273,210	21,507	-	1,549,568	12,729	198,125	733,086	76,643	784,047	1,554,552	-	36,891,450
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 7,590,122	\$ 13,322,174 \$	371,586	\$ 6,540,036	- \$	S -	\$ 1,719,947 \$	15,739	\$ 313,944	\$ 759,793	\$ 80,046	\$ 991,067 \$	3,065,933 \$	S -	\$ 34,770,387

#### CSAC EXCESS INSURANCE AUTHORITY COMBINING SCHEDULE OF CASH FLOWS FOR THE FISCAL YEAR ENDED JUNE 30, 2018

	С	Primary Workers' ompensation	Excess Workers' Compensation	Primary General Liability	General Liability I	General Liability II	Property	Medical Malpractice	Master Rolling OCIP	EIAHealth	Dental Program	Miscellaneous Programs	General Administration & Building	EIO	Inter-Fund Trans	Jur	Totals ne 30, 2018
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES:			- 1	,							<b>.</b>	•					
Operating Income (Loss) Adjustments to reconcile operating income to net cash provided (used) by operating activities	\$	(949,347)	\$ 5,964,130	\$ (1,010,037)	\$ (27,506,064) \$	(158,091) \$	3,829,580	\$ 501,133 \$	71,682 \$	\$ (19,104) \$	(87,036)	\$ 115,033	\$ 1,046,345 \$	297,549 \$		- \$	(17,904,227)
Depreciation Changes in Assets and Liabilities:		-	-	-	-	-	-	-	-	-	-	-	815,174	-		-	815,174
Deposits, Accts & Other Receivables, net		(1,567,710)	(2,703,862)	(82,228)	2,779,089	2,090,701	(843,062)	7,350	2,360,060	(18,061)	204,519	(61,458)	266,803	3,244,790		-	5,676,931
Due From or To Other Funds		(7,793,375)	1,706,449	7,532	(5,011,566)	474,892	13,683,085	(1,656,321)	(20,053)	(588,383)	(567,732)	(61,799)	(172,729)	-		-	-
Prepaid Insurance and Exps		-	-	-	-	-	(15,176,631)	28,304	4,917,191	-	-	151,879	10,886	-		-	(10,068,371)
Deferred Outflows of Resources		-	-	-	-	-	-	-	-	-	-	-	(181,687)	-		-	(181,687)
Accounts and Other Payables		(792,951)	779,102	747,773	58,943	(501,695)	(1,554,261)	440,364	(2,322,477)	2,655,920	-	8,947	258,929	(1,190,797)		-	(1,412,203)
Unearned Income		-	123,988	-	(5,105,356)	-	59,907	143,197	(4,966,074)	-	-	(202,998)	-	7,566,000		-	(2,381,336)
Claim Liabilities		4,876,077	(49,311,761)	(17,728)	32,378,076	(2,735,537)	(94,160)	2,371,572	-	-	(101,232)	-	-	72,205,986		-	59,571,293
Unallocated Loss Adjustment Payable		3,181,863	(6,791,656)	(192,291)	(1,590,810)	380,172	(110,341)	(689,794)	-	-	-	-	-	-		-	(5,812,857)
Deferred Inflows of Resources		-	-	-	-	-	-	-	-	-	-	-	(320,668)	-		-	(320,668)
Net Pension Liability		-	-	-	-	-	-	-	-	-	-	-	511,260	-		-	511,260
Other Liabilities		-	-	-	-	-	-	-	-	-	-	-	50,553	-		-	50,553
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	\$	(3,045,443)	\$ (50,233,610)	\$ (546,979)	\$ (3,997,688) \$	(449,558) \$	(205,883)	\$ 1,145,805 \$	40,329	3 2,030,372 \$	(551,481)	\$ (50,396)	\$ 2,284,866 \$	82,123,528 \$		- \$	28,543,862
NONCASH INVESTING, CAPITAL AND FINANCING ACTIVITIES Changes in unrealized gains (loss) on investments	\$	(1,051,142)			\$ (2,305,234) \$			\$ (409,774) \$	(8,046)	S (59,554) \$			\$ (52,417) \$	1,519,625 \$		- \$	(7,236,536)



## CSAC EXCESS INSURANCE AUTHORITY PRIMARY WORKERS' COMPENSATION PROGRAM STATEMENT OF NET POSITION JUNE 30, 2018 AND 2017

	June 30, 2018	<u>June 30, 2017</u>
ASSETS:		
Current Assets:		
Cash in Banks	\$ 4,681,141	\$ 7,640,159
Cash, EIA Treasury	2,908,981	2,708,393
TOTAL CASH AND CASH EQUIVALENTS	7,590,122	10,348,552
Investments	4,874,553	11,171,253
Accounts Receivable		
Due from Members	-	103,063
Investment Income Receivable	290,120	214,649
Reinsurance Claims	4,585,972	2,915,199
Due from Other Funds	22,401,986	15,546,348
TOTAL CURRENT ASSETS	39,742,753	40,299,064
Noncurrent Assets:		
Investments	50,253,790	44,019,228
Investment in Captive	514,969	514,969
Due from Other Funds	6,330,526	5,392,789
TOTAL NONCURRENT ASSETS	57,099,285	49,926,986
TOTAL ASSETS	96,842,038	90,226,050
Current Liabilities: Accounts Payable Dividends Payable to Members Other Due to Members Deposits from Members Deposits from Insurance Companies Workers' Compensation Claims	1,001,455 - 292,082 1,090,516 6,290,040 4,600,000	1,804,449 2,500,000 - 796,587 4,366,008 8,000,000
TOTAL CURRENT LIABILITIES	13,274,093	17,467,044
Noncurrent Liabilities: Workers' Compensation Claims Liabilities Claims Reported Claims Incurred But Not Reported Unallocated Loss Adjustment Expense Payable	7,619,954 9,800,275 41,256,000	5,313,027 3,831,125 38,074,137
TOTAL NONCURRENT LIABILITIES	58,676,229	47,218,289
TOTAL LIABILITIES	71,950,322	64,685,333
NET POSITION: Unrestricted	24,891,716	25,540,717
TOTAL NET POSITION	\$ 24,891,716	\$ 25,540,717

## CSAC EXCESS INSURANCE AUTHORITY PRIMARY WORKERS' COMPENSATION PROGRAM STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

ODEDATING DEVENUES.	June 30, 2018	June 30, 2017
OPERATING REVENUES: Premiums for Transferred Risk	\$ 43,947,849	\$ 56,562,481
Broker Fees	1,361,738	1,420,648
Contributions for Retained Risk	21,643,354	20,280,898
Administration Fees	6,689,562	6,247,449
Public Entity Fees	-	168,697
Schools Loss Control Fee	90,718	-
Other Income	41,793	174,042
TOTAL OPERATING REVENUES	73,775,014	84,854,215
OPERATING EXPENSES:		
Pool Dividends to Members	-	2,500,000
Insurance Expense	43,920,165	56,604,965
Broker Fees	1,361,738	1,398,680
Provision for Claims	0.570.000	0.007.000
Current Year Claims	9,576,000	8,967,000
Prior Years' Claims	3,264,870	(1,369,136)
Provision for Unallocated Loss Adjustment Expenses Program Services	3,181,863	1,960,225
Claims Administration Services	6,168,687	6,135,647
Actuarial and Consulting Services	104,954	147,459
Claims Audits	116,100	71,838
Managed Care Program Review	108,000	111,433
Bank Fees and Services	40,994	39,743
Dept. of Industrial Relations Assessment	1,839,134	1,363,146
TOTAL OPERATING EXPENSES	69,682,505	77,931,000
TRANSFERS IN OR (OUT):		
Transfer Out for General Administration	(4,834,159)	(4,486,476)
Transfer Out for Loss Prevention	(207,697)	(201,017)
TOTAL TRANSFERS	(5,041,856)	(4,687,493)
OPERATING INCOME (LOSS)	(949,347)	2,235,722
NONOPERATING REVENUES (EXPENSES):		
Investment Income	235,254	151,800
Member Financing Fees	65,092	66,142
<b>G</b>		<del>,</del>
TOTAL NONOPERATING	200.246	217.042
REVENUE (EXPENSES)	300,346	217,942
CHANGES IN NET POSITION	(649,001)	2,453,664
Net Position, Beginning of Year	25,540,717	23,087,053
NET POSITION, END OF YEAR	\$ 24,891,716	\$ 25,540,717

#### CSAC EXCESS INSURANCE AUTHORITY PRIMARY WORKERS' COMPENSATION PROGRAM STATEMENT OF CASH FLOWS

#### FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

0401151 014/0 5004 00504	NO ACTIVITIES	June 30, 2018	June 30, 2017
CASH FLOWS FROM OPERATI	ING ACTIVITIES:	Φ 74.004.577	Φ 04.505.407
Receipts from Members		\$ 74,331,577	\$ 84,585,197
Payments to Others Dividends Paid		(1,538,262)	(1,742,709)
		(2,500,000)	(2,300,000)
Claims Paid		(7,964,793)	(8,021,305)
Insurance Purchased		(43,920,165)	(56,604,965)
Payments to Suppliers		(8,618,569)	(11,795,645)
Internal Activities		(12,835,231)	(5,978,312)
	NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	(3,045,443)	(1,857,739)
CASH FLOWS FROM INVESTIN	IG ACTIVITIES:	(05.070.440)	(00,000,504)
Purchase of Securities		(35,876,449)	(23,032,534)
Sales of Securities		34,887,446	26,324,232
Cash from Investment Earnings		1,210,925	855,865 (514,060)
Investment in Captive Finance Fees from Members		- 65,091	(514,969) 66,141
	NET CASH PROVIDED (USED)		
	BY INVESTING ACTIVITIES	287,013	3,698,735
INCREAS	SE (DECREASE) IN CASH AND CASH EQUIVALENTS	(2,758,430)	1,840,996
CAS	SH AND CASH EQUIVALENTS: BEGINNING OF YEAR	10,348,552	8,507,556
	END OF YEAR	\$ 7,590,122	\$ 10,348,552
RECONCILIATION OF OPERAT CASH PROVIDED (USED) BY Operating Income (Loss) Adjustments to reconcile operatir net cash provided (used) by op Changes in Assets and Liabil	OPERATING ACTIVITIES:  ng income (loss) to erating activities	\$ (949,347)	\$ 2,235,722
Accounts Receivable, Net	iues	(1,567,710)	(2,019,414)
Due From or To Other Fund	ds	(7,793,375)	(1,290,819)
Accounts and Other Payabl		(792,951)	(2,320,012)
Claim Liabilities		4,876,077	(423,441)
Unallocated Loss Adjustme	nt Expense Pavable	3,181,863	1,960,225
NET CASH PROVIDED (USED)	BY OPERATING ACTIVITIES	\$ (3,045,443)	\$ (1,857,739)
NONCASH INVESTING, CAPITA	AL, AND		
Unrealized gain/(loss) on investm	nents	\$ (1,051,142)	\$ (725,687)

# CSAC EXCESS INSURANCE AUTHORITY PRIMARY WORKERS' COMPENSATION PROGRAM RECONCILIATION OF UNPAID CLAIMS LIABILITIES FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

		June 30, 2018	June 30, 2017		
A.	Unpaid claims and claim adjustment expenses at the beginning of the fiscal year	\$ 55,218,289	\$ 53,681,505		
	Incurred claims and claim adjustment expenses:				
	Provision for claims current fiscal year Increase (Decrease) in the provision for	12,757,863	10,927,225		
	claims of prior fiscal years	3,264,870	(1,369,136)		
B.	Total incurred claims and claim adjustment expenses	16,022,733	9,558,089		
	Payments: Claims and claim adjustment expenses   attributable to insured events of   the current fiscal year Claims and claim adjustment expenses   attributable to insured events of   prior fiscal years	5,298,047 2,666,746	4,245,304 3,776,001		
C.	Total Payments	7,964,793	8,021,305		
D.	Total unpaid claims and claim adjustment expenses at the end of the fiscal year (A+B-C)	\$ 63,276,229	\$ 55,218,289		
	Current Claim Liabilities Noncurrent Claim Liabilities	\$ 4,600,000 58,676,229	\$ 8,000,000 47,218,289		
	Total Claim Liabilities	\$ 63,276,229	\$ 55,218,289		

# CSAC EXCESS INSURANCE AUTHORITY REQUIRED SUPPLEMENTAL INFORMATION PRIMARY WORKERS' COMPENSATION PROGRAM NOTES TO EARNED PREMIUMS AND CLAIMS DEVELOPMENT INFORMATION FOR THE TEN-YEAR PERIOD ENDED JUNE 30, 2018

The following schedule illustrates how the Fund's earned premiums (net of reinsurance) and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Fund as of the end of each of the last 10 years. The rows of the schedule are defined as follows:

- 1. This line shows the total of each fiscal year's earned premium, revenues ceded to reinsurers and stop-loss policies, and investment revenues. The total revenues are net of dividends returned to members.
- 2. This line shows the amount of reported unallocated claim adjustment expenses and reported other costs not allocated to individual claims.
- 3. This line shows the Fund's incurred claims and allocated claim adjustment expense (both paid and accrued) as originally reported at the end of the first year in which the event occurred that triggered coverage under the contract (called policy year).
- 4. This section of rows shows the cumulative amounts paid as of the end of each successive year for each policy year.
- 5. This line shows the latest reestimated amount of claims assumed by reinsurers as of the end of the current year for each policy year.
- 6. This section of rows shows how each policy year's incurred claims increased or decreased as of the end of each successive year. These annual reestimations result from new information received on known claims, reevaluation of existing information on known claims, and emergence of new claims not previously known.
- 7. This line compares the latest reestimated incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than originally thought.

As data for individual policy years mature, the correlation between original estimates and reestimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature policy years.

The columns of the schedule show data for successive policy years.

#### CSAC EXCESS INSURANCE AUTHORITY PRIMARY WORKERS' COMPENSATION PROGRAM SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2018

POLICY YEAR		June 30, 2009	June 30, 2010		June 30, 2011	June 30, 2012	June 30, 2013	June 30, 2014	June 30, 2015	June 30, 2016	June 30, 2017	June 30, 2018
Earned Premiums Less Ceded Supplemental Assessments	\$	48,372,518 S - -	38,466,370 (24,951,328		44,513,028 \$ (28,900,823)	46,647,898 \$ (31,324,253)	46,505,862 (32,660,803)	\$ 52,319,394 (37,380,293)	\$ 53,947,631 (40,948,454)	\$ 53,889,167 (42,158,960)	\$ 69,124,948 (54,689,379)	\$ 58,231,262 (42,800,131)
Dividends Declared Investment Earnings		3,245,765	- 726,610		- 582,469	225,476	- 151,332	-	-	-	-	<u> </u>
Total Revenues Available     For Payment of Claims		51,618,283	14,241,652		16,194,674	15,549,121	13,996,391	14,939,101	12,999,177	11,730,207	14,435,569	15,431,131
Less Unallocated Loss     Adjustment Expense		913,665	1,072,984		1,708,241	2,190,073	2,717,468	4,359,554	5,198,424	7,856,703	6,595,877	8,643,013
Estimated Incurred Claims     Less Ceded Claims		34,751,511 -	36,219,693 (24,951,328		41,200,715 (28,900,823)	44,186,253 (31,324,253)	45,065,803 (32,660,803)	50,435,293 (37,380,293)	54,185,020 (40,860,020)	51,254,960 (42,158,960)	63,656,379 (54,689,379)	52,376,131 (42,800,131)
Net Incurred Claims and Expenses, End of Policy Year		34,751,511	11,268,365		12,299,892	12,862,000	12,405,000	13,055,000	13,325,000	9,096,000	8,967,000	9,576,000
Cumulative Paid Claims as of:     End of the Policy Year		7,763,711	5,301,114		6,304,731	5,988,250	5,631,790	5,999,562	3,951,291	4,228,855	4,245,304	5,298,047
One Year Later Two Years Later		26,216,412 26,216,412	8,672,943 9,127,073		10,080,439 10,752,137	9,699,440 10,403,922	9,572,554 10,324,845	9,632,916 10,595,000	6,607,142 7,164,498	6,868,677 7,437,056	5,660,241	-
Three Years Later Four Years Later		26,216,412 26,216,412	9,310,650 9,423,077		11,004,419 11,094,997	10,648,791 10,772,427	10,647,115 10,782,525	10,903,553 11,043,935	7,424,915 -	-	-	-
Five Years Later Six Years Later		26,216,412 26,216,412	9,500,091 9,551,614		11,151,713 11,192,247	10,845,816 10,930,202	10,838,835	-	-	-	-	-
Seven Years Later Eight Years Later		26,216,412 26,216,412	9,546,187 9,611,740		11,207,350 -	-	-	-	-	-	-	-
Nine Years Later	-	26,216,412	-		-	-	-	-	-	-	-	
<ol><li>Reestimated Ceded Claims and Expenses</li></ol>		-	27,606,009		33,591,494	34,643,230	33,382,044	34,109,465	33,561,198	33,910,007	17,693,731	5,232,161
Reestimated Incurred Claims     and Expenses												
End of the Policy Year One Year Later		34,751,511 26,216,412	11,268,365 10.203.556		12,299,892 12,700,000	12,862,000 11.441.000	12,405,000 12.595.000	13,055,000 12.382.000	13,325,000 8.222.000	9,096,000 8.226.000	8,967,000 8,563,000	9,576,000
Two Years Later Three Years Later		26,216,412 26,216,412	11,868,000 11,004,000		11,815,000 11,789,000	11,397,000 11,048,000	11,445,000 11.384.000	11,735,000 11,718,000	7,792,000 8,206,000	8,526,000	-	-
Four Years Later Five Years Later		26,216,412 26,216,412	10,934,000 10,902,000		11,500,000 11,450,000	11,022,000 11,220,000	11,233,000	12,094,000	-	-	-	-
Six Years Later Seven Years Later		26,216,412 26,216,412 26,216,412	10,915,000 10,894,000		11,480,000 12,484,500	12,496,500	-	-	-	-	-	-
Eight Years Later Nine Years Later		26,216,412 26,216,412 26,216,412	10,439,000		-	-		-	-	-	-	-
Increase (Decrease) in Estimated     Incurred Claims and Expense		, ,			101.005	(000 000)	(=00.0		A /= //a /===			
from End of the Policy Year	\$	(8,535,099)	(829,365	) \$	184,608 \$	(365,500) \$	(502,000)	\$ (961,000)	\$ (5,119,000)	\$ (570,000)	\$ (404,000)	\$ -



## CSAC EXCESS INSURANCE AUTHORITY EXCESS WORKERS' COMPENSATION PROGRAM STATEMENT OF NET POSITION JUNE 30, 2018 AND 2017

	<u>June 30, 2018</u>	June 30, 2017
ASSETS:		
Current Assets:		
Cash, EIA Treasury	\$ 13,322,174	\$ 14,741,472
TOTAL CASH & CASH EQUIVALENTS	13,322,174	14,741,472
Investments	22,323,846	60,803,857
Accounts Receivable		
Due from Members	504,750	304,243
Due from Others Investment Income Receivable	- 1,328,653	58,793 1,168,310
Reinsurance Claims	7,436,771	4,874,623
Due from Other Funds	24,363,452	20,421,584
TOTAL CURRENT ASSETS	69,279,646	102,372,882
Noncurrent Assets:		
Investments	230,145,772	239,591,625
Investment in Captive	2,841,641	2,841,641
Due from Other Funds	28,991,720	29,352,335
TOTAL NONCURRENT ASSETS	261,979,133	271,785,601
TOTAL ASSETS	331,258,779	374,158,483
LIABILITIES: Current Liabilities: Accounts Payable Due to Members Due to Other Funds Workers' Compensation Claims Unearned Income  TOTAL CURRENT LIABILITIES	1,391,740 594,510 17,082,072 45,000,000 123,988 64,192,310	1,207,148 - 11,794,370 50,000,000 - 63,001,518
Noncurrent Liabilities:		
Workers' Compensation Claims Liabilities		
Claims Reported	173,173,881	202,290,209
Claims Incurred But Not Reported	58,906,760 5,615,000	74,102,193
Unallocated Loss Adjustment Expense Payable		12,406,656
TOTAL NONCURRENT LIABILITIES	237,695,641	288,799,058
TOTAL LIABILITIES	301,887,951	351,800,576
NET POSITION:	00.070.005	00 055 005
Unrestricted	29,370,828	22,357,907
TOTAL NET POSITION	\$ 29,370,828	\$ 22,357,907

## CSAC EXCESS INSURANCE AUTHORITY EXCESS WORKERS' COMPENSATION PROGRAM STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

	<u>June 30, 2018</u>	<u>June 30, 2017</u>
OPERATING REVENUES:		
Premiums for Transferred Risk	\$ 129,926,002	\$ 106,364,512
Broker Fees	2,879,358	2,968,135
Contributions for Retained Risk	9,717,343	24,200,944
Administration Fees	7,653,420	6,885,771
Public Entity Fees Schools Loss Control Fee	37,712	330,936
Other Income	641,551	3,400
TOTAL OPERATING REVENUES	150,855,386	140,753,698
OPERATING EXPENSES:		
Insurance Expense	129,631,683	106,950,614
Broker Fees	2,879,358	2,976,879
Provision for Claims		
Current Year Claims	-	14,915,638
Prior Years' Claims	13,005,551	14,591,000
Provision for Unallocated Loss Adjustment Expenses Program Services	(6,791,656)	861,125
Actuarial, Legal & Managed Care Services	468,809	491,392
Claims Audits	521,921	565,111
TOTAL OPERATING EXPENSES	139,715,666	141,351,759
TRANSFERS IN OR (OUT):		
Transfer Out for General Administration	(4,676,654)	(4,393,140)
Transfer Out for Loss Prevention	(498,936)	(449,021)
TOTAL TRANSFERS	(5,175,590)	(4,842,161)
OPERATING INCOME (LOSS)	5,964,130	(5,440,222)
NONOPERATING REVENUES (EXPENSES):		
Investment Income	1,022,137	978,765
Member Financing Fees	26,654	32,794
TOTAL NONOPERATING	1	
REVENUES (EXPENSES)	1,048,791	1,011,559
CHANGES IN NET POSITION	7,012,921	(4,428,663)
Net Position, Beginning of Year	22,357,907	26,786,570
NET POSITION, END OF YEAR	\$ 29,370,828	\$ 22,357,907

## CSAC EXCESS INSURANCE AUTHORITY EXCESS WORKERS' COMPENSATION PROGRAM STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

