**Basic Financial Statements** 

Year Ended June 30, 2018

(with Independent Auditors' Report Thereon)

# **Basic Financial Statements**

# Year Ended June 30, 2018

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## **INDEPENDENT AUDITORS' REPORT**

Board of Directors Orange County Council of Governments Irvine, California

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the governmental activities and the general fund of the Orange County Council of Governments (OCCOG), as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise OCCOG's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

## **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and the general fund of OCCOG, as of June 30, 2018, and the respective changes in financial position thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## **Other Matters**

### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information on pages 3-6 and 16-17 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

## Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 21, 2018, on our consideration of OCCOG's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of OCCOG's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering OCCOG's internal control over financial reporting and compliance.

Varinele, Treine, Day ; Co, UN

Laguna Hills, California November 21, 2018

## Management's Discussion and Analysis

As Management of the Orange County Council of Governments (OCCOG), we offer readers of OCCOG's financial statements this narrative overview and analysis of OCCOG's financial activities for the fiscal year ended June 30, 2018.

## **Overview of the Financial Statements**

This discussion and analysis are intended to serve as an introduction to OCCOG's basic financial statements. The basic financial statements are comprised of three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. This report also contains required supplementary information.

**Government-wide Financial Statements.** The government-wide financial statements are designed to provide readers with a broad overview of OCCOG's finances in a manner similar to a private-sector business.

The statement of net position presents information on all of OCCOG's assets and liabilities, with the difference between assets and liabilities reported as net position. Over time, increases or decreases in net position may serve as a useful indication on whether the financial position of OCCOG is improving or deteriorating.

The statement of activities presents information showing how OCCOG's net position changed during the fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods. The government-wide financial statements may be found on pages 7 and 8.

**Fund Financial Statements.** A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. OCCOG, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

*Governmental Funds.* Governmental fund financial statements focus on near-term inflows and outflows of spendable resources as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements. OCCOG consists of a single governmental fund. The fund financial statements may be found on pages 9 and 10.

## **Government-wide Financial Analysis**

The total net position of OCCOG was \$362,756 at June 30, 2018 (as noted in Table 1). In comparison, the total net position of OCCOG at June 30, 2017 was \$375,229. OCCOG's net position at June 30, 2018 was unrestricted, meaning there are no external restrictions placed on the future use of the organization's net position.

	Governmenta	Percent Change	
	2018	2017	
Current and other assets	\$ 383,313	\$ 393,219	
Total assets	383,313	393,219	-2.6%
Current liabilities	20,557 20,557	<u> </u>	14.26%
Net position: Unrestricted	362,756	375,229	-3.32%
Total net position	\$ 362,756	\$ 375,229	

The total net position of OCCOG decreased by \$12,473, or 3.3%, during FY 2017-18 (see Table 2). This means that expenses exceeded revenues, on a full accrual basis, by \$12,473 for the year. This compares to the increase in net position during FY 2016-17 of \$12,240. Revenues were 3.5% higher than in FY 2016-17, and expenses were 10.9% higher. The increase in revenues can be attributed to increase in Charges for service of \$6,822 and investment earnings from Local Agency Investment Fund. The increase in Charges for services was due to an increase in sponsorship funds received for the March 2018 General Assembly conference, compared to March 2017 General Assembly conference. Membership dues and fees remained relatively unchanged in FY 2017-18 compared to FY 2016-17. The increase in expenses can be attributed to increased spending for the March 2018 General Assembly conference, where expenses were \$32,077 higher in FY 2017-18 compared to FY 2016-17.

## ORANGE COUNTY COUNCIL OF GOVERNMENTS Changes in Net Position For the Year Ended:

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		Percent		
Governmenta	Governmental Activities			
2018	2017			
Revenues:				
Program revenues:				
Member dues and fee \$ 325,324	\$ 323,326	0.6%		
Charges for services 33,296	26,474	25.8%		
Investment earnings 3,406	-	100.0%		
Total revenue 362,026	349,800	3.5%		
Expenses:				
General government (290,821)	(285,959)	1.7%		
Community developmer (83,678)	(51,601)	62.2%		
Total expense (374,499)	(337,560)	10.9%		
Change in net position (12,473)	12,240	-201.9%		
Net position, beginning of 375,229	362,989	3.4%		
Net position, end of year \$ 362,756	\$ 375,229	-3.3%		

# **Financial Analysis of the General Fund**

As noted above, OCCOG maintains a single governmental fund, called the General Fund.

OCCOG's revenues for FY 2017-18 came from membership dues and fees, as well as charges for services. Members pay annual membership dues that fund expenditures related to the administration of OCCOG. Members also reimburse OCCOG for the cost of demographic research performed by California State University, Fullerton. There was no change in the dues structure from FY 2016-17 to FY 2017-18.