Receipts from Members		June 30, 2018	June 30, 2017
Receipts from Members	CASH FLOWS FROM OPERATING ACTIVITIES:		
Payments to Others		\$ 150.694.114	\$ 140.421.327
Claims Paid   (62,317,312)   (53,623,873)   Insurance Purchased   (129,631,683)   (129,631,683)   (13,364,967)   (13,334,957)   Internal Scriptines   (3,685,496)   (3,334,957)   Internal Activities   NET CASH PROVIDED (USED)   BY OPERATING ACTIVITIES   (50,233,610)   (25,787,075)	·	,,,	
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES   (1,419,298)   (1,401,967)			
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES   (50,233,610)   (25,787,075)	Insurance Purchased	(129,631,683)	(106,950,614)
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES   (50,233,610)   (25,787,075)			
CASH FLOWS FROM INVESTING ACTIVITIES:   CI08, 220, 336, 610   (25,787,075)	Internal Activities	(3,469,141)	(366,391)
Purchase of Securities	,	(50,233,610)	(25,787,075)
Sales of Securities         151,579,775         169,730,938           Cash from Investment Earnings         5,428,818         5,554,610           Investment in Captive         -         (2,841,641)           Finance Fees from Members         26,654         32,795           NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES         48,814,312         24,385,108           INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS: BEGINNING OF YEAR         (1,419,298)         (1,401,967)           CASH AND CASH EQUIVALENTS: BEGINNING OF YEAR         14,741,472         16,143,439           END OF YEAR         14,741,472         16,143,439           END OF YEAR         14,741,472         16,143,439           RECONCILIATION OF OPERATING INCOME (LOSS) TO NET           CASH PROVIDED (USED) BY OPERATING ACTIVITIES:           Operating Income (Loss)         \$ 5,964,130         \$ (5,440,222)           Adjustments to reconcile operating activities           Changes in Assets and Liabilities           Accounts Receivable, Net         (2,703,862)         (1,590,801)           Due From or To Other Funds         1,706,449         4,475,770           Accounts and Other Payables         779,102         24,288	CASH FLOWS FROM INVESTING ACTIVITIES:		
Cash from Investment Earnings   1,428,818   5,554,610     Investment in Captive   26,654   32,795     Investment in Captive   24,385,108     Investing Activities   48,814,312   24,385,108     Investing Activities   48,814,312   24,385,108     Investing Activities   24,385,108     Investing Activities   24,385,108     Investing Activities   24,385,108     Investing Activities   24,385,108     Investing Incapage (Lass) in Cash and Cash Equivalents   24,414,472     Investing Incapage (Lass) in Cash Provided (USED) BY OPERATING ACTIVITIES     Operating Income (Loss)   5,964,130   5,440,222     Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities     Changes in Assets and Liabilities   24,475,770     Accounts Receivable, Net   2,703,862   (1,590,801)     Due From or To Other Funds   1,706,449   4,475,770     Accounts Receivable, Net   23,988   -		(108,220,935)	(148,091,594)
Investment in Captive   26,654   32,795			
NET CASH PROVIDED (USED)   BY INVESTING ACTIVITIES   48,814,312   24,385,108	<u> </u>	5,428,818	
NET CASH PROVIDED (USED)   BY INVESTING ACTIVITIES   48,814,312   24,385,108	·	-	,
BY INVESTING ACTIVITIES	Finance Fees from Members	26,654	32,795
CASH EQUIVALENTS         (1,419,298)         (1,401,967)           CASH AND CASH EQUIVALENTS: BEGINNING OF YEAR         14,741,472         16,143,439           END OF YEAR         13,322,174         \$ 14,741,472           RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES:           Operating Income (Loss)         \$ 5,964,130         \$ (5,440,222)           Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities         \$ 5,964,130         \$ (5,440,222)           Changes in Assets and Liabilities         (2,703,862)         (1,590,801)           Accounts Receivable, Net         (2,703,862)         (1,590,801)           Due From or To Other Funds         1,706,449         4,475,770           Accounts and Other Payables         779,102         24,288           Unearned Income         123,988         -           Claim Liabilities         (49,311,761)         (24,117,235)           Unallocated Loss Adjustment Expense Payable         (6,791,656)         861,125           NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES         \$ (50,233,610)         \$ (25,787,075)           NONCASH INVESTING, CAPITAL AND FINANCING ACTIVITIES         \$ (50,233,610)         \$ (25,787,075)	, ,	48,814,312	24,385,108
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES:  Operating Income (Loss) \$ 5,964,130 \$ (5,440,222)  Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities  Changes in Assets and Liabilities  Accounts Receivable, Net (2,703,862) (1,590,801)  Due From or To Other Funds (1,706,449 4,475,770)  Accounts and Other Payables (799,102 24,288)  Unearned Income (1,23,988 - 1,23,988)  Claim Liabilities (49,311,761) (24,117,235)  Unallocated Loss Adjustment Expense Payable (6,791,656) 861,125  NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES (50,233,610) (25,787,075)  NONCASH INVESTING, CAPITAL AND FINANCING ACTIVITIES		(1,419,298)	(1,401,967)
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES:  Operating Income (Loss) \$5,964,130 \$(5,440,222)  Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities  Changes in Assets and Liabilities  Accounts Receivable, Net (2,703,862) (1,590,801)  Due From or To Other Funds 1,706,449 4,475,770  Accounts and Other Payables 779,102 24,288  Unearned Income 123,988 -  Claim Liabilities (49,311,761) (24,117,235)  Unallocated Loss Adjustment Expense Payable (6,791,656) 861,125  NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES \$(50,233,610) \$(25,787,075)  NONCASH INVESTING, CAPITAL AND FINANCING ACTIVITIES	·	14,741,472	16,143,439
CASH PROVIDED (USED) BY OPERATING ACTIVITIES:  Operating Income (Loss) \$ 5,964,130 \$ (5,440,222)  Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities  Changes in Assets and Liabilities  Accounts Receivable, Net (2,703,862) (1,590,801)  Due From or To Other Funds 1,706,449 4,475,770  Accounts and Other Payables 779,102 24,288  Unearned Income 123,988 - Claim Liabilities (49,311,761) (24,117,235)  Unallocated Loss Adjustment Expense Payable (6,791,656) 861,125  NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES \$ (50,233,610) \$ (25,787,075)  NONCASH INVESTING, CAPITAL AND FINANCING ACTIVITIES	END OF YEAR	\$ 13,322,174	\$ 14,741,472
Accounts Receivable, Net       (2,703,862)       (1,590,801)         Due From or To Other Funds       1,706,449       4,475,770         Accounts and Other Payables       779,102       24,288         Unearned Income       123,988       -         Claim Liabilities       (49,311,761)       (24,117,235)         Unallocated Loss Adjustment Expense Payable       (6,791,656)       861,125         NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES       \$ (50,233,610)       \$ (25,787,075)         NONCASH INVESTING, CAPITAL AND FINANCING ACTIVITIES       * (50,233,610)       * (25,787,075)	CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss) Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities	\$ 5,964,130	\$ (5,440,222)
Accounts and Other Payables       779,102       24,288         Unearned Income       123,988       -         Claim Liabilities       (49,311,761)       (24,117,235)         Unallocated Loss Adjustment Expense Payable       (6,791,656)       861,125         NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES       \$ (50,233,610)       \$ (25,787,075)         NONCASH INVESTING, CAPITAL AND FINANCING ACTIVITIES       Temperature of the company of the com	· · · · · · · · · · · · · · · · · · ·	(2,703,862)	(1,590,801)
Unearned Income 123,988 - Claim Liabilities (49,311,761) (24,117,235) Unallocated Loss Adjustment Expense Payable (6,791,656) 861,125  NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES \$ (50,233,610) \$ (25,787,075)  NONCASH INVESTING, CAPITAL AND FINANCING ACTIVITIES	Due From or To Other Funds	1,706,449	4,475,770
Claim Liabilities (49,311,761) (24,117,235) Unallocated Loss Adjustment Expense Payable (6,791,656) 861,125  NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES \$ (50,233,610) \$ (25,787,075)  NONCASH INVESTING, CAPITAL AND FINANCING ACTIVITIES	· · · · · · · · · · · · · · · · · · ·		24,288
Unallocated Loss Adjustment Expense Payable (6,791,656) 861,125  NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES \$ (50,233,610) \$ (25,787,075)  NONCASH INVESTING, CAPITAL AND FINANCING ACTIVITIES		•	-
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES  \$ (50,233,610) \$ (25,787,075)  NONCASH INVESTING, CAPITAL AND FINANCING ACTIVITIES		. ,	•
NONCASH INVESTING, CAPITAL AND FINANCING ACTIVITIES	Unallocated Loss Adjustment Expense Payable	(6,791,656)	861,125
FINANCING ACTIVITIES	NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	\$ (50,233,610)	\$ (25,787,075)
	•		
		\$ (4,567,024)	\$ (4,679,016)

# CSAC EXCESS INSURANCE AUTHORITY EXCESS WORKERS' COMPENSATION PROGRAM RECONCILIATION OF UNPAID CLAIMS LIABILITIES FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

		June 30, 2018	June 30, 2017
A.	Unpaid claims and claim adjustment expenses at the beginning of the fiscal year	\$ 338,799,058	\$ 362,055,168
	Incurred claims and claim adjustment expenses:  Provision for claims		
	Current fiscal year Increase (Decrease) in the provision for	(6,791,656)	15,776,763
	Prior fiscal years	13,005,551	14,591,000
B.	Total incurred claims and claim adjustment expenses	6,213,895	30,367,763
	Payments attributable to insured events of the Current fiscal year Prior fiscal years:	62,317,312	3,623,460 50,000,413
C.	Total Payments	62,317,312	53,623,873
D.	Total unpaid claims and claim adjustment expenses at the end of the fiscal year (A+B-C)	\$ 282,695,641	\$ 338,799,058
	Current Claim Liabilities Noncurrent Claim Liabilities	\$ 45,000,000 237,695,641	\$ 50,000,000 288,799,058
	Total Claim Liabilities	\$ 282,695,641	\$ 338,799,058

# CSAC EXCESS INSURANCE AUTHORITY REQUIRED SUPPLEMENTAL INFORMATION EXCESS WORKERS' COMPENSATION PROGRAM NOTES TO EARNED PREMIUMS AND CLAIMS DEVELOPMENT INFORMATION FOR THE TEN-YEAR PERIOD ENDED JUNE 30, 2018

The following schedule illustrates how the Fund's earned premiums (net of reinsurance) and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Fund as of the end of each of the last 10 years. The rows of the schedule are defined as follows:

- 1. This line shows the total of each fiscal year's earned premium, revenues ceded to reinsurers and stop-loss policies, and investment revenues. The total revenues are net of dividends returned to members.
- 2. This line shows the amount of reported unallocated claim adjustment expenses and reported other costs not allocated to individual claims.
- 3. This line shows the Fund's incurred claims and allocated claim adjustment expense (both paid and accrued) as originally reported at the end of the first year in which the event occurred that triggered coverage under the contract (called policy year).
- 4. This section of rows shows the cumulative amounts paid as of the end of each successive year for each policy year.
- 5. This line shows the latest reestimated amount of claims assumed by reinsurers as of the end of the current year for each policy year.
- 6. This section of rows shows how each policy year's incurred claims increased or decreased as of the end of each successive year. These annual reestimations result from new information received on known claims, reevaluation of existing information on known claims, and emergence of new claims not previously known.
- 7. This line compares the latest reestimated incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than originally thought.

As data for individual policy years mature, the correlation between original estimates and reestimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature policy years.

The columns of the schedule show data for successive policy years.

#### CSAC EXCESS INSURANCE AUTHORITY EXCESS WORKERS' COMPENSATION PROGRAM SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2018

POLICY YEAR	June 30, 2009	June 30, 2010	June 30, 2011	June 30, 2012	June 30, 2013	June 30, 2014	June 30 2015	June 30 2016	June 30 2017	June 30 2018
Earned Premiums Less Ceded	\$ 52,184,473 \$ (32,694,500)	48,146,826 \$ (29,508,521)	52,740,463 \$ (33,932,092)	56,601,782 \$ (38,700,636)	64,059,430 \$ (26,470,050)	77,872,261 \$ (47,448,283)	97,699,836 \$ (57,198,059)	119,149,647 \$ (68,258,846)	(102,873,232)	\$ 135,599,174 (125,683,198)
Supplemental Assessments Dividends Declared	-	-	-	-	-	-	-	-	-	-
Investment Earnings	1,920,537	2,020,214	1,331,571	1,019,518	1,806,011	1,301,425	1,658,814	912,237	122,651	28,285
Total Revenues Available     For Payment of Claims	21,410,510	20,658,519	20,139,942	18,920,664	39,395,391	31,725,403	42,160,591	51,803,038	24,717,731	9,944,261
Unallocated Loss     Adjustment Expense	305,210	340,180	442,990	187,423	248,734	135,418	224,012	475,261	161,147	-
3. Estimated Incurred Claims	46,380,300	45,844,808	51,347,831	47,772,920	43,142,223	60,295,762	80,522,151	106,542,005	117,788,870	125,683,198
Less Ceded Claims Net Incurred Claims and	(32,694,500)	(29,508,521)	(33,932,092)	(38,700,636)	(26,470,050)	(47,448,283)	(57,198,059)	(68,258,846)	(102,873,232)	(125,683,198)
Expenses, End of Policy Year	13,685,800	16,336,287	17,415,739	9,072,284	16,672,173	12,847,479	23,324,092	38,283,159	14,915,638	
Cumulative Paid Claims as of:										
End of the Policy Year	80,573	-	43,862	23,688	38,785	-	950,641	3,293,817	3,623,460	-
One Year Later	253,852	106,437	230,188	329,202	281,003	2,361,141	5,161,301	9,034,334	8,426,745	-
Two Years Later	662,838	515,533	627,868	785,063	2,103,809	6,162,084	10,430,178	17,164,800	-	-
Three Years Later	5,131,474	1,281,938	1,344,807	1,544,493	4,326,042	10,372,243	21,652,538	-	-	-
Four Years Later	7,021,243	2,117,003	2,074,489	2,305,965	9,927,320	12,944,505	-	-	-	-
Five Years Later	12,173,038	3,129,849	5,609,885	4,081,614	13,746,251	-	-	-	-	-
Six Years Later Seven Years Later	16,560,978 18,248,515	4,339,481 7,743,152	6,421,341 7,748,121	5,650,357	-	-	-	-	-	-
Eight Years Later	21,026,579	10,522,116	1,140,121	-	-	-	-	-	-	-
Nine Years Later	22,501,379	-	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Reestimated Ceded Claims										
and Expenses	18,490,884	-	-	1,188,541	23,952,169	22,251,495	26,963,587	38,510,343	2,454,914	5,339,208
Reestimated Incurred Claims     and Expenses										
End of the Policy Year	13,685,800	16,336,287	17,415,739	9,072,284	16,672,173	12,847,479	23,324,092	38,283,159	14,915,638	-
One Year Later	20,519,114	16,902,842	18,075,962	9,517,002	18,675,566	14,275,787	30,278,418	39,483,699	16,869,019	-
Two Years Later	25,050,003	18,604,330	17,868,492	10,336,945	19,544,588	19,231,418	31,534,751	42,063,111	-	-
Three Years Later	27,689,168	20,268,964	18,601,508	10,932,012	25,311,173	19,670,868	33,388,255	-	-	-
Four Years Later	27,105,017	20,649,905	19,813,588	12,982,166	25,835,519	20,038,856	-	-	-	-
Five Years Later	28,602,557	23,837,950	24,576,756	12,874,083	26,777,117	-	-	-	-	-
Six Years Later	33,246,965	26,569,135	25,385,881	15,469,230	-	-	-	-	-	-
Seven Years Later	34,254,523	26,372,989	30,955,824	-	-	-	-	-	-	-
Eight Years Later Nine Years Later	36,451,235 38,490,947	28,343,710	<u> </u>	-		-	-	-	<u> </u>	
Increase (Decrease) in Estimated     Incurred Claims and Expense										
from End of the Policy Year	\$ 24,805,147 \$	12,007,423 \$	13,540,085 \$	6,396,946 \$	10,104,944 \$	7,191,377 \$	10,064,163 \$	3,779,952 \$	1,953,381	\$ <u>-</u>



#### CSAC EXCESS INSURANCE AUTHORITY PRIMARY GENERAL LIABILITY PROGRAM STATEMENT OF NET POSITION JUNE 30, 2018 AND 2017

		June 30, 2018	<u>Ju</u>	<u>ıne 30, 2017</u>
ASSETS:				
Current Assets: Cash in Banks	\$	318,438	\$	532,686
Cash, EIA Treasury	Ψ	53,148	φ	65,273
TOTAL CASH & CASH EQUIVALENTS		371,586		597,959
·				
Investments Accounts Receivable		89,060		269,229
Due From Members		122,287		153,738
Investment Income Receivable		5,301		5,173
Reinsurance Claims		346,976		233,298
Due from Other Funds		97,197		90,423
TOTAL CURRENT ASSETS		1,032,407		1,349,820
Noncurrent Assets:				
Investments		918,156		1,060,870
Investment in Captive		9,520		9,520
Due from Other Funds		115,661		129,967
TOTAL NONCURRENT ASSETS		1,043,337		1,200,357
TOTAL ASSETS		2,075,744		2,550,177
LIABILITIES:				
Current Liabilities:		00.404		44.040
Accounts Payable Due to Members		36,491 275,869		41,943 234,563
Dividends Payable to Members		980,419		266,000
Deposits from Insurance Companies		423,372		425,872
Claim Liabilities		15,221		32,949
TOTAL CURRENT LIABILITIES		1,731,372		1,001,327
Noncurrent Liabilities:				
Unallocated Loss Adjustment Expense Payable		48,000		240,291
TOTAL NONCURRENT LIABILITIES		48,000		240,291
TOTAL LIABILITIES		1,779,372		1,241,618
NET POSITION:				
Unrestricted		296,372		1,308,559
TOTAL NET POSITION	\$	296,372	\$	1,308,559
				, ,

#### CSAC EXCESS INSURANCE AUTHORITY PRIMARY GENERAL LIABILITY PROGRAM STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

ODEDATING DEVENUES.		June 30, 2018	<u>Jı</u>	une 30, 2017
OPERATING REVENUES: Premiums For Transferred Risk	\$	1,839,995	\$	1,933,487
Broker Fees	Ψ	41,980	Ψ	46,711
Administration Fees		484,737		444,436
Public Entity Fees		- -		1,981
Other Income				287,504
TOTAL OPERATING REVENUES		2,366,712		2,714,119
OPERATING EXPENSES:				
Dividends to Members		980,419		266,000
Insurance Expense		1,847,350		1,933,487
Broker Fees		41,980		46,712
Provision for Claims				
Prior Years' Claims		(24,749)		(127,061)
Provision for Unallocated Loss Adjustment Expenses		(192,291)		99,548
Program Services Actuarial Services				7.640
Claims Audits		13,000		7,613 272
Legal Expense		17,854		212
Bank Services and Fees		3,355		3,610
TOTAL OPERATING EXPENSES		2,686,918		2,230,181
		2,000,010		2,200,101
TRANSFERS IN OR (OUT):		(077.004)		(500 554)
Transfer Out for General Administration		(677,831)		(536,771)
Transfer Out for Loss Prevention		(12,000)		(14,808)
TOTAL TRANSFERS		(689,831)		(551,579)
OPERATING INCOME (LOSS)		(1,010,037)		(67,641)
NONOPERATING REVENUE (EXPENSES):				
Investment Income		(2,211)		7,517
Financing Fees		61		
TOTAL NONOPERATING REVENUES (EXPENSES)		(2,150)		7,517
CHANGES IN NET POSITION		(1,012,187)		(60,124)
Net Position, Beginning of Year		1,308,559		1,368,683
NET POSITION, END OF YEAR	\$	296,372	\$	1,308,559

### CSAC EXCESS INSURANCE AUTHORITY PRIMARY GENERAL LIABILITY PROGRAM STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

CACLLEL OVACE EDOM ODER ATIMO A CTIVITIES.		June 30, 2018	<u>J</u> ı	une 30, 2017
CASH FLOWS FROM OPERATING ACTIVITIES: Receipts from Members	\$	2,439,468	\$	2,358,970
Receipts from Others	Ψ	-	Ψ	227,595
Payment to Others		(113,678)		, -
Dividends Paid		(266,000)		-
Claims Paid		7,021		43,155
Insurance Purchased Payments to Suppliers		(1,847,350) (84,141)		(1,933,487) 85,331
Internal Activities		(682,299)		(595,823)
NET CASH PROVIDED (USED)		_		
BY OPERATING ACTIVITIES		(546,979)		185,741
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchase of Securities		322,884		(1,554,320)
Sales of Securities		- (0.070)		1,283,438
Cash from Investment Earnings Investment in Captive		(2,278)		41,294
·		<u>-</u>		(9,520)
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES		320,606		(239,108)
DI INVESTINO ASTIVILES		020,000		(200,100)
(DECREASE) INCREASE IN CASH AND				
CASH EQUIVALENTS		(226,373)		(53,367)
CASH AND CASH EQUIVALENTS:				
BEGINNING OF YEAR		597,959		651,326
END OF YEAR	\$	371,586	\$	597,959
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss) Adjustments to reconcile operating income (loss) to	\$	(1,010,037)	\$	(67,641)
net cash provided (used) by operating activities Changes in Assets and Liabilities				
Accounts Receivable, Net		(82,228)		(89,150)
Due From or To Other Funds		7,532		(44,244)
Accounts and Other Payables Unearned Income		747,773		399,744 (28,610)
Claim Liabilities		(17,728)		(83,906)
Unallocated Loss Adjustment Expense Payable		(192,291)		99,548
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	\$	(546,979)	\$	185,741
NONCASH INVESTING, CAPITAL, AND		_		_
FINANCING ACTIVITIES	•		_	(05.55.1)
Unrealized gain/(loss) on investments	\$	-	\$	(35,381)

# CSAC EXCESS INSURANCE AUTHORITY PRIMARY GENERAL LIABILITY PROGRAM RECONCILIATION OF UNPAID CLAIMS LIABILITIES FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

		<u>June 30, 2018</u>			June 30, 2017		
A.	Unpaid claims and claim adjustment expenses at the beginning of the fiscal year	\$	273,240	\$	257,598		
	Incurred claims and claim adjustment expenses:  Provision for claims of the						
	current fiscal year		(192,291)		99,548		
	Increase (Decrease) in the provision for claims of prior fiscal years		(24,749)		(127,061)		
B.	Total incurred claims and claim adjustment expenses		(217,040)		(27,513)		
	Payments: Claims and claim adjustment expenses attributable to insured events of prior fiscal years		(7,021)		(43,155)		
C.	Total Payments		(7,021)		(43,155)		
D.	Total unpaid claims and claim adjustment expenses at the end of the fiscal year (A+B-C)	\$	63,221	\$	273,240		
	Current Claim Liabilities Noncurrent Claim Liabilities	\$	15,221 48,000	\$	32,949 240,291		
	Total Claim Liabilities	\$	63,221	\$	273,240		

# CSAC EXCESS INSURANCE AUTHORITY REQUIRED SUPPLEMENTAL INFORMATION PRIMARY GENERAL LIABILITY PROGRAM NOTES TO EARNED PREMIUMS AND CLAIMS DEVELOPMENT INFORMATION FOR THE TEN-YEAR PERIOD ENDED JUNE 30, 2018

The following schedule illustrates how the Fund's earned premiums (net of reinsurance) and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Fund as of the end of each of the last 10 years. The rows of the schedule are defined as follows:

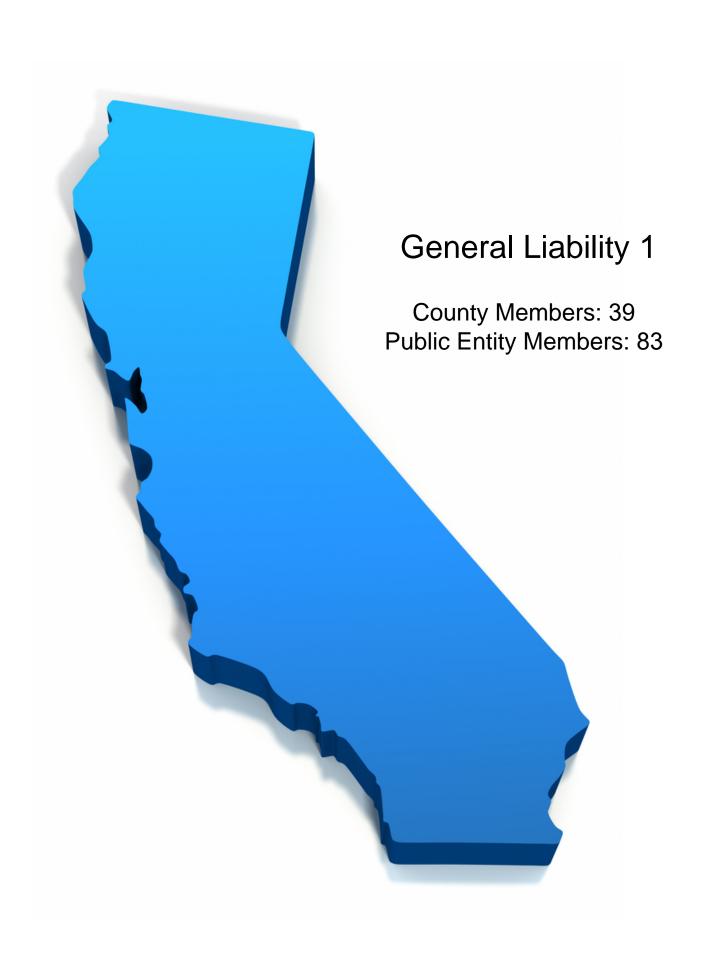
- 1. This line shows the total of each fiscal year's earned premium, revenues ceded to reinsurers and stop-loss policies, and investment revenues. The total revenues are net of dividends returned to members.
- 2. This line shows the amount of reported unallocated claim adjustment expenses and reported other costs not allocated to individual claims.
- This line shows the Fund's incurred claims and allocated claim adjustment expense (both paid and accrued) as originally reported at the end of the first year in which the event occurred that triggered coverage under the contract (called policy year).
- 4. This section of rows shows the cumulative amounts paid as of the end of each successive year for each policy year.
- 5. This line shows the latest reestimated amount of claims assumed by reinsurers as of the end of the current year for each policy year.
- 6. This section of rows shows how each policy year's incurred claims increased or decreased as of the end of each successive year. These annual reestimations result from new information received on known claims, reevaluation of existing information on known claims, and emergence of new claims not previously known.
- 7. This line compares the latest reestimated incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than originally thought.

As data for individual policy years mature, the correlation between original estimates and reestimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature policy years.

The columns of the schedule show data for successive policy years.

#### CSAC EXCESS INSURANCE AUTHORITY PRIMARY GENERAL LIABILITY PROGRAM SCHEDULE OF EARNED PREMIUM CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2018

					F	ully Insured Years				
POLICY YEAR	June 30, 2009	June 30, 2010	June 30, 2011	June 30, 2012	June 30, 2013	June 30, 2014	June 30, 2015	June 30, 2016	June 30, 2017	June 30, 2018
Insurance Premiums	\$ 3,880,52					\$ 1,742,957			1,933,487 \$	1,839,995
Less Ceded	(2,627,97	(2,127,964)	(1,888,464)	(2,035,654)	(1,868,680)	(1,742,957)	(1,756,708)	(1,917,598)	(1,933,487)	(1,839,995)
Supplemental Assessments			<u>-</u>	-	-	-	<u>-</u>	-		-
Dividends Declared	(897,70	11) -	-	-	-	-	-	-	-	-
Investment Earnings	322,99	2 -		-	-	-	-	-	-	
Total Revenues Available										
For Payment of Claims	677,84	-0	-	-	_	-	-	-	-	
2. Unallocated Loss										
Adjustment Expense	52,86	- 6	-	-	-	-	-	-	-	
3. Estimated Incurred Claims	1,262,00	0 2,127,964	1,888,464	2,035,654	1,868,680	1,742,957	1,756,708	1,917,598	1,933,487	1,839,995
Less Ceded Claims	(478,05	(2,127,964)	(1,888,464)	(2,035,654)	(1,868,680)	(1,742,957)	(1,756,708)	(1,917,598)	(1,933,487)	(1,839,995)
Net Incurred Claims and		_								
Expenses, End of Policy Year	783,94	.5 -	<u>-</u>			<u>-</u>	-		-	<u>-</u>
4. Cumulative Paid Claims as of:										
End of the Policy Year			-	-	-	-	-	-	-	_
One Year Later			_	_	_	-	_	-	_	_
Two Years Later			-	-	-	-	-	-	-	_
Three Years Later	726,55	51 -	-	-	-	-	-	-	-	_
Four Years Later	774,90	- 8	-	-	-	-	-	-	-	_
Five Years Later	893,90	-	-	-	-	-	-	-	-	_
Six Years Later	1,005,26	- 59	-	-	-	-	-	-	-	-
Seven Years Later	1,018,63	- 8	-	-	-	-	-	-	-	-
Eight Years Later	978,77	'4 -	-	-	-	-	-	-	-	-
Nine Years Later	995,53	- 8			-		-	-	-	
5. Reestimated Ceded Claims										
and Expenses	468,35	2,255,670	1,308,793	883,805	1,442,123	1,931,360	979,041	1,059,431	928,378	258,238
Reestimated Incurred Claims										
and Expenses										
End of the Policy Year			_	_	_	_	_	_	_	_
One Year Later			_	_	_	_	_	_	_	_
Two Years Later			_	_	_	_	_	_	_	_
Three Years Later	783,94	.5 -	_	_	_	_	_	_	_	_
Four Years Later	452,23		_	_	_	_	_	_	_	_
Five Years Later	468,87			_	_	_	_	_	_	_
Six Years Later	539,56			_	_	_	_	_	_	_
Seven Years Later	607,06		_	_	_	_	_	_	_	_
Eight Years Later	527,32		_	_	_	_	_	_	_	_
Nine Years Later	517,48			-	-	-	-	-	-	
Increase (Decrease) in Estimated     Incurred Claims and Expense     from End of the Policy Year	\$ (266,46	52) \$ -	\$ -	\$ - 9	s -	\$ -	\$ - \$	- \$	- \$	_
•		,					•	•	•	



#### CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY 1 PROGRAM STATEMENT OF NET POSITION JUNE 30, 2018 AND 2017

	June 30, 2018	June 30, 2017
ASSETS:		
Current Assets:	\$ 6,540,036	¢ 6.272.240
Cash, EIA Treasury		\$ 6,273,210
TOTAL CASH & CASH EQUIVALENTS	6,540,036	6,273,210
Investments	10,959,079	25,874,987
Accounts Receivable	705.070	757 040
Due from Members Reinsurance Claims	765,972	757,313 55,538
Investment Income Receivable	652,254	497,173
Due From Other Funds	11,960,350	8,690,373
TOTAL CURRENT ASSETS	30,877,691	42,148,594
Noncurrent Assets:		
Investments	112,981,689	101,957,846
Investment in Captive	1,026,287	1,026,287
Due From Other Funds	14,232,429	12,490,841
TOTAL NONCURRENT ASSETS	128,240,405	115,474,974
TOTAL ASSETS	159,118,096	157,623,568
LIABILITIES:		
Current Liabilities:		
Accounts Payable	46,371	29,079
Due to Members	41,651	-
Unearned Income	25,546	5,130,902
Claims Liabilities	40,200,000	32,000,000
TOTAL CURRENT LIABILITIES	40,313,568	37,159,981
Noncurrent Liabilities:		
Claims Liabilities		
Claims Reported	41,831,585	37,829,563
Claims Incurred But Not Reported Unallocated Loss Adjustment Expense Payable	67,197,087 955,000	47,021,033 2,545,810
TOTAL NONCURRENT LIABILITIES	109,983,672	87,396,406
TOTAL LIABILITIES	150,297,240	124,556,387
NET POSITION:		
Unrestricted	8,820,856	33,067,181
TOTAL NET POSITION	\$ 8,820,856	\$ 33,067,181

## CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY 1 PROGRAM STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

	June 30, 2018	June 30, 2017
OPERATING REVENUES:		
Premiums for Transferred Risk	\$ 8,571,994	\$ 9,919,014
Broker Fees	1,087,081	948,027
Contributions for Retained Risk	40,152,650	31,800,683
Administration Fees	3,255,947	2,633,857
Public Entity Fees	-	77,716
Schools Loss Control Fee	10,115	-
Other Income		700
TOTAL OPERATING REVENUES	53,077,787	45,379,997
OPERATING EXPENSES:		
Insurance Expense	8,189,181	9,915,462
Broker Fees	1,087,404	947,916
Provision for Claims	00 000 000	00 504 740
Current Year Claims	32,290,862	28,521,710
Prior Years' Claims	37,518,659	7,848,740
Provision for Unallocated Loss Adjustment Expenses Program Services	(1,590,810)	992,826
Actuarial and Consulting Services	90,335	91,025
Legal Expenses & Labor Law Services	295,175	246,372
Claims Audits	94,522	33,285
Crisis Incident Management	23,795	
TOTAL OPERATING EXPENSES	77,999,123	48,597,336
TRANSFERS IN OR (OUT):		
Transfer Out for General Administration	(2,484,728)	(2,205,170)
Transfer Out for Loss Prevention	(100,000)	(174,240)
TOTAL TRANSFERS	(2,584,728)	(2,379,410)
OPERATING INCOME (LOSS)	(27,506,064)	(5,596,749)
NONOPERATING REVENUES (EXPENSES):		
Investment Income	515,930	380,024
Member Finance Fees	11,599	5,425
TOTAL NONOPERATING		
REVENUES (EXPENSES)	527,529	385,449
CHANGES IN NET POSITION	(26,978,535)	(5,211,300)
Beginning of Year, as Previously Reported	33,067,181	38,278,481
Adjustment to Beginning Net Position	2,732,210	
Beginning of Year, as Restated	35,799,391	38,278,481
NET POSITION, END OF YEAR	\$ 8,820,856	\$ 33,067,181

## CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY 1 PROGRAM STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

	2	June 30, 2018	<u>J</u>	lune 30, 2017
CASH FLOWS FROM OPERATING ACTIVITIES:				
Receipts from Members Receipts from Others Payments to Others	\$	50,737,633 55,538	\$	49,591,950 - (55,538)
Claims Paid Dividends Paid		(37,431,445)		(22,468,836) (3,000,000)
Insurance Purchased		(8,189,181)		(7,152,900)
Payments to Suppliers Internal Activities		(1,573,940) (7,596,293)		(1,309,298) (4,572,368)
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES		(3,997,688)		11,033,010
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchase of Securities		(74,924,030)		(77,554,894)
Sales of Securities		76,510,860		65,901,334
Cash from Investment Earnings		2,666,083		2,084,257
Investment in Captive Finance Fees from Members		- 11,601		(1,026,287) 5,425
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES		4,264,514		(10,590,165)
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		266,826		442,845
CASH AND CASH EQUIVALENTS: BEGINNING OF YEAR		6,273,210		5,830,365
END OF YEAR	\$	6,540,036	\$	6,273,210
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss)	\$	(27,506,064)	\$	(5,596,749)
Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities Changes in Assets and Liabilities		,		<b>,</b>
Accounts Receivable, Net		2,779,089		1,949,711
Due From or To Other Funds		(5,011,566)		(2,192,958)
Accounts and Other Payables Unearned Income		58,943		(2,990,700)
Claim Liabilities		(5,105,356) 32,378,076		4,969,266 13,901,614
Unallocated Loss Adjustment Expense Payable		(1,590,810)		992,826
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	\$	(3,997,688)	\$	11,033,010
NONCASH INVESTING, CAPITAL, AND FINANCING ACTIVITIES Unrealized gain/(loss) on investments	\$	(2,305,234)	\$	(1,816,720)
The notes to the financial statements				

The notes to the financial statements are an integral part of this statement.

#### CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY 1 PROGRAM

#### RECONCILIATION OF UNPAID CLAIMS LIABILITIES FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

		June 30, 2018	June 30, 2017
A.	Unpaid claims and claim adjustment expenses at the beginning of the fiscal year	\$ 119,396,406	\$ 104,501,966
	Incurred claims and claim adjustment expenses:		
	Provision for claims of the current fiscal year Increase (Decrease) in the provision for	30,700,052	29,514,536
	claims of prior fiscal years	37,518,659	7,848,740
B.	Total incurred claims and claim adjustment expenses	68,218,711	37,363,276
	Payments: Claims and claim adjustment expenses attributable to insured events of the current fiscal year Claims and claim adjustment expenses attributable to insured events of	-	-
	prior fiscal years	37,431,445	22,468,836
C.	Total Payments	37,431,445	22,468,836
D.	Total unpaid claims and claim adjustment expenses at the end of the fiscal year (A+B-C)	\$ 150,183,672	\$ 119,396,406
	Current Claim Liabilities Noncurrent Claim Liabilities Total Claim Liabilities	\$ 40,200,000 109,983,672 \$ 150,183,672	\$ 32,000,000 87,396,406 \$ 119,396,406

# CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY 1 PROGRAM NOTES TO EARNED P REQUIRED SUPPLEMENTAL INFORMATION PREMIUMS AND CLAIMS DEVELOPMENT INFORMATION FOR THE TEN-YEAR PERIOD ENDED JUNE 30, 2018

The following schedule illustrates how the Fund's earned premiums (net of reinsurance) and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Fund as of the end of each of the last 10 years. The rows of the schedule are defined as follows:

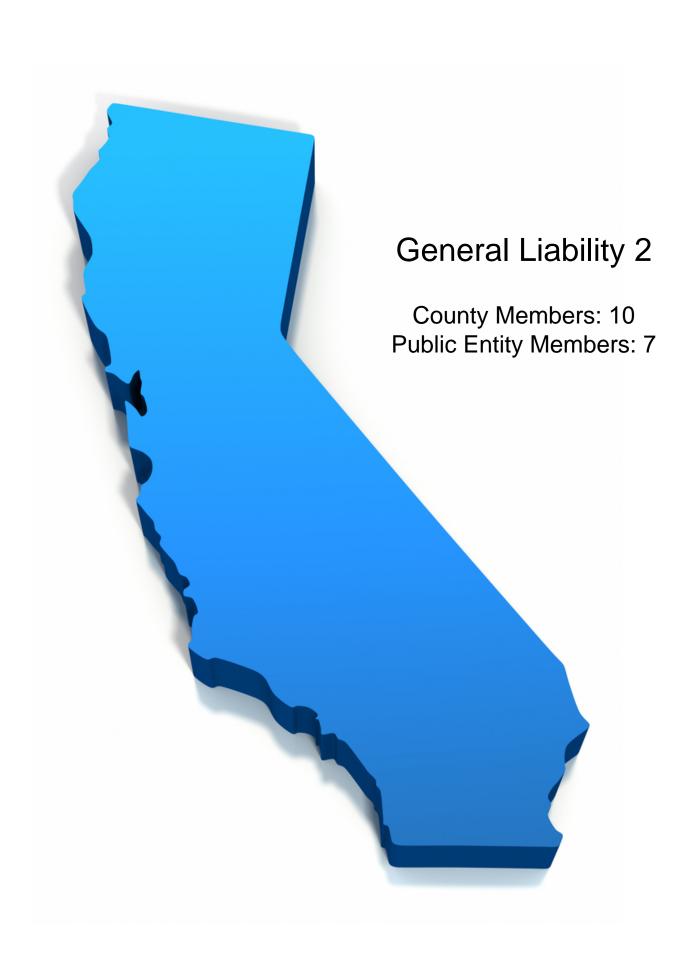
- 1. This line shows the total of each fiscal year's earned premium, revenues ceded to reinsurers and stop-loss policies, and investment revenues. The total revenues are net of dividends returned to members.
- 2. This line shows the amount of reported unallocated claim adjustment expenses and reported other costs not allocated to individual claims.
- 3. This line shows the Fund's incurred claims and allocated claim adjustment expense (both paid and accrued) as originally reported at the end of the first year in which the event occurred that triggered coverage under the contract (called policy year).
- 4. This section of rows shows the cumulative amounts paid as of the end of each successive year for each policy year.
- 5. This line shows the latest reestimated amount of claims assumed by reinsurers as of the end of the current year for each policy year.
- 6. This section of rows shows how each policy year's incurred claims increased or decreased as of the end of each successive year. These annual reestimations result from new information received on known claims, reevaluation of existing information on known claims, and emergence of new claims not previously known.
- 7. This line compares the latest reestimated incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than originally thought.

As data for individual policy years mature, the correlation between original estimates and reestimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature policy years.

The columns of the schedule show data for successive policy years.

#### CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY 1 PROGRAM SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2018

POLICY YEAR	June 30, 2009	June 30, 2010	June 30, 2011	June 30, 2012	June 30, 2013	June 30, 2014	June 30, 2015	June 30, 2016	June 30, 2017	June 30, 2018
Earned Premiums Less Ceded	\$ 30,993,979 (2,013,394)	32,772,965 \$ (2,381,428)	31,958,996 \$ (2,742,959)	29,597,496 \$ (3,745,830)	28,876,024 \$ (3,702,537)	29,671,132 \$ (4,268,601)	35,247,160 \$ (6,267,249)	39,850,216 \$ (5,239,636)	41,677,512 \$ (9,915,462)	54,110,445 (8,189,181)
Supplemental Assessments	-	(0.000.000)	-	-	-	-	-	-	-	-
Dividends Declared	- 4,341,142	(3,000,000)	1.039.764	- 1,152,289	742.346	- 669,619	938,622	- 850,852	- 194.041	142,968
Investment Earnings	4,341,142	3,821,803	1,039,764	1,152,269	742,340	009,019	938,022	850,852	194,041	142,968
1. Total Revenues Available										
For Payment of Claims	33,321,727	31,213,340	30,255,801	27,003,955	25,915,833	26,072,150	29,918,533	35,461,432	31,956,091	46,064,232
2. Unallocated Loss										
Adjustment Expense	2,761	5,698	20,845	17,868	65,609	131,888	123,358	180,512	175,654	205,060
3. Estimated Incurred Claims	23,946,567	17,650,135	19,593,744	20,336,498	24,388,707	26,973,621	29,751,639	34,824,676	38,437,172	40,231,901
Less Ceded Claims	(2,013,394)	(2,381,428)	(2,742,959)	(3,745,830)	(3,702,537)	(4,268,601)	(6,267,249)	(5,239,636)	(9,915,462)	(8,189,181)
Net Incurred Claims and		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , , , , , , , , , , , , , , , , , , ,	(-, -,,	(-, - , - ,	, , , , , , ,	(-, -, -,	(-,,,	(-,,-,-,	(-,, - ,
Expenses, End of Policy Year	21,933,173	15,268,707	16,850,785	16,590,668	20,686,170	22,705,020	23,484,390	29,585,040	28,521,710	32,042,720
Cumulative Paid Claims as of:										
End of the Policy Year	_	653,593	_	241,064	_	_	_	_	_	-
One Year Later	172,455	348,252	104,565	666,287	1,668,017	2,443,124	110,653	760.444	732,315	_
Two Years Later	4,894,740	2,389,423	2,483,193	2,473,149	3,879,513	4,412,160	1,489,584	14,004,016		_
Three Years Later	9,708,129	10,758,833	18,803,527	7,001,701	11,698,043	12,165,139	14,487,153	-	_	_
Four Years Later	16,936,818	11,549,612	22,031,298	15,817,812	15,857,724	18,903,963	_	_	_	-
Five Years Later	17,283,899	13,166,381	24,752,158	17,071,287	18,738,930	-	_	_	_	-
Six Years Later	17,220,058	16,218,635	27,460,094	18,226,891	-	_	-	-	-	-
Seven Years Later	18,753,240	16,223,992	28,276,310	· · ·	_	_	-	-	-	-
Eight Years Later	18,609,792	16,224,347	· · ·	_	_	_	-	-	-	-
Nine Years Later	19,933,119	-	-	-	-	-	-	-	-	-
5. Reestimated Ceded Claims										
and Expenses		602,767	4,128,286	9,931,417	-	-	6,000,000	24,010,750	-	-
Reestimated Incurred Claims										
and Expenses										
End of the Policy Year	21,933,173	15,268,707	16,850,785	16,590,668	20,686,170	22,705,020	23,484,390	29,585,040	28,521,710	32,042,720
One Year Later	25,729,463	17,577,212	21,106,865	20,336,498	20,279,342	24,596,512	24.657.164	30,362,640	28,180,080	_
Two Years Later	21,620,740	18,211,819	19,593,744	19,869,339	19,432,855	23,564,995	19,501,022	42,210,919	-	-
Three Years Later	23,001,488	17,650,135	26,300,275	19,100,002	18,999,743	27,721,257	33,763,193	-	-	-
Four Years Later	23,946,567	16,847,051	28,275,182	22,130,738	25,606,114	39,512,839	-	-	-	-
Five Years Later	25,984,055	15,642,639	28,444,064	21,331,569	28,990,997	-	-	-	-	-
Six Years Later	25,065,797	17,447,449	30,924,485	21,018,903	-	-	-	-	-	-
Seven Years Later	24,765,984	17,064,448	31,533,501	-	-	-	-	-	-	-
Eight Years Later	21,245,767	17,114,762	-	-	-	-	-	-	-	-
Nine Years Later	20,364,490		-	-	-	-	-	-	-	
7. Increase (Decrease) in Estimated										
Incurred Claims and Expense										
from End of the Policy Year	\$ (1,568,683) \$	1,846,055 \$	14,682,716 \$	4,428,235 \$	8,304,827 \$	16.807.819 \$	10,278,803 \$	12,625,879 \$	(341,630) \$	_



#### CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY 2 PROGRAM STATEMENT OF NET POSITION JUNE 30, 2018 AND 2017

	<u>June 30, 2018</u>	June 30, 2017
ASSETS:		
Current Assets:	•	<b>A</b> 04 507
Cash, EIA Treasury	\$ -	\$ 21,507
TOTAL CASH & CASH EQUIVALENTS	-	21,507
Investments Accounts Receivable Investment Income Receivable	-	88,709
Reinsurance Claims	2,591,338	1,705 1,932,151
Due from Other Funds	-	29,794
Prepaid Expense		2,749,888
TOTAL CURRENT ASSETS	2,591,338	4,823,754
Noncurrent Assets: Investments	_	349,552
Investment in Captive	65,294	65,294
Due from Other Funds		42,824
TOTAL NONCURRENT ASSETS	65,294	457,670
TOTAL ASSETS	2,656,632	5,281,424
LIABILITIES:		
Current Liabilities:		
Accounts Payable Due to Other Funds	- 402,274	2,495
Due to Members	54,680	553,880
Claim Liabilities	496,647	3,232,184
TOTAL CURRENT LIABILITIES	953,601	3,788,559
Noncurrent Liabilities: Claim Liabilities		
Unallocated Loss Adjustment Expense Payable	1,073,000	692,828
TOTAL NONCURRENT LIABILITIES	1,073,000	692,828
TOTAL LIABILITIES	2,026,601	4,481,387
NET POSITION:		
Unrestricted	630,031	800,037
TOTAL NET POSITION	\$ 630,031	\$ 800,037

### CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY 2 PROGRAM STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

ODED ATIMO DEVENUES.		<u>June 30, 2018</u>	3	June 30, 2017
OPERATING REVENUES: Premiums for Transferred Risk Broker Fees	\$	48,889,111 511,551	\$	46,724,983 494,440
Program Development Fee Administration Fees Public Entity Fees		1,839,244 -		700 2,636,408 76,865
TOTAL OPERATING REVENUES		51,239,906		49,933,396
OPERATING EXPENSES:				
Insurance Expense		48,896,912		47,375,721
Broker Fees		483,081		467,140
Provision for Unallocated Loss Adjustment Expenses		380,172		51,003
Program Services Consulting and Legal Services		47,319		393,834
Actuarial Studies		22,000		16,000
Claims Audits		41,675		35,520
Crisis Incident Management		8,552		45,000
TOTAL OPERATING EXPENSES		49,879,711		48,384,218
TRANSFERS IN OR (OUT):				
Transfer Out for General Administration		(1,504,286)		(1,351,294)
Transfer Out for Loss Prevention		(14,000)		(68,623)
TOTAL TRANSFERS		(1,518,286)		(1,419,917)
OPERATING INCOME (LOSS)		(158,091)		129,261
NONOPERATING REVENUES (EXPENSES):				
Investment Income(Expense)		(11,915)		(19,701)
TOTAL NONOPERATING REVENUE (EXPENSES)		(11,915)		(19,701)
CHANGES IN NET POSITION		(170,006)		109,560
Net Position, Beginning of Year		800,037		690,477
	•		Ф.	
NET POSITION, END OF YEAR	\$	630,031	\$	800,037

### CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY 2 PROGRAM STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

	June 30, 2018		June 30, 2017	
CASH FLOWS FROM OPERATING ACTIVITIES:				
Receipts from Members Receipts from Others	\$	53,490,594 -	\$	47,736,688 1,195,372
Payments to Others Claims Paid Insurance Purchased Payments to Suppliers Internal Activities		(659,187) (2,735,537) (48,896,912) (605,122) (1,043,394)		(7,592,816) (47,375,721) (1,035,089) (284,471)
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES		(449,558)		(7,356,037)
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchase of Securities Cash from Investment Earnings Investment in Captive		438,261 (10,210) 		7,068,833 3,068 (65,294)
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES		428,051		7,006,607
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		(21,507)		(349,430)
CASH AND CASH EQUIVALENTS: BEGINNING OF YEAR		21,507		370,937
END OF YEAR	\$	-	\$	21,507
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss) Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities	\$	(158,091)	\$	129,261
Changes in Assets and Liabilities Accounts Receivable, Net Due From or To Other Funds Accounts and Other Payables Claim Liabilities Unallocated Loss Adjustment Expense Payable		2,090,701 474,892 (501,695) (2,735,537) 380,172		(1,555,216) 1,135,446 476,285 (7,592,816) 51,003
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	\$	(449,558)	\$	(7,356,037)
NONCASH INVESTING, CAPITAL, AND FINANCING ACTIVITIES Unrealized gain/(loss) on investments	\$	-	\$	

#### CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY 2 PROGRAM

#### RECONCILIATION OF UNPAID CLAIMS LIABILITIES FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

		June 30, 2018		June 30, 2017	
A.	Unpaid claims and claim adjustment expenses at the beginning of the fiscal year	\$	3,925,012	\$	11,466,825
	Incurred claims and claim adjustment				
	expenses:				
	Provision for claims of the				
	current fiscal year		380,172		51,003
	Increase (Decrease) in the provision for claims of prior fiscal years		_		_
	ciaims of phot fiscal years				
B.	Total incurred claims and claim		380,172		51,003
	adjustment expenses		<u> </u>		<u> </u>
	Payments:				
	Claims and claim adjustment expenses				
	attributable to insured events of				
	prior fiscal years		2,735,537		7,592,816
C.	Total Payments		2,735,537		7,592,816
D.	Total unpaid claims and claim				
	adjustment expenses at the end				
	of the fiscal year (A+B-C)	\$	1,569,647	\$	3,925,012
	Current Claim Liabilities	\$	496,647	\$	3,232,184
	Noncurrent Claim Liabilities		1,073,000		692,828
	Total Claim Liabilities	\$	1,569,647	\$	3,925,012

# CSAC EXCESS INSURANCE AUTHORITY REQUIRED SUPPLEMENTAL INFORMATION GENERAL LIABILITY 2 PROGRAM NOTES TO EARNED PREMIUMS AND CLAIMS DEVELOPMENT INFORMATION FOR THE TEN-YEAR PERIOD ENDED JUNE 30, 2018

The following schedule illustrates how the Fund's earned premiums (net of reinsurance) and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Fund as of the end of each of the last 10 years. The rows of the schedule are defined as follows:

- 1. This line shows the total of each fiscal year's earned premium, revenues ceded to reinsurers and stop-loss policies, and investment revenues. The total revenues are net of dividends returned to members.
- 2. This line shows the amount of reported unallocated claim adjustment expenses and reported other costs not allocated to individual claims.
- 3. This line shows the Fund's incurred claims and allocated claim adjustment expense (both paid and accrued) as originally reported at the end of the first year in which the event occurred that triggered coverage under the contract (called policy year).
- 4. This section of rows shows the cumulative amounts paid as of the end of each successive year for each policy year.
- 5. This line shows the latest reestimated amount of claims assumed by reinsurers as of the end of the current year for each policy year.
- 6. This section of rows shows how each policy year's incurred claims increased or decreased as of the end of each successive year. These annual reestimations result from new information received on known claims, reevaluation of existing information on known claims, and emergence of new claims not previously known.
- 7. This line compares the latest reestimated incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than originally thought.