## **General Fund Budgetary Highlights**

The OCCOG Board of Directors adopted a formal budget for the fiscal year ended June 30, 2018, on August 24, 2017, which anticipated an excess of revenues over expenditures for the year of \$4,039.

Actual expenditures exceeded actual revenues for the year by \$12,473. Actual revenues for the year of \$362,026 were \$25,548 less than the final budget amount, as a result primarily of General Assembly sponsorship revenue being substantially less than anticipated.

Total actual expenditures of \$374,499 were \$9,036 less than expected in the final FY 2017-18 budget. Miscellaneous expenditures were \$17,958 less than the final budget amount. This was the result of insurance and local meeting costs being significantly less than expected. Administrative expenditures came in under budget, due to lower than anticipated costs for legal and accounting. General Assembly conference final expenditures were \$23,678 greater than budget due to higher than anticipated speaker fees and conference room costs.

# **Contacting OCCOG Management**

Questions concerning any of the information provided in this report or requests for additional information should be addressed to the OCCOG Executive Director at Irvine City Hall, 1 Civic Center Plaza, Irvine, California 92623-9575, or to the OCCOG Treasurer at 3972 Barranca Parkway Suite J127, Irvine, California 92606.

## Statement of Net Position June 30, 2018

	Governmental Activities	
Assets		
Cash and investments (note 2) Accounts receivable Accrued interest Prepaid items (note 3) Total Assets	\$	369,633 695 1,519 11,466 383,313
Liabilities		
Accounts payable		20,557
Net Position		
Net position: Unrestricted	\$	362,756

## Statement of Activities Year Ended June 30, 2018

	Governmental Activities		
General Government:			
Program revenues and contributions			
Membership dues and fees	\$	325,324	
Charges for services		33,296	
Total program revenues and contributions		358,620	
Expenses:			
General government		(290,821)	
Community development		(83,678)	
Total expenses		(374,499)	
Net program expense	(15,879)		
General Revenues:			
Investment earnings		3,406	
Change in net position		(12,473)	
Net position, beginning of year	1	375,229	
Net position, end of year	\$ 362,756		

## Governmental Fund Balance Sheet June 30, 2018

	General Fund		
Assets			
Cash and investments	\$	369,633	
Accounts receivable		695	
Accrued interest		1,519	
Prepaid items		11,466	
Total Assets	\$	383,313	
Liabilities and Fund Balance			
Accounts payable	\$	20,557	
Fund Balance:			
Nonspendable		11,466	
Unassigned		351,290	
Total Fund Balance		362,756	
Total Liabilities and Fund Balance	\$	383,313	

## Governmental Fund Statement of Revenues, Expenditures and Change in Fund Balance Year Ended June 30, 2018

	General Fund		
Revenues:			
Membership dues and fees	\$	325,324	
Charges for services	Ψ	33,296	
Investment earnings		3,406	
Total Revenues		362,026	
Total Revenues		302,020	
Expenditures:			
Current:			
General government:			
Demographic research		87,605	
Administrative		155,716	
Professional services		9,628	
Miscellaneous		37,872	
Community development		57,072	
General Assembly conference		83,678	
Total Expenditures		374,499	
•			
Net change in fund balance		(12,473)	
Fund balance, beginning of year		375,229	
Fund balance, end of year	\$	362,756	

## Notes to the Financial Statements Year Ended June 30, 2018

## (1) <u>Summary of Significant Accounting Policies</u>

#### (a) <u>Organization</u>

A Joint Exercise of Powers Agreement (Agreement) between public agencies located in Orange County, California (Members) created the Orange County Council of Governments (OCCOG) in August 1996. Member agencies include all 34 Orange County cities, the County of Orange, the Orange County Transportation Authority, the Transportation Corridor Agencies, Orange County Sanitation Districts, Independent Special Districts of Orange County and the South Coast Air Quality Management District. The Agreement may not be terminated except by an affirmative vote of a majority of total voting membership of the Board of Directors.

The general purpose of OCCOG is: 1) to serve as the Sub-regional Organization that represents Orange County on mandated and non-mandated Southern California Association of Governments (SCAG) regional planning activities; 2) to develop and adopt an Orange County Projection that serves as Orange County's official growth forecast for local, area-wide and regional planning activities; 3) to provide a vehicle for its members to engage cooperatively and voluntarily on additional regional and cooperative planning efforts with federal, state and regional agencies and to provide Orange County a voice on recommendations and solutions on such additional planning issues to federal, state and regional agencies; and 4) to conduct studies and projects designed to improve and coordinate the common governmental responsibilities and services on an area-wide and regional basis through the establishment of a council of governments. The goal and intent of OCCOG is one of voluntary cooperation among its member agencies for the collective benefit of all member agencies in Orange County.

The books and financial records for OCCOG for the year ended June 30, 2018 are maintained by the Orange County Council of Governments at 3972 Barranca Pkwy, Suite J127, Irvine, California 92606.

(b) <u>Measurement Focus</u>, <u>Basis of Accounting and Financial Statement Presentation</u>

The basis financial statements of OCCOG are comprised of the following:

- Government-wide financial statements
- Fund financial statements
- Notes to the basic financial statements

## Notes to the Financial Statements Year Ended June 30, 2018

## (1) Summary of Significant Accounting Policies (Continued)

#### (b) Measurement Focus, Basis of Accounting and Financial Statement Presentation (Continued)

Government-wide Financial Statements

Government-wide financial statements are presented using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of the related cash flows. OCCOG performs General Government and Community Development activities. Net program expense for the activities was as follows:

Program	R	levenues	Expenses		Net (Exp	bense) Revenues
General Government	\$	358,620	\$	(290,821)	\$	67,799
Community Development		-		(83,678)		(83,678)
					\$	(15,879)

## Fund Financial Statements

Governmental fund financial statements are reported using the current financial resources measurement focus and modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the government considers revenues to be available if they are collected within 60 days of the end of the current fiscal period.

Expenditures are generally recorded when a liability is incurred, as under accrual accounting.

OCCOG reports the following major governmental fund:

<u>General Fund</u> – The General Fund is used to account for all financial resources except those required to be accounted for in another fund.

## (c) Use of Estimates

The financial statements have been prepared in accordance with generally accepted accounting principles and may include amounts based on estimates and assumptions by management. Actual results could differ from those amounts.

## (2) Cash and Investments

As of June 30, 2018, cash and investments were reported in the financial statements as follows:

Statement of net position:	
Cash and investments	\$ 369,633
Total cash and investments	\$ 369,633

## Notes to the Financial Statements Year Ended June 30, 2018

#### (3) Cash and Investments (Continued)

Cash and investments as of June 30, 2018 consist of the following:

Deposits with financial institutions	\$ 67,745
Investments	301,888
Total cash and investments	\$ 369,633

Cash consists of bank demand deposit accounts. The California Government Code requires California banks and savings and loan associations to secure a government's deposits by pledging government securities with a value of 110% of a government's deposits. California law also allows financial institutions to secure government deposits by pledging first trust deed mortgage notes at 150% of the value of the government's total deposits. The collateral for deposits in federal and state chartered banks is held in safekeeping by an authorized Agent of Depository recognized by the State of California Department of Banking. These securities are physically held in an undivided pool of all California public agency depositors. As of June 30, 2018, the carrying amount of OCCOG deposits was \$67,745 and the bank balance was \$102,404. The \$34,659 difference represents outstanding checks.

Investments Authorized by OCCOG's Investment Policy

The table below identifies the investment types that are authorized by OCCOG's investment policy:

		Maximum	Maximum
	Maximum	Percentage of	Investment in
Investments Types	Maturity	Portfolio	One Issuer
Local Agency Investment Fund (LAIF)	N/A	None	None
Local Government Investment Pool	N/A	30%	None
Money Market Mutual Fund	N/A	20%	None

#### Investments in State Investment Pool

OCCOG is a voluntary participant in the Local Agency Investment Fund (LAIF) that is regulated by California Government Code under the oversight of the Treasurer of the State of California. The fair value of OCCOG's investment in this pool is reported in the accompanying financial statements at amounts based upon OCCOG's pro-rata share of the fair value provided by LAIF for the entire LAIF portfolio (in relation to the amortized cost of that portfolio). The balance available for withdrawal is based on the accounting records maintained by LAIF, which are recorded on an amortized cost basis.

## Notes to the Financial Statements Year Ended June 30, 2018

## (2) Cash and Investments (Continued)

#### Credit Risk

Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization. OCCOG's investments at year-end were comprised of LAIF. LAIF is not rated.

## Concentration of Credit Risk

As of June 30, 2018, in accordance with GASB statement No. 40 requirements, OCCOG is exposed to concentration of credit risk whenever they have invested more than 5% of their total investments in any one issuer. As of June 30, 2018 OCCOG was not exposed to concentration of credit risk.

#### Custodial Credit Risk

The custodial credit risk for deposits is the risk that, in the event of failure of a depository financial institution, a government will not be able to recover deposits or will not be able to recover collateral securities that are in the possession of an outside party.