As data for individual policy years mature, the correlation between original estimates and reestimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature policy years.

The columns of the schedule show data for successive policy years.

#### **CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY 2 PROGRAM** SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2018

POLICY YEAR	June 30, 2009	June 30, 2010	June 30, 2011	June 30, 2012*	June 30, 2013*	June 30, 2014*	June 30, 2015**	June 30, 2016***	June 30, 2017	June 30, 2018
Earned Premiums	\$ 18,463,239 \$	21,085,943 \$	19,925,721 \$	18,075,370 \$	19,467,217 \$	22,700,000 \$	26,484,451 \$	32,140,342 \$	46,724,983 \$	48,889,112
Less Ceded	(10,395,543)	(14,186,489)	(11,346,921)	(18,075,370)	(19,467,217)	(22,700,000)	(19,484,451)	(22,998,092)	(46,724,983)	(48,889,112)
Supplemental Assessments	=	-	-	-	-	-	-	-	-	-
Dividends Declared	-	-	-	-	-	-	-	-	-	-
Investment Earnings	-	1,806,116	-	-	-	-	-	282,750	-	-
Total Revenues Available										
For Payment of Claims	8,067,696	8,705,570	8,578,800	-	-	-	7,000,000	9,425,000	-	-
2. Unallocated Loss										
Adjustment Expense	1,677	-	-	-	166,868	101,261	61,919	372,069	236,974	132,232
3. Estimated Incurred Claims	18,463,239	21,085,943	19,925,721	18,075,370	19,467,217	22,700,000	26,484,451	32,423,092	46,724,983	48,889,112
Less Ceded Claims	(10,395,543)	(14,186,489)	(11,346,921)	(18,075,370)	(19,467,217)	(22,700,000)	(19,484,451)	(22,998,092)	(46,724,983)	(48,889,112)
Net Incurred Claims and	(10,000,010)	(11,100,100)	(11,010,021)	(10,010,010)	(10,101,211)	(22,100,000)	(10,101,101)	(22,000,002)	(10,121,000)	(10,000,112)
Expenses, End of Policy Year	8,067,696	6,899,454	8,578,800	-	-	-	7,000,000	9,425,000	-	-
Cumulative Paid Claims as of:										
End of the Policy Year	-	_	_	_	_	_	_	_	_	_
One Year Later	-	_	_	_	_	_	5,600,000	6.192.816	_	_
Two Years Later	921,340	-	5,250,000	-	-	-	7,000,000	8,928,354	-	-
Three Years Later	8,067,696	4,657,656	5.955.652	-	_	-	7,000,000	· · ·	_	_
Four Years Later	8,067,696	7,657,656	8,578,800	-	-	-	· · ·	-	-	-
Five Years Later	8,067,696	7,858,906	8,578,800	-	-	-	-	-	-	-
Six Years Later	8,067,696	8,705,570	8,578,800	-	-	-	-	-	-	-
Seven Years Later	8,067,696	8,705,570	8,578,800	-	-	-	-	-	-	-
Eight Years Later	8,067,696	8,705,570	-	-	-	-	-	-	-	-
Nine Years Later	8,067,696	<u>-</u> -	-	-	-		-		-	-
Reestimated Ceded Claims										
and Expenses	11,214,948	3,723,890	12,373,620	44,700,634	32,552,712	37,561,853	20,517,422	22,805,454	-	-
Reestimated Incurred Claims										
and Expenses										
End of the Policy Year	8,067,696	6,899,454	8,578,800	_	_	_	7,000,000	9,425,000	_	_
One Year Later	8,067,696	7,834,960	8,578,800	_	_	_	7,000,000	9,425,000	_	_
Two Years Later	8,067,696	8,072,213	8,578,800	_	_	_	7,000,000	9,425,000	_	_
Three Years Later	8,067,696	8,705,570	8,578,800	_	_	_	7,000,000	-	_	_
Four Years Later	8,067,696	8,705,570	8,578,800	_	_	_	-	_	_	_
Five Years Later	8.067.696	8,705,570	8.578.800	_	_	_	_	_	_	_
Six Years Late	8,067,696	8,705,570	8,578,800	-	-	-	-	-	-	-
Seven Years Later	8,067,696	8,705,570	8,578,800	-	-	-	-	-	-	-
Eight Years Later	8,067,696	8,705,570	-	-	-	-	-	-	-	-
Nine Years Later	8,067,696	-	-	-	-	-	-	-	-	-
7. Increase (Decrease) in Estimated										
Incurred Claims and Expense										
from End of the Policy Year	\$ - \$	1,806,116 \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	-

<sup>\*</sup> Fully Insured.

\*\* Fully Insured above Corridor Deductible of \$7,000,000.

\*\*\*Fully insured above Corridor Deductible of \$9,425,000.



## CSAC EXCESS INSURANCE AUTHORITY PROPERTY PROGRAM STATEMENT OF NET POSITION JUNE 30, 2018 AND 2017

		<u>June 30, 2018</u>	June 30, 2017
ASSETS:			
Current Assets:		φ	Ф
Cash, EIA Treasury		\$ -	<u> </u>
TOTAL CASH & CASH E	QUIVALENTS	-	-
Accounts Receivable:  Due from Members		17,390,735	15,057,828
Due from Carriers Prepaid Insurance		- 48,314,027	1,489,845 36,408,157
·	RENT ASSETS	-	
TOTAL CURI	KENI ASSEIS	65,704,762	52,955,830
Noncurrent Assets:			
Investment in Captive		66,714	66,714
Prepaid Insurance TOTAL NON-CUR	DENT ACCETS	51,115,750 51,182,464	<u>47,844,989</u> <u>47,911,703</u>
TOTAL NON-CURI	KENI ASSEIS	51,182,404	47,911,703
TO	OTAL ASSETS	116,887,226	100,867,533
LIABILITIES:			
Current Liabilities:		<b>50.000</b>	0.474.704
Accounts Payable Due to Other Funds		56,308 47,175,085	3,474,761 36,762,761
Due to Members		124,165	97,423
Unearned Fronting Fees		1,391,206	1,331,299
Due to Carriers		1,837,450	-
Claim Liabilities		30,840	125,000
TOTAL CURREN	T LIABILITIES	50,615,054	41,791,244
Noncurrent Liabilities:			
Due to Other Funds		51,115,750	47,844,989
Unallocated Loss Adjustment Expense Payable		10,000	120,341
TOTAL NONCURREN	T LIABILITIES	51,125,750	47,965,330
TOTA	L LIABILITIES	101,740,804	89,756,574
NET POSITION: Unrestricted		15,146,422	11,110,959
•			
TOTAL N	ET POSITION	\$ 15,146,422	\$ 11,110,959

#### CSAC EXCESS INSURANCE AUTHORITY PROPERTY PROGRAM

#### STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

	June 30, 2018	June 30, 2017
OPERATING REVENUES:		
Premiums for Transferred Risk	\$ 61,814,119	\$ 57,993,491
Broker Fees	13,670	13,670
Reinsurance Dividends	73,665	101,312
Contributions for Retained Risk	2,498,558	2,505,754
Administration Fees	1,014,598	882,929
Public Entity Fees		82,243
Other Income	702,507	615,096
TOTAL OPERATING REVENUES	66,117,117	62,194,495
OPERATING EXPENSES:		
Dividends to Members	73,665	97,423
Insurance Expense	61,639,485	57,827,247
Broker Fees	-	113,670
Provision for Claims	(204,501)	277,576
Provision for Unallocated Loss Adjustment Expenses	-	4,003
Program Services		
Property Appraisals and Consulting	51,524	104,521
TOTAL OPERATING EXPENSES	61,560,173	58,424,440
TRANSFERS IN OR (OUT):		
Transfer Out for General Administration	(633,364)	(560,377)
Transfer Out for Loss Prevention	(94,000)	(160,494)
TOTAL TRANSFERS	(727,364)	(720,871)
OPERATING INCOME (LOSS)	3,829,580	3,049,184
NONOPERATING REVENUES (EXPENSES):		
Investment Income	-	2,478
Member Financing Fees	877,372	688,154
Program Financing Expense	(671,489)	(596,247)
TOTAL NONOPERATING		
REVENUES (EXPENSES)	205,883	94,385
CHANGES IN NET POSITION	4,035,463	3,143,569
Net Position, Beginning of Year	11,110,959	7,967,390
NET POSITION, END OF YEAR	\$ 15,146,422	\$ 11,110,959

## CSAC EXCESS INSURANCE AUTHORITY PROPERTY PROGRAM STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

	3	June 30, 2018	<u>J</u> ι	<u>ıne 30, 2017</u>
CACH ELOWO EDOM ODEDATINO ACTIVITIES.				
CASH FLOWS FROM OPERATING ACTIVITIES: Receipts from Members	\$	63,141,610	Φ	61,346,707
Receipts from Others	φ	2,192,352	Φ	01,340,707
Payments to Others		2,102,002		(759,088)
Dividends Paid		(46,923)		(119,545)
Claims Paid		-		(398,300)
Insurance Purchased		(76,816,116)	(	(59,439,575)
Payments to Suppliers		(1,632,527)		788,697
Internal Activities		12,955,721		(1,446,567)
NET CASH PROVIDED (USED)				
BY OPERATING ACTIVITIES		(205,883)		(27,671)
		<u></u>		
CASH FLOWS FROM INVESTING ACTIVITIES:				
Cash from Investment Earnings		-		2,478
Member Financing Fees		877,372		688,154
Investment in Captive		(074 400)		(66,714)
Program Financing Expenses		(671,489)		(596,247)
NET CASH PROVIDED (USED)				
BY INVESTING ACTIVITIES		205,883		27,671
INCREASE (DECREASE) IN CASH AND				
CASH EQUIVALENTS		-		-
CASH AND CASH EQUIVALENTS:				
BEGINNING OF YEAR				
END OF YEAR	\$		\$	
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET				
CASH PROVIDED (USED) BY OPERATING ACTIVITIES:				
Operating Income (Loss)	\$	3,829,580	\$	3,049,184
Adjustments to reconcile operating income (loss) to	*	3,023,000	*	0,0.0,.0.
net cash provided (used) by operating activities				
Changes in Assets and Liabilities				
Accounts Receivable, Net		(843,062)		(1,636,246)
Due From or To Other Funds		13,683,085		(725,696)
Prepaid Insurance		(15,176,631)		(1,612,328)
Accounts and Other Payables		(1,554,261)		984,766
Deferred Premium Inflows from Members		59,907		29,370
Claim Liabilities		(94,160)		(120,724)
Unallocated Loss Adjustment Expense Payable		(110,341)		4,003
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	\$	(205,883)	\$	(27,671)
NONCASH INVESTING, CAPITAL, AND				
FINANCING ACTIVITIES				
Unrealized gain/(loss) on investments	\$		\$	-

#### CSAC EXCESS INSURANCE AUTHORITY PROPERTY PROGRAM

#### RECONCILIATION OF UNPAID CLAIMS LIABILITIES FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

		June 30, 2018			e 30, 2017
A.	Unpaid claims and claim adjustment expenses at the beginning of the fiscal year	\$	245,341	\$	362,062
	Incurred claims and claim adjustment expenses:				
	Provision for claims of the current fiscal year		(204,501)		281,579
В.	Total incurred claims and claim adjustment expenses		(204,501)		281,579
	Payments: Claims and claim adjustment expenses attributable to insured events of the current fiscal year Claims and claim adjustment expenses attributable to insured events of		-		-
C.	prior fiscal years  Total Payments				398,300 398,300
D.	Total unpaid claims and claim adjustment expenses at the end of the fiscal year (A+B-C)	\$	40,840	\$	245,341
	Current Claim Liabilities	\$	30,840	\$	125,000
	Noncurrent Claim Liabilities Total Claim Liabilities	\$	10,000 40,840	\$	120,341 245,341

# CSAC EXCESS INSURANCE AUTHORITY REQUIRED SUPPLEMENTAL INFORMATION PROPERTY PROGRAM NOTES TO EARNED PREMIUMS AND CLAIMS DEVELOPMENT INFORMATION FOR THE TEN-YEAR PERIOD ENDED JUNE 30, 2018

The following schedule illustrates how the Fund's earned premiums (net of reinsurance) and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Fund as of the end of each of the last 10 years. The rows of the schedule are defined as follows:

- 1. This line shows the total of each fiscal year's earned premium, revenues ceded to reinsurers and stop-loss policies, and investment revenues. The total revenues are net of dividends returned to members.
- 2. This line shows the amount of reported unallocated claim adjustment expenses and reported other costs not allocated to individual claims.
- 3. This line shows the Fund's incurred claims and allocated claim adjustment expense (both paid and accrued) as originally reported at the end of the first year in which the event occurred that triggered coverage under the contract (called policy year).
- 4. This section of rows shows the cumulative amounts paid as of the end of each successive year for each policy year.
- 5. This line shows the latest reestimated amount of claims assumed by reinsurers as of the end of the current year for each policy year.
- 6. This section of rows shows how each policy year's incurred claims increased or decreased as of the end of each successive year. These annual reestimations result from new information received on known claims, reevaluation of existing information on known claims, and emergence of new claims not previously known.
- 7. This line compares the latest reestimated incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than originally thought.

As data for individual policy years mature, the correlation between original estimates and reestimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature policy years.

The columns of the schedule show data for successive policy years.

#### CSAC EXCESS INSURANCE AUTHORITY PROPERTY PROGRAM

#### SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2018

POLICY YEAR	June 30, 2009	June 30, 2010	June 30, 2011	June 30, 2012	June 30, 2013	June 30, 2014	June 30, 2015	June 30, 2016	June 30, 2017	June 30, 2018
Earned Premiums Less Ceded	\$ 39,389,017 \$ (37,135,310)	5 50,550,830 (40,061,693)	\$ 48,970,337 \$ (39,415,254)	50,320,424 \$ (40,497,951)	53,788,778 (43,216,154)	\$ 57,810,264 \$ (46,060,305)	61,349,158 \$ (48,609,374)	59,095,613 \$ (49,528,175)	60,499,245 \$ (57,993,491)	64,312,676 (61,588,986)
Supplemental Assessments	-	-		-	-	-	-	-	-	-
Dividends Declared	-	-	-	-	-	-	-	-	-	-
Investment Earnings		-	-	-	-	-	-	-	-	-
Total Revenues Available										
For Payment of Claims	2,253,707	10,489,137	9,555,083	9,822,473	10,572,624	11,749,959	12,739,784	9,567,438	2,505,754	2,723,690
2. Unallocated Loss										
Adjustment Expense	<u> </u>	-	78,618	(64,168)	61,715	27,474	23,601	(10,902)	4,003	(110,341)
3. Estimated Incurred Claims	39,149,125	50,061,693	48,415,254	50,497,951	53,216,154	56,060,305	58,677,313	59,095,613	58,118,491	61,588,986
Less Ceded Claims	(29,149,125)	(40,061,693)	(39,415,254)	(40,497,951)	(43,216,154)	(46,060,305)	(48,609,374)	(49,528,175)	(57,993,491)	(61,588,986)
Net Incurred Claims and	10,000,000	10 000 000	0.000.000	10,000,000	10,000,000	10,000,000	10.067.020	0 567 429	125,000	
Expenses, End of Policy Year	10,000,000	10,000,000	9,000,000	10,000,000	10,000,000	10,000,000	10,067,939	9,567,438	125,000	
4. Cumulative Paid Claims as of:										
End of the Policy Year		10,000,000	9,000,000	2,600,227	5,800,207	4,795,812	10,000,000	9,567,438	-	-
One Year Later	4,949,559	10,000,000	9,000,000	8,782,088	10,000,000	9,409,593	10,206,664	10,152,576	-	-
Two Years Later	2,013,815	10,000,000	9,000,000	10,000,000	10,000,000	10,000,000	10,209,664	10,152,576	-	-
Three Years Later	2,013,815	10,000,000	9,000,000	10,000,000	10,000,000	10,000,000	10,209,664	-	-	-
Four Years Later	10,000,000	10,000,000	9,000,000	10,000,000	10,000,000	10,000,000	-	-	-	-
Five Years Later	10,000,000	10,000,000	9,000,000	10,000,000	10,000,000	-	-	-	-	-
Six Years Later	10,000,000	10,000,000	9,000,000	10,000,000	-	-	-	-	-	-
Seven Years Later	10,000,000	10,000,000	9,000,000	-	-	-	-	-	-	-
Eight Years Later	10,000,000	10,000,000	-	-	-	-	-	-	-	-
Nine Years Later	10,000,000	-	-	-	-	-	-	-	-	-
5. Reestimated Ceded Claims										
and Expenses	1,610,684	55,911,102	2,600,000	7,260,491	12,049,272	41,695,976	8,573,864	22,657,716	-	-
6. Reestimated Incurred Claims										
and Expenses										
End of the Policy Year	10,000,000	10,000,000	9,000,000	10,000,000	10,000,000	10,000,000	10,067,939	9,567,438	125,000	-
One Year Later	10,000,000	10,000,000	9,000,000	10,000,000	10,000,000	10,000,000	10,206,664	10,152,576	30,840	-
Two Years Later	10,000,000	10,000,000	9,000,000	10,000,000	10,000,000	10,000,000	10,209,664	10,152,576	-	-
Three Years Later	10,000,000	10,000,000	9,000,000	10,000,000	10,000,000	10,000,000	10,209,664	-	-	-
Four Years Later	10,000,000	10,000,000	9,000,000	10,000,000	10,000,000	10,000,000	-	-	-	-
Five Years Later	10,000,000	10,000,000	9,000,000	10,000,000	10,000,000	-	-	-	-	-
Six Years Later	10,000,000	10,000,000	9,000,000	10,000,000	-	-	-	-	-	-
Seven Years Later	10,000,000	10,000,000	9,000,000	-	-	-	-	-	-	-
Eight Years Later	10,000,000	10,000,000	-	-	-	-	-	-	-	-
Nine Years Later	10,000,000	-	-	-	-	-	-	-	-	-
7. Increase (Decrease) in Estimated										
Incurred Claims and Expense										
from End of the Policy Year	\$ - \$	- :	\$ - \$	- \$	- 9	\$ - \$	141,725 \$	585,138 \$	(94,160) \$	-



#### CSAC EXCESS INSURANCE AUTHORITY MEDICAL MALPRACTICE PROGRAM STATEMENT OF NET POSITION JUNE 30, 2018 AND 2017

	<u>J</u>	lune 30, 2018	<u>June 30, 2017</u>
ASSETS:			
Current Assets:			
Cash, EIA Treasury	\$	1,719,947	\$ 1,549,568
TOTAL CASH & CASH EQUIVALENTS		1,719,947	1,549,568
Investments		2,882,099	6,391,472
Accounts Receivable			
Due from Members Investment Income Receivable		7,783	100 000
Reinsurance Receivable		171,534 9,100	122,808 24,234
Due from Other Funds		3,145,420	2,146,640
Prepaid Insurance		1,529,050	 1,557,354
TOTAL CURRENT ASSETS		9,464,933	 11,792,076
Noncurrent Assets:			
Investments		29,712,751	25,184,966
Investment in Captive Due from Other Funds		253,487	253,487
		3,742,948	 3,085,407
TOTAL NONCURRENT ASSETS		33,709,186	 28,523,860
TOTAL ASSETS		43,174,119	 40,315,936
LIABILITIES:			
Current Liabilities:			
Accounts Payable		440,364	-
Unearned Income		3,473,039	3,329,842
Claim Liabilities		9,603,667	 9,361,717
TOTAL CURRENT LIABILITIES		13,517,070	12,691,559
Noncurrent Liabilities:			
Claims Liabilities		0.000.000	0.004.747
Claims Reported Claims Incurred But Not Reported		9,603,666 11,597,674	9,361,717 9,710,001
Unallocated Loss Adjustment Expense Payables		1,151,000	1,840,794
TOTAL NONCURRENT LIABILITIES		22,352,340	20,912,512
TOTAL LIABILITIES		35,869,410	 33,604,071
	-	-,,	 ,,
NET POSITION:			
Unrestricted		7,304,709	 6,711,865
TOTAL NET POSITION	\$	7,304,709	\$ 6,711,865

## CSAC EXCESS INSURANCE AUTHORITY MEDICAL MALPRACTICE PROGRAM STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

	June 30, 2018	<u>June 30, 2017</u>
OPERATING REVENUES:	Ф 0.44E.000	ф соо <b>7</b> 040
Premiums for Transferred Risk Broker Fees	\$ 6,145,622 6,191	\$ 6,087,843 7,810
Contributions for Retained Risk	7,793,776	7,810 7,128,822
Administration Fees	1,183,812	1,025,882
Public Entity Fees	1,100,012	424
Program Development Fee	-	1,700
Other Income	6,041	-
TOTAL OPERATING REVENUES	15,135,442	14,252,481
OPERATING EXPENSES:		
Insurance Expense	6,144,774	6,087,843
Broker Fees	6,191	7,810
Provision for Claims		
Current Year Claims	6,135,841	5,852,065
Prior Years' Claims	1,984,345	692,516
Provision for Unallocated Loss Adjustment Expenses	(689,794)	66,899
Program Services:		
Actuarial and Consulting Services	22,029	12,630
Claim Administration Services	410,000	402,955
Loss Prevention Training	11,999	13,576
Crisis Incident Management	3,900	
TOTAL OPERATING EXPENSES	14,029,285	13,136,294
TRANSFERS IN OR (OUT):		
Transfer Out for General Administration	(555,024)	(545,290)
Transfer Out for Loss Prevention	(50,000)	(48,260)
TOTAL TRANSFERS	(605,024)	(593,550)
OPERATING INCOME (LOSS)	501,133	522,637
NONOPERATING REVENUES (EXPENSES):		
Investment Income	91,711	117,484
		,
TOTAL NONOPERATING REVENUE (EXPENSE)	91,711	117,484
CHANGES IN NET POSITION	592,844	640,121
Net Position, Beginning of Year	6,711,865	6,071,744
NET POSITION, END OF YEAR	\$ 7,304,709	\$ 6,711,865