The custodial credit risk for investments is the risk that, in the event of failure of a counterparty to a transaction, a government will not be able to recover the value of investment in collateral securities that are in the possession of an outside party. Custodial credit risk does not apply to a local government's indirect investment in securities through the use of mutual funds or government investment pools (such as LAIF). As of June 30, 2018, none of OCCOG's deposits or investments were exposed to custodial credit risk.

#### Disclosures Relating to Interest Rate Risk

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value to changes in market interest rates. OCCOG's investment policy limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates. LAIF has an investment maturity of less than 1 year.

#### Fair Value Classifications

Fair value measurements are categorized based on the valuation inputs used to measure fair value: Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs. Investments categorized as Level 2 are valued using market approach using quoted market prices.

Investments in LAIF investment pool are uncategorized as deposit and withdrawals are made on the basis of \$1 and not fair value.

## Notes to the Financial Statements Year Ended June 30, 2018

## (3) <u>Prepaid Items</u>

Prepaid items at June 30, 2018 consisted of the following:

Prepaid insurance

\$ 11,466

## (4) Liability Insurance

#### (a) Description of Self-Insurance Pool Pursuant to Joint Powers Agreement

The Orange County Council of Governments is a member of the California Joint Powers Insurance Authority (the Authority), which provides joint protection programs and group purchased insurance for local government agencies. The Authority is composed of 116 California public entities and is organized under a joint powers agreement pursuant to California Government Code §6500 et seq. OCCOG participates in the Authority's Primary Liability Program, which does not have a self-insured retention or member deductible.

The overall coverage limit for each member, including all layers of coverage, is \$50 million per occurrence. Subsidence losses have a sub-limit of \$40 million per occurrence. The coverage structure includes retained risk that is pooled among members, reinsurance, and excess insurance. More detailed information about the various layers of coverage is available on the following website: https://cjpia.org/protection/coverage-programs.

During the past three fiscal years, the Primary Liability Program did not experience settlements or judgments that exceeded pooled or insured coverage. There were also no significant reductions in pooled or insured coverage in 2017-18.

OCCOG pays an annual contribution to the Authority and may share in any member refunds in the event that pooled funding exceeds the cost of pooled claims and claim-related expenses, or OCCOG may be required to pay additional contributions based upon the Authority's operating results. The Authority's financial statements may be obtained from its administrative office located at 8081 Moody Street, La Palma, California 90623, or by calling (562) 467-8700.

# Required Supplementary Information General Fund Year Ended June 30, 2018

	Budgeted Amounts							
					_		Var	iance with
							Fin	al Budget
						Actual	Р	ositive/
	(	Original		Final		Amounts	(N	legative)
Revenues:								
Membership dues and fees	\$	325,324	\$	325,324	\$	325,324	\$	-
Charges for services		60,000		60,000		33,296		(26,704)
Investment earnings		2,250		2,250		3,406		1,156
Total revenues		387,574		387,574		362,026		(25,548)
Expenditures:								
Current:								
General government:								
Demographic research		87,605		87,605		87,605		-
Administrative		165,100		165,100		155,716		9,384
Professional services		15,000		15,000		9,628		5,372
Miscellaneous		55,830		55,830		37,872		17,958
Community development								
General Assembly conference		60,000		60,000		83,678		(23,678)
Total expenditures		383,535		383,535		374,499		9,036
Net change in fund balance	\$	4,039	\$	4,039	\$	(12,473)	\$	(16,512)

See accompanying notes to the required supplementary information.

## Note to Required Supplementary Information General Fund Year Ended June 30, 2018

## **Budgetary Data**

OCCOG establishes accounting control through formal adoption of an annual operating budget. The budget is prepared in conformity with accounting principles generally accepted in the United States of America. The adopted budget can be amended by the Board as unforeseen circumstances come to management's attention. In addition, for FY 2016-17, the Executive Director was granted authority to approve amendments to the budget, provided that any individual amendment did not exceed \$10,000 and further provided that any and all such amendments did not increase the total amount of budgeted expenditures. Individual budget amendments in excess of \$10,000 and increases in the total amount of budgeted expenditures required the approval of the Board of Directors.

The legal level of budgetary control is the account level within the General Fund.



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## INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors Orange County Council of Governments Irvine, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities and the general fund of the Orange County Council of Governments (OCCOG), as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise OCCOG's basic financial statements, and have issued our report thereon dated November 21, 2018.

## **Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered OCCOG's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the OCCOG's internal control. Accordingly, we do not express an opinion on the effectiveness of OCCOG's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether OCCOG's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Varinele Trie, Daz ; Co, US Laguna Hills, California

November 21, 2018