## CSAC EXCESS INSURANCE AUTHORITY MEDICAL MALPRACTICE PROGRAM STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

			<u>June 30, 2018</u>		June 30, 2017
CASH FLOWS FROM OPERATI	NG ACTIVITIES:				
Receipts from Members		\$	15,264,813	\$	14,643,098
Receipts from Others			21,175		-
Payments to Others			-		(22,534)
Claims Paid			(5,748,614)		(4,110,696)
Insurance Purchased			(6,116,470)		(6,231,817)
Payments to Suppliers			(13,754)		(436,970)
Internal Activities	NET OAGU BROWBER (UGER)		(2,261,345)		(1,135,616)
	NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES		1,145,805		2,705,465
	BI OI ERAIMO AOTIVITEO		1,140,000		2,700,400
CASH FLOWS FROM INVESTIN	IG ACTIVITIES:				
Purchase of Securities			(15,028,595)		(23,340,762)
Sales of Securities			13,600,410		20,347,668
Cash from Investment Earnings			452,759		650,620
Investment in Captive			-		(253,487)
	NET CASH PROVIDED (USED)				
	BY INVESTING ACTIVITIES		(975,426)		(2,595,961)
INCREA	SE (DECREASE) IN CASH AND		470.070		100 50 1
	CASH EQUIVALENTS		170,379		109,504
CA	SH AND CASH EQUIVALENTS:				
	BEGINNING OF YEAR		1,549,568		1,440,064
	BEGINNING OF TEAK		1,040,000		1,440,004
	END OF YEAR	\$	1,719,947	\$	1,549,568
RECONCILIATION OF OPERAT					
CASH PROVIDED (USED) BY	OPERATING ACTIVITIES:				
Operating Income (Loss)		\$	501,133	\$	522,637
Adjustments to reconcile operating					
net cash provided (used) by ope					
Changes in Assets and Liabili	ities		7.250		70.475
Accounts Receivable, Net	J_		7,350		72,475
Due From or To Other Fund	IS .		(1,656,321)		(542,066)
Prepaid Insurance			28,304		(143,974)
Accounts and Other Payabl	es		440,364		-
Unearned Income			143,197		295,609
Claim Liabilities			2,371,572		2,433,885
Unallocated Loss Adjustme	nt Expense Payable		(689,794)		66,899
NET CASH PROVIDED (USED)	BY OPERATING ACTIVITIES	\$	1,145,805	\$	2,705,465
NONCASH INVESTING, CAPITA	AL, AND				
FINANCING ACTIVITIES	a mata	Φ.	(400 774)	Φ.	(EGO 000)
Unrealized gain/(loss) on investm	ienis	\$	(409,774)	\$	(560,929)

## CSAC EXCESS INSURANCE AUTHORITY MEDICAL MALPRACTICE PROGRAM RECONCILIATION OF UNPAID CLAIMS LIABILITIES FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

		June 30, 2018	June 30, 2017
A.	Unpaid claims and claim adjustment expenses at the beginning of the fiscal year	\$ 30,274,229	\$ 27,773,445
	Incurred claims and claim adjustment expenses:		
	Provision for claims of the current fiscal year	5,446,047	5,918,964
	Increase (Decrease) in the provision for claims of prior fiscal years	1,984,345	692,516
B.	Total incurred claims and claim adjustment expenses	7,430,392	6,611,480
	Payments: Claims and claim adjustment expenses attributable to insured events of		
	the current fiscal year  Claims and claim adjustment expenses  attributable to insured events of	37,635	37,635
0	prior fiscal years	5,710,979	4,073,061
C.	Total Payments	5,748,614	4,110,696
D.	Total unpaid claims and claim adjustment expenses at the end		
	of the fiscal year (A+B-C)	\$ 31,956,007	\$ 30,274,229
	Current Claim Liabilities Noncurrent Claim Liabilities	\$ 9,603,667 22,352,340	\$ - 30,274,229
	Total Claim Liabilities	\$ 31,956,007	\$ 30,274,229

# CSAC EXCESS INSURANCE AUTHORITY REQUIRED SUPPLEMENTAL INFORMATION MEDICAL MALPRACTICE PROGRAM NOTES TO EARNED PREMIUMS AND CLAIMS DEVELOPMENT INFORMATION FOR THE TEN-YEAR PERIOD ENDED JUNE 30, 2018

The following schedule illustrates how the Fund's earned premiums (net of reinsurance) and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Fund as of the end of each of the last 10 years. The rows of the schedule are defined as follows:

- 1. This line shows the total of each fiscal year's earned premium, revenues ceded to reinsurers and stop-loss policies, and investment revenues. The total revenues are net of dividends returned to members.
- 2. This line shows the amount of reported unallocated claim adjustment expenses and reported other costs not allocated to individual claims.
- 3. This line shows the Fund's incurred claims and allocated claim adjustment expense (both paid and accrued) as originally reported at the end of the first year in which the event occurred that triggered coverage under the contract (called policy year).
- 4. This section of rows shows the cumulative amounts paid as of the end of each successive year for each policy year.
- 5. This line shows the latest reestimated amount of claims assumed by reinsurers as of the end of the current year for each policy year.
- 6. This section of rows shows how each policy year's incurred claims increased or decreased as of the end of each successive year. These annual reestimations result from new information received on known claims, reevaluation of existing information on known claims, and emergence of new claims not previously known.
- 7. This line compares the latest reestimated incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than originally thought.

As data for individual policy years mature, the correlation between original estimates and reestimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature policy years.

The columns of the schedule show data for successive policy years.

#### CSAC EXCESS INSURANCE AUTHORITY MEDICAL MALPRACTICE PROGRAM SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2018

POLICY YEAR	June 30, 2009	June 30, 2010	June 30, 2011	June 30, 2012	June 30, 2013	June 30, 2014	June 30, 2015	June 30, 2016	June 30, 2017	June 30, 2018
Earned Premiums Less Ceded Supplemental Assessments	\$ 12,173,672 \$ (5,883,306)	12,532,734 \$ (5,454,440)	11,846,353 \$ (5,805,786)	11,636,142 \$ (5,905,259)	12,974,062 \$ (6,292,646)	12,133,259 \$ (5,317,928)	12,159,000 \$ (5,278,339)	12,377,511 \$ (5,587,223)	13,376,499 \$ (6,087,843)	12,155,931 (6,145,622)
Dividends Declared Investment Earnings and Other Income	584,838	747,618	(117,795)	234,414	365,946	- 385,921	185,628	- 179,177	37,606	146,698
Total Revenues Available     For Payment of Claims	6,875,204	7,825,912	5,922,772	5,965,297	7,047,362	7,201,252	7,066,289	6,969,465	7,326,262	6,157,007
Unallocated Loss     Adjustment Expense	21,144	4,142	12,795	11,841	62,176	13,783	144,112	349,847	302,480	228,680
Estimated Incurred Claims     Less Ceded Claims	4,381,570	4,824,102 -	4,921,729 -	5,188,335 -	5,213,626	5,239,961 -	5,527,822	5,528,616 -	5,852,065	6,135,842
Net Incurred Claims and Expenses, End of Policy Year	4,381,570	4,824,102	4,921,729	5,188,335	5,213,626	5,239,961	5,527,822	5,528,616	5,852,065	6,135,842
Cummulative Paid Claims as of:     End of the Policy Year	_	23,848	51,305	26,698	3,528	_	_	17,502	37,635	15,523
One Year Later	148,321	96,315	1,282,361	181,822	436,672	_	503,920	243,443	1,894,067	
Two Years Later	1,371,988	906,689	1,826,879	1,822,542	4,141,591	385,965	1,772,706	1,261,135	-	-
Three Years Later	4,639,462	3,037,613	4,381,548	4,209,215	4,432,593	1,514,858	3,565,148	-	-	-
Four Years Later	4,715,066	3,116,185	5,261,575	4,502,133	4,470,975	1,553,550	-	-	-	-
Five Years Later	4,715,783	3,914,587	6,171,816	4,551,386	4,886,993	-	-	-	-	-
Six Years Later	5,083,559	3,914,587	7,533,622	4,589,603	-	-	-	-	-	-
Seven Years Later	5,083,559	3,914,587	7,542,863	-	-	-	-	-	-	-
Eight Years Later Nine Years Later	5,083,559 5,647,816	3,914,587	<u> </u>		<u> </u>					
5. Reestimated Ceded Claims										
and Expenses	15,456,206	5,621,059	3,285,129	5,000	-	795,000	252,555	6,750,000	11,305,556	
Reestimated Incurred Claims     and Expenses										
End of the Policy Year	4,381,570	4,824,102	4,921,729	5,188,335	5,213,626	5,239,961	5,527,822	5,528,616	5,852,065	6,135,842
One Year Later	4,293,989	3,957,784	5,161,374	5,583,913	5,064,126	4,950,026	8,550,054	6,575,046	9,989,538	-
Two Years Later	7,437,370	5,661,931	7,402,556	6,070,219	6,893,606	6,224,082	10,203,303	10,624,337	-	-
Three Years Later	8,050,504	5,510,518	8,022,661	5,999,806	6,955,612	4,768,898	7,422,110	-	-	-
Four Years Later	6,749,092	5,230,415	8,527,423	4,963,502	6,855,621	1,922,429	-	-	-	-
Five Years Later Six Years Later	6,492,782	5,384,999	8,227,495	4,884,004	6,551,064	-	-	-	-	-
Seven Years Later	6,123,618 6,225,001	4,170,539 4,057,725	8,079,940 7,885,314	4,906,506	-	-	-	-	-	-
Eight Years Later	6,211,448	4,037,723	7,000,314	-	-	-	-	-	-	-
Nine Years Later	6,213,699	-	-	-	-	-	<u> </u>	<u> </u>	<u> </u>	
Increase (Decrease) in Estimated     Incurred Claims and Expense										
from End of the Policy Year	\$ 1,832,129	(798,649) \$	2,963,585 \$	(281,829) \$	1,337,438 \$	(3,317,532) \$	1,894,288 \$	5,095,721 \$	4,137,473.00 \$	



## CSAC EXCESS INSURANCE AUTHORITY MASTER ROLLING OWNER CONTROLLED INSURANCE PROGRAM STATEMENT OF NET POSITION JUNE 30, 2018 AND 2017

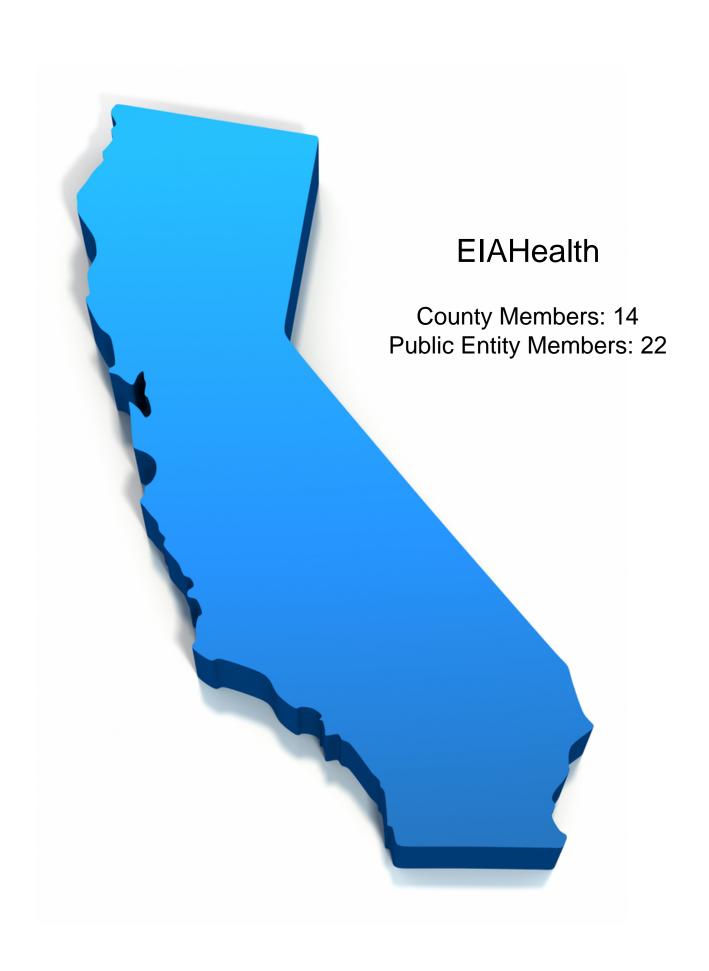
	June 30, 2018	June 30, 2017
ASSETS:		
Current Assets:		
Cash, EIA Treasury	\$ 15,739	\$ 12,729
TOTAL CASH & CASH EQUIVALENTS	15,739	12,729
Investments	26,373	52,504
Accounts Receivable:		2 200 000
Due from Members Investment Income Receivable	- 1,570	2,360,060 1,009
Due from Other Funds	28,783	17,634
Prepaid Insurance	4,142,179	9,059,370
TOTAL CURRENT ASSETS	4,214,644	11,503,306
Noncurrent Assets:		
Investments	271,893	206,890
Investment in Captive	654	654
Due From Other Funds	34,251	25,346
TOTAL NONCURRENT ASSETS	306,798	232,890
TOTAL ASSETS	4,521,442	11,736,196
LIABILITIES:		
Current Liabilities:		
Accounts Payable	-	2,322,477
Unearned Income	4,188,519	9,154,593
TOTAL CURRENT LIABILITIES	4,188,519	11,477,070
TOTAL LIABILITIES	4,188,519	11,477,070
NET POSITION:		
Unrestricted	332,924	259,126
TOTAL NET POSITION	\$ 332,924	\$ 259,126

### CSAC EXCESS INSURANCE AUTHORITY MASTER ROLLING OWNER CONTROLLED INSURANCE PROGRAM STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

		June 30, 2018	June 30, 2017
OPERATING REVENUES: Premium for Transferred Risk Administration Fees Other Income		\$ 12,266,159 172,001 	\$ 10,664,009 150,110 104,060
	TOTAL OPERATING REVENUES	12,438,160	10,918,179
OPERATING EXPENSES: Insurance Expense		12,266,158	10,664,009
	TOTAL OPERATING EXPENSES	12,266,158	10,664,009
TRANSFERS IN OR (OUT): Transfer Out for General Admi	nistration	(100,320)	(95,835)
	TOTAL TRANSFERS	(100,320)	(95,835)
	OPERATING INCOME (LOSS)	71,682	158,335
NONOPERATING REVENUE	S (EXPENSES):		
Investment Income Member Financing Fees		1,801 315	400 
	TOTAL NONOPERATING REVENUES (EXPENSES)	2,116	400
	<b>CHANGES IN NET POSITION</b>	73,798	158,735
Net Position, Beginning of Yea	ır	259,126	100,391
	NET POSITION, END OF YEAR	\$ 332,924	\$ 259,126

### CSAC EXCESS INSURANCE AUTHORITY MASTER ROLLING OWNER CONTROLLED INSURANCE PROGRAM STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

CARLELOWS FROM ORFRATING ACTIVITIES.	2	June 30, 2018	<u>J</u>	une 30, 2017
CASH FLOWS FROM OPERATING ACTIVITIES:	\$	0 000 147	φ	14 547 176
Receipts from Members Insurance Purchased	ф	9,832,147	\$	14,547,176
Internal Activities		(9,671,444)		(14,130,270)
	-D/ -	(120,374)		(222,710)
NET CASH PROVIDED (USE BY OPERATING ACTIVITI		40,329		194,196
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchase of Securities		(313,961)		(255,457)
Sales of Securities		267,041		69,378
Cash from Investment Earnings		9,286		1,549
Finance Fees from Members		315		-
Investment in Captive				(654)
NET CASH PROVIDED (USE BY INVESTING ACTIVITI		(37,319)		(185,184)
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENT	TS:	3,010		9,012
CASH AND CASH EQUIVALENT BEGINNING OF YEA		12,729		3,717
END OF YEA	AR \$	15,739	\$	12,729
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss) Adjustments to reconcile operating income (loss) to	T \$	71,682	\$	158,335
net cash provided (used) by operating activities Changes in Assets and Liabilities				
Accounts Receivable, Net		2,360,060		(1,861,014)
Due From or To Other Funds		(20,053)		(126,875)
Prepaid Insurance		4,917,191		(5,437,120)
Accounts and Other Payables		(2,322,477)		1,970,859
Unearned Income		(4,966,074)		5,490,011
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	\$	40,329	\$	194,196
NONCASH INVESTING, CAPITAL, AND FINANCING ACTIVITIES				
Unrealized gain/(loss) on investments	\$	(8,046)	\$	(1,913)



## CSAC EXCESS INSURANCE AUTHORITY EIAHEALTH PROGRAM STATEMENT OF NET POSITION JUNE 30, 2018 AND 2017

	June 30, 2018	June 30, 2017
ASSETS: Current Assets: Cash, EIA Treasury	\$ 313,944	\$ 198,125
·	·	
TOTAL CASH & CASH EQUIVALENTS	313,944	198,125
Investments	526,074	817,203
Accounts Receivable Due from Members	18,061	_
Investment Income Receivable	31,310	15,702
Due from Other Funds	574,138	274,466
TOTAL CURRENT ASSETS	1,463,527	1,305,496
	· · · · ·	
Noncurrent Assets:	5 400 540	0.000.440
Investments Investment in Captive	5,423,513 77,472	3,220,110 77,472
Due from Other Funds	683,206	394,495
TOTAL NONCURRENT ASSETS	6,184,191	3,692,077
TOTAL ASSETS	7,647,718	4,997,573
LIABILITIES:		
Current Liabilities:		
Accounts Payable	3,837,778	1,164,254
Dividends Payable to Members	2,173,093	2,193,327
Unearned Income	7,535	4,905
TOTAL CURRENT LIABILITIES	6,018,406	3,362,486
TOTAL LIABILITIES	6,018,406	3,362,486
NET POSITION:		
Unrestricted	1,629,312	1,635,087
TOTAL NET POSITION	\$ 1,629,312	\$ 1,635,087

#### CSAC EXCESS INSURANCE AUTHORITY EIAHEALTH PROGRAM

#### STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

	<u>June 30, 201</u>	8 June 30, 2017
OPERATING REVENUES:	Φ 070 000 00	4
Premiums for Transferred Risk	\$ 370,928,32	
Broker Fees	3,114,82	
Health Reform Fees and Taxes Administration Fees	116,67 504,29	•
TPA Claims Administration Fees	19,352,94	
Eligibility Administration Fees	2,601,95	
Other Income	2,001,93 53,09	
TOTAL OPERATING REVENUES	396,672,10	<u> </u>
OPERATING EXPENSES:		
Interest on Dividends to Members	8,17	4 15,857
Insurance Premiums and TPA Fees	390,318,54	
Eligibility Administration	2,601,95	
Health Reform Fees and Taxes	116,67	4 606,278
Broker Fees	3,114,82	6 2,509,394
Program Services		
Actuarial Consulting Services	48,00	
EIAHealth Seminar	70,93	
Bank Services and Fees	-	1,500
TOTAL OPERATING EXPENSES	396,279,10	8 285,557,282
TRANSFERS IN OR (OUT):		
Transfer Out for General Administration	(412,10	5) (444,826)
TOTAL TRANSFERS	(440.40	5) (444.000)
TOTAL TRANSFERS	(412,10	5) (444,826)
OPERATING INCOME (LOSS)	(19,10	4) (555,571)
NONOPERATING REVENUES (EXPENSES):		
Investment Income	13,32	9 (6,687)
TOTAL NONOPERATING		
REVENUES (EXPENSES)	13,32	9 (6,687)
REVERSES (EXI ENSES)	10,02	9 (0,007)
CHANGES IN NET POSITION	(5,77	5) (562,258)
Net Position, Beginning of Year	1,635,08	7 2,197,345
NET POSITION, END OF YEAR	\$ 1,629,31	

## CSAC EXCESS INSURANCE AUTHORITY EIAHEALTH PROGRAM STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

CACH ELOWS EDOM ODEDATING ACTIVITIES.		June 30, 2018		June 30, 2017
CASH FLOWS FROM OPERATING ACTIVITIES: Receipts from Members	\$	396,656,678	\$	285,540,108
Dividends Paid	•	(28,408)	•	(5,063,820)
Insurance Purchased		(390,318,545)		(280,557,562)
Payments to Suppliers		(3,207,931)		(5,241,496)
Other Program Expense		(70,934)		(37,948)
Internal Activities		(1,000,488)		319,596
NET CASH PROVIDED (USED)				/ / / / /
BY OPERATING ACTIVITIES		2,030,372		(5,041,122)
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchase of Securities		(3,948,441)		4,869,948
Sales of Securities		1,976,613		-
Cash from Investment Earnings		57,275		6,650
Investment in Captive		<u> </u>		(77,472)
NET CASH PROVIDED (USED)				
BY INVESTING ACTIVITIES		(1,914,553)		4,799,126
		(1,011,000)		.,,.
INCREASE (DECREASE) IN CASH AND				
CASH EQUIVALENTS		115,819		(241,996)
CASH AND CASH EQUIVALENTS:				
BEGINNING OF YEAR		198,125		440,121
END OF YEAR	\$	313,944	\$	198,125
210 01 12/11		010,011	<u></u>	100,120
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES:				
Operating Income (Loss)	\$	(19,104)	\$	(555,571)
Adjustments to reconcile operating income (loss) to	•	(10,101)	•	(000,000)
net cash provided (used) by operating activities				
Changes in Assets and Liabilities				
Accounts Receivable, Net		(18,061)		88,666
Due From or To Other Funds		(588,383)		764,422
Accounts and Other Payables		2,655,920		(5,338,639)
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	\$	2,030,372	\$	(5,041,122)
NONCASH INVESTING, CAPITAL, AND				
FINANCING ACTIVITIES	ф	(50 554)	Ф	
Unrealized gain/(loss) on investments	\$	(59,554)	\$	



## CSAC EXCESS INSURANCE AUTHORITY DENTAL PROGRAM STATEMENT OF NET POSITION JUNE 30, 2018 AND 2017

	June 30, 2018	June 30, 2017
ASSETS:		
Current Assets:		
Cash, EIA Treasury	\$ 759,793	\$ 733,086
TOTAL CASH & CASH EQUIVALENTS	759,793	733,086
Investments	1,273,178	3,023,745
Accounts Receivable		
Due from Members	797,640	1,002,159
Investment Income Receivable	75,776	58,099
Deposits With Carrier	245,000	245,000
Due from Other Funds	1,389,502	1,015,555
TOTAL CURRENT ASSETS	4,540,889	6,077,644
Noncurrent Assets:		
Investments	13,125,724	11,914,771
Investment in Captive	129,055	129,055
Due from Other Funds	1,653,462	1,459,677
TOTAL NONCURRENT ASSETS	14,908,241	13,503,503
TOTAL ASSETS	19,449,130	19,581,147
LIABILITIES:		
Current Liabilities:		
Legacy Stabilization Fund	876,636	-
Dental Claim Liabilities	1,826,677	1,927,909
TOTAL CURRENT LIABILITIES	2,703,313	1,927,909
TOTAL LIABILITIES	2,703,313	1,927,909
NET POCITION.		
NET POSITION: Unrestricted	16,745,817	17,653,238
TOTAL NET POSITION		
IOTAL NET POSITION	\$ 16,745,817	\$ 17,653,238

## CSAC EXCESS INSURANCE AUTHORITY DENTAL PROGRAM STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

Contribution for Retained Risk         \$ 33,004,042         \$ 32,978,281           Eligibility Admin Fee Revenue         382,080         371,639           Broker Fees         1,661,721         1,588,092           TOTAL OPERATING REVENUES         35,647,843         34,938,012           OPERATING EXPENSES:           Provision for Claims, Current Year         31,142,949         29,186,280           Broker Fees         1,661,721         1,588,092           Stabilization Funds Distributed         47,210         64,106           Claims Administration and Eligibilty Fees         2,639,728         2,479,426           Other Program Services         22,533         14,287           TOTAL OPERATING EXPENSES         35,514,141         33,332,191           TRANSFERS IN OR (OUT):           TOTAL TRANSFERS         (220,738)         (227,351)           OPERATING INCOME (LOSS)         (87,036)         1,378,470           NONOPERATING REVENUES (EXPENSES):           Investment Income         56,251         53,268           TOTAL NONOPERATING REVENUES (EXPENSES)         56,251         53,268           CHANGES IN NET POSITION         (30,785)         1,431,738 <t< th=""><th></th><th>June 30, 2018</th><th>June 30, 2017</th></t<>		June 30, 2018	June 30, 2017
Broker Fees	OPERATING REVENUES:		
TOTAL OPERATING REVENUES   35,647,843   34,938,012			. , ,
TOTAL OPERATING REVENUES         35,647,843         34,938,012           OPERATING EXPENSES:           Provision for Claims, Current Year         31,142,949         29,186,280           Broker Fees         1,661,721         1,588,092           Stabilization Funds Distributed         47,210         64,106           Claims Administration and Eligibility Fees         2,639,728         2,479,426           Other Program Services         35,514,141         33,332,191           TRANSFERS IN OR (OUT):           Transfer Out for General Administration         (220,738)         (227,351)           TOTAL TRANSFERS         (220,738)         (227,351)           OPERATING INCOME (LOSS)         (87,036)         1,378,470           NONOPERATING REVENUES (EXPENSES):           Investment Income         56,251         53,268           TOTAL NONOPERATING REVENUES (EXPENSES)         56,251         53,268           CHANGES IN NET POSITION         (30,785)         1,431,738           Beginning of Year, as Previously Reported         17,653,238         16,221,500           Adjustment to Beginning Net Position Reclassification of Legacy Stabilization Funds         (876,636)         -           Beginning		,	·
OPERATING EXPENSES:           Provision for Claims, Current Year         31,142,949         29,186,280           Broker Fees         1,661,721         1,588,092           Stabilization Funds Distributed         47,210         64,106           Claims Administration and Eligibilty Fees         2,639,728         2,479,426           Other Program Services         22,533         14,287           TOTAL OPERATING EXPENSES         35,514,141         33,332,191           TRANSFERS IN OR (OUT):           Transfer Out for General Administration         (220,738)         (227,351)           TOTAL TRANSFERS         (220,738)         (227,351)           OPERATING INCOME (LOSS)         (87,036)         1,378,470           NONOPERATING REVENUES (EXPENSES):           Investment Income         56,251         53,268           CHANGES IN NET POSITION         (30,785)         1,431,738           Beginning of Year, as Previously Reported         17,653,238         16,221,500           Adjustment to Beginning Net Position         (876,636)         -           Reclassificatoin of Legacy Stabilization Funds         (876,636)         -           Beginning of Year, as Restated         16,776,602	Broker Fees	1,661,721	1,588,092
Provision for Claims, Current Year         31,142,949         29,186,280           Broker Fees         1,661,721         1,588,092           Stabilization Funds Distributed         47,210         64,106           Claims Administration and Eligibilty Fees         2,639,728         2,479,426           Other Program Services         22,533         14,287           TOTAL OPERATING EXPENSES         35,514,141         33,332,191           TRANSFERS IN OR (OUT):           TOTAL TRANSFERS         (220,738)         (227,351)           OPERATING INCOME (LOSS)         (87,036)         1,378,470           NONOPERATING REVENUES (EXPENSES):           Investment Income         56,251         53,268           TOTAL NONOPERATING REVENUES (EXPENSES)         56,251         53,268           CHANGES IN NET POSITION         (30,785)         1,431,738           Beginning of Year, as Previously Reported         17,653,238         16,221,500           Adjustment to Beginning Net Position Reclassification of Legacy Stabilization Funds         (876,636)         -           Beginning of Year, as Restated         16,776,602         16,221,500	TOTAL OPERATING REVENUES	35,647,843	34,938,012
Broker Fees         1,661,721         1,588,092           Stabilization Funds Distributed         47,210         64,106           Claims Administration and Eligibility Fees         2,639,728         2,479,426           Other Program Services         22,533         14,287           TOTAL OPERATING EXPENSES         35,514,141         33,332,191           TRANSFERS IN OR (OUT):           TOTAL TRANSFERS         (220,738)         (227,351)           OPERATING INCOME (LOSS)         (87,036)         1,378,470           NONOPERATING REVENUES (EXPENSES):           Investment Income         56,251         53,268           TOTAL NONOPERATING REVENUES (EXPENSES)         56,251         53,268           CHANGES IN NET POSITION         (30,785)         1,431,738           Beginning of Year, as Previously Reported         17,653,238         16,221,500           Adjustment to Beginning Net Position Reclassification of Legacy Stabilization Funds         (876,636)         -           Beginning of Year, as Restated         16,776,602         16,221,500	OPERATING EXPENSES:		
Stabilization Funds Distributed         47,210         64,106           Claims Administration and Eligibility Fees         2,639,728         2,479,426           Other Program Services         22,533         14,287           TOTAL OPERATING EXPENSES         35,514,141         33,332,191           TRANSFERS IN OR (OUT):           TOTAL TRANSFERS         (220,738)         (227,351)           OPERATING INCOME (LOSS)         (87,036)         1,378,470           NONOPERATING REVENUES (EXPENSES):           Investment Income         56,251         53,268           TOTAL NONOPERATING REVENUES (EXPENSES)         56,251         53,268           CHANGES IN NET POSITION         (30,785)         1,431,738           Beginning of Year, as Previously Reported         17,653,238         16,221,500           Adjustment to Beginning Net Position Reclassification of Legacy Stabilization Funds         (876,636)         -           Beginning of Year, as Restated         16,776,602         16,221,500	Provision for Claims, Current Year	31,142,949	29,186,280
Claims Administration and Eligibilty Fees         2,639,728         2,479,426           Other Program Services         22,533         14,287           TOTAL OPERATING EXPENSES         35,514,141         33,332,191           TRANSFERS IN OR (OUT):         TOTAL TRANSFERS         (220,738)         (227,351)           TOTAL TRANSFERS         (220,738)         (227,351)           OPERATING INCOME (LOSS)         (87,036)         1,378,470           NONOPERATING REVENUES (EXPENSES):           Investment Income         56,251         53,268           TOTAL NONOPERATING REVENUES (EXPENSES)         56,251         53,268           CHANGES IN NET POSITION         (30,785)         1,431,738           Beginning of Year, as Previously Reported         17,653,238         16,221,500           Adjustment to Beginning Net Position Reclassification of Legacy Stabilization Funds         (876,636)         -           Beginning of Year, as Restated         16,776,602         16,221,500	Broker Fees	1,661,721	1,588,092
Other Program Services         22,533         14,287           TOTAL OPERATING EXPENSES         35,514,141         33,332,191           TRANSFERS IN OR (OUT):         Transfer Out for General Administration         (220,738)         (227,351)           NOTAL TRANSFERS         (220,738)         (227,351)           OPERATING INCOME (LOSS)         (87,036)         1,378,470           NONOPERATING REVENUES (EXPENSES):         56,251         53,268           Investment Income         56,251         53,268           CHANGES IN NET POSITION         (30,785)         1,431,738           Beginning of Year, as Previously Reported         17,653,238         16,221,500           Adjustment to Beginning Net Position         (876,636)         -           Reclassification of Legacy Stabilization Funds         (876,636)         -           Beginning of Year, as Restated         16,776,602         16,221,500	Stabilization Funds Distributed	47,210	64,106
TOTAL OPERATING EXPENSES         35,514,141         33,332,191           TRANSFERS IN OR (OUT):         Transfer Out for General Administration         (220,738)         (227,351)           NONOPERATING REVENUES (EXPENSES):         Investment Income         56,251         53,268           CHANGES IN NET POSITION         (30,785)         1,431,738           Beginning of Year, as Previously Reported         17,653,238         16,221,500           Beginning of Year, as Restated         16,776,602         16,221,500	Claims Administration and Eligibilty Fees	2,639,728	2,479,426
TRANSFERS IN OR (OUT):         (220,738)         (227,351)           Transfer Out for General Administration         (220,738)         (227,351)           TOTAL TRANSFERS         (220,738)         (227,351)           OPERATING INCOME (LOSS)         (87,036)         1,378,470           NONOPERATING REVENUES (EXPENSES):         56,251         53,268           Investment Income         56,251         53,268           CHANGES IN NET POSITION         (30,785)         1,431,738           Beginning of Year, as Previously Reported         17,653,238         16,221,500           Adjustment to Beginning Net Position Reclassification of Legacy Stabilization Funds         (876,636)         -           Beginning of Year, as Restated         16,776,602         16,221,500	Other Program Services	22,533	14,287
Transfer Out for General Administration         (220,738)         (227,351)           TOTAL TRANSFERS         (220,738)         (227,351)           OPERATING INCOME (LOSS)         (87,036)         1,378,470           NONOPERATING REVENUES (EXPENSES):         56,251         53,268           Investment Income         56,251         53,268           CHANGES IN NET POSITION         (30,785)         1,431,738           Beginning of Year, as Previously Reported         17,653,238         16,221,500           Adjustment to Beginning Net Position Reclassification of Legacy Stabilization Funds         (876,636)         -           Beginning of Year, as Restated         16,776,602         16,221,500	TOTAL OPERATING EXPENSES	35,514,141	33,332,191
Transfer Out for General Administration         (220,738)         (227,351)           TOTAL TRANSFERS         (220,738)         (227,351)           OPERATING INCOME (LOSS)         (87,036)         1,378,470           NONOPERATING REVENUES (EXPENSES):         56,251         53,268           Investment Income         56,251         53,268           CHANGES IN NET POSITION         (30,785)         1,431,738           Beginning of Year, as Previously Reported         17,653,238         16,221,500           Adjustment to Beginning Net Position Reclassification of Legacy Stabilization Funds         (876,636)         -           Beginning of Year, as Restated         16,776,602         16,221,500	TRANSFERS IN OR (OUT):		
OPERATING INCOME (LOSS)         (87,036)         1,378,470           NONOPERATING REVENUES (EXPENSES):         56,251         53,268           Investment Income         56,251         53,268           CHANGES IN NET POSITION         (30,785)         1,431,738           Beginning of Year, as Previously Reported Adjustment to Beginning Net Position Reclassification of Legacy Stabilization Funds         (876,636)         -           Beginning of Year, as Restated         16,776,602         16,221,500	· · ·	(220,738)	(227,351)
NONOPERATING REVENUES (EXPENSES):           Investment Income         56,251         53,268           TOTAL NONOPERATING REVENUES (EXPENSES)         56,251         53,268           CHANGES IN NET POSITION         (30,785)         1,431,738           Beginning of Year, as Previously Reported         17,653,238         16,221,500           Adjustment to Beginning Net Position Reclassification of Legacy Stabilization Funds         (876,636)         -           Beginning of Year, as Restated         16,776,602         16,221,500	TOTAL TRANSFERS	(220,738)	(227,351)
TOTAL NONOPERATING REVENUES (EXPENSES)   56,251   53,268     CHANGES IN NET POSITION   (30,785)   1,431,738     Beginning of Year, as Previously Reported   17,653,238   16,221,500     Adjustment to Beginning Net Position Reclassification of Legacy Stabilization Funds   (876,636)   -     Beginning of Year, as Restated   16,776,602   16,221,500	OPERATING INCOME (LOSS)	(87,036)	1,378,470
TOTAL NONOPERATING REVENUES (EXPENSES)         56,251         53,268           CHANGES IN NET POSITION         (30,785)         1,431,738           Beginning of Year, as Previously Reported         17,653,238         16,221,500           Adjustment to Beginning Net Position Reclassification of Legacy Stabilization Funds         (876,636)         -           Beginning of Year, as Restated         16,776,602         16,221,500	NONOPERATING REVENUES (EXPENSES):		
REVENUES (EXPENSES)         56,251         53,268           CHANGES IN NET POSITION         (30,785)         1,431,738           Beginning of Year, as Previously Reported         17,653,238         16,221,500           Adjustment to Beginning Net Position         (876,636)         -           Reclassification of Legacy Stabilization Funds         (876,636)         -           Beginning of Year, as Restated         16,776,602         16,221,500	,	56,251	53,268
CHANGES IN NET POSITION  (30,785)  1,431,738  Beginning of Year, as Previously Reported  Adjustment to Beginning Net Position Reclassification of Legacy Stabilization Funds  (876,636)  -  Beginning of Year, as Restated  16,776,602  16,221,500	TOTAL NONOPERATING		
Beginning of Year, as Previously Reported 17,653,238 16,221,500  Adjustment to Beginning Net Position Reclassification of Legacy Stabilization Funds (876,636) -  Beginning of Year, as Restated 16,776,602 16,221,500	REVENUES (EXPENSES)	56,251	53,268
Adjustment to Beginning Net Position Reclassification of Legacy Stabilization Funds  (876,636)  -  Beginning of Year, as Restated  16,776,602  16,221,500	CHANGES IN NET POSITION	(30,785)	1,431,738
Reclassification of Legacy Stabilization Funds (876,636) -  Beginning of Year, as Restated 16,776,602 16,221,500		17,653,238	16,221,500
Beginning of Year, as Restated 16,776,602 16,221,500	,	(0======	
	Reclassificatoin of Legacy Stabilization Funds	(876,636)	
<b>NET POSITION, END OF YEAR</b> \$ 16,745,817 \$ 17,653,238	Beginning of Year, as Restated	16,776,602	16,221,500
	NET POSITION, END OF YEAR	\$ 16,745,817	\$ 17,653,238

## CSAC EXCESS INSURANCE AUTHORITY DENTAL PROGRAM STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

	<u>J</u>	une 30, 2018	2	<u>June 30, 2017</u>
CASH FLOWS FROM OPERATING ACTIVITIES:	_		_	
Receipts from Members	\$	35,852,362	\$	34,328,266
Stabilization Funds Distributed		(47,210)		(64,106)
Claims Paid		(31,244,181)		(29,681,477)
Payments to Suppliers		(4,323,982)		(4,081,804)
Internal Activities		(788,470)		(314,826)
NET CASH PROVIDED (USED)				
BY OPERATING ACTIVITIES		(551,481)		186,053
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchase of Securities		(8,053,545)		(9,592,639)
Sales of Securities		8,341,824		9,237,370
Cash from Investment Earnings		289,909		298,193
Investment in Captive				(129,055)
				(120,000)
NET CASH PROVIDED (USED)				
BY INVESTING ACTIVITIES		578,188		(186,131)
		, , , , , , , , , , , , , , , , , , ,		, ,
INCREASE (DECREASE) IN CASH AND				
CASH EQUIVALENTS		26,707		(78)
		_0,. 0.		()
CASH AND CASH EQUIVALENTS:		722.006		700 464
BEGINNING OF YEAR		733,086		733,164
END OF YEAR	\$	759,793	\$	733,086
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss)	\$	(87,036)	\$	1,378,470
Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities  Changes in Assets and Liabilities	Ψ	(07,000)	Ψ	1,070,470
Accounts Receivable, Net		204,519		(609,745)
Due From or To Other Funds		(567,732)		(87,475)
Claim Liabilities		(101,232)		(495,197)
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	\$	(551,481)	\$	186,053
NONCASH INVESTING, CAPITAL, AND FINANCING ACTIVITIES				
Unrealized gain/(loss) on investments	\$	(254,649)	\$	(254,649)
	_	· /	_	` ' /

#### CSAC EXCESS INSURANCE AUTHORITY DENTAL PROGRAM

#### RECONCILIATION OF UNPAID CLAIMS LIABILITIES FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

		<u>Ju</u>	ne 30, 2018	<u>Ju</u>	ne 30, 2017
A.	Unpaid claims and claim adjustment expenses at the beginning of the fiscal year	\$	1,927,909	\$	2,423,106
	Incurred claims and claim adjustment expenses:  Provision for claims of the				
	current fiscal year		31,142,949		29,186,280
B.	Total incurred claims and claim adjustment expenses		31,142,949		29,186,280
	Payments: Claims and claim adjustment expenses attributable to insured events of the current fiscal year Claims and claim adjustment expenses attributable to insured events of prior fiscal years		31,244,181		29,681,477
C.	Total Payments		31,244,181		29,681,477
D.	Total unpaid claims and claim adjustment expenses at the end of the fiscal year (A+B-C)	\$	1,826,677	\$	1,927,909
	Current Claim Liabilities Total Claim Liabilities	\$ \$	1,826,677 1,826,677	\$ \$	1,927,909 1,927,909

# CSAC EXCESS INSURANCE AUTHORITY REQUIRED SUPPLEMENTAL INFORMATION DENTAL PROGRAM NOTES TO EARNED PREMIUMS AND CLAIMS DEVELOPMENT INFORMATION FOR THE TEN-YEAR PERIOD ENDED JUNE 30, 2018

The following schedule illustrates how the Fund's earned premiums (net of reinsurance) and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Fund as of the end of each of the last 10 years. The rows of the schedule are defined as follows:

- 1. This line shows the total of each fiscal year's earned premium, revenues ceded to reinsurers and stop-loss policies, and investment revenues. The total revenues are net of dividends returned to members.
- 2. This line shows the amount of reported unallocated claim adjustment expenses and reported other costs not allocated to individual claims.
- 3. This line shows the Fund's incurred claims and allocated claim adjustment expense (both paid and accrued) as originally reported at the end of the first year in which the event occurred that triggered coverage under the contract (called policy year).
- 4. This section of rows shows the cumulative amounts paid as of the end of each successive year for each policy year.
- 5. This line shows the latest reestimated amount of claims assumed by reinsurers as of the end of the current year for each policy year.
- 6. This section of rows shows how each policy year's incurred claims increased or decreased as of the end of each successive year. These annual reestimations result from new information received on known claims, reevaluation of existing information on known claims, and emergence of new claims not previously known.
- 7. This line compares the latest reestimated incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than originally thought.

As data for individual policy years mature, the correlation between original estimates and reestimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature policy years.

The columns of the schedule show data for successive policy years.

#### CSAC EXCESS INSURANCE AUTHORITY DENTAL PROGRAM

#### SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2018

POLICY YE	AR	June 30, 2009*	June 30, 2010	June 30, 2011	June 30, 2012	June 30, 2013	June 30, 2014	June 30, 2015	June 30, 2016	June 30, 2017	June 30, 2018
Earned Premiums Less Ceded Supplemental Assessme Dividends Declared Investment Earnings		\$ - - - -	\$ 7,242,783 - - -	\$ 20,356,118 - - -	\$ 27,841,423 - - - -	\$ 30,426,135 { - - - -	\$ 31,210,281 - - - -	\$ 32,028,794 \$ - - - -	31,736,745 \$ - - -	32,978,281	\$ 33,604,042 - - -
Total Revenues Available     For Payment of Claim			7,242,783	20,356,118	27,841,423	30,426,135	31,210,281	32,028,794	31,736,745	32,978,281	33,604,042
Unallocated Loss     Adjustment Expense	_										
Estimated Incurred Claim     Less Ceded Claims	_	-	5,551,354	19,689,432	21,213,005	25,691,975	26,483,069	26,917,532	29,738,033	29,186,280	31,142,949
Net Incurred Claims and Expenses, End of Poli		_	5,551,354	19,689,432	21,213,005	25,691,975	26,483,069	26,917,532	29,738,033	29,186,280	31,142,949
4. Cumulative Paid Claims End of the Policy Yea One Year Later Two Years Later Three Years Later Four Years Later Five Years Later Six Years Later Seven Years Later Eight Years Later Nine Years Later		- - - - - - - -	4,763,486 5,551,354 5,551,354 5,551,354 5,551,354 5,551,354 5,551,354 5,551,354	16,156,452 19,689,432 19,689,432 19,689,432 19,689,432 19,689,432 19,689,432	21,213,005 23,453,293 23,453,293 23,453,293 23,453,293 23,453,293 23,453,293	25,691,975 25,691,975 25,691,975 25,691,975 25,691,975 25,691,975	24,283,069 24,283,069 24,283,069 24,283,069 	26,917,532 26,917,532 26,917,532 26,917,532 - - - -	29,738,033 29,738,033 29,738,033 - - - - -	29,186,280 29,186,280 - - - - - -	31,142,949 - - - - - - -
<ol><li>Reestimated Ceded Clair and Expenses</li></ol>	ms _	-	-	-	-	-	-	-	-		
6. Reestimated Incurred Claud Expenses End of the Policy Yea One Year Later Two Years Later Three Years Later Four Years Later Five Years Later Six Years Later Seven Years Later Eight Years Later Nine Years Later		- - - - - - -	5,551,354 5,551,354 5,551,354 5,551,354 5,551,354 5,551,354 5,551,354 5,551,354	19,689,432 19,689,432 19,689,432 19,689,432 19,689,432 19,689,432 19,689,432	21,213,005 23,453,293 23,453,293 23,453,293 23,453,293 23,453,293 23,453,293	25,691,975 25,691,975 25,691,975 25,691,975 25,691,975 25,691,975	26,483,069 26,483,069 26,483,069 26,483,069 	26,917,532 26,917,532 26,917,532 26,917,532 	29,738,033 29,738,033 29,738,033 - - - -	29,186,280 29,186,280 - - - - - -	31,142,949 - - - - - - - -
Increase (Decrease) in E     Incurred Claims and I     from End of the Policy	Expense	\$ -	\$ -	\$ -	\$ 2,240,288	\$ - 9	\$ -	\$ - \$	- \$	- 5	\$ -

<sup>\*</sup>The Dental Program started January 1, 2010



## CSAC EXCESS INSURANCE AUTHORITY MISCELLANEOUS PROGRAMS STATEMENT OF NET POSITION JUNE 30, 2018 AND 2017

	<u>June 30, 2018</u>	June 30, 2017
ASSETS:		
Current Assets: Cash, EIA Treasury	\$ 80,046	\$ 76,643
TOTAL CASH & CASH EQUIVALEN	· · · · · · · · · · · · · · · · · · ·	76,643
TOTAL CASH & CASH EQUIVALEN	00,040	70,043
Investments	134,132	316,129
Accounts Receivable Due From Members	100,096	27,000
Investment Income Receivable	7,983	6,074
Other Receivables	-	11,638
Due from Other Funds Prepaid Insurance	146,386	106,175 151,879
TOTAL CURRENT ASSE	468,643	695,538
Noncurrent Assets:		
Investments	1,382,818	1,245,674
Investment in Captive	14,907	14,907
Due from Other Funds	174,195	152,607
TOTAL NONCURRENT ASSE	1,571,920	1,413,188
TOTAL ASSE	2,040,563	2,108,726
LIABILITIES:		
Current Liabilities:		
Accounts Payable	92,707	8,641
Due to Members Unearned Income	16,396 17,151	91,516 220,149
TOTAL CURRENT LIABILITY	<del></del>	320,306
TOTAL CORRENT LIABILITY	120,234	320,300
TOTAL LIABILIT	126,254	320,306
NET POSITION:	4 0 4 4 0 0 0	4 =00 400
Unrestricted	1,914,309	1,788,420
TOTAL NET POSITI	<b>ON</b> \$ 1,914,309	\$ 1,788,420

## CSAC EXCESS INSURANCE AUTHORITY MISCELLANEOUS PROGRAMS STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

OPERATING REVENUES:Dividends\$ 20,239\$ 91,4Premiums For Transferred Risk:	832 560 942 857
Premiums For Transferred Risk: Optional Excess Liability Insurance 4,326,148 3,950,	536 832 560 942 857
Optional Excess Liability Insurance 4,326,148 3,950,	832 560 942 857
· · · · · · · · · · · · · · · · · · ·	832 560 942 857
Watercraft Insurance 258,158 233,	560 942 857
	942 857
Aviation Insurance 1,402,986 1,220,	857
Course of Construction Insurance 104,634 1,215,9	
Crime and Honesty Bonds 1,431,295 1,307,	UBE
SPIP/SLIP 63,809 40,	
Cyber Liability 1,357,183 1,233,	646
Pollution Liability 621,115 503,	186
Inmate Medical Insurance 465,520 482,	301
Employee Assistance Program 1,706,792 1,726,	353
Life, Long-Term Disability and ADD Insurance 18,297,787 16,896,	040
Vision Insurance - 4,669,	713
Other Miscellaneous Programs 131,895 174,	690
<b>TOTAL OPERATING REVENUES</b> 30,187,561 33,746,3	258
OPERATING EXPENSES:	
	516
Insurance Premiums:	
Optional Excess Liability Insurance 4,326,150 3,950,	
Watercraft Insurance 258,157 233,	
Aviation Insurance 1,402,987 1,220,	
Course of Construction Insurance 104,635 1,215,9	
Crime and Honesty Bonds 1,431,295 1,307,	
	085
Cyber Liability 1,357,183 1,222,	920
Pollution Liability 621,114 503,	189
Inmate Medical Insurance 465,519 482,	299
Employee Assistance Program 1,703,687 1,714,	771
Life, Long-Term Disability and ADD Insurance 18,172,148 16,948,	640
Vision Insurance - 4,669,	713
Other Miscellaneous Programs 131,893 174,	690
TOTAL OPERATING EVERNOES 00.050.040 00.770	550
<b>TOTAL OPERATING EXPENSES</b> 30,058,816 33,776,	550
TRANSFERS IN OR (OUT):	
Transfer Out for General Administration (13,712) (15,4	692)
TOTAL TRANSFERS (13,712) (15,	692)
<b>OPERATING INCOME (LOSS)</b> \$ 115,033 \$ (45,45)	984)

## CSAC EXCESS INSURANCE AUTHORITY MISCELLANEOUS PROGRAMS STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

		<u>June 30, 2018</u>		June 30, 2017	
NONOPERATING REVENUES Investment Income Member Finance Fees	(EXPENSES):	\$	10,815 41	\$	6,077 22
	TOTAL NONOPERATING REVENUES (EXPENSES)		10,856		6,099
	CHANGES IN NET POSITION		125,889		(39,885)
Net Position, Beginning of Year			1,788,420		1,828,305
	NET POSITION, END OF YEAR	\$	1,914,309	\$	1,788,420

### CSAC EXCESS INSURANCE AUTHORITY MISCELLANEOUS PROGRAMS STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

CASH FLOWS FROM OPERAT	ING ACTIVITIES:		June 30, 2018		June 30, 2017	
Receipts from Members	TING ACTIVITIES.	\$	29,891,229	\$	32,756,254	
Insurance Purchased			(29,790,994)		(32,910,463)	
Receipts from Others			20,239		91,517	
Dividends Paid			(95,359)		(89,553)	
Internal Activities			(75,511)		1,340	
	NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES		(E0.206)		(450,005)	
	BY OPERATING ACTIVITIES		(50,396)		(150,905)	
CASH FLOWS FROM INVESTI	NG ACTIVITIES:					
Purchase of Securities			(1,607,255)		(930,678)	
Sales of Securities			1,603,786		1,053,781	
Financing Fees			41		22	
Cash from Investment Earnings			57,227		34,641	
Investment in Captive			-		(14,907)	
	NET CASH PROVIDED (USED)		53,799		142,859	
	BY INVESTING ACTIVITIES	-				
INCREASE (DECREASE) IN CASH AND			0.400		(0.040)	
	CASH EQUIVALENTS		3,403		(8,046)	
С	ASH AND CASH EQUIVALENTS:					
_	BEGINNING OF YEAR		76,643		84,689	
		_		_		
	END OF YEAR	\$	80,046	\$	76,643	
	TING INCOME (LOSS) TO NET					
CASH PROVIDED (USED) B' Operating Income (Loss)	OPERATING ACTIVITIES.	\$	115,033	\$	(45,984)	
Adjustments to reconcile operat	ing income (loss) to	Ψ	110,000	Ψ	(43,904)	
net cash provided (used) by o	• , ,					
Changes in Assets and Liab						
Accounts Receivable, Net			(61,458)		(38,639)	
Due From or To Other Fur	nds		(61,799)		17,032	
Prepaid Insurance			151,879		787,176	
Accounts and Other Payal	oles		8,947		997	
Unearned Income			(202,998)		(871,487)	
NET CASH PROVIDED (USED	BY OPERATING ACTIVITIES	\$	(50,396)	\$	(150,905)	
NONCASH INVESTING, CAPIT	AL, AND					
FINANCING ACTIVITIES						
Unrealized gain/(loss) on invest	ments	\$	(48,321)	\$	(29,050)	



## CSAC EXCESS INSURANCE AUTHORITY GENERAL ADMINISTRATION AND BUILDING STATEMENT OF NET POSITION JUNE 30, 2018 AND 2017

	<u>June 30, 2018</u>	June 30, 2017
ASSETS:		
Current Assets:		
Petty Cash Fund	\$ 300	\$ 300
Cash in Bank	425,435	278,594
Cash, EIA Treasury	565,332	505,153
TOTAL CASH & CASH EQUIVALENTS	991,067	784,047
Investments	947,322	2,083,593
Accounts Receivable		
Due from Members	77,164	346,590
Investment Income Receivable	56,382	40,035
Other Receivables	2,722	99
Due from Other Funds	1,033,874	699,796
Prepaid Expense	61,832	72,718
TOTAL CURRENT ASSETS	3,170,363	4,026,878
Noncurrent Assets:		
Investments	9,766,334	8,210,193
Due from Other Funds	1,230,276	1,005,830
Capital Assets:		
Land	1,000,000	1,000,000
Building	5,755,255	5,737,755
Less Accumulated Depreciation, Building	(956,513)	(842,691)
Tenant Improvements	2,362,336	2,362,336
Less Accumulated Depreciation, Tenant Improvements	(1,302,403)	(1,151,134)
Office Furniture and Equipment	1,538,419	1,381,531
Computer Software	4,838,124	3,716,043
Less Accumulated Depreciation	(3,030,176)	(2,365,600)
TOTAL NONCURRENT ASSETS	21,201,652	19,054,263
TOTAL ASSETS	24,372,015	23,081,141
Deferred Outflows of Resources:		
Deferred Outflows on Pensions and OPEB	1,718,920	1,537,233
TOTAL DEFERRED OUTFLOWS OF RESOURCES	\$ 1,718,920	\$ 1,537,233

## CSAC EXCESS INSURANCE AUTHORITY GENERAL ADMINISTRATION AND BUILDING STATEMENT OF NET POSITION JUNE 30, 2018 AND 2017

	<u>June 30, 2018</u>	June 30, 2017
LIABILITIES:		
Current Liabilities:		
Accounts Payable	\$ 617,975	\$ 448,069
Due to Members	-	449,765
Risk Mgmt. Subsidy deposits	2,000,000	-
Compensated Absences	101,937	91,826
Unearned Income	7,237	5,844
Due to Other Funds	481,657	481,657
Security Deposits	28,473	28,473
TOTAL CURRENT LIABILITIES	3,237,279	1,505,634
Noncurrent Liabilities:		
Risk Mgmt. Subsidy deposits	5,974,043	-
Compensated Absences	407,748	367,306
Other Post Employment Benefits	823,272	207,584
Net Pension Liability	1,603,286	1,092,027
Due to Other Funds	6,072,924	5,687,129
TOTAL NONCURRENT LIABILITIES	14,881,273	7,354,046
TOTAL LIABILITIES	18,118,552	8,859,680
Deferred Inflows of Resources:		
Deferred Inflows on Pensions and OPEB	1,144,292	1,466,353
TOTAL INFLOWS OF RESOURCES	1,144,292	1,466,353
	.,,202	
NET POSITION:	10 205 042	0 020 240
Net Investment in Capital Assets Unrestricted	10,205,042 (3,376,951)	9,838,240 4,454,101
Officatioled		
TOTAL NET POSITION	\$ 6,828,091	\$ 14,221,461

### CSAC EXCESS INSURANCE AUTHORITY GENERAL ADMINISTRATION AND BUILDING STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

	<u>J</u> ı	une 30, 2018	<u>.</u>	lune 30, 2017
OPERATING REVENUES:				
Member Services Claims Information Systems	\$	398,308	\$	619,810
EIA Drug and Alcohol Monitoring Consortium	φ	600	Φ	019,010
Loss Prevention Seminars		000		-
and Crisis Incident Carrier Contr.		_		72,000
Insurance Certificate Tracking Service		238,638		243,434
Other Income		_00,000		,
Personal Lines Insurance Program Income		79,969		79,113
Shared Cost Agreements		60,943		41,386
Other Income		73,485		385,028
TOTAL REVENUES		851,943		1,440,771
EXPENSES:				
Salaries and Benefits		10,024,166		9,813,830
Staff Support		1,086,898		919,967
Services and Supplies		1,799,567		1,766,686
Member Services		1,915,752		1,959,453
Subsidies		718,937		793,691
Building Maintenance and Operating Expense		609,658		184,838
Depreciation and Amortization		815,174		664,821
TOTAL EXPENSES		16,970,152		16,103,286
TRANSFERS IN OR (OUT):				
Transfers In from				
Excess Workers' Compensation		5,175,590		4,842,161
Primary Workers' Compensation		5,041,856		4,687,493
Dental		220,738		227,351
EIAHealth		412,105		444,826
General Liability I		2,584,728		2,379,410
Primary General Liability		689,831		551,579
General Liability II Miscellaneous Programs		1,518,286 13,712		1,419,917 15,692
Property		727,364		720,871
Medical Malpractice		605,024		593,550
Master Rolling Owner Controlled Ins. Program		100,320		95,835
Excess Insurance Authority		75,000		25,000
TOTAL TRANSFERS		17,164,554		16,003,685
OPERATING INCOME (LOSS)	\$	1,046,345	\$	1,341,170

### CSAC EXCESS INSURANCE AUTHORITY GENERAL ADMINISTRATION AND BUILDING STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

	<u>J</u>	lune 30, 2018	2	<u>June 30, 2017</u>
NONOPERATING REVENUES (EXPENSES):				
Investment Income	\$	11,731	\$	10,904
Lease Income		446,444		463,338
Investment Expenses		(252,960)		(264,230)
Building Maintenance and Operating Expense		(459,919)		(128,412)
Depreciation and Amoritization		(120,695)		(129,741)
Building Program Financing Expense		(84,254)		(75,366)
TOTAL NONOPERATING REVENUE (EXPENSES)		(459,653)		(123,507)
CHANGES IN NET POSITION		586,692		1,217,663
Beginning of Year, as Previously Reported		14,292,341		13,074,678
Adjustment to Beginning Net Position		(8,050,942)		
Beginning of Year, as Restated		6,241,399		13,074,678
NET POSITION, END OF YEAR	\$	6,828,091	\$	14,292,341

### CSAC EXCESS INSURANCE AUTHORITY GENERAL ADMINISTRATION AND BUILDING STATEMENT OF CASH FLOWS

#### FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

	<u>Ju</u>	ne 30, 2018	<u>Ju</u>	ne 30, 2017
CASH FLOWS FROM OPERATING ACTIVITIES:				
Receipts from Members	\$	384,658	\$	1,633,350
Receipts from Others		208,816		266,906
Payments to Suppliers Payments to Employees		(5,950,020) (9,350,413)		(5,310,856) (8,775,813)
Internal Activities		16,991,825		14,621,148
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES		2,284,866		2,434,735
CASH FLOWS FROM CAPITAL & RELATED FINANCING ACTIVITIES:				
Purchase of Capital Assets		(1,302,670)		(1,053,923)
NET CASH PROVIDED (USED)		(4.000.070)		(4.050.000)
BY CAPITAL & RELATED FINANCING ACTIVITIES		(1,302,670)		(1,053,923)
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchase of Securities		(2,212,015)		(7,836,375)
Sales of Securities		1,739,727		1,890,883 37,343
Cash from Investment Earnings Investment Expenses		47,801 (252,960)		(264,230)
Lease Receipts		446,444		463,338
Operating Lease Disbursements		(459,919)		(128,410)
Building Program Financing Expenses		(84,254)		(75,366)
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES		(775,176)		(5,912,817)
(DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS		207,020		(4,532,005)
CASH AND CASH EQUIVALENTS:				
BEGINNING OF YEAR		784,047		5,316,052
END OF YEAR	\$	784,047 991,067	\$	5,316,052 784,047
END OF YEAR RECONCILIATION OF OPERATING INCOME (LOSS) TO NET	\$		\$	
END OF YEAR RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES:		991,067		784,047
END OF YEAR  RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss)	\$		\$	
END OF YEAR  RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss) Adjustments to reconcile operating income (loss) to		991,067		784,047
END OF YEAR  RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss)		991,067		784,047
END OF YEAR  RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss) Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities		991,067 1,046,345 815,174		784,047 1,341,170
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss) Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities  Depreciation Changes in Assets and Liabilities Accounts Receivable, Net		991,067 1,046,345 815,174 266,803		784,047 1,341,170 664,821 3,876
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss) Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities  Depreciation Changes in Assets and Liabilities Accounts Receivable, Net Due From or To Other Funds		991,067 1,046,345 815,174 266,803 (172,729)		784,047 1,341,170 664,821 3,876 (1,382,537)
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss) Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities Depreciation Changes in Assets and Liabilities Accounts Receivable, Net Due From or To Other Funds Prepaid Expense		991,067 1,046,345 815,174 266,803 (172,729) 10,886		784,047 1,341,170 664,821 3,876 (1,382,537) (9,027)
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss) Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities Depreciation Changes in Assets and Liabilities Accounts Receivable, Net Due From or To Other Funds Prepaid Expense Deferred Outflows of Resources		991,067 1,046,345 815,174 266,803 (172,729) 10,886 (181,687)		784,047 1,341,170 664,821 3,876 (1,382,537) (9,027) 1,791,879
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss) Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities  Depreciation Changes in Assets and Liabilities Accounts Receivable, Net Due From or To Other Funds Prepaid Expense Deferred Outflows of Resources Accounts and Other Payables		991,067 1,046,345 815,174 266,803 (172,729) 10,886 (181,687) 258,929		784,047 1,341,170 664,821 3,876 (1,382,537) (9,027) 1,791,879 880,629
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss) Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities  Depreciation Changes in Assets and Liabilities Accounts Receivable, Net Due From or To Other Funds Prepaid Expense Deferred Outflows of Resources Accounts and Other Payables Compensated Absences		991,067 1,046,345 815,174 266,803 (172,729) 10,886 (181,687) 258,929 50,553		784,047 1,341,170 664,821 3,876 (1,382,537) (9,027) 1,791,879 880,629 48,704
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss) Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities  Depreciation Changes in Assets and Liabilities Accounts Receivable, Net Due From or To Other Funds Prepaid Expense Deferred Outflows of Resources Accounts and Other Payables		991,067 1,046,345 815,174 266,803 (172,729) 10,886 (181,687) 258,929		784,047 1,341,170 664,821 3,876 (1,382,537) (9,027) 1,791,879 880,629
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss) Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities  Depreciation Changes in Assets and Liabilities Accounts Receivable, Net Due From or To Other Funds Prepaid Expense Deferred Outflows of Resources Accounts and Other Payables Compensated Absences Deferred Inflows of Resources		991,067 1,046,345 815,174 266,803 (172,729) 10,886 (181,687) 258,929 50,553 (320,668)		784,047 1,341,170 664,821 3,876 (1,382,537) (9,027) 1,791,879 880,629 48,704 28,122
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss) Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities  Depreciation Changes in Assets and Liabilities Accounts Receivable, Net Due From or To Other Funds Prepaid Expense Deferred Outflows of Resources Accounts and Other Payables Compensated Absences Deferred Inflows of Resources Post Employment Benefits  NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	\$	991,067 1,046,345 815,174 266,803 (172,729) 10,886 (181,687) 258,929 50,553 (320,668) 511,260	\$	784,047 1,341,170 664,821 3,876 (1,382,537) (9,027) 1,791,879 880,629 48,704 28,122 (932,902)
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss) Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities  Depreciation Changes in Assets and Liabilities Accounts Receivable, Net Due From or To Other Funds Prepaid Expense Deferred Outflows of Resources Accounts and Other Payables Compensated Absences Deferred Inflows of Resources Post Employment Benefits	\$	991,067 1,046,345 815,174 266,803 (172,729) 10,886 (181,687) 258,929 50,553 (320,668) 511,260	\$	784,047 1,341,170 664,821 3,876 (1,382,537) (9,027) 1,791,879 880,629 48,704 28,122 (932,902)
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss) Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities  Depreciation Changes in Assets and Liabilities Accounts Receivable, Net Due From or To Other Funds Prepaid Expense Deferred Outflows of Resources Accounts and Other Payables Compensated Absences Deferred Inflows of Resources Post Employment Benefits  NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	\$	991,067 1,046,345 815,174 266,803 (172,729) 10,886 (181,687) 258,929 50,553 (320,668) 511,260	\$	784,047 1,341,170 664,821 3,876 (1,382,537) (9,027) 1,791,879 880,629 48,704 28,122 (932,902)
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss) Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities  Depreciation Changes in Assets and Liabilities Accounts Receivable, Net Due From or To Other Funds Prepaid Expense Deferred Outflows of Resources Accounts and Other Payables Compensated Absences Deferred Inflows of Resources Post Employment Benefits  NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES  NONCASH INVESTING, CAPITAL, AND FINANCING ACTIVITIES	\$	991,067  1,046,345  815,174  266,803 (172,729) 10,886 (181,687) 258,929 50,553 (320,668) 511,260  2,284,866	\$	784,047 1,341,170 664,821 3,876 (1,382,537) (9,027) 1,791,879 880,629 48,704 28,122 (932,902) 2,434,735



## CSAC EXCESS INSURANCE AUTHORITY EXCESS INSURANCE ORGANIZATION, INC STATEMENT OF NET POSITION JUNE 30, 2018 AND 2017

		June 30, 2018	June 30, 2017
ASSETS:			
Current Assets: Cash in Banks	\$	830,787	¢ 279.046
Cash, Treasury	Ф	2,235,146	\$ 278,916 1,275,636
TOTAL CASH & CASH EQUIVALENTS	-	3,065,933	1,554,552
Investments Accounts Receivable		11,268,906	9,965,116
Due from Members		-	3,244,790
Investment Income Receivable		695,481	190,027
Prefunded Deposit		2,500,000	2,500,000
TOTAL CURRENT ASSETS		17,530,320	17,454,485
Noncurrent Assets:			
Investments		142,341,765	59,173,029
TOTAL NONCURRENT ASSETS		142,341,765	59,173,029
TOTAL ACCETS		450 070 005	70 007 544
TOTAL ASSETS	-	159,872,085	76,627,514
LIABILITIES: Current Liabilities:			
Unearned Revenue		7,566,000	-
Accounts Payable		5,799,158	6,989,955
Claims Liabilties		42,500,000	10,500,000
TOTAL CURRENT LIABILITIES		55,865,158	17,489,955
Noncurrent Liabilities:			
Claims Reported		28,603,247	27,831,284
Claims Incurred But Not Reported		61,744,473	22,310,450
TOTAL NONCURRENT LIABILITIES		90,347,720	50,141,734
TOTAL LIABILITIES		146,212,878	67,631,689
NET POSITION:			
Capital Stock		5,000,000	5,000,000
Unrestricted		8,659,207	3,995,825
TOTAL NET POSITION	\$	13,659,207	\$ 8,995,825

## CSAC EXCESS INSURANCE AUTHORITY EXCESS INSURANCE ORGANIZATION, INC STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

		June 30, 2018	<u>J</u>	une 30, 2017
OPERATING REVENUES:				
Contributions for Retained Risk	\$	96,982,623	\$	76,851,052
TOTAL OPERATING REVENUES		96,982,623		76,851,052
OPERATING EXPENSES:				
Provision for Claims, Current Year		95,639,941		75,803,096
Provision for Claims, Prior Year		894,779		-
Progam Expense				
Actuarial/Audit		17,000		25,000
Licensing Fees		5,250		5,250
Captive Meetings and Travel		13,095		17,517
Legal Counsel		2,200		16,025
Office Supplies, Websiting Hosting & Misc Expenses		208		5,088
Bank Fees		37,601		21,448
TOTAL OPERATING EXPENSES		96,610,074		75,893,424
TRANSFERS IN OR (OUT):				
Transfer Out for General Administration		(75,000)		(25,000)
TOTAL TRANSFERS		(75,000)		(25,000)
OPERATING INCOME(LOSS)		297,549		932,628
NONOPERATING REVENUES (EXPENSES):				
Investment Income		4,548,276		3,126,187
Investment Expenses		(182,443)		(62,990)
TOTAL NONOPERATING REVENUE (EXPENSES)		4,365,833		3,063,197
CHANGES IN NET POSITION	-	4,663,382		3,995,825
Net Position, Beginning of Year		3,995,825		-
Capital Stock		5,000,000		5,000,000
NET POSITION, END OF YEAR	\$	13,659,207	\$	8,995,825

## CSAC EXCESS INSURANCE AUTHORITY EXCESS INSURANCE ORGANIZATION, INC STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

	<u>June 30, 2018</u>	<u>J</u>	une 30, 2017
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts for Transferred Risk	\$ 107,793,413	\$	71,106,262
Claims Paid	(24,328,734)		(15,161,362)
Payments for Internal Activities	(75,000)		(25,000)
Advance on Claim Payments	-		6,976,720
Payments to Others	(1,205,647)		-
Payments to Suppliers	 (60,504)		(77,093)
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	82,123,528		62,819,527
CASH FLOWS FROM CAPITAL & RELATED			
FINANCING ACTIVITIES:			
Purchase/Sale of Capital Stock	-		5,000,000
NET CASH PROVIDED (USED)			
BY CAPITAL & RELATED FINANCING ACTIVITIES	 		5,000,000
CASH FLOW FROM INVESTING ACTIVITIES			
Purchase of Securities	(155,635,700)		(104,554,356)
Sales of Securities	72,682,799		37,481,907
Investment Earnings	2,523,197		870,464
Invesment Expense	(182,443)		(62,990)
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES	(80,612,147)		(66,264,975)
(DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	 1,511,381		1,554,552
CASH AND CASH EQUIVALENTS:			
BEGINNING OF YEAR	 1,554,552		
END OF YEAR	\$ 3,065,933	\$	1,554,552
	· · · · · · · · · · · · · · · · · · ·		
RECONCILIATION OF INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss) Adjustments to reconcile operating income (loss) to	\$ 297,549	\$	932,628
net cash provided (used) by operating activities Changes in Assets and Liabilities Accounts Receivable, Net	3,244,790		(3,244,790)
Unearned Income	7,566,000		- (2 E00 000)
Prefund Deposit Claims Liabilites	70 205 000		(2,500,000)
Accounts Payable	72,205,986		60,641,734
Accounts Fayable	 (1,190,797)		6,989,955
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	\$ 82,123,528	\$	62,819,527
NONCASH INVESTING, CAPITAL, AND FINANCING ACTIVITIES	 		
Unrealized gain/(loss) on investments	\$ 1,519,625	\$	2,065,696

## CSAC EXCESS INSURANCE AUTHORITY EXCESS INSURANCE ORGANIZATION, INC RECONCILIATION OF UNPAID CLAIMS LIABILITIES FOR THE FISCAL YEARS ENDED JUNE 30, 2018 AND 2017

		June 30, 2018	June 30, 2017
A.	Unpaid claims and claim adjustment expenses at the beginning of the fiscal year	\$ 60,641,734	\$ -
	Incurred claims and claim adjustment expenses: Provision for claims of the current fiscal year Increase (Decrease) in the provision for	95,639,941	75,803,096
	claims of prior fiscal years	894,779	
B.	Total incurred claims and claim adjustment expenses	96,534,720	75,803,096
	Payments: Claims and claim adjustment expenses attributable to insured events of the current fiscal year Claims and claim adjustment expenses attributable to insured events of prior fiscal years	14,402,517 9,926,217	15,161,362
C.	Total Payments	24,328,734	15,161,362
D.	Total unpaid claims and claim adjustment expenses at the end of the fiscal year (A+B-C)	\$ 132,847,720	\$ 60,641,734
	Current Claim Liabilities Noncurrent Claim Liabilities Total Claim Liabilities	\$ 42,500,000 90,347,720 \$ 132,847,720	\$ 10,500,000 50,141,734 \$ 60,641,734

# CSAC EXCESS INSURANCE AUTHORITY REQUIRED SUPPLEMENTAL INFORMATION EXCESS INSURANCE ORGANIZATION NOTES TO EARNED PREMIUMS AND CLAIMS DEVELOPMENT INFORMATION FOR THE TEN-YEAR PERIOD ENDED JUNE 30, 2018

The following schedule illustrates how the Fund's earned premiums (net of reinsurance) and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Fund as of the end of each of the last 10 years. The rows of the schedule are defined as follows:

- 1. This line shows the total of each fiscal year's earned premium, revenues ceded to reinsurers and stop-loss policies, and investment revenues. The total revenues are net of dividends returned to members.
- 2. This line shows the amount of reported unallocated claim adjustment expenses and reported other costs not allocated to individual claims.
- 3. This line shows the Fund's incurred claims and allocated claim adjustment expense (both paid and accrued) as originally reported at the end of the first year in which the event occurred that triggered coverage under the contract (called policy year).
- 4. This section of rows shows the cumulative amounts paid as of the end of each successive year for each policy year.
- 5. This line shows the latest reestimated amount of claims assumed by reinsurers as of the end of the current year for each policy year.
- 6. This section of rows shows how each policy year's incurred claims increased or decreased as of the end of each successive year. These annual reestimations result from new information received on known claims, reevaluation of existing information on known claims, and emergence of new claims not previously known.
- 7. This line compares the latest reestimated incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than originally thought.

As data for individual policy years mature, the correlation between original estimates and reestimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature policy years.

The columns of the schedule show data for successive policy years.

### CSAC EXCESS INSURANCE AUTHORITY EXCESS INSURANCE ORGANIZATION, INC. SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2018

POLICY YEAR	June 30 2009	, June 20				e 30, June 013 20				June 30, 2017*	June 30, 2018
Earned Premiums	\$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	78,109,714 \$	95,723,961
Less Ceded		-	-	-	-	-	-	-	-	-	-
Supplemental Assessments		-	-	-	-	-	-	-	-	-	-
Dividends Declared		-	-	-	-	-	-	-	-	-	-
Investment Earnings		-	-	-	-	-	-	-	-	4,809,387	2,320,666
Total Revenues Available For Payment of Claims		-	-	-	-	-	-	-	-	82,919,101	98,044,627
Unallocated Loss Adjustment Expense			-	-	_	-	_	-	-	_	-
Estimated Incurred Claims		_	_	_	_	_	_	_	_	75,803,096	93,571,460
Less Ceded Claims		_	_	-	-	-	<u>-</u>	_	_	-	-
Net Incurred Claims and											
Expenses, End of Policy Year		-	-	-	-	-	-	-	-	75,803,096	93,571,460
Cumulative Paid Claims as of:											
End of the Policy Year		_	_	-	-	-	-	_	_	15,161,362	14,402,517
One Year Later		-	-	-	-	-	-	-	_	25,087,580	-
Two Years Later		-	-	-	-	-	-	-	-	-	-
Three Years Later		-	-	-	-	-	-	-	-	-	-
Four Years Later		-	-	-	-	-	-	-	-	-	-
Five Years Later		-	-	-	-	-	-	-	-	-	-
Six Years Later		-	-	-	-	-	-	-	-	-	-
Seven Years Later		-	-	-	-	-	-	-	-	-	-
Eight Years Later Nine Years Later		-	-	-	-	-	-	-	-	-	-
		-	-	-	-	-	-	-	-	-	-
Reestimated Ceded Claims											
and Expenses	-	-	-	-	-	-	-	-	-	-	<u> </u>
Reestimated Incurred Claims											
and Expenses											
End of the Policy Year		-	-	-	-	-	-	-	-	75,803,096	93,571,460
One Year Later		-	-	-	-	-	-	-	-	78,766,357	-
Two Years Later		-	-	-	-	-	-	-	-	-	-
Three Years Later		-	-	-	-	-	-	-	-	-	-
Four Years Later		-	-	-	-	-	-	-	-	-	-
Five Years Later Six Years Later		-	-	-	-	-	-	-	-	-	-
Seven Years Later		_	-	-	-	-	-	-	-		-
Eight Years Later		_	-	-	- -	-	- -	-	-	-	-
Nine Years Later		-	-	-	-	-	-	-	-	-	-
Increase (Decrease) in Estimated Incurred Claims and Expense											
from End of the Policy Year	\$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	2,963,261 \$	_
			<del>-</del>	т		т	т		<u>_</u>	,,· <del>V</del>	

<sup>\*</sup>Excess Insurance Organization, Inc. established July 1, 2016

STATISTICAL SECTION

#### STATISTICAL SECTION

This part of the CSAC Excess Insurance Authority's comprehensive annual financial report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the Authority's overall financial health.

#### **Financial Trends**

These schedules contain trend information to help the reader understand how the government's financial performance and well-being have changed over time. They show how revenues and expenses have developed over years. They show how our Net Position has increased, then fallen and increased again.

	Page
Schedule of Net Position	196
Schedule of Revenues, Expenses and Changes in Net Position	197
History of Dividends Returned to Members	198

#### **Demographic and Economic Information**

These schedules offer demographic and economic information indicators to help the reader understand the environment within which the Authority's financial activities take place. The number of Workers' Compensation, General Liability I, Property, and Medical Malpractice claims is an indicator of the Provision for Claims. Payrolls for Workers' Compensation and General Liability I, together with claims experience are an indicator for premium revenues. Property values are indicators for Property premiums.

	<u>Page</u>
Economic Statistics	199
Number of Claims	200
Property Values	201

#### **Operating Information**

These schedules contain information regarding Authority employees by department, member participation by program, and the growth of office space.

member participation by program, and the growth of office space.	<u>Page</u>
Economic Indicators and Information	202

Schedules showing trends for property tax rates and revenues along with corresponding assessed valuations are not presented since the Authority does not levy such taxes.

Schedules showing bonded debt and related legal debt ratios are also not applicable.

### CSAC EXCESS INSURANCE AUTHORITY SCHEDULE OF NET POSITION FOR THE 10-YEAR PERIOD ENDING JUNE 30, 2018

	June 30,	June 30,	June 30,	June 30,						
	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Assets										
Current Assets	\$ 324,629,000	\$ 315,472,521	\$ 312,575,944	\$ 343,635,991	\$ 326,533,622	\$ 309,440,001	\$ 207,777,344 \$	227,525,217 \$	237,651,931 \$	176,669,754
Noncurrent Assets	264,853,912	231,292,296	251,262,932	230,227,831	261,618,903	283,144,273	434,584,578	511,133,020	553,711,422	657,644,997
Deferred Outflows - Pension	-	-	-	_	-	-	587,253	3,329,112	1,537,233	1,718,920
Total Assets and Deferred Outflows	589,482,912	546,764,817	563,838,876	573,863,822	588,152,525	592,584,274	642,949,175	741,987,349	792,900,586	836,033,671
Liabilities										
Current Liabilities	117,108,618	104,210,436	97,435,058	108,329,137	117,831,208	124,485,595	148,795,667	144,506,871	153,724,595	183,323,834
Noncurrent Liabilities	326,580,921	324,196,776	362,089,179	359,982,865	351,705,921	354,769,678	380,901,782	458,363,786	497,188,376	528,994,951
Deferred Inflows - Pension	-	-	-	-	-	-	845,081	1,444,075	1,466,353	1,144,292
Total Liabilities and Deferred Inflows	443,689,539	428,407,212	459,524,237	468,312,002	469,537,129	479,255,273	530,542,530	604,314,732	652,379,324	713,463,077
Net Position										
Invested in Capital Assets	1,495,191	10,706,672	9,181,260	8,848,705	8,677,508	8,414,447	9,043,933	9,578,879	9,838,240	10,205,042
Unrestricted	144,298,182	107,650,933	95,133,379	96,703,115	109,937,888	104,914,554	103,362,712	128,093,738	130,683,022	112,365,552
Total Net Position	\$ 145,793,373	\$ 118,357,605	\$ 104,314,639	\$ 105,551,820	\$ 118,615,396	\$ 113,329,001	\$ 112,406,645 \$	137,672,617 \$	140,521,262 \$	122,570,594

### CSAC EXCESS INSURANCE AUTHORITY SCHEDULE OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE 10-YEAR PERIOD ENDING JUNE 30, 2018

	June 30, 2009	June 30, 2010	June 30, 2011	June 30, 2012	June 30, 2013	June 30, 2014	June 30, 2015	June 30, 2016	June 30, 2017	June 30, 2018
REVENUES:										
Premiums for Transferred Risk	\$ 254,320,478	\$ 281,136,570 \$	316,271,011	\$ 374,220,717	\$ 384,507,793	\$ 423,229,776	\$ 443,008,816	\$ 493,749,250	\$ 535,583,984	\$ 639,585,449
Broker Fees	5,297,432	5,616,485	6,459,876	7,085,654	7,382,605	8,342,982	8,775,741	9,385,697	9,996,927	10,678,116
Contributions for Retained Risk	115,099,254	102,214,702	119,707,240	108,763,785	129,253,959	124,089,007	143,354,781	163,031,197	196,118,073	212,774,426
Dividend Income	140,745	201,158	41,971	75,314	213,606	215,008	241,593	232,389	192,828	93,904
Member Services	359,000	263,004	530,052	613,490	640,078	865,314	1,111,493	747,513	935,244	637,546
Administrative Fees	8,685,053	9,963,197	10,155,392	11,487,622	12,617,685	14,400,637	16,107,839	18,830,010	21,294,667	22,797,612
Public Entity Fees	504,933	398,951	408,475	456,577	480,351	552,493	604,556	655,463	738,862	138,545
Program Development Fees	11,650	4,200	7,550	3,550	-	-	-	-	2,400	-
Other Income	1,359,005	617,281	2,313,897	7,673,338	1,991,075	2,284,488	1,878,251	86,854,558	2,172,511	2,105,826
Investment Income	17,746,130	15,758,005	9,726,704	5,103,554	1,782,998	6,227,796	6,159,321	13,786,527	4,602,220	6,283,097
Total Revenues	403,523,680	416,173,553	465,622,168	515,483,601	538,870,150	580,207,501	621,242,391	787,272,604	771,637,716	895,094,521
EXPENSES:										
Dividends	6,413,485	11,488,482	11,062,736	10,291,841	10 201 201	6 170 100	4 702 074	E EE4 604	2,970,796	1,082,497
Stabilization Funds	0,413,403	11,400,402	11,002,730	10,291,041	10,281,301	6,179,489	4,703,871	5,554,624	, ,	, ,
	-	074 005 040	-	-	- 202 750 444	400 007 000	444 470 000	477,716	64,106	47,210
Insurance Expense	246,829,609	271,385,012	303,821,702	372,467,736	383,759,144	422,937,089	444,479,808	496,527,761	537,135,168	638,628,836
Broker Fees	5,297,219	5,616,545	6,459,283	7,053,183	7,384,093	8,079,636	8,559,724	9,125,742	10,056,293	10,636,299
Provision for Insured Claims	110,454,729	117,204,060	124,443,282	101,501,141	99,860,765	122,157,339	135,224,386	213,524,014	185,159,424	231,224,547
Unallocated Loss Expenses	1,522,169	9,376,859	1,127,804	(424,706)	18,714	2,332,280	2,119,213	9,400,117	4,035,629	(5,702,516)
Program Services	15,520,612	19,004,605	22,809,139	13,426,729	13,831,864	12,134,125	12,005,843	13,744,756	13,006,216	13,382,182
Member Services and Subsidies	3,070,751	2,210,316	2,027,109	2,056,405	2,192,839	2,358,826	2,852,087	2,963,429	2,753,144	2,634,689
General Administration	6,087,504	6,781,774	7,150,235	7,118,673	7,702,622	8,412,166	8,870,057	9,574,758	12,500,483	12,910,631
Building Operating Expenses	-	124,242	408,073	273,723	493,848	319,244	311,538	285,044	313,250	1,069,577
Depreciation and Amortization	245,047	417,426	355,771	481,695	281,384	583,702	576,833	828,671	794,562	935,869
Total Expenses	395,441,125	443,609,321	479,665,134	514,246,420	525,806,574	585,493,896	619,703,360	762,006,632	768,789,071	906,849,821
Changes in Net Positon	8,082,555	(27,435,768)	(14,042,966)	1,237,181	13,063,576	(5,286,395)	1,539,031	25,265,972	2,848,645	(11,755,300)
NET POSITION:										
REI POSITION: Beginning Net Position	137,710,818	145,793,373	118,357,605	104,314,639	105,551,820	118,615,396	113,329,001	112,406,645	137,672,617	140,521,262
Adjustment to	, , 3 . 0	, ,	, ,	, , ,	, ,	, ,		, ,		, ,
Beginning Net Position		-	-	-	-	-	(2,461,387)	-	-	(6,195,368)

### CSAC EXCESS INSURANCE AUTHORITY HISTORY OF DIVIDENDS RETURNED TO MEMBERS FOR THE 10-YEAR PERIOD ENDING JUNE 30, 2018

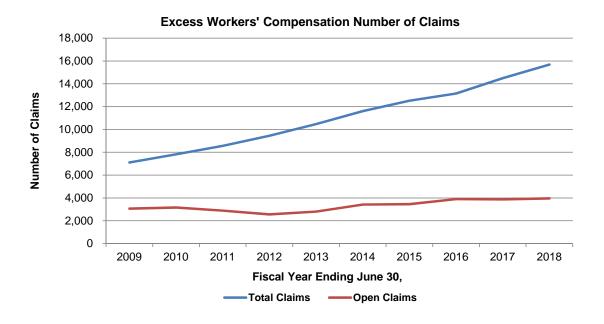
	June 30, 2009	June 30, 2010	June 30, 2011	June 30, 2012	June 30, 2013	June 30, 2014	June 30, 2015	June 30, 2016	June 30, 2017	June 30, 2018
Excess Workers' Compensation Pool Dividends Reinsurance	\$ - -	\$ - -	\$ - -	\$ - -	\$ - \$	- \$ -	- -	\$ - -	\$ - -	\$ - -
Primary Workers' Compensation	4,000,000	8,000,000	7,500,000	7,000,000	6,500,000	5,500,000	3,998,408	2,300,000	2,500,000	-
Employee Benefits EIAHealth Program	172,740	1,287,324	1,202,694	29,472	17,695	14,481	13,870	22,235	15,857	8,174
General Liability 1 Program Pool Dividend	2,100,000	-	-	-	3,000,000	-	-	3,000,000	-	-
Primary General Liability	-	-	-	1,187,055	550,000	450,000	450,000	-	266,000	980,419
General Liability 2 Program Mega Fund Reinsurance	-	- -		- -	- -	Ī	- -	- -	Ī	- -
Miscellaneous Programs	140,745	102,066	-	11,173	100,827	99,743	114,475	116,728	91,516	20,239
Property	-	99,092	41,971	64,141	112,779	115,265	127,118	115,661	97,423	73,665
Medical Malpractice Mega Fund Reinsurance Pool 2	- - - -	2,000,000	- - -	2,000,000	- - - -	- - -	- - -	- - -	- - -	
Building Fund <b>Total</b>	\$ 6,413,485	\$ 11,488,482	2,318,071 \$ 11,062,736	- \$ 10,291,841	- \$ 10,281,301 \$	- 6,179,489 \$	4,703,871	\$ 5,554,624	\$ 2,970,796	\$ 1,082,497

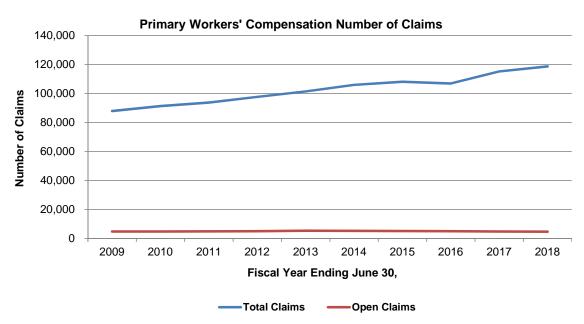
### CSAC EXCESS INSURANCE AUTHORITY ECONOMIC STATISTICS FOR THE 10-YEAR PERIOD ENDING JUNE 30, 2018

	June 30, 2009	June 30, 2010	June 30, 2011	June 30, 2012	June 30, 2013	June 30, 2014	June 30, 2015	June 30, 2016	June 30, 2017	June 30, 2018
Excess Workers' Compensation Total Number of Claims Open Claims Covered Payroll	\$ 7,110 3,073 21,185,756,039 \$	7,829 3,165 21,271,835,420 \$	8,569 2,884 21,247,944,019 \$	9,453 2,561 20,727,171,214 \$	10,472 2,800 20,360,673,861 \$	11,602 3,424 21,071,214,181 \$	12,525 3,465 23,245,479,774 \$	13,145 3,904 26,384,416,150 \$	14,496 3,884 28,017,837,370 \$	15,686 3,964 29,451,565,009
Primary Workers' Compensation Total Number of Claims Open Claims Covered Payroll	\$ 87,972 4,860 2,939,832,664 \$	91,403 4,787 2,714,848,814 \$	93,795 4,907 2,923,194,417 \$	98,618 5,212 2,919,336,198 \$	102,474 5,304 2,713,847,270 \$	106,031 5,235 2,738,537,582 \$	108,204 5,198 2,834,695,200 \$	107,009 5,078 2,916,995,600 \$	115,224 4,787 3,151,778,300 \$	118,732 4,630 3,503,927,308
General Liability 1 Total Number of Claims Open Claims Covered Payroll	\$ 4,029 443 3,703,780,006 \$	4,336 457 4,297,349,507 \$	4,575 458 4,059,376,736 \$	4,803 437 5,281,330,317 \$	5,058 446 6,773,455,082 \$	5,330 447 4,247,637,803 \$	5,612 511 4,699,750,004 \$	5,944 556 4,959,948,402 \$	6,255 547 5,709,976,288 \$	6,688 661 6,252,866,616
Property Total Number of EIA Claims Open EIA Claims Total Number of Excess Claims Open Excess Claims Total Property Values	\$ 869 114 923 67 41,168,435,680 \$	1,133 130 1,001 73 45,817,222,183 \$	1,039 24 1,113 127 49,489,556,840 \$	1,740 95 1,135 80 51,904,952,869 \$	2,154 28 1,208 100 53,581,274,859 \$	2,375 118 1,146 58 54,664,987,390 \$	2,593 164 1,283 128 58,530,759,169 \$	2,799 28 1,364 141 61,522,521,668 \$	3,083 13 1,473 165 65,055,750,921 \$	3,459 105 1,655 191 65,631,724,325

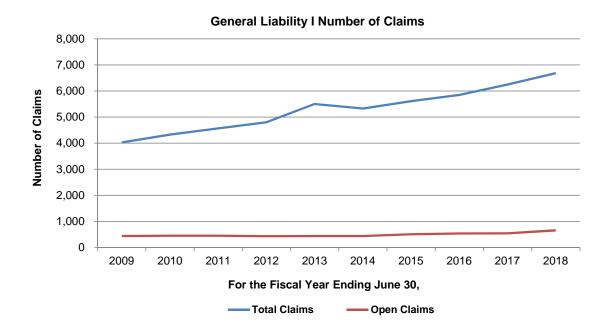
#### CSAC EXCESS INSURANCE AUTHORITY ECONOMIC INDICATORS AND INFORMATION FOR THE 10-YEAR PERIOD ENDING JUNE 30, 2018

The best economic indicator of the financial stability for the CSAC Excess Insurance Authority is the estimation of incurred claims expense (line 6) and claims paid (line 3) reported in the Schedule of Claim Development and Earned Assessments in the Required Supplemental Information section of the CAFR's Financial Section. Other relevant economic and demographic information would include trends for the number of claims, covered payrolls, property values, and EIAHealth employees and lives covered as shown on the following charts.

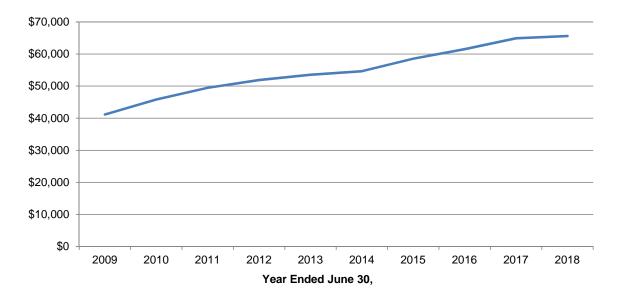




#### CSAC EXCESS INSURANCE AUTHORITY ECONOMIC INDICATORS AND INFORMATION FOR THE 10-YEAR PERIOD ENDING JUNE 30, 2018



### Property Insured Values (\$ in Millions)



#### CSAC EXCESS INSURANCE AUTHORITY ECONOMIC INDICATORS AND INFORMATION FOR THE TEN-YEAR PERIOD ENDING JUNE 30, 2018

_	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Full-time Equivalent Employees as of June 30	46	48	51	53	54	54	59	62	68	74
Number of Retirees	3	3	4	4	4	4	6	6	6	9
Square footage of Office Space	13,324	24,448	25,000	25,000	25,000	25,000	25,000	29,000	29,000	29,000
Member Units*										
Primary Workers' Compensation	-	40	42	41	38	39	38	38	39	39
Excess Workers' Compensation	-	161	164	166	161	166	166	167	171	175
Primary General Liability	-	30	29	29	23	23	23	23	22	-
General Liability 1	-	97	101	103	100	104	104	117	114	125
General Liability 2	-	12	11	11	11	11	11	12	15	18
Property	-	78	81	82	82	84	85	96	98	105
Medical Malpractice	-	49	48	50	50	49	49	49	51	52
Master Owner Controlled Ins	-	-	-	-	-	2	4	8	15	16
EIAHealth	-	15	18	24	25	25	25	28	32	37
Dental	-	-	119	122	126	133	142	145	153	154
Total Member Units	-	482	613	628	616	636	647	683	710	721
Member Counties	55	54	54	54	54	55	55	55	55	55
Member Public Entities	166	196	289	247	245	255	262	260	273	288
Total Members	221	250	343	301	299	310	317	315	328	343

<sup>\*</sup> If a member participates in one program that counts as 1 member unit, if they participate in 3 programs, that counts as 3 member units.

**BUDGET HIGHLIGHTS** 

#### CSAC Excess Insurance Authority Budget Highlights For the Year Ended June 30, 2018

	F	Final Budget	Α	ctual Results	١	/ariance (\$)
Revenues:						
Premiums for Transferred Risk	\$	555,052,727	\$	639,585,449	\$	84,532,722
Broker Fees		10,352,372		10,678,116		325,744
Contributions for Retained Risk		208,181,630		212,774,426		4,592,796
Dividend Income		191,516		93,904		(97,612)
Public Entity Fees		-		138,545		138,545
Investment Income		15,060,535		5,737,366		(9,323,169)
Financing Fees		85,000		981,134		896,134
Administration Fees		23,250,283		22,797,612		(452,671)
Member Services		1,236,291		637,546		(598,745)
Tenant Income		475,050		446,444		(28,606)
Other Income		1,046,864		1,659,382		612,518
Total Revenues		814,932,268		895,529,924		80,597,656
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Expenses:  Member Dividends and return of Stabilization Funds		2,721,516		1,129,707		1,591,809
Insurance Expense		541,572,292		638,628,836		(97,056,544)
Broker Fees		10,352,372		10,636,299		(283,927)
Provision for Claims		188,218,525		231,224,547		(43,006,022)
Unallocated Loss Adjustment Expenses		1,870,000		(5,702,516)		7,572,516
Program Services		31,637,080		13,382,182		18,254,898
Member Services and Subsidies		4,599,585		2,634,689		1,964,896
General Administrative Expense		15,081,803		13,346,034		1,735,769
Building Operation Expense		1,167,640		1,069,577		98,063
Depreciation		704,550		935,869		(231,319)
Delegated to Committees		595,000		-		595,000
Total Expenses		798,520,363		907,285,224		(108,764,861)
Total Income (Loss)	\$	16,411,905	\$	(11,755,300)	\$	(28,167,205)
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Change in Net Position	<b>Þ</b>	16,411,905	\$	(11,755,300)		
Beginning Net Position Balance July 1, 2017		144,118,242		140,521,262		
Adjustment to beginning Net Position		-		(6,195,368)		
Ending Net Position Balance, June 30, 2018	\$	160,530,147	\$	122,570,594		

For purposes of Actual to Budget comparison the above budgets do not include the \$50 million budgeted for both revenue and expense in the Member Growth category. New member revenue and expense is included in the appropriate revenue and expense category.